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## **PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS**

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for comments from the public (A3).

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## **TIGER WOODS FOUNDATION, INC. SUMMARY AND RECOMMENDATIONS**

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|            |   |
|------------|---|
| Applicant: | Tiger Wood's Foundation, Inc.   |
| Action:    | Resolution  |
| Amount:    | \$10,775,000  |
| Purpose:   | Authorizing Amendments to the Authority's Revenue Bond for the Tiger Woods Learning Center in the City Anaheim, Orange County, California |
| Activity:  | Educational Facilities  |
| Meeting:   | March 16, 2018  |

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### Background:

Tiger Woods Foundation, Inc. promotes college access for underserved youth. Since its inception in 1996 by Tiger Woods and his father, Earl, the Tiger Woods Foundation has reached millions of young people by delivering unique experiences and innovative educational opportunities for youth worldwide. What began as simply a dream to provide young people with opportunities and the tools needed to achieve a bright future has grown into a global organization that has served young people around the world.

Specific programs of the Foundation include the Tiger Woods Learning Center ("TWLC"), a one-of-a-kind, 35,000 square-foot education facility custom built for the underserved youth of Southern California. Everything at the Learning Center is about active participation and hands-on learning. Scholars in grades 5-12 experience college-access programs focused on science, engineering, technology and math. Interactive classes—in subjects ranging from rocketry, aerospace engineering and marine biology to graphic design and communications—allow their students to explore a future in almost any career and recognized the importance of attending college.

The Foundation recently celebrated the official expansion of the Tiger Woods Learning Center with the launch of two campuses in Washington, D.C. The two TWLC-DC campuses are located at the Cesar Chavez Public Charter School in Ward 6 and the Cesar Chavez Public Charter School in Ward 7. The TWLC-DC spaces and curriculum are custom-built for the young people in that community, providing students in multiple wards access to innovative programs and the latest technology. Students attending the TWLC-DC experience a technology-rich, innovative and highly motivated environment that has been integral to the success of the Southern California

location. Activities include building and programming robots, exploring outer space and creating films.

With the support of the Earl Woods scholarship program their scholars are able to make their dreams of going to collage a reality. In addition to a \$5,000 scholarship, renewable for up to four years, scholars receive a dedicated mentor and specialized internships which help prepare them for life after college. The Earl Woods Scholarships are awarded based on demonstrated financial need and proven commitment to community service. Their Scholars, many of whom are first generation college students, are currently attending prestigious universities such as Harvard, Georgetown, UC Berkley and UCLA.

#### The Project:

The proceeds were used to refund the California Statewide Communities Development Authority Variable Rate Demand Revenue Bonds (Tiger Woods Learning Center Foundation) Series 2006 (the "Refunded Bonds"). The Refunded Bonds were issued to finance the capital expenditures at the Tiger Woods Learning Center in Anaheim.

The Tiger Woods Learning Center is a two-story, 35,000 square-foot education facility. The Facilities include a multimedia center, an auditorium, classrooms, a computer lab and a student lounge and cafe, among other amenities. The Facilities serve children in grades 5 to 12 in the low-income communities in Orange County, California, by providing them with critically important free interactive enrichment programs in reading, math, science and technology.

Tiger Woods Foundation, Inc. (the "Borrower") has requested that the Authority approve certain amendments to the Bond documentation, including a change in the interest rate borne by the Bond

#### The City of Anaheim:

The City of Anaheim is a member of the CMFA and approved the TEFRA financing on February 5, 2013. The City of Anaheim received \$6,795 as part of CMFA's sharing of Issuance Fees.

#### Financing:

##### Sources of Funds:

|                   |                   |
|-------------------|-------------------|
| Tax-Exempt Bonds: | \$ 10,775,000     |
| Equity:           | <u>\$ 100,000</u> |
| Total Sources:    | \$ 10,875,000     |

##### Uses of Funds:

|                                 |                   |
|---------------------------------|-------------------|
| Refinancing Pre-existing Bonds: | \$ 10,775,000     |
| Cost of Issuance:               | <u>\$ 100,000</u> |
| Total Uses:                     | \$ 10,875,000     |

Terms of Transaction:

|                  |   |
|------------------|---|
| Amount:          | \$10,775,000                                    |
| Rate:            | Variable Rate (Fixed via an interest rate swap) |
| Maturity:        | July 2036                                       |
| Collateral:      | Unsecured                                       |
| Bond Purchasers: | Private Placement                               |
| Closed:          | April 2013                                      |

Public Benefit:

The refinancing continued to allow Tiger Woods Foundation, Inc. to provide unique experiences and innovative educational opportunities for youth worldwide. Specific programs of the Foundation include the Tiger Woods Learning Center, a one-of-a-kind, 35,000 square-foot education facility custom built for the underserved youth of Southern California. Everything at the Learning Center is about active participation and hands-on learning. Scholars in grades 5-12 experience college-access programs focused on science, engineering, technology and math. Interactive classes—in subjects ranging from rocketry, aerospace engineering and marine biology to graphic design and communications—allow their students to explore a future in almost any career and recognized the importance of attending college.

Finance Team:

|                      |                              |
|----------------------|------------------------------|
| Lender:              | Bank of America, N.A.        |
| Bank Counsel:        | Mark E. Raymond, Esq.        |
| Issuer Counsel:      | Jones Hall, PLC              |
| Special Tax Counsel: | Mark E. Raymond, Esq.        |
| Borrower Counsel:    | Musick, Peeler & Garrett LLP |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors adopt a Resolution authorizing amendments to the financing agreement relating to the Authority's Revenue Bond for the Tiger Woods Learning Center Foundation located in the City of Anaheim, County of Orange, California.



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## **PROPERTY ASSESSED CLEAN ENERGY (“PACE”) SUMMARY AND RECOMMENDATIONS**

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|           |  |
|-----------|--|
| Action:   | Approve Resolution Authorizing Execution and Delivery of First Amendment to Indenture Related to Outstanding California Municipal Finance Authority PACE Limited Obligation Improvement Bonds Series 2017-NR1 (ONPACE) and Directing Related Documents and Actions |
| Purpose:  | Property Assessed Clean Energy (“PACE”)  |
| Activity: | PACE Financing and Refinancing of Energy Efficiency, Water Efficiency, Renewable Energy Generation and Seismic Improvements  |
| Meeting:  | March 16, 2018   |

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### PACE Indenture Discussion:

The CMFA previously issued its California Municipal Finance Authority PACE Limited Obligation Improvement Bonds Series 2017-NR1 (OnPACE) (the “Bonds”) pursuant to an Indenture by and between the Authority and Wilmington Trust, National Association (the “Trustee”), dated as of June 15, 2017. With Bondholder consent, the updates to the Indenture include a revised Debt Service Schedule, and the maturity date has been changed from 9/2/2027 to 9/2/2028. This also formalizes the change to section 2.02(A) previously effected using a slip page.

### Public Benefit:

PACE programs encourage energy efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy efficiency improvements or renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

### Recommendation:

The Executive Director recommends the CMFA Board of Directors approve the Supplementing Resolution No. 15-012 for the purpose of approving forms Of Assessment Contract and Master Indenture for use in connection with the issuance of Limited Obligation Improvement Bonds and Approving Related Documents and Actions.



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## **PROPERTY ASSESSED CLEAN ENERGY (“PACE”) SUMMARY AND RECOMMENDATIONS**

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|           |   |
|-----------|---|
| Action    | Approve Samas Capital LLC   |
| Purpose:  | Property Assessed Clean Energy (“PACE”)   |
| Activity: | PACE Financing and Refinancing of Energy Efficiency, Water Efficiency, Renewable Energy Generation and Seismic Improvements |
| Meeting:  | March 16, 2018  |

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### Background:

Property Assessed Clean Energy (“PACE”) programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

### Discussion:

Samas Capital LLC (“SAMAS”) assists communities in unlocking energy and water savings while at the same time helping local business owners become more competitive. SAMAS PACE helps create jobs, meet community energy mandates, and increase property values. SAMAS provides a simple PACE financing solution for a business owner's customized energy savings program. The program allows for renewable energy, energy efficiency, and water mitigation retrofits to Commercial Buildings.

The Program Administrator Agreement has been reviewed by Jones Hall.

### Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy and water efficiency improvements and renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

### Recommendation:

The Executive Director recommends the CMFA Board of Directors approve the Samas Capital LLC Program Administrator Agreement with the CMFA.



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## **PROPERTY ASSESSED CLEAN ENERGY (“PACE”) SUMMARY AND RECOMMENDATIONS**

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|           |   |
|-----------|---|
| Action    | Approve Commercial PACE Bond Counsel Services<br>Letter Agreement Between the CMFA, Samas Capital<br>and Katten Muchin Rosenman   |
| Purpose:  | Property Assessed Clean Energy (“PACE”)   |
| Activity: | PACE Financing and Refinancing of Energy Efficiency,<br>Water Efficiency, Renewable Energy Generation and<br>Seismic Improvements |
| Meeting:  | March 16, 2018  |

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### Background:

Property Assessed Clean Energy (“PACE”) programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

### Discussion:

Samas Capital LLC (“SAMAS”) is being admitted to the CMFA’s Open PACE program as a commercial PACE (“C-PACE”) administrator. The CMFA allows its program administrators to select their Bond Counsel subject to CMFA approval.

SAMAS has selected Katten Muchin Rosenman LLP, A Professional Law Corporation (“Katten”) to serve as Bond Counsel for their C-PACE program. Katten is one of a few firms offering C-PACE Bond Counsel services in California. The letter agreement confirms the understanding of the terms and conditions under which Katten will provide services as Bond Counsel to the CMFA in connection with its C-PACE program administered by SAMAS.

Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. PACE programs further encourage seismic strengthening improvements, which increase the safe use of property. PACE programs provide property owners with a low cost alternative to financing these improvements, thereby advancing the underlying public purposes. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve the C- PACE Bond Counsel services letter agreement.





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## **ESSEX TOWER APARTMENTS SUMMARY AND RECOMMENDATIONS**

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**Applicant:** InSite Development, LLC

**Action:** Initial Resolution

**Amount:** \$10,000,000

**Purpose:** Finance Affordable Multifamily Rental Housing Facility  
Located in the City of Lancaster, County of Los Angeles,  
California

**Activity:** Affordable Housing

**Meeting:** March 16, 2018

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### Background:

InSite Development acquires, rehabilitates and develops properties in the Southern California area for their own portfolio. Insite's affiliated company, Ironwood Management, operates and manages the day to day business of this 2600+ unit, quarter billion-dollar portfolio. InSite's 15+ years of experience in both market rate and affordable multi-family housing allows the team to see opportunities where others may not. The purpose of InSite is to leverage their team's intrinsic energy, creativity, relationships and experience to unleash existing financial resources in partnerships with local social service providers and community leaders to create a true social impact through the creation of new housing. InSite's core strength is the company's ability to identify and move quickly on undervalued land and acquisition/rehabilitation properties and then to creatively secure financing sources to execute its vision for quality housing. The company's geographic focus gives them important competitive advantages and knowledge of local markets, city governments and social economic needs.

InSite Development prides itself in taking a product and making it better by prioritizing rehabilitation, sometimes substantial, and upgrades to create an environment of affordable elegance. Beyond basic rehabilitation repairs like new roofs and paint, InSite also offers amenities such as pools, gyms, tennis courts and panoramic views. But above all else, or perhaps most importantly, InSite Development feature properties are all at low market rent and all in a place anyone would be proud to call home.

### The Project:

The Essex Tower Apartments project is the new construction of a 70-unit affordable multi-family housing development for the chronically homeless. The project is to be located on land that is currently vacant, located at the corner of Avenue I and 32<sup>nd</sup> Street in Lancaster, California. The development will consist of 70 one-bedroom units. Rents will be restricted to households making less than 30% of AMI. The units will range in size from 500 to 965 square feet and will consist entirely of 1-bedroom units. The project will be located close to public transportation, retail marketplaces and public schools. The financing of this project will result in the creation of 69 affordable apartments in the City of Lancaster for the next 55 years.

### The City of Lancaster:

The City of Lancaster is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$5,000 as part of the CMFA's sharing of Issuance Fees.

### Proposed Construction Financing:

#### Sources of Funds:

|                         |                   |
|-------------------------|-------------------|
| Tax-Exempt Bond:        | \$ 8,000,000      |
| City of Lancaster:      | \$ 1,500,000      |
| CDC NOFA 23B:           | \$ 5,000,000      |
| Deferred Developer Fee: | \$ 1,044,370      |
| Equity:                 | <u>\$ 473,091</u> |
| Total Sources:          | \$ 16,017,461     |

#### Uses of Funds:

|                              |                   |
|------------------------------|-------------------|
| Land Acquisition:            | \$ 0              |
| New Construction:            | \$ 9,813,500      |
| Architectural & Engineering: | \$ 575,000        |
| Legal & Professional:        | \$ 50,000         |
| Reserves:                    | \$ 527,167        |
| Contingencies:               | \$ 2,662,560      |
| Developer Fees:              | \$ 2,089,234      |
| Cost of Issuance:            | <u>\$ 300,000</u> |
| Total Uses:                  | \$ 16,017,461     |

### Terms of Transaction:

|                    |                   |
|--------------------|-------------------|
| Amount:            | \$10,000,000      |
| Maturity:          | 17 years          |
| Collateral:        | Deed of Trust     |
| Bond Purchasers:   | Private Placement |
| Estimated Closing: | September 2018    |

Public Benefit:

A total of 69 households will be able to enjoy high quality, independent, affordable housing in the City of Lancaster. Onsite social services for chronically homeless residents will be provided by Ocean Park Community Center Aka The People Concern. The construction of this project will provide affordable living for the chronically homeless in the City of Lancaster for 55 years.

Percent of Restricted Rental Units in the Project: 100%  
100% (69 Units) restricted to 30% of area median income households.  
Unit Mix: 1-bedroom units  
Term of Restriction: 55 years

Finance Team:

|                   |  |
|-------------------|--|
| Lender:           | TBD                                      |
| Bond Counsel:     | Kutak Rock, LLP                          |
| Issuer Counsel:   | Jones Hall, APLC                         |
| Lender Counsel:   | TBD                                      |
| Borrower Counsel: | Bocarsly Emden Cowan Esmail & Arndt, LLP |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$10,000,000 for the Essex Tower Apartments multifamily affordable housing project located in the City of Lancaster, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.



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## **MONTEREY PINES APARTMENTS SUMMARY AND RECOMMENDATIONS**

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|            |   |
|------------|---|
| Applicant: | MRK Partners  |
| Action:    | Final Resolution  |
| Amount:    | \$49,000,000  |
| Purpose:   | Finance Affordable Multi-Family Rental Housing Facility Located in the City of Richmond, County of Contra Costa, California |
| Activity:  | Affordable Housing  |
| Meeting:   | March 16, 2018  |

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### Background:

MRK Partners, Inc. is a multi-family real estate investment and asset management firm that specializes in the acquisition, repositioning and preservation of affordable housing. They invest in multi-family real estate in primary U.S. markets including California, Florida, Maryland, Virginia and Washington DC metro area.

MRK Partners was founded by Sydne Garchik, who prior to founding MRK, was directly responsible for the acquisition and asset management of over 3,000 units. Mr. Garchik oversaw the acquisition, renovation and stabilization of over 2,000 affordable units throughout the country, approximately 900 of which were Section 8 properties.

Since its beginning, MRK has developed or acquired more than 2,300 affordable housing units in five states. They are involved in revitalizing California communities through their affordable housing development and property management activities, the partnerships they establish and the investments they make in California neighborhoods, and through the free social services and supportive programs they provide to meet the needs of their residents.

### The Project:

The Monterey Pines Apartments is an acquisition/rehabilitation of an existing affordable housing multifamily project. The project is a 324-unit multifamily residential rental facility, located at 680 South 37<sup>th</sup> Street, Richmond, CA. The project consists of 26 two-story buildings. Due to the age and condition of the project, it is in need of substantial rehabilitation. Amenities include a swimming pool, fitness center, clubhouse, laundry facility and gated access. This financing will preserve a much needed 321 units of affordable housing for the City of Richmond for another 55 years.

### The County of Contra Costa:

The County of Contra Costa is a member of the CMFA and held a TEFRA hearing on October 12, 2017. Upon closing, the County is expected to receive approximately \$17,300 as part of the CMFA's sharing of Issuance Fees.

### Proposed Financing:

| Sources of Funds:        | <u>Construction</u> | <u>Permanent</u>    |
|--------------------------|---------------------|---------------------|
| Tax-Exempt Bond:         | \$ 47,000,000       | \$ 47,000,000       |
| LIH Tax Credit Equity:   | \$ 22,720,484       | \$ 22,720,484       |
| Deferred Developer Fees: | \$ 181,343          | \$ 181,343          |
| Seller Loan:             | \$ 2,500,364        | \$ 2,720,554        |
| NOI During Construction: | <u>\$ 3,011,446</u> | <u>\$ 2,791,256</u> |
| Total Sources:           | \$ 75,413,637       | \$ 75,413,637       |

|                                 |                     |
|---------------------------------|---------------------|
| Uses of Funds:                  |                     |
| Acquisition/ Land Purchase:     | \$ 37,715,000       |
| Rehabilitation:                 | \$ 22,341,743       |
| Relocation:                     | \$ 150,000          |
| Architectural Fees:             | \$ 405,000          |
| Construction Interest and Fees: | \$ 3,314,702        |
| Permanent Financing:            | \$ 904,600          |
| Legal Fees:                     | \$ 260,000          |
| Reserves:                       | \$ 1,451,468        |
| Appraisal:                      | \$ 10,000           |
| Soft Costs, Marketing, etc.*:   | \$ 2,076,175        |
| Developer Costs:                | <u>\$ 6,784,949</u> |
| Total Uses:                     | \$ 75,413,637       |

### Terms of Transaction:

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$49,000,000              |
| Maturity:          | 17 years                  |
| Collateral:        | Deed of Trust on property |
| Bond Purchasers:   | Private Placement         |
| Estimated Closing: | March 2018                |

Public Benefit:

A total of 321 low-income households will continue to enjoy high quality, independent, affordable housing in the City of Richmond for another 55 years.

Percent of Restricted Rental Units in the Project: 100%  
10% (32 Units) restricted to 40% or less of area median income households; and  
25% (81 Units) restricted to 45% or less of area median income households; and  
49% (159 Units) restricted to 50% or less of area median income households; and  
16% (49 Units) restricted to 60% or less of area median income households.  
Unit Mix: 2- & 3-bedroom units  
Term of Restriction: 55 years

Finance Team:

|                   |                                     |
|-------------------|-------------------------------------|
| Lender:           | CBRE Capital Markets                |
| Bond Counsel:     | Orrick, Herrington & Sutcliffe, LLP |
| Issuer Counsel:   | Jones Hall, APLC                    |
| Lender Counsel:   | Ballard Spahr LLP                   |
| Borrower Counsel: | Downs Pham & Kuei LLP               |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$49,000,000 for Monterey Pines Apartments affordable multi-family housing facilities located in the City of Richmond, Contra Costa County, California.

\*Other Costs: These are costs that are categorized by CDLAC as “Other Costs” they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



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## **SYCAMORE STREET COMMONS AND LA PLAYA RESIDENTIAL SUMMARY AND RECOMMENDATIONS**

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Applicant: Mercy Housing California 72, LP

Action: Final Resolution

Amount: \$24,000,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility Located in the City of Santa Cruz, County of Santa Cruz California

Activity: Affordable Housing

Meeting: March 16, 2018

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### Background:

Mercy Housing California is the largest regional division of Mercy Housing, Inc. With offices in Los Angeles, San Francisco and West Sacramento, Mercy Housing California offers affordable low-income housing programs and Resident Services. They have served California residents and communities through the development of 128 rental properties across 36 California counties serving low- and very-low-income working poor families, seniors and individuals. Mercy Housing California has developed 10,942 affordable homes including 7,940 in rental and 3,002 in homeownership.

Many California residents struggle daily with the high cost of living. The average household income is more than \$48,400 – nearly \$5,000 more than the national average. The average annual income of a Mercy Housing California resident is \$14,400. Mercy Housing California remains committed to changing lives and revitalizing neighborhoods by providing safe, quality, service-enriched housing.

The CMFA has participated in over ten Mercy Housing projects.

### The Project:

The Sycamore Street Commons apartment complex is located at 125 Sycamore Street, Santa Cruz, CA. The property is situated on a 2.5-acre site. There are 60 apartments with a total of 58,720 square feet, housed in 12 three-story buildings. Building type 1 houses 6 units (4 total type 1), type 2 houses 5 units (2 total type 2), type 3 houses 6 units (1 type 3), type 4 houses 4 units (3 total type 4), type 5 houses 5 units (1 type 5), and type 6 houses 3 units (1 type 6). All buildings

are walk-up with no elevator access. Units are configured either as first floor flats, or multistory townhomes. The project also includes 2 management offices, 2 laundry rooms, and a community room, as well as a Headstart program (operated by a 3rd party lessee). The project was originally constructed in 1997; routine maintenance and repairs have occurred, in 2015 three buildings decks were replaced, no other rehabilitations have been undertaken. The existing unit mix consists of eight 1-bedroom apartments, twenty-one 2-bedroom apartments, twenty-six 3-bedroom apartments (including one 3-bedroom manager's unit), and five 4-bedroom apartments. Given the number of large bedroom types, the target population is large families.

La Playa Residential is located at 216 Leibrandt Ave in Santa Cruz, California. The property is situated on approximately 0.2 acres, all of which is occupied by the building. The property consists of a two-story building with a total of eight 1-bedroom apartments, which are located on the 2nd floor above leased commercial space. There is no manager's office or community room on site – these spaces are provided at Sycamore Street Commons located approximately 2 blocks away. The project was originally constructed in 1994; other than routine maintenance, no rehabilitations have been undertaken since then. The target population is low income families

The facilities are to be owned and operated by Mercy Housing California 72, L.P., a California limited partnership, or another entity to be established by Mercy Housing California or an affiliate thereof. The financing of this project will result in continuing to provide affordable housing for 67 low-income senior households in the City of Santa Cruz for another 55 years.

#### The City of Santa Cruz:

The City of Santa Cruz is a member of the CMFA and approved a TEFRA hearing on September 12, 2017. Upon closing, the City is expected to receive approximately \$11,125 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Financing:

| Sources of Funds:                             | <u>Construction</u> | <u>Permanent</u> |
|---|---------------------|------------------|
| Tax-Exempt Bond Proceeds:                     | \$ 17,800,865       | \$ 5,728,000     |
| LIH Tax Credit Equity:                        | \$ 1,030,552        | \$ 11,565,516    |
| GP Equity-Existing Project Reserves:          | \$ 259,576          | \$ 1,782,732     |
| GP Loan:                                      | \$ 0                | \$ 4,765,397     |
| GP Equity-Developer Fee:                      | \$ 1,523,156        | \$ 0             |
| Deferred Developer Fee:                       | \$ 0                | \$ 650,670       |
| Seller Carryback Loan:                        | \$ 4,400,294        | \$ 4,400,294     |
| Soft Debt Accrd. Interest for Carryback Loan: | \$ 113,528          | \$ 113,528       |
| HCD FHDP Loan-Sycamore:                       | \$ 2,072,173        | \$ 2,072,173     |
| HCD HOME Loan-Sycamore:                       | \$ 1,357,898        | \$ 1,357,898     |
| HCD CHRP Loan-La Playa:                       | \$ 566,861          | \$ 566,861       |
| Santa Cruz City RDA Loan-Sycamore:            | \$ 863,970          | \$ 863,970       |
| City CDBG & Red Cross Loan-La Playa:          | \$ 793,208          | \$ 793,208       |
| City Assumed Housing Loan-La Playa:           | \$ 106,427          | \$ 106,427       |
| GP Operating Deficit Loan-La Playa:           | \$ 238,333          | \$ 238,333       |
| Total Sources:                                | \$ 31,126,841       | \$ 35,005,007    |



**Uses of Funds:**

|  |               |
|--|---------------|
| Land Cost/Acquisition:                 | \$ 16,600,000 |
| Rehabilitation:                        | \$ 8,136,949  |
| Relocation:                            | \$ 820,000    |
| Contractor Overhead & Profit:          | \$ 811,403    |
| Architecture Fees:                     | \$ 216,572    |
| Survey and Engineering:                | \$ 90,399     |
| Construction Interest and Fees:        | \$ 1,300,300  |
| Permanent Financing:                   | \$ 159,280    |
| Legal Fees:                            | \$ 190,500    |
| Reserves:                              | \$ 688,329    |
| Appraisal:                             | \$ 8,750      |
| Hard Cost Contingency:                 | \$ 1,342,253  |
| Other Soft Costs*:                     | \$ 428,587    |
| Developer Costs:                       | \$ 4,106,685  |
| Predevelopment Interest/Holding Costs: | \$ 45,000     |
| Title/Recording:                       | \$ 60,000     |
| Total Uses:                            | \$ 35,005,007 |

**Terms of Transaction:**

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$24,000,000              |
| Maturity:          | 17 years                  |
| Collateral:        | Deed of Trust on property |
| Bond Purchasers:   | Private Placement         |
| Estimated Closing: | May 2018                  |

**Public Benefit:**

A total of 67 households will continue enjoy high quality, independent, affordable housing in the City of Santa Cruz for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

19% (13 Units) restricted to 35% or less of area median income households; and  
39% (26 Units) restricted to 50% or less of area median income households; and  
42% (28 Units) restricted to 60% or less of area median income households.

Unit Mix: Studio, 1-, 2-, 3- and 4-bedrooms

Term of Restriction: 55 years

**Finance Team:**

|                    |  |
|--------------------|--|
| Lender:            | US Bank                                    |
| Bond Counsel:      | Jones Hall, APLC                           |
| Issuer Counsel:    | Jones Hall, APLC                           |
| Lender Counsel:    | Davis Wright Tremaine LLP                  |
| Borrower Counsel:  | Gubb & Barshay LLP                         |
| Financial Advisor: | California Housing Partnership Corporation |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$24,000,000 for the Sycamore Street Commons and La Playa Residential Apartments affordable multi-family housing facility located in the City of Santa Cruz, Santa Cruz County, California.

\*Other Costs: These are costs that are categorized by CDLAC as “Other Costs” they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



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## **BELLA MENTE MONTESSORI ACADEMY SUMMARY AND RECOMMENDATIONS**

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|            |  |
|------------|--|
| Applicant: | Bella Mente Montessori Academy   |
| Action:    | Final Resolution   |
| Amount:    | \$20,000,000   |
| Purpose:   | Finance or Refinance the Acquisition, Construction, Improvement, Renovation and Equipping of Educational Facilities Located in the City of Vista, San Diego County, California |
| Activity:  | Charter School   |
| Meeting:   | March 16, 2018   |

---

### Background:

The mission of Bella Mente Montessori Academy (“BMMA”) is to provide students with the opportunity to acquire an education based on a quality curriculum founded on the educational philosophy of Dr. Maria Montessori. BMMA intends to promote an educational atmosphere that encourages socioeconomic diversity by providing all students with the opportunity to obtain a quality public education. The School’s aim is to prepare each student with the skills, knowledge, and values to participate meaningfully in the pluralistic world of the 21st century.

BMMA believes in providing an environment within which ownership, passion, interests and voice empower all participants to optimally fulfill the mission of the organization. A quality Montessori institution adheres to best practices and standards as laid out by AMS and WASC.

The School is committed to an equitable, quality Montessori education for all students and believes that attendance is critical to financial stability, as well as educational successes. BMMA employs quality staff members to facilitate quality learning. BMMA develops and maintains an environment that is student centered, safe and conducive to learning. The School culture embraces cultural, linguistic and socio-economic diversity. BMMA is committed to a Montessori and Common Core curriculum balance that successfully utilizes the best that each has to offer in order to further students' educational goals without compromising the mission and vision of the School.

### The Project:

The proceeds of the Bonds will be used to finance or refinance the costs of (a) the acquisition, construction, improvement, renovation and equipping of land and charter school facilities located at 1737 West Vista Way, 155 North Emerald Drive and 221 North Emerald Drive, all in Vista, California 92083 (the “Facilities”); (b) reimbursing the Borrower for costs incurred in connection with the Facilities; (c) funding a debt service reserve fund for the Bonds; (d) paying capitalized interest on the Bonds; and (e) paying certain Bond issuance expenses.

### The County of San Diego:

The County of San Diego is a member of the CMFA and held a TEFRA hearing on January 23, 2018. Upon closing, the County is expected to receive approximately \$8,333 as part of the CMFA’s sharing of Issuance Fees.

### Proposed Financing:

#### Sources of Funds:

|                   |               |
|-------------------|---------------|
| Tax-Exempt Bonds: | \$ 16,290,000 |
| Total Sources:    | \$ 16,290,000 |

#### Uses of Funds:

|                            |               |
|----------------------------|---------------|
| Building Acquisition:      | \$ 14,573,396 |
| Debt Service Reserve Fund: | \$ 1,144,400  |
| Costs of Issuance:         | \$ 572,204    |
| Total Uses:                | \$ 16,290,000 |

### Terms of Transaction:

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$20,000,000              |
| Maturity:          | April 2048                |
| Collateral:        | Deed of Trust on Property |
| Bond Purchasers:   | Limited Offering          |
| Estimated Closing: | April 2018                |

### Public Benefit:

The School consists of two school buildings totaling approximately 27,000 square feet, including an approximately 3,100 square foot auditorium, a stage, a student library, and 26 classrooms. The School provides family-oriented, community-based intimate learning environments that are devoted to the academic, social, linguistic, and personal success of each child. The School has the primary objective of enabling its students to become self-motivated, competent, and lifelong learners.

Finance Team:

|                      |  |
|----------------------|--|
| Underwriter:         | BB&T Capital Markets                     |
| Bond Counsel:        | Kutak Rock LLP                           |
| Issuer Counsel:      | Jones Hall APLC                          |
| Underwriter Counsel: | Ice Miller LLP                           |
| Borrower Counsel:    | Procopio, Cory, Hargreaves & Savitch LLP |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$20,000,000 for the Bella Mente Montessori Academy project located in the City of Vista, County of San Diego, California.

The information mandated by California Government Code Section 5852.1, including the true interest cost, finance charge, amount of proceeds received from the sale, and the total payment amount to final maturity is attached to this report.



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## INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

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- Item: Administrative Issues; A., B., C., D., E., F., G., H., I., J.
- Action: Each meeting, the board has the opportunity to discuss, without taking any formal actions on items;
- A. Executive Director Report
  - B. Marketing Update
  - C. Membership Update
  - D. Transaction Update
  - E. Legislative Update
  - F. Internal Policies and Procedures
  - G. Legal Update
  - H. Audits Update
  - I. PACE Update
  - J. FPPC Statement of Economic Interest



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## **PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS**

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for comments from the public (A3).

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## **BUILDING 205 APARTMENTS SUMMARY AND RECOMMENDATIONS**

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|            |  |
|------------|--|
| Applicant: | BlueGreen Preservation and Development   |
| Action:    | Initial Resolution   |
| Amount:    | \$25,000,000   |
| Purpose:   | Finance Affordable Multi-Family Rental Housing Facility Located in the City of Los Angeles, Los Angeles County, California |
| Activity:  | Affordable Housing   |
| Meeting:   | March 16, 2018   |

---

### Background:

BlueGreen Preservation and Development, LLC (“BlueGreen”) is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community’s local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.



### The Project:

The Building 205 Apartments project is an acquisition/rehabilitation of a 68-unit affordable multi-family housing development. The project is the adaptive re-use of a historic building on the VA Campus Wilshire. The building is three floors and made up of SRO and 1-bedroom units. Rents for all units will be restricted to 50% & 60% of Area Median Income. The project is located at 11301 Wilshire, Los Angeles, California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include common area lighting, improvements to community areas, parking area improvements and paint. This financing will preserve 67 units of affordable housing for the City of Los Angeles for another 55 years.

### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$11,250 as part of the CMFA's sharing of Issuance Fees.

### Proposed Construction Financing:

#### Sources of Funds:

|                         |                     |
|-------------------------|---------------------|
| Tax-Exempt Bond:        | \$ 18,000,000       |
| LIH Tax Credit Equity:  | \$ 2,928,054        |
| HHH Funds:              | \$ 12,000,000       |
| Deferred Developer Fee: | <u>\$ 2,021,147</u> |
| Total Sources:          | \$ 34,949,201       |

#### Uses of Funds:

|                              |                     |
|------------------------------|---------------------|
| Land Acquisition:            | \$ 1,313,000        |
| Building Acquisition:        | \$ 9,687,000        |
| Rehabilitation:              | \$ 14,654,000       |
| Architectural & Engineering: | \$ 530,000          |
| Legal & Professional:        | \$ 227,717          |
| Finance Costs:               | \$ 2,540,370        |
| Contingencies & Reserves:    | \$ 2,948,851        |
| Developer Fee:               | \$ 250,000          |
| Other Costs*:                | <u>\$ 2,798,263</u> |
| Total Uses:                  | \$ 34,949,201       |

### Terms of Transaction:

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$25,000,000              |
| Maturity:          | 17 years                  |
| Collateral:        | Deed of Trust on property |
| Bond Purchasers:   | Private Placement         |
| Estimated Closing: | August 2018               |

Public Benefit:

67 low income households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

40% (27 Units) restricted to 50% or less of area median income households; and

60% (40 Units) restricted to 60% or less of area median income households.

Unit Mix: SRO and 1-bedroom units

Term of Restriction: 55 years

Finance Team:

|                   |                                    |
|-------------------|------------------------------------|
| Lender:           | TBD                                |
| Bond Counsel:     | Orrick, Herrington & Sutcliffe LLP |
| Issuer Counsel:   | Jones Hall, APLC                   |
| Lender Counsel:   | TBD                                |
| Borrower Counsel: | Hobson Bernardino and Davis, LLP   |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$25,000,000 for Building 205 Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as “Other Costs” they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



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## **BUILDING 208 APARTMENTS SUMMARY AND RECOMMENDATIONS**

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|            |  |
|------------|--|
| Applicant: | BlueGreen Preservation and Development   |
| Action:    | Initial Resolution   |
| Amount:    | \$20,000,000   |
| Purpose:   | Finance Affordable Multi-Family Rental Housing Facility Located in the City of Los Angeles, Los Angeles County, California |
| Activity:  | Affordable Housing   |
| Meeting:   | March 16, 2018   |

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### Background:

BlueGreen Preservation and Development, LLC (“BlueGreen”) is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community’s local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

### The Project:

The Building 208 Apartments project is an acquisition/rehabilitation of a 54-unit affordable multi-family housing development. The project is located at 11301 Wilshire, Los Angeles, California. The project is the adaptive re-use of a historic building on the VA Campus Wilshire. The building is three floors and made up of SRO and 1-bedroom units. Rents for all units will be restricted to 50% & 60% of Area Median Income. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include common area lighting, improvements to community areas, parking area improvements and paint. This financing will preserve 53 units of affordable housing for the City of Los Angeles for another 55 years.

### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$9,375 as part of the CMFA's sharing of Issuance Fees.

### Proposed Construction Financing:

#### Sources of Funds:

|                         |                     |
|-------------------------|---------------------|
| Tax-Exempt Bond:        | \$ 17,000,000       |
| LIH Tax Credit Equity:  | \$ 2,474,271        |
| HHH Funds:              | \$ 11,660,000       |
| Deferred Developer Fee: | <u>\$ 1,079,719</u> |
| Total Sources:          | \$ 32,213,990       |

#### Uses of Funds:

|                              |                   |
|------------------------------|-------------------|
| Land Acquisition:            | \$ 1,387,500      |
| Building Acquisition:        | \$ 9,612,500      |
| Rehabilitation:              | \$ 12,447,000     |
| Architectural & Engineering: | \$ 530,000        |
| Legal & Professional:        | \$ 156,900        |
| Contingency:                 | \$ 1,471,636      |
| Finance Costs:               | \$ 3,302,085      |
| Developer Fee:               | \$ 2,500,000      |
| Other Costs*:                | <u>\$ 806,369</u> |
| Total Uses:                  | \$ 32,213,990     |

### Terms of Transaction:

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$20,000,000              |
| Maturity:          | 17 years                  |
| Collateral:        | Deed of Trust on property |
| Bond Purchasers:   | Private Placement         |
| Estimated Closing: | August 2018               |

Public Benefit:

53 low income households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

42% (22 Units) restricted to 40% or less of area median income households; and

58% (31 Units) restricted to 60% or less of area median income households.

Unit Mix: SRO and 1-bedroom units

Term of Restriction: 55 years

Finance Team:

|                   |                                    |
|-------------------|------------------------------------|
| Lender:           | TBD                                |
| Bond Counsel:     | Orrick, Herrington & Sutcliffe LLP |
| Issuer Counsel:   | Jones Hall, APLC                   |
| Lender Counsel:   | TBD                                |
| Borrower Counsel: | Hobson Bernardino and Davis, LLP   |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$20,000,000 for Building 208 Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as “Other Costs” they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



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## **WESTERN AVENUE APARTMENTS SUMMARY AND RECOMMENDATIONS**

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|            |  |
|------------|--|
| Applicant: | BlueGreen Preservation and Development   |
| Action:    | Initial Resolution   |
| Amount:    | \$9,000,000  |
| Purpose:   | Finance Affordable Multi-Family Rental Housing Facility Located in the City of Los Angeles, Los Angeles County, California |
| Activity:  | Affordable Housing   |
| Meeting:   | March 16, 2018   |

---

### Background:

BlueGreen Preservation and Development, LLC (“BlueGreen”) is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community’s local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

### The Project:

The Western Avenue Apartments project is an acquisition/rehabilitation of a 33-unit affordable multi-family housing development. The project is the motel conversion to studio apartments for housing homeless veterans. The building is two stories and made up of studio apartments. Rents for all units will be restricted to 50% & 60% of Area Median Income. The project is located at 5501 S. Western Ave., Los Angeles, California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include common area lighting, improvements to community areas, parking area improvements and paint. This financing will create 32 units of affordable housing for veterans in the City of Los Angeles for the next 55 years.

### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$3,625 as part of the CMFA's sharing of Issuance Fees.

### Proposed Construction Financing:

#### Sources of Funds:

|                         |                  |
|-------------------------|------------------|
| Tax-Exempt Bond:        | \$ 5,800,000     |
| LIH Tax Credit Equity:  | \$ 931,000       |
| HHH Funds:              | \$ 4,660,033     |
| Deferred Developer Fee: | <u>\$ 49,346</u> |
| Total Sources:          | \$ 11,440,379    |

#### Uses of Funds:

|                              |                   |
|------------------------------|-------------------|
| Land Acquisition:            | \$ 900,000        |
| Building Acquisition:        | \$ 5,900,000      |
| Rehabilitation:              | \$ 1,427,500      |
| Architectural & Engineering: | \$ 218,500        |
| Legal & Professional:        | \$ 163,600        |
| Finance Costs & Reserves:    | \$ 1,007,620      |
| Contingencies:               | \$ 407,046        |
| Developer Fee:               | \$ 1,259,116      |
| Other Costs*:                | <u>\$ 156,997</u> |
| Total Uses:                  | \$ 11,440,379     |

### Terms of Transaction:

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$9,000,000               |
| Maturity:          | 17 years                  |
| Collateral:        | Deed of Trust on property |
| Bond Purchasers:   | Private Placement         |
| Estimated Closing: | August 2018               |

Public Benefit:

32 low income veteran households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

41% (13 Units) restricted to 50% or less of area median income households; and

59% (19 Units) restricted to 60% or less of area median income households.

Unit Mix: Studio units

Term of Restriction: 55 years

Finance Team:

|                   |                                    |
|-------------------|------------------------------------|
| Lender:           | TBD                                |
| Bond Counsel:     | Orrick, Herrington & Sutcliffe LLP |
| Issuer Counsel:   | Jones Hall, APLC                   |
| Lender Counsel:   | TBD                                |
| Borrower Counsel: | Hobson Bernardino and Davis, LLP   |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$9,000,000 for Western Avenue Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as “Other Costs” they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.





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## **WEST THIRD APARTMENTS SUMMARY AND RECOMMENDATIONS**

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|            |  |
|------------|--|
| Applicant: | BlueGreen Preservation and Development   |
| Action:    | Initial Resolution   |
| Amount:    | \$30,000,000   |
| Purpose:   | Finance Affordable Multi-Family Rental Housing Facility Located in the City of Los Angeles, Los Angeles County, California |
| Activity:  | Affordable Housing   |
| Meeting:   | March 16, 2018   |

---

### Background:

BlueGreen Preservation and Development, LLC (“BlueGreen”) is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community’s local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

### The Project:

The West Third Apartments project is an acquisition/rehabilitation of a 137-unit affordable multi-family housing development. The project is the motel conversion to studio apartments for housing homeless veterans. The building is three floors and made up of 200 sq. ft. studio apartments. Rents for all units will be restricted to 50% & 60% of Area Median Income. The project is located at 1900 W. 3<sup>rd</sup> Street, Los Angeles, California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include common area lighting, improvements to community areas, parking area improvements and paint. This financing will create 136 units of affordable housing for veterans in the City of Los Angeles for the next 55 years.

### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$13,000 as part of the CMFA's sharing of Issuance Fees.

### Proposed Construction Financing:

#### Sources of Funds:

|                         |                     |
|-------------------------|---------------------|
| Tax-Exempt Bond:        | \$ 23,000,000       |
| LIH Tax Credit Equity:  | \$ 3,542,979        |
| HHH Funds:              | \$ 10,291,998       |
| Seller Note:            | \$ 4,454,608        |
| Deferred Developer Fee: | <u>\$ 1,650,000</u> |
| Total Sources:          | \$ 42,939,585       |

#### Uses of Funds:

|                              |                   |
|------------------------------|-------------------|
| Land Acquisition:            | \$ 1,896,000      |
| Building Acquisition:        | \$ 28,104,000     |
| Rehabilitation:              | \$ 4,863,500      |
| Architectural & Engineering: | \$ 180,000        |
| Legal & Professional:        | \$ 190,000        |
| Finance Costs & Reserves:    | \$ 3,537,003      |
| Contingencies:               | \$ 915,417        |
| Developer Fee:               | \$ 2,870,000      |
| Other Costs*:                | <u>\$ 383,665</u> |
| Total Uses:                  | \$ 42,939,585     |

### Terms of Transaction:

|                    |                           |
|--------------------|---------------------------|
| Amount:            | \$30,000,000              |
| Maturity:          | 17 years                  |
| Collateral:        | Deed of Trust on property |
| Bond Purchasers:   | Private Placement         |
| Estimated Closing: | August 2018               |

Public Benefit:

136 low income veteran households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

40% (55 Units) restricted to 50% or less of area median income households; and

60% (81 Units) restricted to 60% or less of area median income households.

Unit Mix: Studio units

Term of Restriction: 55 years

Finance Team:

|                   |                                    |
|-------------------|------------------------------------|
| Lender:           | TBD                                |
| Bond Counsel:     | Orrick, Herrington & Sutcliffe LLP |
| Issuer Counsel:   | Jones Hall, APLC                   |
| Lender Counsel:   | TBD                                |
| Borrower Counsel: | Hobson Bernardino and Davis, LLP   |

Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$30,000,000 for West Third Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as “Other Costs” they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



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## **PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS**

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for comments from the public (A3).

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| Us for Warriors Foundation                                      | 08/04/2017       | 14            |
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| Desert Hot Springs Microloan, Inc.                              | 2/2/2018  | 4      |
| Grandma's House of Hope   | 2/23/2018 | 5      |
| Lasting Adventures Incorporated                                 | 6/23/2017 | 6      |
| LIL ANGEL BUNNY FOUNDATION INC DBA ELEVATE HOPE                 | 2/23/2018 | 7      |
| Mountain Circle   | 6/23/2017 | 8      |
| Orange County Rescue Mission, Inc.                              | 10/6/2017 | 9      |
| Selma Arts Foundation   | 8/4/2017  | 10     |
| Shafter Symphony Orchestra                                      | 8/4/2017  | 11     |
| South Coast Seniors Inc.  | 6/23/2017 | 12     |
| South Yuba River Citizens League                                | 7/14/2017 | 13     |
| Us for Warriors Foundation                                      | 8/4/2017  | 14     |
| Veterans Association of North County                            | 8/4/2017  | 15     |
| Victory Village, Inc.   | 1/13/2017 | 16     |
| Volunteers of America - Northern California and Northern Nevada | 4/28/2017 | 17     |

Asian Pacific Community Counseling

7273 14th Ave, Ste 120-B

Sacramento , CA 95820

County

Sacramento

apccounseling.org

FEIN

94-2489666

Founded: 1978

Previous Donation: ☐ Yes ☒ No

List Date 6/23/2017

**Mission:**

Asian Pacific Community Counseling, Inc., promotes the mental health and wellness of Asian and Pacific Islander communities through culturally and linguistically relevant outreach, prevention, education, therapy, counseling and recovery support services.

Relationships, family support and group self-sufficiency are key components of the diverse groups we serve.

APCC emphasizes strengthening individual, family and community support systems. We encourage and assist individuals to find their own path to managing their own recovery and to get support when they need it. Families receive education on how they can support their loved ones and access available resources.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:**

IRS Form 990 for FY 2015

| Revenues:                                   | Amount             | %             | Notes |
|---|--------------------|---------------|-------|
| Government/Earned                           | \$2,458,706        | 97.4%         |       |
| Contributions                               | 66,570             | 2.6%          |       |
| Other                                       |                    |               |       |
| Total Revenue:                              | <u>\$2,525,276</u> | <u>100.0%</u> |       |
| Expenses:                                   |                    |               |       |
| Program                                     | \$2,493,869        | 99.0%         |       |
| Administration                              | 22,853             | 0.9%          |       |
| Fund Raising                                | <u>2,720</u>       | <u>0.1%</u>   |       |
| Total Expenses:                             | <u>\$2,519,442</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$5,834</u>     |               |       |
| Net Assets:                                 | <u>\$356,325</u>   |               |       |

BOD: Yan "Joni" Zhou; Britt Niiya Sumida; Bai-Yin Chen; Pallavi Mamidi

California Association of Food Banks

1624 Franklin Street, Suite 722

Oakland , CA

94612

County

Alameda

www.cafoodbanks.org

FEIN

68-0392816

Founded: 1985

Previous Donation: ☐ Yes ☒ No

List Date 1/13/2017

**Mission:**

California Association of Food Banks (CAFB) is a membership organization of 41 food banks from throughout the state with a shared mission to build a well-nourished California and a firm commitment to providing cutting-edge leadership in the anti-hunger community.

Our major programs include Farm to Family, which works with growers and packers to provide fresh produce to food banks; statewide programs for food stamp outreach and enrollment; robust state and federal advocacy efforts; produce education; and member services that offer assistance with special projects as well as technical support.

**Impact:**

A donation would assist the organization in their mission of ending hunger in California

**Financial Information:**

IRS Form 990 for FY 2014

| Revenues:                                   | Amount              | %             | Notes  |
|---|---------------------|---------------|--|
| Government/Earned                           | \$15,821,306        | 91.7%         | Please see the attached listing of individual food banks that are a member of this coalition. If you wish to donate to one of them specifically, Please indicate in your resolution. |
| Contributions                               | 1,425,440           | 8.3%          |  |
| Other                                       | <u>10,700</u>       | <u>0.1%</u>   |  |
| Total Revenue:                              | <u>\$17,257,446</u> | <u>100.0%</u> |  |
| Expenses:                                   |                     |               |  |
| Program                                     | \$15,963,692        | 96.3%         |  |
| Administration                              | 522,948             | 3.2%          |  |
| Fund Raising                                | <u>89,752</u>       | <u>0.5%</u>   |  |
| Total Expenses:                             | <u>\$16,576,392</u> | <u>100.0%</u> |  |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$681,054</u>    |               |  |
| Net Assets:                                 | <u>\$2,898,444</u>  |               |  |

BOD: Andy Souza; Nicole Suydam; Lisa Houston; James Floros; Kathy Jackson; David Goodman; Anne Holcomb; Michael Flood; Larry Sly; Dave Martinez; Tom Tenorio; Shirley King; Mark Lowry; Kevin Sanchez; Al Brislain; Sara Griffen; Patricia L. Nickols-Butler; Bruce Rankin



Community Youth Ministries  
1592 11th St., Suite E  
Reedley , CA 93654 County Fresno  
www.cym.us

FEIN 77-0324453 Founded: 2002

Previous Donation: ☒ Yes ☐ No 1,120 7/14/2017 List Date 8/4/2017

**Mission:**

The vision of CYM is to empower and strengthen youth in our community and the communities around us. It is CYM's desire to see lives transformed through increased opportunities in the areas of leadership development, goal achievement, education, community services, vocational training, and spiritual growth. It is CYM's goal that each child discovers their God created potential! CYM accomplishes this by partnering with many local organizations, schools, and churches in ensuring that our youth are getting the best services possible.

**Impact:**

A donation would assist the organization in the furtherance of their mission.

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:  | Amount             | %             | Notes   |
|--|--------------------|---------------|---|
| Government/Earned  | \$2,095,907        | 87.1%         | Previous donation was through the PACE program. |
| Contributions  | 310,130            | 12.9%         |   |
| Other  | (45)               | -0.0%         |   |
| Total Revenue:   | <u>\$2,405,992</u> | <u>100.0%</u> |   |
| Expenses:  |                    |               |   |
| Program  | \$2,207,226        | 96.3%         |   |
| Administration   | 84,780             | 3.7%          |   |
| Fund Raising   |                    |               |   |
| Total Expenses:  | <u>\$2,292,006</u> | <u>100.0%</u> |   |
| Excess/(Deficit) of Revenues Over Expenses:                                      | <u>\$113,986</u>   |               |   |
| Net Assets:  | <u>\$432,725</u>   |               |   |
| BOD: Sharon Matsuzaki; Erlan Zuniga; Miguel Rodriguez; Gordon Wiebe; Pete Chavez |                    |               |   |

Desert Hot Springs Microloan, Inc.

66860 3rd Street

Desert Hot Springs , CA 92240 County Riverside

deserthotspringsmicroloan.com

FEIN 47-4516575 Founded: 2015

Previous Donation: ☒ Yes ☐ No 20,000 2/3/2017 List Date 2/2/2018

**Mission:**

Our goal is to provide low/no interest loans to start-ups and small businesses needing capital to expand. Our staff is totally volunteer with as close to 100% of all donated money as possible used for loans. Our administration costs have been donated by our volunteers to this point. Desert Hot Springs is one of the poorest communities in California. We are a bedroom community that provides housing for many of the low wage workers who provide the labor force for the western Coachella Valley. Desert Hot Springs Microloan, Inc.' goal is to kickstart the creation of small businesses in Desert Hot Springs.

**Impact:**

A donation would be used to assist in the start up of the program

**Financial Information:** IRS Form 990-EZ for FY 2017

| Revenues:   | Amount          | %             | Notes |
|---|-----------------|---------------|-------|
| Government/Earned Contributions   | 20,110          | 100.0%        |       |
| Other   |                 |               |       |
| Total Revenue:  | <u>\$20,110</u> | <u>100.0%</u> |       |
| Expenses:   |                 |               |       |
| Program   | \$195           | 100.0%        |       |
| Administration  |                 |               |       |
| Fund Raising  |                 |               |       |
| Total Expenses:   | <u>\$195</u>    | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses:   | <u>\$19,915</u> |               |       |
| Net Assets:   | <u>\$49,805</u> |               |       |
| BOD: Amando Rodriguez; Reggie Bickford; Carmen Valles; Kephyan Sheppard; Anayeli Zavala |                 |               |       |

Grandma's House of Hope  
174 W.Lincoln Ave. Ste. #541  
Anaheim , CA 92805 County Orange  
www.grandmashouseofhope.org

FEIN 26-0391438 Founded:

Previous Donation: ☐ Yes ☒ No 50,000 2/23/2017 List Date 2/23/2018

**Mission:**

The GHH Campus-Model Housing Program offers housing and support services to homeless women in crisis in Orange County. GHH is known to take the most difficult cases. For some, their needs are urgent as they are leaving an unhealthy, dangerous situation such as Domestic Violence or Human Trafficking. In these cases, GHH Emergency Housing services can help them get safe and find more permanent solutions quickly. Others come to GHH facing severe medical needs and need major treatment programs such as chemotherapy. These women need a stable, long term placement to heal and also one that can act as a support system. The Healing House was designed specifically to meet these women's needs and is currently the only program in Orange County offering supportive housing services for homeless women with breast cancer. In addition, GHH assists motel families to move into permanent housing by offering financial support for moving costs and security deposits.

**Impact:**

They have the kitchen that needs to be fixed and also have two bathrooms that aren't ADA accessible. Another house needs new flooring white carpet doesn't work with that many babies.

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:  | Amount             | %             | Notes   |
|--|--------------------|---------------|---|
| Government/Earned  | \$581,974          | 26.9%         | Noncash contributions amounts to \$1,015,749. |
| Contributions  | 1,581,847          | 73.1%         |   |
| Other  | <u>991</u>         | <u>0.0%</u>   |   |
| Total Revenue:   | <u>\$2,164,812</u> | <u>100.0%</u> |   |
| Expenses:  |                    |               |   |
| Program  | \$2,039,068        | 90.5%         |   |
| Administration   | 91,055             | 4.0%          |   |
| Fund Raising   | <u>123,897</u>     | <u>5.5%</u>   |   |
| Total Expenses:  | <u>\$2,254,020</u> | <u>100.0%</u> |   |
| Excess/(Deficit) of Revenues Over Expenses:  | <u>(\$89,208)</u>  |               |   |
| Net Assets:  | <u>\$108,688</u>   |               |   |
| BOD: Je'Net Kreitner; Stacey Schneider; Stacey Carr-Susor; Annabelle Cruz; Betty Ashley; Bob Murphy; Michele McCue; Michelle Marasca Donnels; Debbie Moreno; Lori Shaw |                    |               |   |

Lasting Adventures Incorporated

PO Box 1078

Groveland , CA 95321 County Trinity

lastingadventures.com

FEIN 26-2086926 Founded: 2008

Previous Donation: ☐ Yes ☒ No List Date 6/23/2017

Mission:

On our youth program our objectives include using the natural environment and outdoor activities to teach participants the necessary skills and attitudes for living successful lives. Through safe risk taking and Adventure Based Programming, participants will be challenged to improve their sense of self-esteem, self-worth, and self-confidence. Along with creating lasting memories, it is our goal that participants will finish this adventure with a greater knowledge of themselves, the world, and the environment around them. The objectives of the Lasting Adventures youth programs include: Increasing personal confidence through activities that give physical and emotional challenge. Developing behaviors and character skills that include integrity, honesty, responsibility, respect, compassion, and self-discipline. Providing experiences in leadership and group problem solving techniques. Having fun and developing lasting relationships and great memories!

Impact:

A donation would assist the organization in the furtherance of their mission.

Financial Information: IRS Form 990 for FY 2015

| Revenues:  | Amount    | %      | Notes  |
|--|-----------|--------|--|
| Government/Earned  | \$501,237 | 98.6%  | Earned revenue is from summer camp, guide service, and school & group contracts. |
| Contributions  | 7,000     | 1.4%   |  |
| Other  | 14        | 0.0%   |  |
| Total Revenue:   | \$508,251 | 100.0% |  |
| Expenses:  |           |        |  |
| Program  | \$350,026 | 75.1%  |  |
| Administration   | 115,905   | 24.9%  |  |
| Fund Raising   |           |        |  |
| Total Expenses:  | \$465,931 | 100.0% |  |
| Excess/(Deficit) of Revenues Over Expenses:                              | \$42,320  |        |  |
| Net Assets:  | \$78,480  |        |  |
| BOD: Michael Cramer; Scott Gehrman; Jon Hart; Edward Hilton; Evan Tipton |           |        |  |

LIL ANGEL BUNNY FOUNDATION INC DBA ELEVATE HOPE FOUNDATION

4804 Laurel Canyon Blvd. #805

Valley Village , CA      91607      County      Los Angeles

www.elevatehope.org

FEIN      91-2145423      Founded:    2002

Previous Donation:    ☐ Yes    ☒ No      List Date      2/23/2018

**Mission:**

The Elevate Hope Foundation (EHF) is dedicated to providing abused and abandoned children an alternative method of therapy through music and the arts, and funding special services and programs that assist the needs of these children using these fundamental methods. Co-founded in 2001 by entertainer Sheila E. and business manager, Lynn Mabry, EHF supports existing programs of their beneficiaries through monetary funding and in-kind donations e.g. musical instruments, art supplies, and work stations complete with computers, keyboards and applicable instructional software. Over 65 percent of our grant dollars will be invested at the local community level. Outside financial support fills a viable niche in light of more conservative funding offered by the federal government. Foster care systems and outreach programs alike share the urgent demand for funding and unite in this strong commitment to serve the needs of disadvantaged children.

**Impact:**

A donation would assist the program in the furtherance of their mission

**Financial Information:**      California DOJ Website

| Revenues:               | Amount                      | %             | Notes |
|-------------------------|-----------------------------|---------------|-------|
| Government/Earned       |                             |               |       |
| Contributions           | 10,121                      | 100.0%        |       |
| Other                   |                             |               |       |
| Total Revenue:          | <u>\$10,121</u>             | <u>100.0%</u> |       |
| Expenses:               |                             |               |       |
| Program                 |                             |               |       |
| Administration          |                             |               |       |
| Fund Raising            |                             |               |       |
| Total Expenses:         |                             |               |       |
| Excess/(Deficit) of     |                             |               |       |
| Revenues Over Expenses: | <u>\$10,121</u>             |               |       |
| Net Assets:             | <u>\$8,161</u>              |               |       |
| BOD:                    | Sheila Escovedo; Lynn Mabry |               |       |

Mountain Circle  
312 Crescent St.  
Greenville , CA 95947 County Plumas  
www.mountaincircle.org

FEIN 68-0062345 Founded: 1986

Previous Donation: ☐ Yes ☒ No List Date 6/23/2017

**Mission:**

Mountain Circle Family Services is a non-profit community based organization committed to ensuring stability and life sustaining changes for foster and adoptive children. Relationships are integral to who we are. We believe in providing people with a hand-up to help better themselves. We strive to be a permanent and impactful resource in the communities we serve. An innovated spirit is ever-present in all we do and drives our desire to make the most of our programs and revenues. We uphold ourselves, and those with whom we work, to high-quality work and standards. We strive to serve as a model among and advocate for children & youth.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2015

| Revenues:  | Amount             | %             | Notes |
|--|--------------------|---------------|-------|
| Government/Earned  | \$2,436,394        | 96.0%         |       |
| Contributions  | 101,938            | 4.0%          |       |
| Other  |                    |               |       |
| Total Revenue:   | <u>\$2,538,332</u> | <u>100.0%</u> |       |
| Expenses:  |                    |               |       |
| Program  | \$1,837,713        | 72.4%         |       |
| Administration   | 702,170            | 27.6%         |       |
| Fund Raising   |                    |               |       |
| Total Expenses:  | <u>\$2,539,883</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses:                              | <u>(\$1,551)</u>   |               |       |
| Net Assets:  | <u>\$417,928</u>   |               |       |
| BOD: Jason Moghaddas; Shalyn Goss; Stacy Saez; Harry Rogers; Zach Revene |                    |               |       |

Orange County Rescue Mission, Inc.

1 Hope Drive

Tustin , CA

92782

County

Orange

www.rescuemission.org

FEIN

95-2479552

Founded: 1965

Previous Donation: ☐ Yes ☒ No

List Date 10/6/2017

**Mission:**

**OUR MISSION**

To minister the love of Jesus Christ to the Least, the Last, and the Lost of our Community through the provision of assistance in the areas of guidance, counseling, education, job training, shelter, food, clothing, health care and independent living communities.

**OUR PHILOSOPHY**

To operate in a dynamic, entrepreneurial manner, expecting to grow and expand numerically, programmatically, and geographically. We seek to be constantly challenged with fresh vision and well-prepared strategies that originate with the President and the senior professional staff, and that are refined, confirmed, and approved by the Board of Directors.

**Impact:**

A donation would assist the organization in the furtherance of their mission.

**Financial Information:**

IRS Form 990 for FY 2015

| Revenues:                                   | Amount              | %             | Notes  |
|---|---------------------|---------------|--|
| Government/Earned                           | \$285,514           | 1.9%          | Serves all. No attendance at any religious service is required but is available. |
| Contributions                               | 14,536,346          | 97.6%         |  |
| Other                                       | <u>67,784</u>       | <u>0.5%</u>   |  |
| Total Revenue:                              | <u>\$14,889,644</u> | <u>100.0%</u> |  |
| Expenses:                                   |                     |               |  |
| Program                                     | \$7,480,830         | 69.8%         |  |
| Administration                              | 1,085,002           | 10.1%         |  |
| Fund Raising                                | <u>2,144,241</u>    | <u>20.0%</u>  |  |
| Total Expenses:                             | <u>\$10,710,073</u> | <u>100.0%</u> |  |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$4,179,571</u>  |               |  |
| Net Assets:                                 | <u>\$45,133,696</u> |               |  |

BOD: Steve Callahan; Mark Conzelman; Ralph Duff; Christopher Ferebee; William Guard; Bart Hansen; Jackie Nowlin; Joe Olmans; Jim Palmer

Selma Arts Foundation  
3410 McCall Ave, Suite 106  
Selma , CA 93662 County Fresno

FEIN 46-1753527 Founded: 2013  
Previous Donation: ☒ Yes ☐ No 1,040 7/14/2017 List Date 8/4/2017

**Mission:**  
THE SELMA ARTS FOUNDATION HAS BEEN ESTABLISHED TO PROVIDE FUNDS FOR: 1 OPPORTUNITIES FOR ARTISTS TO DISPLAY THEIR ART FOR THE BENEFIT OF AREA RESIDENTS. 2) PROGRAMS, TECHNOLOGY, AND CURRICULUM THAT ENCOURAGES STUDENTS AND EDUCATORS TO IMPROVE THEIR ACADEMIC AND PERSONAL CAPABILITIES. 3) PERFORMANCES THAT ENHANCE THE QUALITY OF LIFE AND EXPOSE RESIDENTS TO THE ARTS IN SELMA CA. 4 ACT AS A PRIMARY VEHICLE FOR ATTRACTING AND RECEIVING CASH, GRANTS, SERVICES, AND APPROPRIATE GIFTS OF ANY KIND EXCLUSIVELY FOR THE BENEFIT OF THE ARTS IN SELMA CA.

**Impact:**  
A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:  | Amount            | %             | Notes   |
|--|-------------------|---------------|---|
| Government/Earned  | \$93,096          | 100.0%        | Previous donation was through the PACE program. |
| Contributions  |                   |               |   |
| Other  |                   |               |   |
| Total Revenue:   | <u>\$93,096</u>   | <u>100.0%</u> |   |
| Expenses:  |                   |               |   |
| Program  | \$103,163         | 97.2%         |   |
| Administration   | 2,982             | 2.8%          |   |
| Fund Raising   |                   |               |   |
| Total Expenses:  | <u>\$106,145</u>  | <u>100.0%</u> |   |
| Excess/(Deficit) of Revenues Over Expenses:                                      | <u>(\$13,049)</u> |               |   |
| Net Assets:  | <u>\$193,164</u>  |               |   |
| BOD: Michael Derr; Kenneth Grey; Rose Robertson; Steven Yribarren; Ernesto Perez |                   |               |   |



Shafter Symphony Orchestra

PO Box 699

Shafter , CA      93263      County      Kern

FEIN      46-3645665      Founded:   2015

Previous Donation:   ☒ Yes   ☐ No      1,020      7/14/2017      List Date      8/4/2017

**Mission:**

The vision of the Shafter Symphony Orchestra is to promote the enjoyment, enrichment, and education of music as a fine art form in the community of Shafter. Each year the Orchestra presents a concert as a part of the Shafter Colours Festival. Past concerts have included a guest performance by Robert MacNeil, film music, and Beethoven's 7th Symphony.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:**      CA Charity website - 990-N Postcard filing

| Revenues:  | Amount           | %             | Notes   |
|--|------------------|---------------|---|
| Government/Earned Contributions  | 20,987           | 100.0%        | Previous donation was through the PACE program. |
| Other  |                  |               |   |
| Total Revenue:   | <u>\$20,987</u>  | <u>100.0%</u> |   |
| Expenses:  |                  |               |   |
| Program  | \$26,556         | 100.0%        |   |
| Administration   |                  |               |   |
| Fund Raising   |                  |               |   |
| Total Expenses:  | <u>\$26,556</u>  | <u>100.0%</u> |   |
| Excess/(Deficit) of Revenues Over Expenses:                                | <u>(\$5,569)</u> |               |   |
| Net Assets:  | <u>\$25,908</u>  |               |   |
| BOD: Benjamin Wilson; Joshua Wilson; Charis Franz; Shelly Rogers; Meg Wise |                  |               |   |

South Coast Seniors Inc.

PO Box 437

Point Arena , CA 95468 County Mendocino

www.coastalseniors.org

FEIN 94-2902833 Founded: 1983

Previous Donation: ☐ Yes ☒ No List Date 6/23/2017

**Mission:**

OUR MISSION IS TO HELP IDENTIFY THE NEEDS OF SENIORS IN OUR COASTAL COMMUNITIES AND TO PROVIDE PROGRAMS AND SERVICES DESIGNED TO PROMOTE THEIR WELL-BEING. Provides: Meals on Wheels; Commodity Distribution; Point Arena Food Bank; Calfresh registration; Senior Lunches; Fall prevention program; Bus Service to/from senior lunches; once a month out of town bus service; occasional bus service to cultural events; spot visits to households; car service to doctors and health care; mental health/mood scales; tax preparation; phone help to seniors or their families; community education and information; and, loaner equipment.

**Impact:**

A donation to the program would help them in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2015

| Revenues:                                   | Amount           | %             | Notes |
|---|------------------|---------------|-------|
| Government/Earned                           | \$125,595        | 36.9%         |       |
| Contributions                               | 214,404          | 63.0%         |       |
| Other                                       | <u>234</u>       | <u>0.1%</u>   |       |
| Total Revenue:                              | <u>\$340,233</u> | <u>100.0%</u> |       |
| Expenses:                                   |                  |               |       |
| Program                                     | \$215,711        | 87.5%         |       |
| Administration                              | 15,772           | 6.4%          |       |
| Fund Raising                                | <u>14,916</u>    | <u>6.1%</u>   |       |
| Total Expenses:                             | <u>\$246,399</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$93,834</u>  |               |       |
| Net Assets:                                 | <u>\$323,497</u> |               |       |

BOD: Carolyn Andre; Susan Sandoval; Steven Winningham; Marghi Hagen; Paddy Batchelder; Bruce Garland; Randy Jones; Mike Staples; Walt Wells; Kathy White

South Yuba River Citizens League  
313 Railroad Ave, Suite 101  
Nevada City , CA 95959 County Nevada  
www.yubariver.org

FEIN 68-0171371 Founded: 1993

Previous Donation: ☐ Yes ☒ No List Date 7/14/2017

**Mission:**

SYRCL unites the community to protect and restore the Yuba River. Motivated by our love for this watershed, we advocate powerfully, engage in active stewardship, educate the public, and inspire activism from the Sierra to the sea. We envision a local community that celebrates the Yuba River's unique environmental and cultural heritage; is committed to a healthy river that supports our spiritual and economic well-being; and whose waters provide a place of healing and recreation. We embrace all who sincerely care for the Yuba, and although our approaches to this work may differ at times, we pledge to conduct ourselves with utmost integrity and respect for the diversity of opinion and life experiences of others.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2015

| Revenues:                                   | Amount             | %             | Notes |
|---|--------------------|---------------|-------|
| Government/Earned                           | \$3,052,833        | 93.2%         |       |
| Contributions                               | 222,655            | 6.8%          |       |
| Other                                       | <u>120</u>         | <u>0.0%</u>   |       |
| Total Revenue:                              | <u>\$3,275,608</u> | <u>100.0%</u> |       |
| Expenses:                                   |                    |               |       |
| Program                                     | \$2,909,515        | 90.6%         |       |
| Administration                              | 86,512             | 2.7%          |       |
| Fund Raising                                | <u>213,811</u>     | <u>6.7%</u>   |       |
| Total Expenses:                             | <u>\$3,209,838</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$65,770</u>    |               |       |
| Net Assets:                                 | <u>\$151,911</u>   |               |       |

BOD: Joseph J. Bell; Barbara Getz; Janet Peake; John Regan; Brian Bisnet; Marty Coleman-Hunt; Roger Hicks; Kurt Lorenz; Shana Maziarz; Isaac Silverman; Debra Weistar

Us for Warriors Foundation  
1626-G Sweetwater Rd #148  
National City , CA 91950 County San Diego  
www.Us4Warriors.org

FEIN 46-4167683 Founded: 2014

Previous Donation: ☒ Yes ☐ No 1,060 7/14/2017 List Date 8/4/2017

**Mission:**

Us for Warriors Foundation or "Us4Warriors" is a California Public Benefit Corporation dedicated to promote the social welfare of the troops and veterans community. "Everything we do helps veterans and their families." That simple statement is clear, but also full of energy, excitement, hard work, determination and proven results that we apply to the fullest extent. We believe our own history of military and veteran related service and proven commitment to others every day gives those simple, eight words the most effective and resourceful meaning imaginable. Through our Us for Warriors supporting programs, helping hand deeds, inspiring events and advocacy, we believe that the key to making lives of fellow veterans better is to focus on the "whole veteran" and find ways to engage a community to fill the gaps and make a difference to enrich the lives of veterans and their families. Everything we do helps veterans and their families. The footprint we leave behind is not just imprints from strong boots, but also strong lives.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:  | Amount            | %             | Notes                                   |
|--|-------------------|---------------|---|
| Government/Earned Contributions  | 29,445            | 77.5%         | Previous donation was the PACE program. |
| Other  | 8,564             | 22.5%         |   |
| Total Revenue:   | <u>\$38,009</u>   | <u>100.0%</u> |   |
| Expenses:  |                   |               |   |
| Program  | \$48,771          | 100.0%        |   |
| Administration   |                   |               |   |
| Fund Raising   |                   |               |   |
| Total Expenses:  | <u>\$48,771</u>   | <u>100.0%</u> |   |
| Excess/(Deficit) of Revenues Over Expenses:  | <u>(\$10,762)</u> |               |   |
| Net Assets:  | <u>\$9,844</u>    |               |   |
| BOD: Anthony Steward; Manny Otero; Lucas Penshorn; Ken Greenawald; Howard Darter; Ron Stark; Josh Pederson; Chris Ramirez; Dan Rice; Dan Sutton; Elizabeth Moyer |                   |               |   |

Veterans Association of North County

1617 Mission Ave

Oceanside , CA 92058 County San Diego

www.vancnorthcounty.org

FEIN 20-5862344 Founded: 2007

Previous Donation: ☒ Yes ☐ No 1,080 7/14/2017 List Date 8/4/2017

**Mission:**

Veterans Association of North County (VANC), located in Oceanside, California, is a 501(c)3 non-profit organization created by a group of dedicated veterans to empower other veterans, members of the military, and their families by providing needed support and resources. We are an umbrella association that represents more than 30 veteran organizations spanning all branches of military service (including reserve personnel) and encompassing all generations, from active duty through retirees. Our mission is to serve as a one-stop resource center for all veterans and military, centralizing the services of diverse agencies to assist them with jobs, education, finances, health and wellness, and family issues.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2015

| Revenues:                                   | Amount             | %             | Notes  |
|---|--------------------|---------------|--|
| Government/Earned                           |                    |               | Previous donation was through the PACE program |
| Contributions                               | 199,132            | 117.1%        |  |
| Other                                       | (29,077)           | -17.1%        |  |
| Total Revenue:                              | <u>\$170,055</u>   | <u>100.0%</u> |  |
| Expenses:                                   |                    |               |  |
| Program                                     | \$2,400            | 11.1%         |  |
| Administration                              | 6,298              | 29.2%         |  |
| Fund Raising                                | <u>12,851</u>      | <u>59.6%</u>  |  |
| Total Expenses:                             | <u>\$21,549</u>    | <u>100.0%</u> |  |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$148,506</u>   |               |  |
| Net Assets:                                 | <u>\$1,873,890</u> |               |  |

BOD: Chuck Atkinson; Mark Desens; Brenda Bomar; Kris Thorsten; John Meyer

Victory Village, Inc.  
12408 Kennedy Flat Road  
Jackson , CA 95642 County Amador  
www.victoryvillageamador.org

FEIN 32-0380137 Founded: 2013

Previous Donation: ☐ Yes ☒ No List Date 1/13/2017

**Mission:**

OUR DUTY IS TO SERVE THOSE WHO HAVE SERVED OUR GREAT NATION. WE FACILITATE VETERANS SERVICES FOR OUR SERVICE MEMBERS, VETERANS, AND FAMILIES BY STREAM LINING ACCESS TO VETERAN'S HOUSING, EDUCATION, LIFE SKILLS, AND PHYSICAL WELLNESS SERVICES.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2015

| Revenues:   | Amount            | %             | Notes |
|---|-------------------|---------------|-------|
| Government/Earned   | \$364,189         | 92.3%         |       |
| Contributions   | 30,116            | 7.6%          |       |
| Other   | <u>200</u>        | <u>0.1%</u>   |       |
| Total Revenue:  | <u>\$394,505</u>  | <u>100.0%</u> |       |
| Expenses:   |                   |               |       |
| Program   | \$385,464         | 92.7%         |       |
| Administration  | 29,487            | 7.1%          |       |
| Fund Raising  | <u>703</u>        | <u>0.2%</u>   |       |
| Total Expenses:   | <u>\$415,654</u>  | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses:   | <u>(\$21,149)</u> |               |       |
| Net Assets:   | <u>\$109,844</u>  |               |       |
| BOD: Leland Meyer; Richard Judd; Eric Almquist; Barry Franks; Eddie Clayton; Jason Mulford; Nichole Mulford |                   |               |       |

Volunteers of America - Northern California and Northern Nevada  
3434 Marconi Avenue  
Sacramento , CA 95821 County Sacramento  
www.voa-ncnn.org  
FEIN 94-6001984 Founded: 1911  
Previous Donation: ☒ Yes ☐ No 20,000 7/18/2014 List Date 4/28/2017

**Mission:**

Volunteers of America works to prevent and end homelessness through a range of support services including eviction prevention, emergency services, transitional housing and permanent affordable housing. Once we engage homeless individuals, including youth and families with children, we stay with them for as long as it takes to return them to self-sufficiency. Sacramento individuals and families leaving homelessness behind receive intensive, comprehensive employment counseling, job referrals and ongoing job coaching through Volunteers of America. Combined with stable housing, ongoing case management and support, financial literacy workshops and more, students develop the tools to lead independent lives and serve as positive role models for their families.

**Impact:**

A donation would be restricted to California and would assist them in their mission.

**Financial Information:** IRS Form 990 for FY 2014

| Revenues:  | Amount              | %             | Notes  |
|--|---------------------|---------------|--|
| Government/Earned  | \$15,139,188        | 92.5%         | The previous donation was to the Mather Campus |
| Contributions  | 1,208,787           | 7.4%          |  |
| Other  | <u>12,000</u>       | <u>0.1%</u>   |  |
| Total Revenue:   | <u>\$16,359,975</u> | <u>100.0%</u> |  |
| Expenses:  |                     |               |  |
| Program  | \$13,111,557        | 80.0%         |  |
| Administration   | 2,848,620           | 17.4%         |  |
| Fund Raising   | <u>420,997</u>      | <u>2.6%</u>   |  |
| Total Expenses:  | <u>\$16,381,174</u> | <u>100.0%</u> |  |
| Excess/(Deficit) of Revenues Over Expenses:  | <u>(\$21,199)</u>   |               |  |
| Net Assets:  | <u>\$7,013,277</u>  |               |  |
| BOD: Paul Esch; Paul Ioanidis; Orlando Batturaro; Kathryn Radtkey-Gaither; Leo McFarland; Melissa Blair Aliotti; Bryan Bullard; Scott Drysch; Steven K. Green; Tom Lee; Judy McGarry; John Orr; Susanne Sadler; Stan Stancell; Joe Stinson; Rick Wylie |                     |               |  |

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Anova Education and Behavior Consultation Inc.  
220 Concourse Blvd  
Santa Rosa , CA 95403 County Sonoma  
www.anovaeducation.org  
FEIN 94-3370998 Founded: 2000  
Previous Donation: ☒ Yes ☐ No 25,000 10/27/2017 List Date 10/27/2017

**Mission:**

The Anova Center for Education, Sonoma County's only nonprofit school for children living with autism was demolished by the wildfires that are ravaging Northern California. Thankfully, none of the school's students were injured in the fire, but the blaze now leaves 120 students ranging from 5 to 22 years old without a school. All donations will go toward rebuilding our K-12 classrooms, transition program, occupational therapy equipment, and many other specialized needs of our students. We are more than just a school, we offer an environment where our students can thrive academically, socially, and emotionally. In addition to losing our entire campus and all of its contents, we spent two years raising \$75,000 for a playground structure that was delivered a few days before the fire and burned to the ground in a box.

**Impact:**

A donation would be restricted to the rebuilding of the School.

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:   | Amount              | %             | Notes |
|---|---------------------|---------------|-------|
| Government/Earned   | \$11,521,827        | 99.6%         |       |
| Contributions   | 36,343              | 0.3%          |       |
| Other   | <u>9,476</u>        | <u>0.1%</u>   |       |
| Total Revenue:  | <u>\$11,567,646</u> | <u>100.0%</u> |       |
| Expenses:   |                     |               |       |
| Program   | \$9,304,215         | 87.1%         |       |
| Administration  | 1,334,119           | 12.5%         |       |
| Fund Raising  | <u>44,160</u>       | <u>0.4%</u>   |       |
| Total Expenses:   | <u>\$10,682,494</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses:                       | <u>\$885,152</u>    |               |       |
| Net Assets:   | <u>\$3,826,021</u>  |               |       |
| BOD: James Hampton; Peter Hoberg; Andrew Bailey; Mary Beth Ludwig |                     |               |       |

Burbank Housing

790 Sonoma Avenue

Santa Rosa , CA95404CountySonoma

http://www.burbankhousing.org/

FEIN94-2837785Founded: 1983

Previous Donation: ☒ Yes ☐ No20,0001/12/2018List Date10/27/2017

Mission:

Burbank Housing is a local nonprofit dedicated to building quality affordable housing in the North Bay. We create vibrant local communities that are carefully designed, professionally managed, and sustainable both financially and environmentally, to foster opportunities for people with limited-income of all ages, backgrounds and special needs.

In the wake of devastating wildfires throughout the North Bay, our low-income community is more vulnerable than ever. From displacement to lost income to the traumatic effects on our community’s kids, we want to rally around our residents and their neighbors.

Our Friends of Community Services fund fuels our Community Services partnerships — the source for serving our residents and the surrounding community through education, health, and food services. If you donate today, your support will help expand and improve these services and continue our work of building up our low-income population.

Impact:

A donation would be assist those in need after the Northern California Fires.

Financial Information: IRS Form 990 for FY 2015

| Revenues:                                   | Amount       | %      | Notes |
|---|--------------|--------|-------|
| Government/Earned                           | \$5,233,271  | 98.7%  |       |
| Contributions                               | 6,788        | 0.1%   |       |
| Other                                       | 63,000       | 1.2%   |       |
| Total Revenue:                              | \$5,303,059  | 100.0% |       |
| Expenses:                                   |              |        |       |
| Program                                     | \$5,132,029  | 87.1%  |       |
| Administration                              | 761,380      | 12.9%  |       |
| Fund Raising                                |              |        |       |
| Total Expenses:                             | \$5,893,409  | 100.0% |       |
| Excess/(Deficit) of Revenues Over Expenses: | (\$590,350)  |        |       |
| Net Assets:                                 | \$17,284,793 |        |       |

BOD: David W. Spilman; Alexander Mallonee; Stuart W. Martin; Bill Bowman; Rick Lewis; Jon M. Stark; Leroy Carlenzoli; Elizabeth Lehrer; Bart Van Voorhis; Kim August

Habitat for Humanity of Sonoma County - Rebuilding Wine Country

3273 Airway Dr., Suite E

Santa Rosa , CA 95403 County Sonoma

www.habitatsoco.org and www.rebuildwinecountry.org

FEIN 68-0041170 Founded: 1987

Previous Donation: ☒ Yes ☐ No 30,000 10/27/2017 List Date 10/27/2017

Mission:

In partnership with Habitat for Humanity of Sonoma County to rebuild homes in Sonoma, Napa, Lake and Mendocino counties. Uncontrolled fires throughout North Bay have completely leveled neighborhoods and are displacing tens of thousands of people. All contributions will be used to help renters and homeowners affected by the fires repair and rebuild their homes. Habitat for Humanity of Sonoma County will distribute aid to sister chapters in all Sonoma, Napa, Lake, and Mendocino counties affected to repair and rebuild homes for those who need it most. Habitat for Humanity of Sonoma County’s partnership with Rebuild Wine Country is focused on rebuilding and repairing homes for renters who have lost their home, as well as new housing for homeowners who have been affected by these fires. Now more than ever our mission of building homes and hope in our community could not be more important. We will rebuild.

Impact:

A donation would be designated for the relief of the fire victims in Northern California

Financial Information: IRS Form 990 for FY 2016

| Revenues:                                   | Amount             | %             | Notes |
|---|--------------------|---------------|-------|
| Government/Earned                           | \$467,675          | 47.4%         |       |
| Contributions                               | 519,170            | 52.6%         |       |
| Other                                       |                    |               |       |
| Total Revenue:                              | <u>\$986,845</u>   | <u>100.0%</u> |       |
| Expenses:                                   |                    |               |       |
| Program                                     | \$778,131          | 62.6%         |       |
| Administration                              | 392,563            | 31.6%         |       |
| Fund Raising                                | <u>72,542</u>      | <u>5.8%</u>   |       |
| Total Expenses:                             | <u>\$1,243,236</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>(\$256,391)</u> |               |       |
| Net Assets:                                 | <u>\$1,000,002</u> |               |       |

BOD: John Kennedy; Michael Adler; Greg Putnam; Danielle Sandoval; Jack Blankenship; Tom Bottorff; Kristen Frizzell Kerns; Forrest Jinks; Henry Loh II; John Lowry; Jim Scally; Sharon Wright

Latino Community Foundation  
235 Montgomery Street, Suite 1160  
San Francisco , CA 94104 County San Francisco  
www.latinocf.org

FEIN 81-0564400 Founded: 2008

Previous Donation: ☐ Yes ☒ No 20,000 12/15/2017 List Date 11/17/2017

**Mission:**

Our hearts are hurting with our neighbors in Northern California. The wildfires have claimed at least 29 lives as of October 12th, affected over 170,000 acres of land, destroyed at least 3,500 buildings, and have forced 20,000 people out of their homes. The devastation is unprecedented.

At the Latino Community Foundation, we are raising funds to support three local Latino nonprofit organizations –North Bay Organizing Project, in Santa Rosa; La Luz Center, in Sonoma; and UpValley Family Centers in Calistoga– that are working to support families, farmworker communities, and are coordinating regional resources for immediate and long-term needs.

**Impact:**

A donation would be restricted to the Fire Relief Fund

**Financial Information:** IRS Form 990 for FY 2015

| Revenues:                                   | Amount      | %      | Notes |
|---|-------------|--------|-------|
| Government/Earned                           |             |        |       |
| Contributions                               | 1,397,454   | 99.4%  |       |
| Other                                       | 8,724       | 0.6%   |       |
| Total Revenue:                              | \$1,406,178 | 100.0% |       |
| Expenses:                                   |             |        |       |
| Program                                     | \$1,081,186 | 76.2%  |       |
| Administration                              | 195,109     | 13.8%  |       |
| Fund Raising                                | 142,400     | 10.0%  |       |
| Total Expenses:                             | \$1,418,695 | 100.0% |       |
| Excess/(Deficit) of Revenues Over Expenses: | (\$12,517)  |        |       |
| Net Assets:                                 | \$1,193,471 |        |       |

BOD: Aida Alvarez; Arabella Martinez; John Murray; Louis Miramontes; Arnoldo Avalos; Daniel L. Skaff; Ezra Garrett; Heather Johnson; Jim Foley; John Garcia; Kurt Organista; Luis Herrera; Monica Pressley; Raul Rodriguez; Yolis Ruiz

On The Move

780 Lincoln Ave

Napa , CA

94558

County

Napa

www.onthemovebayarea.org

FEIN

75-3149095

Founded: 2003

Previous Donation: ☐ Yes ☒ No

List Date 12/22/2017

**Mission:**

For the past eleven years, On The Move has developed young people as leaders to address the most pressing and critical educational, social, health and economic inequities as identified by our communities. Through strong community partnerships, we have built youth-led initiatives that explore approaches to closing the achievement gap, promote wellness and inclusion, reduce social and economic barriers, support youth in their transition into adult independence, increase family self-sufficiency, and develop emerging leadership in the public sector. Today, On The Move’s initiatives offer a powerful and groundbreaking combination of strategies seeking to engage and develop new leaders, collaborate with partners in rigorous systems change, and foster communities that are inclusive and equitable.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:                                   | Amount             | %             | Notes |
|---|--------------------|---------------|-------|
| Government/Earned                           | \$1,812,459        | 39.2%         |       |
| Contributions                               | 2,745,267          | 59.4%         |       |
| Other                                       | <u>60,962</u>      | <u>1.3%</u>   |       |
| Total Revenue:                              | <u>\$4,618,688</u> | <u>100.0%</u> |       |
| Expenses:                                   |                    |               |       |
| Program                                     | \$3,874,804        | 93.8%         |       |
| Administration                              | 110,722            | 2.7%          |       |
| Fund Raising                                | <u>143,546</u>     | <u>3.5%</u>   |       |
| Total Expenses:                             | <u>\$4,129,072</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$489,616</u>   |               |       |
| Net Assets:                                 | <u>\$2,373,050</u> |               |       |

BOD: Nancy Clark; Mitchell Findley; Diana Gordon; Nancy Maushardt; Leslie Medine; Brad Nicholson; Joan Riebli; John Shafter; Betsy Strauss; Sue Thompson; Rick Turko

Redwood Empire Food Bank

3990 Brickway Blvd

Santa Rosa , CA 95403 County Sonoma  
refb.org

FEIN 68-0121855 Founded: 1987

Previous Donation: ☒ Yes ☐ No 30,000 10/27/2017 List Date 10/27/2017

Mission:

As a result of the devastating fires in the region, the REFB has seen an increased need for food and nutrition assistance in our community. In response, we are providing critical food to our neighbors impacted by the fires, and working to ensure that those who needed assistance before the fires are still able to access our help. We are currently providing food to our neighbors affected by the fires through our Station 3990 emergency distribution, and to all of our neighbors in need at 70% of our regular program sites in Sonoma County and throughout our service region.

Impact:

A donation would assist the fire victims in Sonoma County

Financial Information: IRS Form 990 for FY 2016

| Revenues:                                   | Amount              | %             | Notes |
|---|---------------------|---------------|-------|
| Government/Earned                           | \$2,385,936         | 8.1%          |       |
| Contributions                               | 27,214,666          | 91.9%         |       |
| Other                                       | <u>22,690</u>       | <u>0.1%</u>   |       |
| Total Revenue:                              | <u>\$29,623,292</u> | <u>100.0%</u> |       |
| Expenses:                                   |                     |               |       |
| Program                                     | \$29,016,731        | 96.3%         |       |
| Administration                              | 400,098             | 1.3%          |       |
| Fund Raising                                | <u>722,592</u>      | <u>2.4%</u>   |       |
| Total Expenses:                             | <u>\$30,139,421</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>(\$516,129)</u>  |               |       |
| Net Assets:                                 | <u>\$16,010,790</u> |               |       |

BOD: David Gumin; Suzanne Smith; Rebecca La Londe; Jon Griffith; Jim Barnes; Gary Edwards; Pete Golis; Brendan Kunkle; Stephanie Larson; Steve Maass; Eric McHenry; Debbie Meekings Marie Scherf; Barbara Spangler; Pedro Toledo; Juan Arias; Gary Hartwick; Jeremy Olsan

Redwood Empire Food Bank

3990 Brickway Blvd

Santa Rosa , CA 95403 County Sonoma

refb.org

FEIN 68-0121855 Founded: 1987

Previous Donation: ☒ Yes ☐ No 10,000 2/2/2018 List Date 10/27/2017

**Mission:**

As a result of the devastating fires in the region, the REFB has seen an increased need for food and nutrition assistance in our community. In response, we are providing critical food to our neighbors impacted by the fires, and working to ensure that those who needed assistance before the fires are still able to access our help. We are currently providing food to our neighbors affected by the fires through our Station 3990 emergency distribution, and to all of our neighbors in need at 70% of our regular program sites in Sonoma County and throughout our service region.

**Impact:**

A donation would assist the fire victims in Sonoma County

**Financial Information:** IRS Form 990 for FY 2016

| Revenues:                                   | Amount              | %             | Notes |
|---|---------------------|---------------|-------|
| Government/Earned                           | \$2,385,936         | 8.1%          |       |
| Contributions                               | 27,214,666          | 91.9%         |       |
| Other                                       | <u>22,690</u>       | <u>0.1%</u>   |       |
| Total Revenue:                              | <u>\$29,623,292</u> | <u>100.0%</u> |       |
| Expenses:                                   |                     |               |       |
| Program                                     | \$29,016,731        | 96.3%         |       |
| Administration                              | 400,098             | 1.3%          |       |
| Fund Raising                                | <u>722,592</u>      | <u>2.4%</u>   |       |
| Total Expenses:                             | <u>\$30,139,421</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>(\$516,129)</u>  |               |       |
| Net Assets:                                 | <u>\$16,010,790</u> |               |       |

BOD: David Gumin; Suzanne Smith; Rebecca La Londe; Jon Griffith; Jim Barnes; Gary Edwards; Pete Golis; Brendan Kunkle; Stephanie Larson; Steve Maass; Eric McHenry; Debbie Meekings Marie Scherf; Barbara Spangler; Pedro Toledo; Juan Arias; Gary Hartwick; Jeremy Olsan

Sonoma County Grape Growers Foundation

400 Aviation Blvd

Santa Rosa , CA 95403 County Sonoma

www.scggf.org

FEIN 41-2040096 Founded: 2002

Previous Donation: ☒ Yes ☐ No 20,000 10/27/2017 List Date 10/27/2017

**Mission:**

Since the wildfires began in Sonoma County on October 8th, more than 100,000 residents county-wide have been displaced from their homes—many of whom have permanently lost those homes. Nearly 3,500 structures have been damaged, 85% of which were residential homes. And 22 Sonoma County residents have lost their lives. The mission of the Sonoma County Grape Growers Foundation is for Sonoma County grape growers to be agriculture leaders in social sustainability through partnerships and programs that support the skilled agricultural workforce and their families who sustain farming in Sonoma County.

**Impact:**

A donation would be used to assist persons impacted by the Northern California wild fires.

**Financial Information:** IRS Form 990-EZ for FY 2016

| Revenues:  | Amount          | %             | Notes |
|--|-----------------|---------------|-------|
| Government/Earned Contributions  | 62,881          | 100.0%        |       |
| Other  |                 |               |       |
| Total Revenue:   | <u>\$62,881</u> | <u>100.0%</u> |       |
| Expenses:  |                 |               |       |
| Program  | \$50,411        | 100.0%        |       |
| Administration   |                 |               |       |
| Fund Raising   |                 |               |       |
| Total Expenses:  | <u>\$50,411</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses:                            | <u>\$12,470</u> |               |       |
| Net Assets:  | <u>\$53,353</u> |               |       |
| BOD: Joe Dutton; Lisa Wittke Schaffner; John Balleto; Vicki Machalczyk |                 |               |       |



Thomas Fire Fund c/o United Way of Ventura County, Inc.

702 County Square Drive, Suite 100

Ventura , CA 93003 County Ventura

vcunitedway.org

FEIN 95-1945833 Founded:

Previous Donation: ☒ Yes ☐ No 45,000 1/12/2018 List Date 12/22/2017

**Mission:**

100% of the donations will go to victims of the Thomas Fire.

This is a "pool" set up by Ventura County and Santa Barbara County United Way in conjunction with American Red Cross of Ventura County and the Ventura County Sheriff’s Office of Emergency Services.

Ensure that the donation has Thomas Fire Fund on it.

**Impact:**

A donation would be restricted to Thomas Fire Victims

**Financial Information:** NA

Revenues: Amount % Notes

Government/Earned  
Contributions  
Other

Total Revenue:

Expenses:

Program  
Administration  
Fund Raising

Total Expenses:

Excess/(Deficit) of  
Revenues Over Expenses:

Net Assets:

BOD:

Upvalley Family Centers of Napa County

1440 Spring Street

St. Helena , CA      94574      County      Napa

upvalleyfamilycenters.org

FEIN      80-0023012      Founded: 2001

Previous Donation:    ☒ Yes    ☐ No      35,000      1/12/2018      List Date    12/22/2017

**Mission:**

The UpValley Family Centers provide guidance, support, and resources in the community, in the home and for the individual, so that everyone can achieve a better life.  
The UpValley Family Centers are based in Calistoga and St. Helena in upper Napa County. We believe that healthy families are the foundation of a strong community. We provide strengths-based, culturally relevant services, and coordinate resources and activities that educate, develop skills and promote health and well-being.  
The UpValley Family Centers use a family resource center model for serving our community. This prevention-oriented, collaborative model is endorsed by California Department of Social Services as a best practice for serving families and strengthening communities. We serve youth, adults and families in the communities of Calistoga, St. Helena and the surrounding areas of Deer Park, Angwin, Pope Valley, Lake Berryessa, Oakville, and Rutherford.

**Impact:**

A donation would assist the organization in the furtherance of their mission

**Financial Information:**      IRS Form 990 for FY 2017

| Revenues:                                   | Amount             | %             | Notes |
|---|--------------------|---------------|-------|
| Government/Earned                           | \$682,404          | 28.9%         |       |
| Contributions                               | 1,675,613          | 70.9%         |       |
| Other                                       | <u>6,360</u>       | <u>0.3%</u>   |       |
| Total Revenue:                              | <u>\$2,364,377</u> | <u>100.0%</u> |       |
| Expenses:                                   |                    |               |       |
| Program                                     | \$1,647,919        | 85.7%         |       |
| Administration                              | 153,458            | 8.0%          |       |
| Fund Raising                                | <u>122,343</u>     | <u>6.4%</u>   |       |
| Total Expenses:                             | <u>\$1,923,720</u> | <u>100.0%</u> |       |
| Excess/(Deficit) of Revenues Over Expenses: | <u>\$440,657</u>   |               |       |
| Net Assets:                                 | <u>\$1,390,588</u> |               |       |

BOD: Elaine Jones; Mary Stuard; Christine Hayne; Michael Caldarola; Rob Morrow; Lisa Toller; Genevieve Welsh; Laurie Clark; Karen Cakebread; Randy Gnagy; Susan Krausz