

PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).



PROPERTY ASSESSED CLEAN ENERGY ("PACE") SUMMARY AND RECOMMENDATIONS

Action Approve PACE Equity, LLC Property Assessed Clean Energy

("PACE") Program Administrator Agreement

Purpose: Property Assessed Clean Energy ("PACE")

Activity: PACE Financing and Refinancing of Energy Efficiency, Water

Efficiency, Renewable Energy Generation and Seismic

Improvements

Meeting: June 29, 2018

Background:

Property Assessed Clean Energy ("PACE") programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

Discussion:

PACE Equity works in nearly every active commercial PACE market in the country. They have had the benefit of working on some of the very first PACE projects in several local markets and are deeply involved at the local level with PACE legislation and development. Their principals and employees have completed over 125 PACE projects, and PACE Equity is the leading project developer & funder in the country.

PACE Equity's mission is to enable building owners and developers to take advantage of PACE financing. They do this by providing PACE project development, engineering, project management and financing to projects throughout the country. To accomplish this, they are committed to continual expansion into new PACE markets as they become active. The goal at PACE Equity is to be the leader of PACE and related services to building owners, developers, and non-profits nationwide.

The Program Administrator Agreement has been reviewed by Jones Hall.

Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy and water efficiency improvements and renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

Recommendation:

The Executive Director recommends the CMFA Board of Directors approve the PACE Equity, LLC Program Administrator Agreement with the CMFA.



PROPERTY ASSESSED CLEAN ENERGY ("PACE") SUMMARY AND RECOMMENDATIONS

Action Approve Commercial PACE Bond Counsel Services

Letter Agreement Between the CMFA, PACE Equity and

Jones Hall

Purpose: Property Assessed Clean Energy ("PACE")

Activity: PACE Financing and Refinancing of Energy Efficiency,

Water Efficiency, Renewable Energy Generation and

Seismic Improvements

Meeting: June 29, 2018

Background:

Property Assessed Clean Energy ("PACE") programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

Discussion:

PACE Equity, LLC ("PACE Equity") is being admitted to the CMFA's Open PACE program as a commercial PACE ("C-PACE") administrator. The CMFA allows its program administrators to select their Bond Counsel subject to CMFA approval.

PACE Equity has selected Jones Hall, A Professional Law Corporation ("Jones Hall") to serve as Bond Counsel for their C-PACE program. Jones Hall is one of a few firms offering C-PACE Bond Counsel services. The letter agreement confirms the understanding of the terms and conditions under which Jones Hall will provide services as Bond Counsel to the CMFA in connection with its C-PACE program administered by PACE Equity.

Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. PACE programs further encourage seismic strengthening improvements, which increase the safe use of property. PACE programs provide property owners with a low cost alternative to financing these improvements, thereby advancing the underlying public purposes. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve the C- PACE Bond Counsel services letter agreement and approve a conflict of interest waiver for Jones Hall.



ALAMEDA SITE A AFFORDABLE FAMILY APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Eden Housing, Inc.

Action: Initial Resolution

Amount: \$45,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Alameda, Alameda

County, California

Activity: Affordable Housing

Meeting: June 29, 2018

Amendment – November 20, 2015 Initial Resolution:

The Initial Resolution for Alameda Site A Affordable Family Apartments was previously approved at the November 20, 2015 meeting for \$36,000,000. The Amending Resolution will increase the not to exceed amount to \$45,000,000.

Background:

Eden Housing's Mission is to build and maintain high-quality, well-managed, service-enhanced affordable housing communities that meet the needs of lower income families, seniors, and persons with disabilities.

Eden Housing was founded in May of 1968 by six community activists who were greatly concerned about the lack of non-discriminatory, affordable housing in Alameda County. These pioneers, working out of makeshift "headquarters" such as local coffee shops, were initiated into affordable housing development by rehabilitating six older homes in Oakland for first time homebuyer families.

Since those pioneering days, Eden Housing has developed or acquired more than 7,500 affordable housing units within 100 properties that have provided homes for more than 65,000 people over the years. Eden's housing now includes rental apartments, first-time homeowner opportunities, cooperatives, and supportive living environments for families, seniors and people with disabilities.

Eden Housing revitalizes California communities through their affordable housing development and property management activities, the partnerships they establish and the investments they make in California neighborhoods, and through the free social services and supportive programs they provide to meet the needs of their residents.

The CMFA has facilitated over ten Eden Housing projects.

The Project:

Eden Housing, Inc. has been selected by Alameda Point Partners to develop the low- and very low-income housing component of Site A which is a portion of the old Alameda Naval Base in Alameda. The broader master planned community will consist of 672 market rate townhomes, flats and condos, 70 affordable family rental units, 60 affordable senior rental units and 600,000 square feet of non-residential uses including retail, commercial and civic spaces. A ferry terminal and extensive public open spaces are also planned. Eden will be constructing two affordable projects immediately adjacent to each other and within a ½ mile of bus rapid transit, parks and within walking distance of a new shopping center and schools. The Alameda Site A Affordable Family Apartments is a 70-unit affordable project. The project will be made up of three stories of residential units above an at grade podium parking structure. The project will be restricted to households making no more than 60% of AMI. The project will be located at the southwest corner of Orion Street and Coronado Avenue (formerly known as G Street) in the City of Alameda. This financing will create 69 units of affordable housing in the City of Alameda for the next 55 years.

The City of Alameda:

The City of Alameda is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$14,500 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

| Sources of Funds | : |
|------------------|---|
|------------------|---|

| Tax-Exempt Bond: | \$ 32,000,000 |
|------------------------------------|------------------|
| Cap and Trade: | \$ 10,000,000 |
| Land Donation by Master Developer: | \$ 4,000,000 |
| Total Sources: | \$ 46,000,000 |

Uses of Funds:

| Land Acquisition: | \$ 4,000,000 |
|------------------------------|------------------|
| New Construction: | \$ 31,000,000 |
| Architectural & Engineering: | \$ 1,000,000 |
| Legal & Professional: | \$ 9,500,000 |
| Costs of Issuance: | \$ 500,000 |
| Total Uses: | \$ 46,000,000 |

Terms of Transaction:

Amount: \$36,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: January 2018

Public Benefit:

A total of 69 households will be able to enjoy high quality, independent, affordable housing in the City of Alameda, California for 55 years. The project will also provide on-site resident services.

Percent of Restricted Rental Units in the Project: 100%

30% (21 Units) restricted to 30% or less of area median income households; and 70% (48 Units) restricted to 60% or less of area median income households

Unit Mix: 1-, 2- and 3-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Gubb & Barshay LLP Community Economics, Inc.

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$45,000,000 for the Alameda Site A Affordable Family Apartments affordable multi-family housing facility located in the City of Alameda, Alameda County, California.

Note: This transaction is subject to review and approval of the Final Resolution.

*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



WOODBRIDGE APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Century Housing

Action: Initial Resolution

Amount: \$15,000,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of Long Beach, County of Los Angeles,

California

Activity: Affordable Housing

Meeting: June 29, 2018

Background:

Century Housing ("Century") is a leading Community Development Financial Institution (CDFI), delivering innovative financial products quickly and reliably to support the development of critical housing projects throughout California. Century's lending activity, combined with expert service and support for its developer clients, has resulted in the development and preservation of more than 25,000 affordable homes and apartments in underserved communities throughout the state.

Century invests in homes and communities so that low income individuals and families may have a dignified living environment, achieve economic independence, and enjoy healthful and vital places to live and work. Century believes that a just society provides safe, quality and affordable housing for all.

Century Housing has been around since 1995 when it was established as a 501(c)3 nonprofit organization. While Century may primarily be known as a lender to affordable housing developers throughout the State of California, Century has a long history of development experience. This development track record, in conjunction with our unparalleled knowledge of affordable housing finance, uniquely positions Century to successfully develop Cabrillo Gateway.

Over the past 18 years, Century has developed more than 375,000 square feet of housing and supportive service space which includes 987 residential units across 10 developments.

The Project:

The Woodbridge Apartments is the acquisition/rehabilitation of two affordable multifamily apartment projects located at 1117 Elm Avenue and 421 West 33rd Street, Long Beach, CA. The projects will be financed as one scattered site project. The project provides a community room, gated access, open green space and BBQ/picnic area. The planned renovations will improve the safety, aesthetics and sustainability of the property for residents and neighbors alike, by addressing all urgent building issues, completing comprehensive interior and exterior renovations and creating a more sustainable property. The financing of this project will result in the retention of affordable housing for 47 low income households in the City of Long Beach for the next 55 years.

The City of Long Beach:

The City of Long Beach is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$6,875 as part of the CMFA's sharing of Issuance Fees.

Proposed Construction Financing:

Sources of Funds:

| Tax-Exempt Bond: | \$ 11,000,000 |
|--------------------------|------------------|
| NOI During Construction: | \$ 412,816 |
| Purchased Reserves: | \$ 50,000 |
| Deferred Costs: | \$ 514,267 |
| Deferred Developer Fee: | \$ 922,616 |
| Equity: | \$ 1,289,321 |
| Total Sources: | \$ 14,189,020 |

Uses of Funds:

| Acquisition/ Land Purchase: | \$ | 274,700 |
|------------------------------|-----------|------------|
| Building Acquisition: | \$ | 6,425,300 |
| Rehabilitation: | \$ | 4,485,459 |
| Architectural & Engineering: | \$ | 157,716 |
| Legal & Professional: | \$ | 65,000 |
| Purchased Reserves: | \$ | 50,000 |
| Developer Fee: | \$ | 1,434,987 |
| Other Soft Costs*: | \$ | 1,103,913 |
| Costs of Issuance: | <u>\$</u> | 191,945 |
| Total Uses: | \$ | 14,189,020 |
| | | |

Terms of Transaction:

Amount: \$15,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement

Estimated Closing: April 2019

Public Benefit:

A total of 47 low income households will continue to be able to enjoy high quality, independent, affordable housing in the City of Long Beach for 55 years.

Percent of Restricted Rental Units in the Project: 100%

26% (12 Units) restricted to 50% or less of area median income households; and 74% (35 Units) restricted to 60% or less of area median income households.

Unit Mix: 1-, 2- & 3-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: TBD

Bond Counsel: Quint & Thimmig LLP Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Bocarsly Emden Cowan Esmail & Arndt LLP Financial Advisor: California Housing Partnership Corporation

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$15,000,000 for the Woodbridge Apartments affordable multi-family housing facility located in the City of Long Beach, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

^{*}Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



OAK GROVE APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Oakland Housing Authority

Action: Initial Resolution

Amount: \$75,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: June 29, 2018

Background:

Founded in 1938, the Oakland Housing Authority ("OHA") currently provides subsidized housing to nearly 16,500 families. The largest landlord in Oakland, OHA serves a diverse community in neighborhoods throughout the City. Their dedicated staff remains steadfast in its effort to gauge existing needs and provide meaningful opportunities for their families, in addition to expanding the availability of quality housing.

As one of only a select few housing authorities in the country participating in the Department of Urban Development's (HUD) Moving to Work (MTW) Demonstration Program, OHA works with their community partners and stakeholders to develop and implement innovative solutions to the persistent issues of access to quality affordable housing, enduring poverty and lack of opportunity in America's very low-income neighborhoods. Oakland Housing Authority was selected among only 39 (out of 3,400 eligible) agencies nationally, to participate in the MTW program, which acts as one of "America's Housing Policy Labs," demonstrating and evaluating new solutions that can be replicated across the entire country.

OHA consistently leverages resources by working with and through experienced non-profit service providers and other local government agencies to deliver access to health, education and social services that benefit their residents. Their ongoing efforts seek to invest in the future of the City of Oakland and OHA, as well as engage their community, improve public safety, increase staff development, and strengthen their business systems and operations, and thereby position them to better serve their clients, now and for generations to come.

The Project:

The Oak Grove Apartments project is an acquisition/rehabilitation of two senior affordable multifamily housing facilities located in the City of Oakland. 620 17th Street consists of 76 one and two-bedroom units with one managers unit. 570 16th Street consists of 74 one and two-bedroom units with one managers unit. The project will be restricted to households earning 30% to 50% or less of area median income (AMI). Amenities include community gardens, a club house with fully equipped kitchen, and elevators. Services include a residential services coordinator. This financing will preserve 150 units of affordable housing in the City of Oakland for the next 55 years.

The City of Oakland:

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$21,667 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

Sources of Funds:

| Tax-Exempt Bond: | \$ 64,167,000 |
|----------------------------------|-------------------|
| Seller Carryback Loan: | \$ 32,075,000 |
| Costs Deferred Until Conversion: | \$ 9,768,000 |
| Deferred Developer Fee: | \$ 3,000,000 |
| Equity: | \$ 3,621,000 |
| Total Sources: | \$ 112,631,000 |

Uses of Funds:

| Land Acquisition: | \$ 2,500,000 |
|------------------------------|-------------------|
| Building Acquisition: | \$ 43,587,000 |
| Rehabilitation: | \$ 40,570,000 |
| Architectural & Engineering: | \$ 2,201,000 |
| Legal & Professional: | \$ 225,000 |
| Other Soft/Financing Costs*: | \$ 7,658,000 |
| Developer Fees: | \$ 13,698,000 |
| Reserves: | \$ 1,551,000 |
| Costs of Issuance: | \$ 641,000 |
| Total Uses: | \$ 112,631,000 |

Terms of Transaction:

Amount: \$75,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement

Estimated Closing: April 2019

Public Benefit:

A total of 150 households will continue to enjoy high quality, independent, affordable housing in the City of Oakland, California for 55 years. The project will also provide on-site resident services.

Percent of Restricted Rental Units in the Project: 100%

33% (50 Units) restricted to 30% or less of area median income households; and 33% (50 Units) restricted to 40% or less of area median income households; and 34% (50 Units) restricted to 50% or less of area median income households

Unit Mix: 1-, 2- and 3-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Gubb & Barshay LLP

Financial Advisor: California Housing Partnership Corporation

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$75,000,000 for the Oak Grove Apartments affordable multi-family housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and approval of the Final Resolution.

*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



WESTLAKE CHRISTIAN TERRACE WEST APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: The Christian Church Homes of Northern California

Action: Final Resolution

Amount: \$65,000,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of Oakland, Alameda County, California

Activity: Affordable Housing

Meeting: June 29, 2018

Background:

The Christian Church Homes of Northern California ("CCH") is a private nonprofit 501(c)3 California corporation whose mission is to "Provide Affordable Quality Housing in Caring Communities." Founded by ecumenical and community groups in 1961, CCH has been proudly fulfilling this mission for 50 years. CCH currently manages 61 facilities in 23 California cities and five other states, providing over 5,200 apartments of service-enriched, quality affordable rental housing. Through their dedication to service-enriched senior housing, CCH's volunteer Board of Directors and dedicated personnel make a difference in the lives of over 6,000 seniors and families on a daily basis.

Christian Church Homes' purpose is to meet the housing and supportive service needs of low-income and minority seniors. The first CCH affordable senior facility, Garfield Park Village in Santa Cruz, California opened in 1964. Since then, CCH has developed 21 new HUD Section 202 projects and has acquired and rehabilitated five HUD-insured affordable senior complexes at risk of converting to market-rate housing. CCH is currently constructing 73 apartments for low-income and minority seniors in a funded Section 202 project in downtown Oakland. Additional current development activity includes the refinance and rehabilitation of four CCH-managed properties in the HUD senior portfolio.

All but two facilities in the CCH family serve elderly residents, with over 5,000 units reserved for low- and very low-income seniors. The residents range in age from 62 to over 100 years old, and reflect the ethnic, cultural, and religious diversity of their communities. On-site Supportive Service Coordination and accessible, adaptable unit design exemplify CCH's commitment to the ideal of empowering seniors to remain independent. Many seniors in CCH facilities have been living in their apartment homes for over two decades.

The Project:

Westlake Christian Terrace West Apartments is an existing project located in Oakland on a 1.11acre site. The project consists of 199 restricted rental units and 1 unrestricted manager unit distributed as 199 one-bedroom units and 1 two-bedroom unit. Exterior renovations consist of the removal of wall panels to be replaced with stucco, new roof, seismic structural upgrades, window replacement, new HVAC equipment, trash room reconfiguration to meet code and new balcony railing. Interior renovations include reconfiguration of ground floor common areas for enhanced accessibility and functionality, updates to management offices, new computer center, updated restrooms, upgraded laundry facility, elevator improvements and a new security entry system. Individual apartment unit upgrades include new plumbing fixtures and appliances, upgrades to heating/AC, electrical and plumbing improvements, upgrades to telephone and Internet cabling, improved insulation and fresh paint. Twenty units will be converted to accessible units and 11 will be upgraded with audiovisual communication features. Common area renovations will include repair of site drainage, sewer and irrigation, updated landscaping, improved sidewalk accessibility, new lighting, fence replacement, relocation of emergency generator, new security cameras, re-sealing of parking lots, addition of ADA parking and new signage. The rehabilitation is expected to begin in July 2018 and will be completed in February 2020. This financing will preserve 199 units of affordable housing in the City of Oakland for the next 55 years.

The City of Oakland:

The City of Oakland is a member of the CMFA and held a TEFRA hearing on April 4, 2018. Upon closing, the City is expected to receive approximately \$18,714 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

| Sources of Funds: | <u>C</u> | Construction | <u>Permanent</u> |
|--|----------|--------------|-------------------|
| Tax-Exempt Bond Proceeds: | \$ | 57,289,000 | \$ 20,973,400 |
| LIH Tax Credit Equity: | \$ | 0 | \$ 33,681,937 |
| Sponsor Loan: | \$ | 0 | \$ 10,450,381 |
| Deferred Developer Fee: | \$ | 8,220,805 | \$ 4,962,287 |
| General Partner Equity: | \$ | 821,699 | \$ 821,699 |
| Seller Carryback Loan: | \$ | 31,587,881 | \$ 31,587,881 |
| Accrued/Deferred Interest on Carryback Loan: | \$ | 1,330,376 | \$ 1,330,376 |
| Limited Partner Equity: | \$ | 4,558,200 | \$ 0 |
| Total Sources: | \$ | 103,807,961 | \$ 103,807,961 |

Uses of Funds:

| Acquisition/Land Purchase: | \$ 48,870,000 |
|-------------------------------|------------------|
| Rehabilitation: | \$ 26,072,611 |
| Relocation: | \$ 3,731,284 |
| Contractor Overhead & Profit: | \$ 1,595,146 |
| Architectural: | \$ 1,607,230 |
| Survey & Engineering: | \$ 50,000 |
| Construction Interest & Fees: | \$ 6,669,232 |
| Permanent Financing: | \$ 50,000 |
| Legal Fees: | \$ 50,000 |
| Reserves: | \$ 994,826 |
| Appraisal: | \$ 13,500 |

 Hard Cost Contingency:
 \$ 4,095,639

 Other Soft Costs:
 \$ 1,556,206

 Developer Costs:
 \$ 8,452,287

 Total Uses:
 \$ 103,807,961

Terms of Transaction:

Amount: \$65,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement

Estimated Closing: July 2018

Public Benefit:

The construction of this project will preserve 199 units of high quality affordable living in the City of Oakland for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

100% (199 Units) restricted to 50% or less of area median income households.

Unit Mix: Studio, 1-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: Citibank, N.A.

Bond Counsel: Jones Hall, APLC
Issuer Counsel: Jones Hall, APLC
Lender Counsel: Paul Hastings, LLP
Borrower Counsel: Goldfarb & Lipman LLP
Financial Advisor: Community Economics, Inc.

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$65,000,000 for the Westlake Christian Terrace West Apartments affordable housing facility located in the City of Oakland, Alameda County, California.

*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

**The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



KENSINGTON CAMPUS APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: InSite Development, LLC

Action: Final Resolution

Amount: \$13,000,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of Lancaster, Los Angeles County,

California

Activity: Affordable Housing

Meeting: June 29, 2018

Background:

InSite Development acquires, rehabilitates and develops properties in the Southern California area for their own portfolio. Insite's affiliated company, Ironwood Management, operates and manages the day to day business of this 2600+ unit, quarter billion-dollar portfolio. InSite's 15+ years of experience in both market rate and affordable multi-family housing allows the team to see opportunities where others may not. The purpose of InSite is to leverage their team's intrinsic energy, creativity, relationships and experience to unleash existing financial resources in partnerships with local social service providers and community leaders to create a true social impact through the creation of new housing. InSites's core strength is the company's ability to identify and move quickly on undervalued land and acquisition/rehabilitation properties and then to creatively secure financing sources to execute its vision for quality housing. The company's geographic focus gives them important competitive advantages and knowledge of local markets, city governments and social economic needs.

InSite Development prides itself in taking a product and making it better by prioritizing rehabilitation and upgrades to create an environment of affordable elegance. Beyond basic rehabilitation repairs like new roofs and paint, InSite also offers amenities such as pools, gyms, tennis courts and panoramic views. But above all else, or perhaps most importantly, InSite Development feature properties are all at low market rent and all in a place anyone would be proud to call home.

The Project:

Kensington Campus Apartments is a new construction project located in Lancaster on a 1.69-acre site. The project consists of 50 restricted rental units and one unrestricted manager's unit. The project will have 51 one-bedroom units. Common amenities include a community room, laundry facilities, management offices and a park. Each unit will have a refrigerator, range/oven, disposal, central heating and A/C, window coverings, carpeting and hard surface flooring. The campus will be separated into four townships surrounding a central piazza. Three of the townships will consist of 13 fully furnished apartments and the fourth township will consist of 12 fully furnished apartments. There are 91 parking spaces provided. The construction is expected to begin July 2018 and be completed in January 2019. This financing will create 50 units of affordable housing in the City of Lancaster for the next 55 years.

The City of Lancaster:

The City of Lancaster is a member of the CMFA and held a TEFRA hearing on January 9, 2018. Upon closing, the City is expected to receive approximately \$9,375 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

| Sources of Funds: | <u>C</u> | onstruction | Permanent |
|----------------------------|----------|-------------|------------------|
| Tax-Exempt Bond Proceeds: | \$ | 13,000,000 | \$ 0 |
| LIH Tax Credit Equity: | \$ | 90,429 | \$ 9,042,949 |
| Deferred Developer Fee: | \$ | 0 | \$ 1,707,099 |
| LA County CDC Funds: | \$ | 7,000,000 | \$ 7,000,000 |
| City of Lancaster: | \$ | 3,329,830 | \$ 4,200,000 |
| CDC Supplemental: | \$ | 0 | \$ 3,800,000 |
| Total Sources: | \$ | 23,420,259 | \$ 25,750,048 |
| Uses of Funds: | | | |
| Acquisition/Land Purchase: | \$ | 1,850,000 | |
| | | | |

| Tulius. | |
|--------------------------------|------------------|
| Acquisition/Land Purchase: | \$ 1,850,000 |
| New Construction: | \$ 16,234,854 |
| Contractor Overhead & Profit: | \$ 745,000 |
| Architectural: | \$ 550,000 |
| Survey & Engineering: | \$ 175,000 |
| Construction Interest & Fees: | \$ 775,000 |
| Permanent Financing: | \$ 50,000 |
| Legal Fees: | \$ 100,000 |
| Reserves: | \$ 464,788 |
| Appraisal: | \$ 5,000 |
| Hard Cost Contingency: | \$ 900,000 |
| Local Development Impact Fees: | \$ 597,947 |
| Other Soft Costs: | \$ 802,459 |
| Developer Costs: | \$ 2,500,000 |
| Total Uses: | \$ 25,750,048 |

Terms of Transaction:

Amount: \$13,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August 2018

Public Benefit:

The construction of this project will create 50 units of high quality affordable living in the City of Lancaster for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

100% (50 Units) restricted to 50% or less of area median income households.

Unit Mix: 1-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: California Bank & Trust

Bond Counsel: Kutak Rock LLP Issuer Counsel: Jones Hall, APLC

Lender Counsel: Sheppard Mullin Richter & Hampton LLP
Borrower Counsel: Bocarsly Emden Cowen Esmail & Arndt LLP

Financial Advisor: Miller Housing Advisors, LLC

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$13,000,000 for the Kensington Campus Apartments affordable housing facility located in the City of Lancaster, Los Angeles County, California.

*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

**The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



CHARLES APARTMENTS & CYPRESS GARDENS SUMMARY AND RECOMMENDATIONS

Applicant: Eden Housing

Action: Final Resolution

Amount: \$60,000,000

Purpose: Finance Affordable Rental Housing Facilities Located in the

City of Marina, Monterey County, California

Activity: Affordable Housing

Meeting: June 29, 2018

Background:

Eden Housing's Mission is to build and maintain high-quality, well-managed, service-enhanced affordable housing communities that meet the needs of lower income families, seniors, and persons with disabilities.

Eden Housing was founded in May of 1968 by six community activists who were greatly concerned about the lack of non-discriminatory, affordable housing in Alameda County. These pioneers, working out of makeshift "headquarters" such as local coffee shops, were initiated into affordable housing development by rehabilitating six older homes in Oakland for first time homebuyer families.

Since those pioneering days, Eden Housing has developed or acquired more than 7,500 affordable housing units within 100 properties that have provided homes for more than 65,000 people over the years. Eden's housing now includes rental apartments, first-time homeowner opportunities, cooperatives, and supportive living environments for families, seniors and people with disabilities.

Eden Housing revitalizes California communities through their affordable housing development and property management activities, the partnerships they establish and the investments they make in California neighborhoods, and through the free social services and supportive programs they provide to meet the needs of their residents.

The CMFA has facilitated over 10 Eden Housing projects.

The Project:

The project will consist of the acquisition/rehabilitation of an existing 201-unit scattered site project. The project will be composed of the 105-unit Charles Apartments located at 3109 Seacrest Avenue, Marina, California and the 96-unit Cypress Gardens located at 3135 Seacrest Avenue, Marina, California. The two projects will be combined into one scattered-site bond and tax credit project. The planned renovations will improve the aesthetics and sustainability of the property by addressing all urgent building issues, completing comprehensive interior and exterior renovations and creating a more sustainable property. Improvements will also be made to ensure tenant safety and security. This financing will preserve 199-units of affordable housing in the City of Marina for the next 55 years.

The City of Marina:

The City of Marina is a member of the CMFA and held a TEFRA hearing on April 3, 2018. Upon closing, the City is expected to receive approximately \$17,753 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

| Sources of Funds: | C | onstruction | Permanent |
|---------------------------|----|-------------|------------------|
| Tax-Exempt Bond Proceeds: | \$ | 49,164,016 | \$ 10,630,000 |
| LIH Tax Credit Equity: | \$ | 0 | \$ 23,189,196 |
| Sponsor Loan: | \$ | 19,562,454 | \$ 38,562,454 |
| Deferred Developer Fee: | \$ | 8,630,543 | \$ 8,630,543 |
| Existing Reserves: | \$ | 2,042,654 | \$ 2,042,654 |
| Income from Operations: | \$ | 1,132,051 | \$ 1,132,051 |
| Deferred Costs: | \$ | 1,430,760 | \$ 0 |
| LP Equity: | \$ | 2,224,420 | \$ 0 |
| Total Sources: | \$ | 84,186,898 | \$ 84,186,898 |
| Uses of Funds: | | | |
| Land Cost/Acquisition: | \$ | 36,500,000 | |

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| 1 01100 | |
|---------------------------------|------------------|
| Land Cost/Acquisition: | \$ 36,500,000 |
| Rehabilitation: | \$ 22,054,626 |
| Existing Reserves: | \$ 2,142,604 |
| Relocation expenses: | \$ 1,091,000 |
| Architectural Fees: | \$ 1,107,980 |
| Survey and Engineering: | \$ 596,605 |
| Construction Interest and Fees: | \$ 3,304,435 |
| Permanent Financing: | \$ 99,725 |
| Legal Fees: | \$ 139,400 |
| Reserves: | \$ 691,126 |
| Appraisal: | \$ 7,500 |
| Hard Cost Contingency: | \$ 3,391,292 |
| Other Soft Costs*: | \$ 3,030,062 |
| Developer Costs: | \$ 10,030,543 |
| Total Uses: | \$ 84,186,898 |
| | |

Terms of Transaction:

Amount: \$60,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August 2018

Public Benefit:

A total of 199 households will be able to enjoy high quality, independent, affordable housing in the City of Marina. The rehabilitation of these projects will continue to provide affordable living in the City of Marina for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

34% (68 Units) restricted to 50% or less of area median income households; and 66% (131 Units) restricted to 60% or less of area median income households

Unit Mix: 1-, 2-, 3- and 4-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: JP Morgan Chase
Bond Counsel: Jones Hall, APLC
Issuer Counsel: Jones Hall, APLC
Lender Counsel: Paul Hastings LLP
Borrower Counsel: Gubb & Barshay LLP

Financial Advisor: California Housing Partnership Corporation

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$60,000,000 for the Charles Apartments and Cypress Gardens affordable housing facilities located in the City of Marina, Monterey County, California.

*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

**The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



ARROYO DEL CAMINO II APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Pacific West Communities, Inc.

Action: Final Resolution

Amount: \$5,500,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of Avenal, Kings County, California

Activity: Affordable Housing

Meeting: June 29, 2018

Background:

Pacific West Communities, Inc. ("PWC") was formed as a real estate development and financing firm, specializing in the construction and rehabilitation of affordable workforce housing throughout the western United States. With a particular emphasis on the use of the affordable housing tax credits, PWC and its related companies develop multi-family and senior citizen housing in the states of California, Arizona, New Mexico, Utah, Oregon, Montana, Idaho, Nevada, Colorado, Washington, and Wyoming. Currently PWC owns and operates approximately 110 developments with over 6,000 units of affordable housing.

The CMFA has participated in over 10 projects with Pacific West Communities.

The Project:

Arroyo Del Camino II Apartments is a new construction project located in Avenal on a 2.04-acre site. The project consists of 36 restricted rental units. The project will have 24 two-bedroom units and 12 three-bedroom units. The buildings will be two-story garden style apartments and the type of construction will be wood frame supported by perimeter foundations with concrete slab flooring. Common amenities include a children's playground, covered picnic area and a centralized open space. The project will share a large community building with Arroyo Del Camino Phase I. The building includes an office, computer learning center, laundry facilities, community room and a kitchen. Each unit will have a refrigerator, dishwasher, garbage disposal, range with oven, covered patio or balcony with storage and washer/dryer hook-ups. Covered

parking spaces will be provided. The construction is expected to begin in August 2018 and be completed in August 2019. This development will provide the City of Avenal with 36 much needed units of affordable housing for the next 55 years.

The City of Avenal:

The City of Avenal is a member of the CMFA and held a TEFRA hearing on December 14, 2017. Upon closing, the City is expected to receive approximately \$3,125 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

| Sources of Funds: | Co | nstruction |] | <u>Permanent</u> |
|----------------------------|----|------------|----|------------------|
| Tax-Exempt Bond Proceeds: | \$ | 5,000,000 | \$ | 750,000 |
| LIH Tax Credit Equity: | \$ | 434,218 | \$ | 3,144,200 |
| Deferred Developer Fee: | \$ | 1,048,741 | \$ | 250,000 |
| Deferred Costs: | \$ | 161,241 | \$ | 0 |
| City of Avenal HOME Funds: | \$ | 1,933,718 | \$ | 4,433,718 |
| Total Sources: | \$ | 8,577,918 | \$ | 8,577,918 |

Uses of Funds:

| runas: | |
|---------------------------------------|-----------------|
| Acquisition/Land Purchase: | \$ 230,000 |
| New Construction: | \$ 5,067,610 |
| Contractor Overhead & Profit: | \$ 377,933 |
| Architectural: | \$ 200,000 |
| Survey & Engineering: | \$ 145,000 |
| Construction Interest and Fees: | \$ 343,100 |
| Permanent Financing: | \$ 100,000 |
| Legal Fees: | \$ 70,000 |
| Reserves: | \$ 161,241 |
| Appraisal: | \$ 10,000 |
| Hard Cost Contingency: | \$ 270,000 |
| Local Development Impact Fees: | \$ 282,965 |
| Other Soft Costs (Marketing, etc.) *: | \$ 271,328 |
| Developer Costs | \$ 1,048,741 |
| Total Uses: | \$ 8,577,918 |
| | |

Terms of Transaction:

Amount: \$5,500,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August 2018

Public Benefit:

The construction of this project will provide affordable, high quality housing for 36 households in the City of Avenal for 55 years.

Percent of Restricted Rental Units in the Project: 100%

100% (36 Units) restricted to 50% or less of area median income households.

Unit Mix: 2- and 3-bedroom units

Term of Restriction: 55 years

Finance Team:

Lender: Wells Fargo Community Lending

Financial Advisor: Miller Housing Advisors

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: Dentons

Borrower Counsel: Clayton W. McReynolds

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$5,500,000 for the Arroyo Del Camino II Apartments affordable multi-family housing facility located in the City of Avenal, Kings County, California.

^{*}Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

^{**}The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



CORE BUTTE CHARTER SCHOOL SUMMARY AND RECOMMENDATIONS

Applicant: CORE Butte Charter School

Action: Final Resolution

Amount: \$20,000,000

Purpose: Finance/Refinance the Acquisition, Improvement,

Renovation and Equipping of Educational Facilities Located in the City of Chico, County of Butte, California

Activity: Charter School

Meeting: June 28, 2018

Background:

CORE Butte, Inc. (the "Borrower") is a California nonprofit public benefit corporation and an organization described in Section 501(c)(3) of the Internal Revenue Code of 1986. The mission of the Borrower is to foster the educational pursuits of its K-12 students in rural Northern California, by utilizing the independent study/personalized learning approach: supporting development through choice of curriculum aligned with state standards, engaging parents along with students in learning and offering classes at its centers and within the community with the goal that students will demonstrate measurable academic growth in addition to the social skills necessary for their future success.

In 1998, the Camptonville Union Elementary School District sponsored a charter for the operation of a charter school known as The Camptonville Academy in Yuba County. In 1999, the founders of The Camptonville Academy started operating it as a central administrative center with regional resource centers in various communities. That year, Community Options for Resources in Education ("CORE") Paradise and the Marysville Resource Centers were opened, with centers in Chico and Colfax, California following.

Due to Assembly Bill 1994's passage in 2002, non-classroom-based charter schools are restricted from having learning centers in an adjacent county, if the charter school does not have the majority of their enrollment in the county of the district that has sponsored them. The law permitted the operation of the Chico and Paradise learning centers, which have a greater number of Butte County students enrolled than Yuba County students, until June, 2007. Instead of

closing the Chico and Paradise learning centers, Butte County Office of Education ("BCOE") approved the charter for CORE Butte Charter School ("CORE Butte") on appeal from the Golden Feather Union Elementary School District on April 9, 2007, on an original ten year authorization. Prior to the date of issuance of the Series 2018 Bonds (the "Closing Date"), the Borrower operates the charter school known as CORE Butte Charter School ("CORE Butte") pursuant to the Charter Petition for CORE Butte Charter School, as granted by the Butte County Office of Education on and revised in January 2018 for the five year term ending June 30, 2019.

For the 2017-18 school year, CORE Butte served approximately 845 students in grades TK-12 as of May 14, 2018. Management of the Borrower ("Management") expects CORE Butte to expand to serve approximately 1,027 students in grades TK-12 for the 2022-23 school year.

Prior to the Closing Date, the Borrower operates CORE Butte from 260 Cohasset Rd. #120, Chico, California 95926 (the "Cohasset Facilities") pursuant to the Lease, as amended (the "Cohasset Lease"), between Rickards, Jr. Exemption Equivalent Trust/Marital Trust and the Borrower; 5665 Scottwood Rd., Paradise, California 95969 (the "Scottwood Facilities"), pursuant to the CORE Butte Charter School Resource Center and Classroom Rental Agreement; and Lot 1 located at 2801 Notre Dame Blvd., Bldg. 25, Chico, California 95928 (the "Lot 1 Notre Dame Facilities"), pursuant to the Lease Agreement dated June 22, 2017 (the "Lot 1 Notre Dame Facilities Lease"), between Neighborhood Church of Chico of the Christian and Missionary Alliance and the Borrower. The Cohasset Facilities, the Scottwood Facilities, and the Lot 1 Notre Dame Facilities, collectively, are sometimes referred to herein as the "Leased Facilities." The Cohasset Lease, the Scottwood Lease, and the Lot 1 Notre Dame Lease, collectively, are sometimes referred to herein as the "Lease, collectively, are sometimes referred to herein as the "Leases."

After completion of the Construction Project and the Lot 1 Notre Dame Facilities Construction Project (each as defined herein), Management expects to consolidate operations of the School to the Scottwood Facilities, the Lot 1 Notre Dame Facilities, and the Lot 2 Notre Dame Facilities.

The Project:

The proceeds of the Series 2018 Bonds to the "Borrower", a California nonprofit public benefit corporation, pursuant to the terms of a Loan Agreement, by and between the Authority and the Borrower, will be used for the purposes of (i) financing or refinancing the costs of the acquisition, construction, renovation, improvement and equipping of approximately 43,495 square feet of land and charter school facilities to be constructed thereon located at 2801 Notre Dame Boulevard, Chico, California 95928 (the "Series 2018 Facilities"); (ii) reimbursing the Borrower for the costs incurred in connection with the Series 2018 Facilities; (iii) funding a debt service reserve fund; (iv) paying capitalized interest, if any, on the Series 2018 Bonds; and (v) paying certain issuance expenses (collectively, the "Series 2018 Project").

The City of Chico:

The City of Chico is a member of the CMFA and is scheduled to hold a TEFRA hearing on August 7, 2018. Upon closing, the City is expected to receive approximately \$4,463 as part of the CMFA's sharing of Issuance Fees.

Proposed Financing:

Sources of Funds:

| Tax-Exempt Bonds: | \$ 6,265,000 |
|-------------------|-----------------|
| Taxable Bonds: | \$ 430,000 |
| Total Sources: | \$ 6,695,000 |

Uses of Funds:

| Direct Construction Costs: | \$ 4,464,723 |
|----------------------------|-----------------|
| Soft Construction Costs: | \$ 439,367 |
| Land Costs: | \$ 109,273 |
| Construction Contingency: | \$ 245,204 |
| Real Estate Fees: | \$ 150,000 |
| Debt Service Reserve Fund: | \$ 472,894 |
| Capitalized Interest Fund: | \$ 304,229 |
| Miscellaneous: | \$ 5,416 |
| Costs of Issuance: | \$ 503,894 |
| Total Uses: | \$ 6,695,000 |

Terms of Transaction:

Amount: \$20,000,000

Maturity: 30 years

Collateral: Deed of trust

Bond Purchasers: Limited Offering

Estimated Closing: August 2018

Public Benefit:

The financing will allow the CORE Butte Charter School to better serve its students. The improvements to the new campus will help promote opportunities for the creation and retention of employment to the California economy and the enhancement of the quality of life to residents in and around the City of Chico and Butte County.

Finance Team:

Underwriter: BB&T Capital Markets
Bond Counsel: Kutak Rock LLP

Issuer Counsel: Jones Hall APLC

Borrower Counsel: Young, Minney & Corr, LLP

Financial Advisor: Choice Advisors Underwriter Counsel: Ice Miller, LLP Trustee: Zions Bank

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$20,000,000 for the CORE Butte Charter School project located in the City of Chico, County of Butte California.



INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Item: Administrative Issues; A., B., C., D., E., F., G., H., I.

Action: Each meeting, the board has the opportunity to discuss,

without taking any formal actions on items;

A. Executive Director Report

B. Marketing Update

C. Membership Update

D. Transaction Update

E. Legislative Update

F. Internal Policies and Procedures

G. Legal Update

H. Audits Update

I. PACE Update



PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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| California Association of Food Banks | 06/29/2018 | 4 |
| California Veterans Assistance Foundation, Inc. | 06/29/2018 | 5 |
| Cancer Angels of San Diego | 06/29/2018 | 6 |
| Claddagh Fund Charities Inc. | 06/29/2018 | 7 |
| Creativity Explored | 06/29/2018 | 10 |
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| Forget Me Not Farm Children's Services | 06/29/2018 | 14 |
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| Marjaree Mason Center, Inc. | 06/29/2018 | 16 |
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| St. Vincent de Paul Village, Inc. dba Father Joe's Villages | 06/29/2018 | 21 |
| The Lytle Creek Community Center | 06/29/2018 | 22 |
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| Calicinto Ranch, Inc. | 05/18/2018 | 3 |
| Covenant House California, Inc | 05/18/2018 | 9 |
| Desert Hot Springs Microloan, Inc. | 02/02/2018 | 11 |
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| Asian Pacific Community Counseling | 06/23/2017 | 1 |

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| Calicinto Ranch, Inc. | 5/18/2018 | 3 |
| California Association of Food Banks | 6/29/2018 | 4 |
| California Veterans Assistance Foundation, Inc. | 6/29/2018 | 5 |
| Cancer Angels of San Diego | 6/29/2018 | 6 |
| Claddagh Fund Charities Inc. | 6/29/2018 | 7 |
| Community Youth Ministries | 8/4/2017 | 8 |
| Covenant House California, Inc | 5/18/2018 | 9 |
| Creativity Explored | 6/29/2018 | 10 |
| Desert Hot Springs Microloan, Inc. | 2/2/2018 | 11 |
| Food for People Inc. | 6/8/2018 | 12 |
| Food on Foot | 6/29/2018 | 13 |
| Forget Me Not Farm Children's Services | 6/29/2018 | 14 |
| Give Every Child A Chance | 6/29/2018 | 15 |
| Marjaree Mason Center, Inc. | 6/29/2018 | 16 |
| Operation Care and Comfort | 6/8/2018 | 17 |
| Operation Safe House, Inc. | 6/29/2018 | 18 |
| Orange County Rescue Mission, Inc. | 10/6/2017 | 19 |
| Oscar De La Hoya Foundation | 6/29/2018 | 20 |
| St. Vincent de Paul Village, Inc. dba Father Joe's Villages | 6/29/2018 | 21 |
| The Lytle Creek Community Center | 6/29/2018 | 22 |

Asian Pacific Community Counseling

7273 14th Ave, Ste 120-B

Sacramento , CA 95820 County Sacramento

apccounseling.org

FEIN 94-2489666 Founded: 1978

Previous Donation: O Yes No List Date 6/23/2017

Mission:

Asian Pacific Community Counseling, Inc., promotes the mental health and wellness of Asian and Pacific Islander communities through culturally and linguistically relevant outreach, prevention, education, therapy, counseling and recovery support services.

Relationships, family support and group self-sufficiency are key components of the diverse groups we serve.

APCC emphasizes strengthening individual, family and community support systems. We encourage and assist individuals to find their own path to managing their own recovery and to get support when they need it. Families receive education on how they can support their loved ones and access available resources.

Impact:

A donation would assist the organization in the furtherance of their mission

| Financial Information: | IRS Form 990 for FY 2015 | | |
|---|--------------------------|---------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$2,458,706 66,570 | 97.4% 2.6% | |
| Total Revenue: Expenses: | <u>\$2,525,276</u> | 100.0% | |
| Program | \$2,493,869 | 99.0% | |
| Administration | 22,853 | 0.9% | |
| Fund Raising | <u>2,720</u> | 0.1% | |
| Total Expenses: Excess/(Deficit) of | \$2,519,442 | 100.0% | |
| Revenues Over Expenses: | <u>\$5,834</u> | | |
| Net Assets: | <u>\$356,325</u> | | |

BOD: Yan "Joni" Zhou; Britt Niiya Sumida; Bai-Yin Chen; Pallavi Mamidi

Boys and Girls Club of Manteca and Lathrop

PO Box 1061

Manteca , CA 95336 County San Juaquin

www.bgmanteca.org

FEIN 94-2751177 Founded: 1979

Previous Donation: • Yes O No 10,000 6/9/2017 List Date 6/29/2018

Mission:

To enable all young people, especially those who need us most, to reach their full potential as productive, caring, responsible citizens.

The Boys & Girls Clubs of Manteca and Lathrop Provides:

A safe place to learn and grow...

Ongoing relationships with caring, adult professionals...

Life-enhancing programs and character development experiences...

Hope and opportunity.

Impact:

A donation would assist them in their continuing mission

<u>Financial Information:</u> IRS Form 990 for FY 2017

| Revenues: | Amount | % | Notes |
|-------------------------|------------------|---------------|-------|
| Government/Earned | \$140,946 | 30.3% | |
| Contributions | 198,581 | 42.8% | |
| Other | 124,947 | <u>26.9%</u> | |
| Total Revenue: | <u>\$464,474</u> | 100.0% | |
| Expenses: | | | |
| Program | \$362,563 | 74.0% | |
| Administration | 108,731 | 22.2% | |
| Fund Raising | <u>18,673</u> | <u>3.8%</u> | |
| Total Expenses: | <u>\$489,967</u> | <u>100.0%</u> | |
| Excess/(Deficit) of | | | |
| Revenues Over Expenses: | (\$25,493) | | |
| Net Assets: | <u>\$668,341</u> | | |

BOD: Troylene Vallow; Bryna Carter; Alex Greimann; Kirk Waters; Michael Banton; Krista Debie; Amy Kieffer; Jay Holmes; Joe Kriskovich; Connie Meintasis; Tona Raymus; Stephen Schluer; Arlene Sevor; Ryan Vander Veen; Dennis Wyatt

Calicinto Ranch, Inc.

PO Box 1225

San Jacinto , CA 92581 County Riverside

www.calicintoranch.org

FEIN 42-1579061 Founded: 2002

Previous Donation: • Yes • No 20,000 11/18/2016 List Date 5/18/2018

Mission:

Our target population is children, ages seven to fifteen, of incarcerated parents. There are over 70,000 of these victims in Southern California, and statistics show that these children are five times more likely to end up in prison (The Barna Research Group).

The founding family chose to serve this population because of a child's cry to God in a Sunday school classroom for his Daddy that was taken away to prison. Sunday school teacher Sophia Pirelli shared with her family how this little boy touched her heart! That day the Lord put a desire and passion in the hearts of the family to serve and minister to these vulnerable children, and at that point the family chose to dedicate the family ranch to these high-risk forgotten hurting and needy victims.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|-------------------------------------|-------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$330,649 360,616 <u>642</u> | 47.8% 52.1% <u>0.1%</u> | |
| Total Revenue: Expenses: | \$691,907 | 100.0% | |
| Program | \$491,342 | 77.1% | |
| Administration | 112,835 | 17.7% | |
| Fund Raising | <u>33,258</u> | 5.2% | |
| Total Expenses: Excess/(Deficit) of Revenues Over Expenses: | <u>\$637,435</u> <u>\$54,472</u> | 100.0% | |
| Net Assets: | (\$8,696) | | |

BOD: Henry Pirelli; Sophia Pirelli; Marcela Pirelli Thompson; Carmela Pirelli Heikkila; Daniela Pirelli; Hanns Manship; Jeff McKinley; Darrel Dixon; Hal Adams; Joe Mudd; Kurt Johnston; Eddie Yeh; Joanne Pirelli; Mel Kennedy; Steve Jordan; Jerry Damato; Bill Cramer

California Association of Food Banks

1624 Franklin Street, Suite 722

Oakland , CA 94612 County Alameda

www.cafoodbanks.org

FEIN 68-0392816 Founded: 1985

Previous Donation: • Yes No 50,000 6/8/2018 List Date 6/29/2018

Mission:

California Association of Food Banks (CAFB) is a membership organization of 41 food banks from throughout the state with a shared mission to build a well-nourished California and a firm commitment to providing cutting-edge leadership in the anti-hunger community.

Our major programs include Farm to Family, which works with growers and packers to provide fresh produce to food banks; statewide programs for food stamp outreach and enrollment; robust state and federal advocacy efforts; produce education; and member services that offer assistance with special projects as well as technical support.

<u>Impact:</u>

A donation would assist the organization in their mission of ending hunger in California

| Financial Information: | IRS Form 990 for FY 2014 | | |
|---|--|------------------------------|--|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$15,821,306 1,425,440 <u>10,700</u> | 91.7% 8.3% <u>0.1%</u> | Please see the attached listing of individual food banks that are a member of this coalition. If you |
| Total Revenue: Expenses: | <u>\$17,257,446</u> | 100.0% | wish to donate to one of them specifically, Please |
| Program | \$15,963,692 | 96.3% | indicate in your resolution. |
| Administration | 522,948 | 3.2% | resolution. |
| Fund Raising | <u>89,752</u> | 0.5% | |
| Total Expenses: Excess/(Deficit) of | <u>\$16,576,392</u> | 100.0% | |
| Revenues Over Expenses: | \$681,054 | | |
| Net Assets: | \$2,898,444 | | |

BOD: Andy Souza; Nicole Suydam; Lisa Houston; James Floros; Kathy Jackson; David Goodman; Anne Holcomb; Michael Flood; Larry Sly; Dave Martinez; Tom Tenorio; Shirley King; Mark Lowry; Kevin Sanchez; Al Brislain; Sara Griffen; Patricia L. Nickols-Butler; Bruce Rankin

California Veterans Assistance Foundation, Inc.

1400 Easton Drive, Suite 102

Bakersfield , CA 93309 County Kern

www.cavaf.org

FEIN 30-0186044 Founded: 2003

Previous Donation: ● Yes ○ No 10,000 10/31/2014 List Date 6/29/2018

Mission:

Mission Statement: To serve veterans and other individuals and their families who are homeless, at risk and low income. To restore and improve lives by alleviating homelessness through information, advocacy, and service.

Donations and grants help CVAF provide an ever-growing number of veterans with much-needed services. Sadly we are not able to help every veteran that applies for help at this time. Donations of all kinds help us to widen the pool of resources we can provide and increase the number of people we can help directly.

Impact:

A donation would be used to assist the program.

Financial Information: IRS Form 990 for FY 2016

| Revenues: | Amount | % | Notes |
|-------------------|---------------|-------------|-------|
| Government/Earned | \$1,729,159 | 88.0% | |
| Contributions | 217,258 | 11.1% | |
| Other | <u>19,239</u> | <u>1.0%</u> | |
| Total Revenue: | \$1,965,656 | 100.0% | |

 Total Revenue:
 \$1,503,030
 100.0 %

 Expenses:
 \$1,991,927
 91.4%

 Administration
 108,846
 5.0%

 Fund Raising
 79,078
 3.6%

 Total Expenses:
 \$2,179,851
 100.0%

Excess/(Deficit) of

Revenues Over Expenses: (\$214,195)

Net Assets: \$1,563,411

BOD: Robert R. Piaro; Deborah Johnson; Smoki Francisco; Tim Maples; Michael Hikel

Cancer Angels of San Diego

1915 Aston Ave.

Carlsbad , CA 92008 County San Diego

cancerangelsofsandiego.com

FEIN 26-1099989 Founded: 2007

Previous Donation: • Yes No 15,000 3/18/2016 List Date 6/29/2018

Mission:

We are an all volunteer, non-profit organization in which over 90% of the revenues go directly to help the person in need, the stage IV cancer patient.

Why Help Cancer Angels of San Diego (CASD)?

Unlike the larger, national organizations who primarily fund research and education, CASD is community focused and provides direct relief for patients in San Diego County with any type of Stage IV cancer who are struggling with severe financial difficulties.

Impact:

A donation would assist the organization in the furtherance of their mission

| <u>Financial Information:</u> | IRS Form 990-EZ for FY 2017 |
|-------------------------------|-----------------------------|
| | |

| Revenues: | Amount | % | Notes |
|---|-----------------|--------|-------|
| Government/Earned Contributions Other | 62,048 | 100.0% | |
| Total Revenue: | <u>\$62,048</u> | 100.0% | |
| Expenses: Program | \$56,698 | 100.0% | |
| Administration | | | |
| Fund Raising | | | |
| Total Expenses: | <u>\$56,698</u> | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$5,350</u> | | |
| Net Assets: | <u>\$35,428</u> | | |

BOD: Bruce Beutler; Fred Frumin; John Evans; Kiptyn Locke; Earl Beutler; Pat Hall

Claddagh Fund Charities Inc.

71 Commercial St.

Boston, MA , CA 02109 County NA

www.claddaghfund.org

FEIN 27-1420421 Founded: 2010

Previous Donation: ○ Yes ● No 15,000 6/17/2017 List Date 6/29/2018

Mission:

Our Mission is to raise money for the most underfunded non-profit organizations that support the vulnerable populations in our communities.

The hands in the Claddagh ring represent friendship. We believe FRIENDSHIP is the crux of a community and have dedicated our cause to helping the local vulnerable populations in need.

The Claddagh Fund is partnering with California's developers to act as the nonprofit partner. Claddagh Fund will focus on Veterans Housing and provide a safe place for the veterans assimilate bank into society. The Claddagh Fund will provide services and amenities at the affordable housing projects.

Impact:

A donation would assist the organization in providing services to veterans who live in affordable housing projects. This includes job placement, drug recovery programs, clothing and mentoring.

| Financial Information: | IRS Form 990 for FY 2015 | | |
|---|--------------------------|--------|--|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | 367,308 | 100.0% | Funds would be restricted to California services. They are an active charity but not |
| Total Revenue: Expenses: | <u>\$367,308</u> | 100.0% | registered as a charity in California. |
| Program | \$246,732 | 86.8% | |
| Administration | 37,527 | 13.2% | |
| Fund Raising | | | |
| Total Expenses: | <u>\$284,259</u> | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$83,049</u> | | |
| Net Assets: | \$239,149 | | |

BOD: Kenneth Casey; Brian O'Donnell; David Hughes; Lee Kennedy Jr.; Lee Kennedy Sr.; Gary Murad; Sawn Thornton; Wayne Gay; Matthew McKenzie; Jamie Bissonnette; Gerry Curtin; Shannon Emerson Finks; David Greany

Community Youth Ministries

1592 11th St., Suite E

Reedley , CA 93654 County Fresno

www.cym.us

FEIN 77-0324453 Founded: 2002

Previous Donation: • Yes O No 1,120 7/14/2017 List Date 8/4/2017

Mission:

The vision of CYM is to empower and strengthen youth in our community and the communities around us. It is CYM's desire to see lives transformed through increased opportunities in the areas of leadership development, goal achievement, education, community services, vocational training, and spiritual growth. It is CYM's goal that each child discovers their God created potential! CYM accomplishes this by partnering with many local organizations, schools, and churches in ensuring that our youth are getting the best services possible.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|---------------------------------------|--------------------------------|---|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$2,095,907 310,130 <u>(45)</u> | 87.1% 12.9% <u>-0.0%</u> | Previous donation was through the PACE program. |
| Total Revenue: Expenses: | <u>\$2,405,992</u> | 100.0% | |
| Program | \$2,207,226 | 96.3% | |
| Administration | 84,780 | 3.7% | |
| Fund Raising | | | |
| Total Expenses: Excess/(Deficit) of | <u>\$2,292,006</u> | 100.0% | |
| Revenues Over Expenses: | <u>\$113,986</u> | | |
| Net Assets: | <u>\$432,725</u> | | |

BOD: Sharon Matsuzaki; Erlan Zuniga; Miguel Rodriguez; Gordon Wiebe; Pete Chavez

Covenant House California, Inc

1325 North Western Avenue
Los Angeles , CA 90027

County

Los Angeles

covenanthousecalifornia.org

FEIN 13-3391210 Founded: 1986

Previous Donation: Yes No List Date 5/18/2018

Mission:

Covenant House California is dedicated to serving all God's children, with absolute respect and unconditional love, to help youth experiencing homelessness, and to protect and safeguard all youth in need.

We believe that no young person deserves to be homeless; that every young person in California deserves shelter, food, clothing, education... and most importantly, to be loved. And we believe that it is our responsibility, as a community, to ensure that young people are given the opportunities that they deserve to achieve their dreams.

Our doors are open to youth and staff regardless of their race, religion, sexual orientation, gender identity or expression.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|---|-------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$1,972,997 6,356,135 <u>64,238</u> | 23.5% 75.7% <u>0.8%</u> | |
| Total Revenue: Expenses: | \$8,393,370 | 100.0% | |
| Program | \$8,319,990 | 94.5% | |
| Administration | 288,975 | 3.3% | |
| Fund Raising | <u>195,999</u> | 2.2% | |
| Total Expenses: | <u>\$8,804,964</u> | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>(\$411,594)</u> | | |
| Net Assets: | \$10,598,002 | | |

BOD: Paul Hanneman; Omid Yazdi; William Brodhead; Melissa Abbott; Gus Anagnos; Fred Ali; K. Kristine Dunn; Kelly Gordon; LLene Harker; Ricardo Hartigan; Dennis Jilot; Michael Kibler; Daryl William Kueter; Michael F. Marino; John G. Mavredakis; Diane Scott; Liza Pano; James Rossiter; Herbert Schulze; Steven Wilcox; Anthony Solis

Creativity Explored

3245 16th Street

San Francisco , CA 94103 County San Francisco

www.creativityexplored.org

FEIN 94-2801050 Founded: 1983

Previous Donation: • Yes • No 10,000 6/26/2015 List Date 6/29/2018

Mission:

We are committed to supporting people with developmental disabilities in their quest to become working artists, and to promoting their work as an emerging and increasingly important contribution to the contemporary art world.

Creativity Explored exists to provide people with developmental disabilities the opportunity to express themselves through the creation of art. Additionally, we provide studio artists the opportunity to earn income from the sale of their artwork and to pursue a livelihood as a visual artist to the fullest extent possible.

A key focus of Creativity Explored's services is to support those individuals with developmental disabilities who wish to become self-employed artists in creating and operating fully viable and profitable businesses.

Impact:

A donation would assist the organization in the furtherance of their program

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|--|-------------------------------|--|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$1,529,937 304,952 <u>181,038</u> | 75.9% 15.1% <u>9.0%</u> | The vast majority of the Government/Earned is the sale of artwork. |
| Total Revenue: Expenses: | \$2,015,927 | 100.0% | |
| Program | \$1,778,772 | 83.9% | |
| Administration | 217,937 | 10.3% | |
| Fund Raising | <u>123,964</u> | <u>5.8%</u> | |
| Total Expenses: | \$2,120,673 | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>(\$104,746)</u> | | |
| Net Assets: | <u>\$1,909,925</u> | | |

BOD: Ilan Hornstein; Edward Baba; Ikuko Satoda; Hannah Kahn; Ruth Berson; Clair Bright; Emily Dubin; Brit Epperson; David Hansen; John Jordan; Kathryn Morrison; Cindy Morton; Catherine Norris; Chris Ospital; David Prowler; Kris Twining

Desert Hot Springs Microloan, Inc.

66860 3rd Street

Desert Hot Springs , CA 92240 County Riverside

deserthotspringsmicroloan.com

FEIN 47-4516575 Founded: 2015

Previous Donation: • Yes O No 20,000 2/3/2017 List Date 2/2/2018

Mission:

Our goal is to provide low/no interest loans to start-ups and small businesses needing capital to expand. Our staff is totally volunteer with as close to 100% of all donated money as possible used for loans. Our administration costs have been donated by our volunteers to this point. Desert Hot Springs is one of the poorest communities in California. We are a bedroom community that provides housing for many of the low wage workers who provide the labor force for the western Coachella Valley. Desert Hot Springs Microloan, Inc.' goal is to kickstart the creation of small businesses in Desert Hot Springs.

Impact:

Net Assets:

A donation would be used to assist in the start up of the program

| Financial Information: | IRS Form 990-EZ for FY 201 | .7 | |
|---|----------------------------|---------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | 20,110 | 100.0% | |
| Total Revenue: | <u>\$20,110</u> | 100.0% | |
| Expenses: | \$195 | 100.0% | |
| Program | φ195 | 100.0 /0 | |
| Administration | | | |
| Fund Raising | | | |
| Total Expenses: | <u>\$195</u> | <u>100.0%</u> | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$19,915</u> | | |
| | | | |

BOD: Amando Rodriguez; Reggie Bickford; Carmen Valles; Kephyan Sheppard; Anayeli Zavala

\$49,805

Food for People Inc.

307 W. 14th Street

Eureka , CA 95501 County Humboldt

www.foodforpeople.org

FEIN 94-2772549 Founded: 1982

Previous Donation: Yes No List Date 6/8/2018

Mission:

Food for People is designated as the official food bank for Humboldt County. We operate a total of 18 community food programs, each of which is designed to address the needs of those who are experiencing hunger and food insecurity.

We envision a community where everyone has access to good quality, nutritious food, understands the consequences of hunger and poor nutrition and is committed to creating a stronger, healthier Humboldt County.

Food for People is working to eliminate hunger and improve the health and well-being of our community through access to healthy and nutritious foods, community education and advocacy.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|---|-------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$1,125,266 3,266,050 <u>22,704</u> | 25.5% 74.0% <u>0.5%</u> | |
| Total Revenue: Expenses: | <u>\$4,414,020</u> | 100.0% | |
| Program | \$4,107,849 | 94.8% | |
| Administration | 98,357 | 2.3% | |
| Fund Raising | 125,745 | 2.9% | |
| Total Expenses: Excess/(Deficit) of | <u>\$4,331,951</u> | 100.0% | |
| Revenues Over Expenses: | <u>\$82,069</u> | | |
| Net Assets: | \$1,238,354 | | |

BOD: Carol Vander Meer; Dallas Rhodes; Nick Vogel; Bill Daniel; Edie Jessup; Erika Wright; Martha Spencer; Jerome Simone; Lew Litzky; Dean S. Hart; Neal Latt; Dorina Espinoza

Food on Foot

9663 Santa Monica Blvd #743

Beverly Hills , CA 90210 County Los Angeles

www.foodonfoot.org

FEIN 31-1581053 Founded: 1996

Previous Donation: • Yes No 5,000 2/27/2015 List Date 6/29/2018

Mission:

Since March of 1996, Food on Foot has operated as a volunteer-based, non-profit organization providing hot, nutritious chicken dinners, snacks (fresh fruit, carrots, granola bars and bread), and drinks (bottled water and milk) to as many as 250 homeless and poor individuals and families each week. During our weekly meal service each Sunday in Hollywood, we also distribute gently used clothing and other essentials. Our target population includes individuals of all ages, from toddlers to seniors, as well as the disabled and blind. Work for Food is a 7-day-a-week community trash clean-up program designed to initiate the transition from life on the streets to involvement in the workforce by picking up trash in return for \$10 in food gift cards from local fast food restaurants and grocery stores.

Impact:

A donation would assist in the ongoing program

| Financial Information: | 1KS FOITH 990 TOF FY 2015 | |
|------------------------|---------------------------|--|
| _ | | |

inamaial Information. IDC Form 000 for EV 201E

| Revenues: | Amount | % | Notes |
|---|--------------------|--------|-------|
| Government/Earned Contributions Other | 971,690 | 100.0% | |
| Total Revenue: Expenses: | <u>\$971,690</u> | 100.0% | |
| Program | \$989,270 | 85.6% | |
| Administration | 120,975 | 10.5% | |
| Fund Raising | <u>45,850</u> | 4.0% | |
| Total Expenses: Excess/(Deficit) of | <u>\$1,156,095</u> | 100.0% | |
| Revenues Over Expenses: | (\$184,405) | | |
| Net Assets: | <u>\$245,687</u> | | |

BOD: Paul Marino; S. Jay Goldinger; Les Granow; Christian Navarro; Tess Ayers; Elaine Richards; Steve Chlavin

Forget Me Not Farm Children's Services

P.O. Box 1296

Santa Rosa , CA 94502 County Sonoma

forgetmenotfarm.org

FEIN 26-3464770 Founded: 2009

Previous Donation: • Yes • No 20,000 8/26/2016 List Date 6/29/2018

Mission:

Forget Me Not Farm -a haven for children and animals to bond and break the cycle of abuse. Since its inception in 1992, Forget Me Not Farm has helped thousands of at-risk children and youth break the cycle of abuse. Located on the grounds of the Sonoma Humane Society, the Farm offers animal-assisted and horticultural therapeutic activities that provide a haven for children, plants and animals to bond, learn and heal with one another. We've created a second tiered program for successful graduates from our farm. Teens have the opportunity to learn real-life skills within the animal care industry. Working with a volunteer mentor, foster youth can obtain experience working with animals and plants, gaining employable skills with vocational resources such as a veterinary hospital, animal adoption program, and a sanctuary farm.

Impact:

A donation would assist the organization in the continuance of their mission

| Financial Information: | IRS Form 990 for FY 2017 | | |
|---|--------------------------|----------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$73,597 254,392 | 22.4% 77.6% | |
| Total Revenue: Expenses: | <u>\$327,989</u> | 100.0% | |
| Program | \$318,730 | 85.8% | |
| Administration | 33,513 | 9.0% | |
| Fund Raising | <u>19,186</u> | 5.2% | |
| Total Expenses: Excess/(Deficit) of | \$371,429 | 100.0% | |
| Revenues Over Expenses: | (\$43,440) | | |
| Net Assets: | (\$16,422) | | |

BOD: E. Mitchell; S. Tracey; K Yerger; J Prouty; D. Brazil; K. Aho; J. Barnes; M. Olhiser; J. Drake; C. Kittredge; M McCloud; B. Quail; B. Cassell; L. Carreno; O. Gunn; W. Iberti; P. Handelman

Give Every Child A Chance

322 Sun West Place

Manteca , CA 95337 County San Joaquin

www.gecac.net

FEIN 68-0399384 Founded: 1997

Previous Donation: • Yes No 15,000 6/9/2017 List Date 6/29/2018

Mission:

We believe every child should be given a chance to be successful. We further believe that community volunteers; working as academic mentors and tutors, together with the school districts will provide free assistance to children struggling in school the opportunity to improve academically and become successful lifelong learners. It is our mission to give every child a chance! From the founders, board of directors, community partners, corporate sponsors, mentor tutors, every aspect of GECAC is driven by the generosity of community volunteers. Because of the efforts of literally hundreds of volunteers, GECAC is able to offer its tutoring services AT NO COST. Churches, businesses, civic clubs, educational and governmental organizations, youth programming have all joined forces to work for the benefit of our children. We are committed to developing and maintaining a quality mentor program that will have a positive impact on the lives of children in our community.

Impact:

A donation would assist the program in the furtherance of their mission

| Financial Information: | IRS Form 990 for FY 2017 | | |
|---|---|-------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$1,659,861 418,279 <u>45,799</u> | 78.2% 19.7% <u>2.2%</u> | |
| Total Revenue: Expenses: | \$2,123,939 | 100.0% | |
| Program | \$1,759,238 | 85.2% | |
| Administration | 253,715 | 12.3% | |
| Fund Raising | 50,769 | 2.5% | |
| Total Expenses: | \$2,063,722 | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$60,217</u> | | |
| Net Assets: | \$2,115,432 | | |

BOD: Jacob Naven; Jeff Shields; Teresa Clarke; Stephanie James; Kathryn Scholl; Traci Holzer; Jon Serafin; John Capri; Jennifer Marek; Jay Holmes; Marla Nunes; Evwelyn Moore; Wes Chamberlain; Bob Elliott; Tevani Liotard; Judy Wentworth;

Marjaree Mason Center, Inc.

1600 'M' Street

Fresno , CA 93721 County Fresno

www.mmcenter.org

FEIN 94-1156639 Founded: 1979

Previous Donation: ● Yes ○ No 10,000 8/26/2016 List Date 6/29/2018

Mission:

Marjaree Mason Center supports and empowers adults and their children affected by domestic violence, while striving to prevent and end the cycle of abuse through education and advocacy. They operate three confidentially located safe houses, with more than 200 beds, in the urban, suburban, and rural areas of Fresno County. These Safe Houses shelter women and children victims of domestic violence. The Marjaree Mason Center provides a variety of legal advocacy and services to victims of domestic violence. Assistance ranges from education of the legal system to attorney representation in court. They offer a variety of education opportunities for those who have experienced domestic violence or for the community at large. Domestic Violence Advocate Training is also provided for those seeking the certification necessary to work or volunteer providing direct services to victims of domestic violence.

Impact:

A donation would assist the organization in the furtherance of their mission

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|-------------------------------------|--------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$3,276,019 1,287,373 (4,339) | 71.9% 28.2% <u>-0.1%</u> | |
| Total Revenue: Expenses: | <u>\$4,559,053</u> | 100.0% | |
| Program | \$3,959,592 | 85.9% | |
| Administration | 501,961 | 10.9% | |
| Fund Raising | <u>148,085</u> | 3.2% | |
| Total Expenses: Excess/(Deficit) of | \$4,609,638 | 100.0% | |
| Revenues Over Expenses: | (\$50,585) | | |
| Net Assets: | <u>\$4,655,465</u> | | |

BOD: Cesar Granda; Cheryl Chambers; Dan Adams; Doug Morgan; Hengameh Hennie K. Akhtar; Jerry Dyer; Lisa Sondergaard Smittcamp; Matthew Basgall; Mike Rolph; Rene Ramirez; Rich Alves; Richard Cummins; Todd Cook; Daniel Casey Gray; Bonnie Her; Margaret Mims; S. Brett Sutton; Lynnette Zelezny

Operation Care and Comfort

3173 Pebble Beach Cir

Fairfield , CA 94534 County Solano

www.occ-usa.org

FEIN 27-3116300 Founded: 2010

Previous Donation: Yes No List Date 6/8/2018

Mission:

Historically, Americans have shown their support to our troops serving at war. By writing letters, mailing care packages, or by showing support for a deployed troop or veteran's family, we honor those who serve. All volunteer Operation: Care and Comfort (OCC) is proud to continue this tradition of service. Since 2003, our mission is to provide support and comfort to troops, veterans, and their families. OCC ships monthly care packages to "adopted" military units serving in Afghanistan and conflict regions until they return. OCC proudly assists troops serving on humanitarian missions, such as the Japanese tsunami, Haiti earthquake, and during disasters at home such as Hurricane Sandy.

Programs allow us to support military families who are left behind when a loved one deploys and when they return, to assist veterans, and military kids as well as families who have lost a loved one while serving (Gold Star Families) and families of wounded warriors.

Impact:

A donation would assist the organization in the furtherance of their mission

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|--------------------------|-----------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | 3,828,634 <u>608</u> | 100.0% <u>0.0%</u> | |
| Total Revenue: Expenses: | <u>\$3,829,242</u> | 100.0% | |
| Program | \$3,154,705 | 98.6% | |
| Administration | 39,274 | 1.2% | |
| Fund Raising | <u>5,992</u> | 0.2% | |
| Total Expenses: | <u>\$3,199,971</u> | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$629,271</u> | | |
| Net Assets: | <u>\$905,639</u> | | |

BOD: Julie Demaria; Frank Keffer; Alison Hughes; Syndi Gemmett; Maya Esparza

Operation Safe House, Inc.

9685 Hayes Street

Riverside , CA 92503 County Riverside

operationsafehouse.org

FEIN 33-0326090 Founded: 1989

Previous Donation: • Yes No 10,000 7/19/2013 List Date 6/29/2018

Mission:

When families come to us, they're usually at their wit's end—parents are frustrated and children don't know where to turn. Our 21-day Emergency Shelter provides a caring staff that is available 24 hours a day, 7 days a week for youth and their families who need help negotiating the often challenging road from childhood to an independent adult life.

In business for 27 years and with shelters in Riverside and Thousand Palms, Operation SafeHouse is well equipped to handle runaway, homeless, and other youth in crisis. Teens who don't know where else to go are always welcome at our shelters—all they have to do is show up.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2017 | | |
|---|---|-------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$3,096,025 962,102 <u>63,969</u> | 75.1% 23.3% <u>1.6%</u> | |
| Total Revenue: Expenses: | <u>\$4,122,096</u> | 100.0% | |
| Program | \$3,918,409 | 85.8% | |
| Administration | 598,909 | 13.1% | |
| Fund Raising | <u>48,195</u> | 1.1% | |
| Total Expenses: Excess/(Deficit) of | <u>\$4,565,513</u> | 100.0% | |
| Revenues Over Expenses: | <u>(\$443,417)</u> | | |
| Net Assets: | <u>\$1,877,056</u> | | |

BOD: Amy S. Harrison; David Austin; Lachelle Crivello; Jan Duke; Valerie Hill; Henry Kotzen; Lachelle Crivello; Jan Duke; Valerie Hill; Henry Kotzen; Julio Luna; Misty Reynolds; Tina Robinson; Don Schroeder; Catherine Schwartz; Enrique Solis; Coby Webb

Orange County Rescue Mission, Inc.

1 Hope Drive

Tustin , CA 92782 County Orange

www.rescuemission.org

FEIN 95-2479552 Founded: 1965

Previous Donation: Yes No List Date 10/6/2017

Mission:

OUR MISSION

To minister the love of Jesus Christ to the Least, the Last, and the Lost of our Community through the provision of assistance in the areas of guidance, counseling, education, job training, shelter, food, clothing, health care and independent living communities.

OUR PHILOSOPHY

To operate in a dynamic, entrepreneurial manner, expecting to grow and expand numerically, programmatically, and geographically. We seek to be constantly challenged with fresh vision and well-prepared strategies that originate with the President and the senior professional staff, and that are refined, confirmed, and approved by the Board of Directors.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2015 | | |
|---|--|------------------------------|--|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$285,514 14,536,346 <u>67,784</u> | 1.9% 97.6% <u>0.5%</u> | Serves all. No attendance at any religious service is required but is available. |
| Total Revenue: Expenses: | <u>\$14,889,644</u> | 100.0% | required but is available. |
| Program | \$7,480,830 | 69.8% | |
| Administration | 1,085,002 | 10.1% | |
| Fund Raising | <u>2,144,241</u> | 20.0% | |
| Total Expenses: | \$10,710,073 | 100.0% | |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$4,179,571</u> | | |
| Net Assets: | <u>\$45,133,696</u> | | |

BOD: Steve Callahan; Mark Conzelman; Ralph Duff; Christopher Ferebee; William Guard; Bart Hansen; Jackie Nowlin; Joe Olmans; Jim Palmer

Oscar De La Hoya Foundation 626 Wilshire Blvd

Los Angeles , CA 90017 County Los Angeles

FEIN 95-4586767 Founded: 1998

Previous Donation: • Yes • No 70,000 10/27/2017 List Date 6/29/2018

Mission:

To provide scholarships and other benefits to the underprivileged youth.

Impact:

A donation would be used to provide equipment and other items for gyms.

| Financial Information: | IRS Form 990-PF for FY 2 | 016 | |
|--|--------------------------|----------------------|--|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | 342,956 <u>2,946</u> | 99.1% <u>0.9%</u> | A donation would was made in October 2017. |
| Total Revenue: Expenses: | <u>\$345,902</u> | <u>100.0%</u> | |
| Program Administration | \$311,060 | 100.0% | |
| Fund Raising Total Expenses: Excess/(Deficit) of | \$311,060 | 100.0% | |
| Revenues Over Expenses: | <u>\$34,842</u> | | |
| Net Assets: | <u>\$303,434</u> | | |

St. Vincent de Paul Village, Inc. dba Father Joe's Villages

3350 E. Street

San Diego , CA 92102 County San Diego

my.neighbor.org

FEIN 33-0492302 Founded: 1994

Previous Donation: • Yes No 10,000 3/18/2016 List Date 6/29/2018

Mission:

St. Vincent de Paul Village is the cornerstone of San Diego's fight to prevent and end homelessness one life at a time. As a one-stop center to address all of the rehabilitative needs of the homeless, St. Vincent de Paul offers an array of housing and supportive services.

Father Joe's understands that there are no one-size-fits-all housing solutions. That is why we offer a variety of options that help clients get off the streets and into a safe place to call home. With 41 percent of all available transitional housing beds in San Diego, St. Vincent de Paul Village is the largest residential homeless services provider in the county.

While stable housing is the ultimate target, there are a multitude of steps that an individual may need to address before reaching that point. We focus on the issues contributing to each client's homelessness and aim for a rapid return to permanent housing as the primary goal.

Impact:

A donation would assist the organization in the furtherance of their mission.

| Financial Information: | IRS Form 990 for FY 2016 | | |
|---|--|-------------------------------|-------|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | \$14,692,103 13,680,307 <u>431,224</u> | 51.0% 47.5% <u>1.5%</u> | |
| Total Revenue: Expenses: | <u>\$28,803,634</u> | 100.0% | |
| Program | \$25,781,379 | 82.5% | |
| Administration | 2,585,932 | 8.3% | |
| Fund Raising | <u>2,870,935</u> | 9.2% | |
| Total Expenses: Excess/(Deficit) of | \$31,238,246 | 100.0% | |
| Revenues Over Expenses: | (\$2,434,612) | | |
| Net Assets: | (\$819,203) | | |

BOD: Vince Kasperick - Chair; Craig McKasson - Treasurer; James M. Waters - Secretary and 19 others

The Lytle Creek Community Center

PO Box 51

Lytle Creek , CA 92358 County San Bernardino

www.lytlecreek.org

FEIN 95-3218826 Founded: 12/31/2006

Previous Donation: ○ Yes ● No List Date 6/29/2018

Mission:

The Community Center is a social organization whose major purpose is to get residents acquainted with one another. The Center was built by volunteers with fundraisers to get to know their neighbors.

They have supplies and emergency equipment on hand at the Center in the event of a major fire flood, or earthquake.

Impact:

The donation would be used to purchase a new copier for the Center as the current one is broken. It would be restricted to that purpose.

| Financial Information: | CA DOJ website - They file | an IRS "post | card" |
|---|----------------------------|--------------|---|
| Revenues: | Amount | % | Notes |
| Government/Earned Contributions Other | 45,500 | 100.0% | Restricted funds contained in the net assets \$49,426 |
| Total Revenue: | <u>\$45,500</u> | 100.0% | |
| Expenses: Program | \$45,500 | 100.0% | |
| Administration | | | |
| Fund Raising | | | |
| Total Expenses: Excess/(Deficit) of Revenues Over Expenses: | <u>\$45,500</u> | 100.0% | |
| Net Assets: | \$148,668 | | |

BOD: Janet Davey; Ramona Merrifield; Buffie Lee; Anna Sorum; Tim Arner; April M. Baumgartner; Donald Crow; Kent Hutchings; Bruce Jackson; Lois Long; David Mullen; Ken Philips; Don Quinn; Debbie Shiba; Cindee Smith; Darlynn Voesten; Ken Wood

Donations as of 6/8/2018

