

# PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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# GABILAN PLAZA APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Terra Corporation/ United Brotherhood of Carpenters and

Joiners of America Local 925

Action: Resolution

Amount: \$22,000,000

Purpose: Amendment of a Regulatory Agreement and Declaration of

Restrictive Covenants for an Affordable Multi-Family Rental Housing Project Located in the City of Salinas,

Monterey County, California

Activity: Affordable Housing

Meeting: February 23, 2018

### Background:

TerraCorp Property Management provides full-service real estate management exclusively to multifamily and commercial property owners in Northern California. Based in the Bay Area, TerraCorp implements regional expertise in its hands-on approach to the financial analysis, construction and operations management of its properties. They combine traditional best practice property management with the latest computing technology to manage client assets for maximum value. TerraCorp's company philosophy, "Manage It As If We Own It" is based on the belief that all personnel are involved in management success, through taking ownership of their position, and of their properties.

The United Brotherhood of Carpenters and Joiners of America Local 925, Housing Sponsorship Corporation (The HSC), located in Marina, CA, is a California nonprofit corporation. The specific purpose of The HSC is to provide, on a non-profit basis, housing for low and moderate-income families and individuals who are elderly, handicapped, displaced from urban renewal areas, or as a result of governmental action, victims of natural disasters, or occupants of substandard housing, where no adequate housing exists for such groups, pursuant to the National Housing Act, as amended. Since 1970, The HSC has developed a 200-unit affordable housing complex in Salinas, CA, consisting of two phases: Gabilan Plaza I and Gabilan Plaza II. It has owned and operated those properties continuously since that time. Its Board of Directors is

appointed by the Sponsoring Organization, The United Brotherhood of Carpenters and Joiners of America Local 605 and membership is shared between the two boards.

#### The Project:

Gabilan Plaza Apartments is an acquisition/rehabilitation of a 200-unit multifamily apartment community located in the City of Salinas, California. The property was built in two phases of 100 units each, with the first phase "GP I" being constructed in 1970, and "GP II" in 1973. Initially, both phases were subject to HUD 236 contracts and current rents reflect the requirements of those contracts. The GP I contract expired in July 2010 and there are no further program obligations. The GP II contract expired in April 2015. Each site consists of 13 apartment buildings constructed of concrete floors, wood framing and pitched composition shingle or tile roofs. Each building is two stories with lower units all having enclosed patios. The site will receive extensive updates to improve accessibility, comfort and energy and water conservation. Residents will soon enjoy new cabinets, fixtures, appliances and replacement of flooring where needed. In addition, space will be created for a computer center in the community room and the shared outdoor living space will gain a gazebo, tot lot with new equipment and seating area. The financing will preserve 198 units of at risk affordable housing for the City of Salinas for another 55 years.

This amendment will authorize the execution and delivery of an amendment to the Regulatory Agreement and Declaration of Restrictive Covenants related to the Authority's 2014 Series A multi-family housing revenue bond financing of the Gabilan Plaza Apartments Project.

#### The City of Salinas:

The City of Salinas is a member of the CMFA and held a TEFRA hearing on December 10, 2013. Upon closing, the City received \$12,763 as part of CMFA's sharing of Issuance Fees.

#### Proposed Financing:

Sources of Funds:	<u>C</u>	onstruction_	<u>Permanent</u>
221(d)(4) Enhanced Bond Issue:	\$	15,153,500	\$ 15,153,500
Tax Exempt Bond Proceeds:	\$	22,000,000	\$ \$13,884,185
LIH Tax Credit Equity:	\$	2,820,438	\$ 13,498,969
NOI:	\$	590,020	\$ 590,020
Equity & Transferred Reserves:	\$	222,000	\$ 222,000
Total Sources:	\$	40,785,958	\$ 43,348,674
Uses of Funds:			
Acquisition/Land Purchase:	\$	25,071,900	
Rehabilitation Costs:	\$	10,285,372	
Relocation:	\$	400,000	
Architectural:	\$	281,800	
Survey & Engineering:	\$	21,000	
Contingency Costs:	\$	1,196,382	
Construction Period Expenses:	\$	1,300,137	
Permanent Financing Expenses:	\$	368,076	
Legal Fees:	\$	165,000	

Capitalized Reserves:	\$ 1,260,398
Reports & Studies:	\$ 104,710
Other:	\$ 443,899
Developer Costs:	\$ 2,450,000
Total Uses:	\$ 43,348,674

#### Terms of Transaction:

Amount: \$22,000,000 Maturity: 17 years

Collateral: Deed of Trust on property.

Offering: Private Placement

Closed: June 2014

#### Public Benefit:

A total of 200 families will continue to enjoy high quality, independent, affordable housing in the City of Salinas. Services at the complex will include a basketball court, community room, central laundry, picnic area, Kids Club, playground, recreation area and on-site manager. The acquisition/ rehabilitation for this project will provide affordable living in the City of Salinas for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

10% (20 Units) restricted to 50% or less of area median income households; and 90% (178 Units) restricted to 60% or less of area median income households.

Unit Mix: One-, Two- and Three- bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: Walker & Dunlop Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: Peaseley & Derryberry PLC

Borrower Counsel: Applegate & Thorne-Thomsen, P.C. Financial Advisor: Baker Tilly Virchow Krause LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors adopt a Resolution authorizing the execution and delivery of an amendment to the Regulatory Agreement and Declaration of Restrictive Covenants related to the Authority's 2014 Series A multi-family housing revenue bond financing of the Gabilan Plaza Apartments Project, City of Salinas, County of Monterey.



# PROPERTY ASSESSED CLEAN ENERGY ("PACE") SUMMARY AND RECOMMENDATIONS

Action Approve Commercial PACE Bond Counsel Services

Letter Agreement Between the CMFA, Twain

Community Partners II and Jones Hall

Purpose: Property Assessed Clean Energy ("PACE")

Activity: PACE Financing and Refinancing of Energy Efficiency,

Water Efficiency, Renewable Energy Generation and

Seismic Improvements

Meeting: February 23, 2018

#### Background:

Property Assessed Clean Energy ("PACE") programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

#### Discussion:

Twain Community Partners II LLC ("Twain") is being admitted to the CMFA's Open PACE program as a commercial PACE ("C-PACE") administrator. The CMFA allows its program administrators to select their Bond Counsel subject to CMFA approval.

Twain has selected Jones Hall, A Professional Law Corporation ("Jones Hall") to serve as Bond Counsel for their C-PACE program. Jones Hall is one of a few firms offering C-PACE Bond Counsel services. The letter agreement confirms the understanding of the terms and conditions under which Jones Hall will provide services as Bond Counsel to the CMFA in connection with its C-PACE program administered by Twain.

#### Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. PACE programs further encourage seismic strengthening improvements, which increase the safe use of property. PACE programs provide property owners with a low cost alternative to financing these improvements, thereby advancing the underlying public purposes. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve the C- PACE Bond Counsel services letter agreement.



# THE PEARL APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Hitzke Development

Action: Initial Resolution

Amount: \$9,000,000

Purpose: Finance an Affordable Multi-Family Rental Housing

Facility Located in the City of Solana Beach, San Diego

County, California

Activity: Affordable Housing

Meeting: February 23, 2018

#### Background:

Hitzke Development Corporation ("Hitzke") is a developer in the San Diego County area. While the company itself is young, the founders and staff have extensive history of developing and managing housing projects throughout the San Diego and Inland Empire Counties. Hitzke has completed five projects within the last few years. The projects are a combination of acquisition/rehabilitation, new development as well as mixed use retail development.

Currently Hitzke is in the process of developing three new projects. These projects will all be very unique developments from mixed use space to high rise towers. The previously completed projects have all won awards and have been recognized as environmentally sustainable and forward-thinking projects.

#### The Project:

The Pearl Apartments project is a new construction project of an affordable multi-family housing development located at 500 Block S. Sierra Ave., Solana Beach, California. The project involves the construction of 10 units of new affordable apartments for individual and families with household incomes of 50% or less of Area Median Income. Three of the units will be reserved for tenants with mental health challenges and will receive services through the Mental Health Services Act. Amenities will include on-site laundry facility, outdoor deck spaces, on-site elevator and beach access across the street from the site. The financing of this project will result in the creation of 10 affordable apartments for the next 55 years in the City of Solana Beach.

#### City of Solana Beach:

The City of Solana Beach is a member of the CMFA and is scheduled to hold a TEFRA hearing on March 28, 2018. Upon closing, the City is expected to receive up to \$8,812 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 7,100,000
County of San Diego:	\$ 1,335,251
City of Solana Beach:	\$ 1,335,251
MHAS:	\$ 410,572
Deferred Developer Fee:	\$ 50,000
Equity:	\$ 320,000
Total Sources:	\$ 10,551,074

#### Uses of Funds:

New Construction:	\$ 7,805,000
Architectural & Engineering:	\$ 645,717
Legal & Professional:	\$ 551,500
Permits & Fees:	\$ 245,000
Financing & Syndication Costs:	\$ 422,900
Reserves:	\$ 42,813
Developer Fee:	\$ 746,956
Costs of Issuance:	\$ 91,188
Total Uses:	\$ 10,551,074

#### Terms of Transaction:

Amount: \$9,000,000 Maturity: 17 years.

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement. Estimated Closing: January 2019

#### Public Benefit:

The construction of this project will provide affordable living for individuals, families and individuals with metal health challenges in the City of Solana Beach for 55 years.

Percent of Restricted Rental Units in the Project: 100%

100% (10 Units) restricted to 50% or less of area median income households.

Unit Mix: 1-, 2-, 3- and 4-bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Quint & Thimmig LLP Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Dennis Stryker

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$9,000,000 for The Pearl Apartments affordable housing project located in the City of Solana Beach, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" They may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, and TCAC Application/Allocation/Monitoring Fees.



# BROOKLYN BASIN FAMILY HOUSING PROJECT 1 SUMMARY AND RECOMMENDATIONS

Applicant: MidPen Housing Corporation

Action: Initial Resolution

Amount: \$30,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facilities Located in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: February 23, 2018

#### Background:

MidPen Housing Corporation ("MidPen") is one of the nation's leading non-profit developers, owners and managers of high-quality affordable housing. MidPen has developed over 100 communities and 6,600 homes for low-income families, seniors and special needs individuals throughout Northern California over the last 40 years.

MidPen's developments are award winning and nationally recognized. MidPen has extensive experience in site acquisition and planning, entitlements, community outreach, design, and construction management. The organization has a solid track record in securing both public and private funding and proven expertise in positioning projects for long-term financial sustainability. In addition, MidPen provides comprehensive on-site services and programs to help residents advance. These services are delivered through the organization's staff and a network of over 300 service provider partners.

The CMFA has facilitated over 10 Mid-Peninsula Housing Coalition projects.

#### The Project:

The Brooklyn Basin Family Housing Project 1 Apartments is the new construction of a 60-unit affordable housing multifamily project. MidPen was selected by the City of Oakland and master developer Zarsion-OHP I, LLC (ZOHP), an entity managed by Signature Development Group, to be its affordable housing partner at Brooklyn Basin, a planned 3,100-unit development that will transform a 62 acre former industrial site on the Oakland Estuary into a vibrant mixed-use neighborhood with many on-site amenities including public parks, trails, and waterfront access.

Brooklyn Basin Family Housing Project 1 is part of the first project of a multi-phase affordable housing development located on a .98-acre site. This initial project will consist of 101 family units including 35 one-bedroom, 16 two-bedroom and 50 three-bedroom units including a manager's unit. They intend to apply for "hybrid" tax credits in 2018 round 1 which would leverage both 9% and 4% credits on this project. Additionally, they intend to subdivide the project allocating approximate 41 units to the 9% side and 60 units to the 4% side. The 60 units on the 4% side include 23 one-bedroom, 7 two-bedroom and 30 three-bedroom and would be owned by Brooklyn Basin Associates V, L.P. while the 41 units on the 9% side include 12 one-bedroom, 9 two-bedroom and 20 three-bedroom and would be owned by Brooklyn Basin Associates I, L.P., both entities are MidPen affiliates.

Brooklyn Basin Family Housing Project 1 will consist of an above grade two-story concrete podium garage with wrap around units followed by 4-stories of wood frame construction. The parking garage will have approximately 110 spaces along with utility rooms and bike storage. On-site community amenities will include elevators, a community room with kitchen, laundry facilities, an afterschool program / computer room, fitness room, on-site manager's office and resident services offices. Outdoor amenities will include a landscaped podium courtyard. This financing will create 60 units of new affordable housing for the City of Oakland for 55 years.

#### The City of Oakland

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$14,167 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Construction Financing:

#### Sources of Funds:

Tax-Exempt Bond:	\$ 21,212,000
OHA Funds – City of Oakland:	\$ 3,989,000
ZOHP Funds – City of Oakland:	\$ 1,000,000
Deferred Developer Fee:	\$ 5,110,000
City Land Value:	\$ 7,070,000
LIH Tax Credit Equity:	\$ 1,567,000
Total Sources:	\$ 39,948,000

### Uses of Funds:

City Land Value:	\$ 7,070,000
New Construction:	\$ 27,748,000
Architectural & Engineering:	\$ 1,100,000
Construction Financing:	\$ 1,400,000
Other Project Costs*:	\$ 2,100,000

 Developer Fee:
 \$ 400,000

 Costs of Issuance:
 \$ 130,000

 Total Uses:
 \$ 39,948,000

#### Terms of Transaction:

Amount: \$30,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: November 2018

#### Public Benefit:

A total of 60 households will to be able to enjoy high quality, independent, affordable housing in the City of Oakland, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

50% (30 Units) restricted to 50% or less of area median income households and; 50% (30 Units) restricted to 60% or less of area median income households.

Unit Mix: 1-, 2- and 3-bedrooms Term of Restriction: 55 years

### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall APLC Issuer Counsel: Jones Hall APLC

Lender Counsel: TBD

Borrower Counsel: Gubb and Barshay LLP

Financial Advisor: California Housing Partnership Corporation

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$30,000,000 for Brooklyn Basin Family Project 1 Apartments affordable multifamily housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# BROOKLYN BASIN FAMILY SENIOR HOUSING 2 APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: MidPen Housing Corporation

Action: Initial Resolution

Amount: \$45,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facilities Located in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: February 23, 2018

#### Background:

MidPen Housing Corporation ("MidPen") is one of the nation's leading non-profit developers, owners and managers of high-quality affordable housing. MidPen has developed over 100 communities and 6,600 homes for low-income families, seniors and special needs individuals throughout Northern California over the last 40 years.

MidPen's developments are award winning and nationally recognized. MidPen has extensive experience in site acquisition and planning, entitlements, community outreach, design, and construction management. The organization has a solid track record in securing both public and private funding and proven expertise in positioning projects for long-term financial sustainability. In addition, MidPen provides comprehensive on-site services and programs to help residents advance. These services are delivered through the organization's staff and a network of over 300 service provider partners.

The CMFA has facilitated over 10 Mid-Peninsula Housing Coalition projects.

#### The Project:

The Brooklyn Basin Senior Housing Project 2 Apartments is the new construction of a 110-unit affordable housing project for seniors. MidPen was selected by the City of Oakland and master developer Zarsion-OHP I, LLC (ZOHP), an entity managed by Signature Development Group, to be its affordable housing partner at Brooklyn Basin, a planned 3,100-unit development that will transform a 62 acre former industrial site on the Oakland Estuary into a vibrant mixed-use neighborhood with many on-site amenities including public parks, trails, and waterfront access.

Brooklyn Basin Senior Housing Project 2 is the second project of a multi-phase affordable housing development located on a .74-acre site. This project will consist of 110 senior units including 106 one-bedroom and 4 two-bedroom units including an unrestricted manager's unit. This project will be owned by Brooklyn Basin Associates II, L.P. which is a MidPen affiliate.

Brooklyn Basin Senior Housing Project 2 will consist of an above grade two-story concrete podium garage with wrap around units followed by 4-stories of wood frame construction. The parking garage will have approximately 83 spaces along with utility rooms and bike storage. Onsite community amenities will include elevators, a community room with kitchen, laundry facilities, craft room, computer room, on-site managers' office and resident services offices. Outdoor amenities will include a landscaped podium courtyard. This financing will create 110 units of new affordable housing for the City of Oakland for 55 years.

#### The City of Oakland

The City of Oakland is a member of the CMFA and will need to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$16,667 as part of the CMFA's sharing of Issuance Fees.

## **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 32,497,000
City of Oakland:	\$ 9,170,000
OHA Funds – City of Oakland:	\$ 268,000
Deferred Developer Fee:	\$ 4,367,000
City Land Value:	\$ 5,500,000
LIH Tax Credit Equity:	\$ 2,134,000
Total Sources:	\$ 53,936,000

#### Uses of Funds:

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Land Acquisition:	\$ 5,500,000
New Construction:	\$ 39,187,000
Architectural & Engineering:	\$ 1,820,000
Legal & Professional:	\$ 135,000
Construction Interest & Fees:	\$ 2,167,000
Other Project Costs*:	\$ 4,597,000
Developer Fee:	\$ 400,000
Costs of Issuance:	\$ 130,000
Total Uses:	\$ 53,936,000

#### Terms of Transaction:

Amount: \$45,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: November 2018

#### Public Benefit:

A total of 109 households will to be able to enjoy high quality, independent, affordable housing in the City of Oakland, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

10% (11 Units) restricted to 30% or less of area median income households and; 20% (22 Units) restricted to 40% or less of area median income households and; 41% (45 Units) restricted to 50% or less of area median income households and; 29% (31 Units) restricted to 60% or less of area median income households.

Unit Mix: 1- and 2-bedrooms Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall APLC Issuer Counsel: Jones Hall APLC

Lender Counsel: TBD

Borrower Counsel: Gubb and Barshay LLP

Financial Advisor: California Housing Partnership Corporation

## Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$45,000,000 for Brooklyn Basin Senior Housing 2 Apartments affordable senior housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# SAN PABLO HOTEL APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: East Bay Asian Local Development Corporation

Action: Initial Resolution

Amount: \$28,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: February 23, 2018

#### Background:

The East Bay Asian Local Development Corporation ("EBALDC") was created around the dream of buying and preserving a beautiful but deteriorated warehouse in Oakland's Chinatown. That warehouse became the Asian Resource Center, a multi-service center to house social services and businesses. The Asian Resource Center is home to EBALDC, various nonprofit agencies, retail businesses, medical facilities, school district classes, and the Asian Resource Art Gallery.

Since 1975, EBALDC community development efforts have included the development of over 1,600 affordable apartments and townhouses in 17 developments, of which five are historic structures; 124 first-time homeownership units; and 280,000 square feet of space for community organizations, including space for nonprofit organizations, resident services, childcare and small businesses.

In 1999, EBALDC created the Neighborhood Economic Development (NED) Department. The NED Department is dedicated to empowering diverse low-income individuals, families, businesses, and community organizations by mobilizing resources and facilitating collaborations. The NED department includes the following program areas: Family Economic Success (FES), Resident Services and Community Planning and Organizing.

EBALDC is a certified Community Housing Development Organization (CHDO) in Alameda and Contra Costa counties and has won multiple awards for excellence in architectural design.

#### The Project:

The San Pablo Hotel Apartments is an acquisition rehabilitation of a 144-unit senior multifamily affordable housing facility. The project is made up of 32 studio units and 112 SRO units. Two of the SRO units will be set aside as manager's units. The project is located at 1955 San Pablo Avenue in the City of Oakland, California. The project will be restricted to households making 30% or less of AMI. The planned renovations will improve the safety, aesthetics and sustainability of the property for residents and neighbors alike, by addressing all urgent building issues, completing comprehensive interior and exterior renovations and creating a more sustainable property. The project is centrally located to transportation and services. The financing of this project will result in continuing to provide affordable housing for 142 low-income senior households in the City of Oakland for another 55 years.

## The City of Oakland:

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$12,543 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 20,256,864
HCD CALDAP Assumed Debt:	\$ 7,963,329
Oakland RDA Assumed Debt:	\$ 4,169,851
Deferred Costs:	\$ 3,117,706
Deferred Developer Fee:	\$ 1,200,000
Equity:	\$ 1,809,136
Total Sources:	\$ 38,516,886

#### Uses of Funds:

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Land Acquisition:	\$ 700,000
Building Acquisition:	\$ 13,720,000
Rehabilitation:	\$ 13,279,479
Architectural & Engineering:	\$ 1,054,159
Legal & Professional:	\$ 267,000
Loan Interest & Fees:	\$ 799,383
Contingencies:	\$ 2,141,322
Reserves:	\$ 522,306
Soft Costs* & Developer Fee:	\$ 5,527,077
Costs of Issuance:	\$ 506,160
Total Uses:	\$ 38,516,886

### Terms of Transaction:

Amount: \$28,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement

Estimated Closing: June 2018

#### Public Benefit:

A total of 142 senior households will continue enjoy high quality, independent, affordable housing in the City of Oakland for another 55 years. The project will have on-site supportive services available free of charge to residents.

Percent of Restricted Rental Units in the Project: 100%

100% (142 Units) restricted to 30% or less of area median income households

Unit Mix: Studio and SRO units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Goldfarb & Lipman LLP California Housing Partnership

## Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$28,000,000 for San Pablo Hotel Apartments affordable multi-family housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# MADISON PARK APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: East Bay Asian Local Development Corporation

Action: Initial Resolution

Amount: \$30,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Oakland, Alameda

California

Activity: Affordable Housing

Meeting: February 23, 2018

#### Background:

The East Bay Asian Local Development Corporation ("EBALDC") was created around the dream of buying and preserving a beautiful but deteriorated warehouse in Oakland's Chinatown. That warehouse became the Asian Resource Center, a multi-service center to house social services and businesses. The Asian Resource Center is home to EBALDC, various nonprofit agencies, retail businesses, medical facilities, school district classes, and the Asian Resource Art Gallery.

Since 1975, EBALDC community development efforts have included development of over 1,600 affordable apartments and townhouses in 17 developments, of which five are historic structures; 124 first-time homeownership units; and 280,000 square feet of space for community organizations, including space for nonprofit organizations, resident services, childcare and small businesses.

In 1999, EBALDC created the Neighborhood Economic Development (NED) Department. The NED Department is dedicated to empowering diverse low-income individuals, families, businesses, and community organizations by mobilizing resources and facilitating collaborations. The NED department includes the following program areas: Family Economic Success (FES), Resident Services and Community Planning and Organizing.

EBALDC is a certified Community Housing Development Organization (CHDO) in Alameda and Contra Costa Counties and has won multiple awards for excellence in architectural design.

### The Project:

The Madison Park Apartments is an acquisition rehabilitation of a 98-unit multifamily affordable housing facility. The project is located at 100 9<sup>th</sup> Street, in the City of Oakland, California. The project will be restricted to households making 50% and 60% or less of AMI. The planned renovations will improve the safety, aesthetics and sustainability of the property for residents and neighbors alike, by addressing all urgent building issues, completing comprehensive interior and exterior renovations and creating a more sustainable property. The project is located across the street from the Lake Merritt BART Station in Chinatown, Oakland. The financing of this project will result in continuing to provide affordable housing for 96 low-income households in the City of Oakland for another 55 years.

#### The City of Oakland:

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$12,400 as part of the CMFA's sharing of Issuance Fees.

## **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 19,841,000
Seller Carryback Loan:	\$ 4,426,009
Enterprise Community Loan Fund:	\$ 70,835
HCD CHRP:	\$ 1,606,306
Oakland ORA:	\$ 4,733,534
Oakland NOFA:	\$ 1,418,214
Deferred Costs:	\$ 2,879,180
Deferred Developer Fee:	\$ 2,103,828
Equity:	\$ 1,090,505
Total Sources:	\$ 38,169,411

#### Uses of Funds:

Land Acquisition:	\$ 844,414
Building Acquisition:	\$ 16,067,424
Rehabilitation:	\$ 8,115,610
Architectural & Engineering:	\$ 1,265,000
Legal & Professional:	\$ 250,000
Loan Interest & Fees:	\$ 1,675,844
Contingencies:	\$ 2,000,000
Reserves:	\$ 750,000
Soft Costs:	\$ 1,500,000
Other/ Marketing*:	\$ 643,426
Developer Fee:	\$ 4,603,918
Costs of Issuance:	\$ 453,775
Total Uses:	\$ 38,169,411

#### Terms of Transaction:

Amount: \$30,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: November 2018

#### Public Benefit:

A total of 96 households will continue enjoy high quality, independent, affordable housing in the City of Oakland for another 55 years. The project will have on-site supportive services available free of charge to residents.

Percent of Restricted Rental Units in the Project: 100%

40% (38 Units) restricted to 50% or less of area median income households; and 60% (58 Units) restricted to 60% or less of area median income households

Unit Mix: Studio, 1- & 2-bedroom units.

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Goldfarb & Lipman LLP Financial Advisor: California Housing Partnership

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$30,000,000 for Madison Park Apartments affordable multi-family housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# COUNTY OF TUOLUMNE SUMMARY AND RECOMMENDATIONS

Applicant: County of Tuolumne

Action: Final Resolution

Amount: \$24,000,000

Purpose: Finance Infrastructure and Technological Improvements

to County Law offices and Construction of a New County Jail Facility Located in the County of Tuolumne,

California.

Activity: Government Financing

Meeting: February 23, 2018

#### Background:

The County of Tuolumne is a political subdivision of the State of California and is governed by a five-member Board. The County was incorporated in 1850 as one of California's original 27 counties. The boundaries of the County cover an area of approximately 2,200 square miles including the Yosemite National Park and the Stanislaus National Forest.

Many of the County's functions are required under County ordinances or by State or federal mandate. State and federally mandated programs, primarily in the social and health services areas, are directed to be maintained at certain minimum levels, which may, under some conditions, limit the County's ability to control its budget. However, under designated State and federal programs, certain eligible costs are subject to reimbursement according to specific guidelines.

The County is responsible for the administration of the property tax system, including property assessment, assessment appeal; collector of taxes and distribution of taxes to cities, special districts, local school districts and the County. County administration includes the County Administrator, and elected officials, including the Board, the Sheriff-Coroner, District Attorney, County Clerk/Auditor-Controller, Treasurer-Tax Collector and Assessor-Recorder. Each of the elected officials are elected to four-year terms.

The County is governed by an elected five-member Board. Members of the Board are elected by registered voters within the County on a non-partisan basis with staggered four-year terms. The Chair of the Board is selected by the vote of the Board for a term of one year.

The County Administrator completed an initial analysis of the Fiscal Year 2018-19 Budget on February 13, 2018. This initial analysis, reflecting department inputs, indicates a projected General Fund deficit (absent corrective actions). The County Administrator will be working with the Board of Supervisors to establish and implement strategies to eliminate the projected deficit as part of the Fiscal Year 2018-19 preliminary budget process.

#### Project:

The 2018 Series A Bonds are being issued to provide funds to finance various public capital improvements and projects described below.

\$18.7 Million (est. cost) for the Law & Justice Center.

This will pay for final improvements to the Mother Lode Regional Juvenile Facility, development of the Law & Justice Center road and utility infrastructure, and pay for the County's match to construct the new County Jail. The useful life of the new jail is expected to be at least 40 years.

\$3.11 Million (est. cost) for two Technology Projects.

This will pay for the purchase and installation of a replacement Enterprise Resource Planning system (Finance, Human Resources, and Budget) and to replace/upgrade the County's computer network. The useful life of this technology is expected to be at least 10 years.

The proceeds of the Bonds will be used to finance these capital projects, fund costs of issuance and depending on market conditions, fund a reserve fund (including the costs of any municipal bond insurance policy and/or reserve fund surety policy).

The financing is being structured as a lease financing. In simplistic terms, the County is expected to lease four of its buildings for up to 31 years. The buildings include County Administration, the Albert N. Francisco Building, the Historic Yaney Courthouse, and the Sonora Library (although the County Administrator or such other officer or officers of the County designated for this purpose may designate additional or alternative sites to lease). During this time period, the County continues to have full use of the buildings for normal County business because the County will leaseback the buildings. The County will be obligated to pay rent under the lease in an amount equal to debt service on the Bonds, subject to the County having beneficial use and occupancy of the leased premises. The County will also be obligated to pay additional rent in an amount equal to the ongoing expenses related to the Bonds. Following the bond payback, the buildings revert to the County.

#### County of Tuolumne:

The County of Tuolumne became a member of the CMFA and held a TEFRA hearing on February 20, 2018.

### Proposed Financing:

Sources of Funds:

 Tax-Exempt Bonds:
 \$ 22,235,233

 Total Sources:
 \$ 22,235,233

Uses of Funds:

 New Construction:
 \$ 18,700,000

 New Machinery/Equipment:
 \$ 3,110,000

 Cost of Issuance:
 \$ 425,233

 Total Uses:
 \$ 22,235,233

#### Terms of Transaction:

Amount: \$24,000,000

Rating: A1/A+/A+ (displayed as Moody's / S&P / Fitch)

Maturity: December 2048

Collateral: Deed of Trust and Gross Revenue Pledge

Bond Purchasers: Institutional & Retail Investors

Estimated Closing: March 2018

#### Public Benefit:

A larger, safer jail will be constructed providing more effective incarceration. The technology project will enhance the County's ability to communicate more effectively. The new technology will also provide greater efficiencies throughout the new financial system, in hiring employees, in the budgeting process, and in tracking employee time.

#### Finance Team:

Underwriter: Raymond James and Associates, Inc.

Underwriter's Counsel: Schiff Hardin, LLP Issuer Counsel: Jones Hall, APLC

Bond Counsel: Orrick, Herrington & Sutcliffe LLP
Disclosure Counsel: Stradling Yocca Carlson & Rauth, APC

Borrower Counsel: County Council Financial Advisor: KNN Public Finance

Insurer: TBD

Trustee: MUFG Union Bank, N.A.

Rating Agencies: Fitch Ratings, Moody's Investors Service, Standard & Poor's

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors adopt a Final Resolution authorizing the issuance of up to \$24,000,000 of lease revenue bonds for the acquisition, construction, improvement, renovation and/or equipping of various public capital improvements in the County of Tuolumne, California.



# INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

\_\_\_\_\_

Item: Administrative Issues; A., B., C., D., E., F., G., H., I., J.

Action: Each meeting, the board has the opportunity to discuss,

without taking any formal actions on items;

A. Executive Director Report

B. Marketing Update

C. Membership Update

D. Transaction Update

E. Legislative Update

F. Internal Policies and Procedures

G. Legal Update

H. Audits Update

I. PACE Update

J. FPPC Statement of Economic Interest



# PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

Name	Nominated	Page #
LIL ANGEL BUNNY FOUNDATION INC DBA ELEVATE HOPE FOUNDATION	02/23/2018	10
Support our Students	02/23/2018	17
Desert Hot Springs Microloan, Inc.	02/02/2018	6
Casa Teresa, Inc.	10/27/2017	4
Orange County Rescue Mission, Inc.	10/06/2017	12
A Step Beyond	08/04/2017	1
Community Youth Ministries	08/04/2017	5
Golden State Family Services, Inc.	08/04/2017	7
Selma Arts Foundation	08/04/2017	13
Shafter Symphony Orchestra	08/04/2017	14
Us for Warriors Foundation	08/04/2017	18
Veterans Association of North County	08/04/2017	19
Hope for Youth Inc.	07/14/2017	8
South Yuba River Citizens League	07/14/2017	16
Asian Pacific Community Counseling	06/23/2017	2
Lasting Adventures Incorporated	06/23/2017	9
Mountain Circle	06/23/2017	11
South Coast Seniors Inc.	06/23/2017	15
Volunteers of America - Northern California and Northern Nevada	04/28/2017	21
California Association of Food Banks	01/13/2017	3
Victory Village, Inc.	01/13/2017	20

# Index of Charities

Name	List Date	Page #
A Step Beyond	8/4/2017	1
Asian Pacific Community Counseling	6/23/2017	2
California Association of Food Banks	1/13/2017	3
Casa Teresa, Inc.	10/27/2017	4
Community Youth Ministries	8/4/2017	5
Desert Hot Springs Microloan, Inc.	2/2/2018	6
Golden State Family Services, Inc.	8/4/2017	7
Hope for Youth Inc.	7/14/2017	8
Lasting Adventures Incorporated	6/23/2017	9
LIL ANGEL BUNNY FOUNDATION INC DBA ELEVATE HOPE	2/23/2018	10
Mountain Circle	6/23/2017	11
Orange County Rescue Mission, Inc.	10/6/2017	12
Selma Arts Foundation	8/4/2017	13
Shafter Symphony Orchestra	8/4/2017	14
South Coast Seniors Inc.	6/23/2017	15
South Yuba River Citizens League	7/14/2017	16
Support our Students	2/23/2018	17
Us for Warriors Foundation	8/4/2017	18
Veterans Association of North County	8/4/2017	19
Victory Village, Inc.	1/13/2017	20
Volunteers of America - Northern California and Northern Nevada	4/28/2017	21

# A Step Beyond

#### 340 N. Escondido Blvd

Escondido , CA 92025 County San Diego

www.a-step-beyond.org

FEIN 46-2857532 Founded: 2013

Previous Donation: • Yes No 1,040 7/14/2017 List Date 8/4/2017

#### Mission:

A Step Beyond was founded by a team of dedicated individuals on our Board of Directors. The journey to realizing a program of this scope began with a partnership for space at The California Center for the Arts in Escondido. From here A Step Beyond was able to launch Fall into Dance in which over 2,000 students from Escondido, San Marcos, and Vista elementary schools participated in a five day dance outreach program. This program led to the recruitment of an inaugural class of 35 third and fourth graders in October, 2014. Our Artistic Director, Jennifer Oliver, was hired in 2015 bringing with her the experience and expertise as an artist and educator to enrich and fully develop the vision of our program. Each year an additional grade will be added, until the program is serving 30-35 students at each grade level, with an anticipated maximum enrollment of over 300 students. A Step Beyond expects to achieve the full spectrum of grades (3-12) by fall 2022.

# Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	367,850	100.0%	Previous donation was a PACE allocation.
Total Revenue: Expenses:	<u>\$367,850</u>	100.0%	
Program	\$152,312	76.8%	
Administration	24,526	12.4%	
Fund Raising	<u>21,528</u>	10.9%	
Total Expenses:	<u>\$198,366</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$169,484</u>		
Net Assets:	<u>\$452,066</u>		

BOD: Dan Platt; Steve Gosselin; Janet Foster: Frank Foster; Vicki Zeiger; Jeff Segall; Leslie Culbertson; Jay Culbertson; Janean Stripe; Rebecca Raymond; Juan Castenada; Juan Manuel Uribe; Jennifer Oliver

# Asian Pacific Community Counseling

7273 14th Ave, Ste 120-B

Sacramento , CA 95820 County Sacramento

apccounseling.org

FEIN 94-2489666 Founded: 1978

Previous Donation: O Yes No List Date 6/23/2017

#### Mission:

Asian Pacific Community Counseling, Inc., promotes the mental health and wellness of Asian and Pacific Islander communities through culturally and linguistically relevant outreach, prevention, education, therapy, counseling and recovery support services.

Relationships, family support and group self-sufficiency are key components of the diverse groups we serve.

APCC emphasizes strengthening individual, family and community support systems. We encourage and assist individuals to find their own path to managing their own recovery and to get support when they need it. Families receive education on how they can support their loved ones and access available resources.

# **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,458,706 66,570	97.4% 2.6%	
Total Revenue: Expenses:	<u>\$2,525,276</u>	100.0%	
Program	\$2,493,869	99.0%	
Administration	22,853	0.9%	
Fund Raising	<u>2,720</u>	0.1%	
Total Expenses: Excess/(Deficit) of	\$2,519,442	100.0%	
Revenues Over Expenses:	<u>\$5,834</u>		
Net Assets:	<u>\$356,325</u>		

BOD: Yan "Joni" Zhou; Britt Niiya Sumida; Bai-Yin Chen; Pallavi Mamidi

# California Association of Food Banks

1624 Franklin Street, Suite 722

Oakland , CA 94612 County Alameda

www.cafoodbanks.org

FEIN 68-0392816 Founded: 1985

Previous Donation: Yes No List Date 1/13/2017

## **Mission:**

California Association of Food Banks (CAFB) is a membership organization of 41 food banks from throughout the state with a shared mission to build a well-nourished California and a firm commitment to providing cutting-edge leadership in the anti-hunger community.

Our major programs include Farm to Family, which works with growers and packers to provide fresh produce to food banks; statewide programs for food stamp outreach and enrollment; robust state and federal advocacy efforts; produce education; and member services that offer assistance with special projects as well as technical support.

# <u>Impact:</u>

A donation would assist the organization in their mission of ending hunger in California

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,821,306 1,425,440 <u>10,700</u>	91.7% 8.3% <u>0.1%</u>	Please see the attached listing of individual food banks that are a member of this coalition. If you
Total Revenue: Expenses:	<u>\$17,257,446</u>	100.0%	wish to donate to one of them specifically, Please
Program	\$15,963,692	96.3%	indicate in your resolution.
Administration	522,948	3.2%	resolution.
Fund Raising	<u>89,752</u>	0.5%	
Total Expenses: Excess/(Deficit) of	<u>\$16,576,392</u>	100.0%	
Revenues Over Expenses:	\$681,054		
Net Assets:	\$2,898,444		

BOD: Andy Souza; Nicole Suydam; Lisa Houston; James Floros; Kathy Jackson; David Goodman; Anne Holcomb; Michael Flood; Larry Sly; Dave Martinez; Tom Tenorio; Shirley King; Mark Lowry; Kevin Sanchez; Al Brislain; Sara Griffen; Patricia L. Nickols-Butler; Bruce Rankin Casa Teresa, Inc.

PO Box 429

Orange , CA 92856 County Orange

www.casateresa.org

FEIN 95-3251986 Founded: 1990

Previous Donation: Yes No List Date 10/27/2017

#### **Mission**:

Our Mission - To provide a loving and supportive family home to pregnant women and their babies facing difficult circumstances, giving them hope and a future.

The Emergency Maternity Shelter Program was created to assist pregnant women with or without children at any given moment throughout the year. This program is modeled from Casa Teresa's Residential Program, but tailored to fit emergency needs for these women.

The Emergency Family Shelter (EFS) is an additional component of our EMS Program. The EFS duplex accommodates two pregnant women with children. Children who enter the program with their mothers and are not enrolled in school will be registered during their stay. The program director and case managers ensure these children continue their education when they exit the program.

## **Impact:**

A donation would assist the organization in the furtherance of their program

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$532,186 1,493,337 <u>917</u>	26.3% 73.7% <u>0.0%</u>	
Total Revenue: Expenses:	<u>\$2,026,440</u>	100.0%	
Program	\$2,110,808	82.1%	
Administration	258,558	10.1%	
Fund Raising	<u>201,115</u>	<u>7.8%</u>	
Total Expenses:	<u>\$2,570,481</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$544,041)</u>		
Net Assets:	\$1,594,301		

BOD: James Lester; Barbara Roppolo; Sally sullivan; Troy Abercrombie; Helen Close; Joseph Cornyn; Rosemary Egkan; Kathleen Fallon; Dominic J. Di Noto; Donald J. Keena; Daniel Diesel; Regina Hunsaker; MIke Bell; Ethan Morgan; Steve Muzzy; Kathleen Boyle; Kent Hayden; Mark Murrell; Rick Ptak

# Community Youth Ministries

1592 11th St., Suite E

Reedley , CA 93654 County Fresno

www.cym.us

FEIN 77-0324453 Founded: 2002

Previous Donation: • Yes O No 1,120 7/14/2017 List Date 8/4/2017

#### **Mission:**

The vision of CYM is to empower and strengthen youth in our community and the communities around us. It is CYM's desire to see lives transformed through increased opportunities in the areas of leadership development, goal achievement, education, community services, vocational training, and spiritual growth. It is CYM's goal that each child discovers their God created potential! CYM accomplishes this by partnering with many local organizations, schools, and churches in ensuring that our youth are getting the best services possible.

# **Impact:**

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,095,907 310,130 <u>(45)</u>	87.1% 12.9% <u>-0.0%</u>	Previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$2,405,992</u>	100.0%	
Program	\$2,207,226	96.3%	
Administration	84,780	3.7%	
Fund Raising			
Total Expenses: Excess/(Deficit) of	\$2,292,006	100.0%	
Revenues Over Expenses:	<u>\$113,986</u>		
Net Assets:	<u>\$432,725</u>		

BOD: Sharon Matsuzaki; Erlan Zuniga; Miguel Rodriguez; Gordon Wiebe; Pete Chavez

# Desert Hot Springs Microloan, Inc.

66860 3rd Street

Desert Hot Springs , CA 92240 County Riverside

deserthotspringsmicroloan.com

FEIN 47-4516575 Founded: 2015

Previous Donation: • Yes No 20,000 2/3/2017 List Date 2/2/2018

## **Mission:**

Our goal is to provide low/no interest loans to start-ups and small businesses needing capital to expand. Our staff is totally volunteer with as close to 100% of all donated money as possible used for loans. Our administration costs have been donated by our volunteers to this point. Desert Hot Springs is one of the poorest communities in California. We are a bedroom community that provides housing for many of the low wage workers who provide the labor force for the western Coachella Valley. Desert Hot Springs Microloan, Inc.' goal is to kickstart the creation of small businesses in Desert Hot Springs.

# **Impact:**

A donation would be used to assist in the start up of the program

**Financial Information:** IRS Form 990-F7 for FY 2017

I mancial imormation.	183 10111 330 L2 101 1 1 2017			
Revenues:	Amount	%	Notes	
Government/Earned Contributions Other	20,110	100.0%		
Total Revenue:	\$20,110	100.0%		
Expenses:				
Program	\$195	100.0%		
Administration				
Fund Raising				
Total Expenses:	<u>\$195</u>	100.0%		

Excess/(Deficit) of
Revenues Over Expenses: \$19,915

Net Assets: \$49,805

BOD: Amando Rodriguez; Reggie Bickford; Carmen Valles; Kephyan Sheppard; Anayeli Zavala

Golden State Family Services, Inc.

4253 N. Valentine Ave.

Fresno , CA 93722 County Fresno

www.goldenstatefamily.org

FEIN 68-0387999 Founded: 1997

Previous Donation: • Yes No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission:**

"There is no such thing as a bad kid." On that premise, we believe that good kids can make poor decisions and do bad things. However, a good kid can stop and begin to make good decisions for his/her life if given the opportunity, structure, and loving support. Therefore, it is our desire, thru behavioral interventions to assist all children in making the best decision for their lives.

Golden State Foster Family Agency is dedicated to help children who have been removed from their homes and are experiencing related emotional and psychological difficulties by: Providing therapeutic, healing, foster home environments for children and adolescents.

Preparing foster parents through training and education. Continued assistance throughout the foster care experience with supportive counseling, case management services, and continued guidance. Furnishing group and individual counseling based on each child's needs. Teaching Independent Living Skills for making a successful transition to adulthood.

# **Impact:**

A donation would assist the organization in the furtherance of their program

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$5,874,445 53,337 <u>2,711</u>	99.1% 0.9% <u>0.0%</u>	Previous donation is from the PACE program.
Total Revenue: Expenses:	<u>\$5,930,493</u>	100.0%	
Program	\$5,120,642	91.1%	
Administration	501,959	8.9%	
Fund Raising			
Total Expenses:	<u>\$5,622,601</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$307,892</u>		
Net Assets:	<u>\$1,282,074</u>		

BOD: Micki Prins; Erin McCreery; Rose Churchill; Joanne Scott; Renee Uzzell; Brenda Allen; Sherry Allen

# Hope for Youth Inc.

3447 W. Shaw Ave, Ste 103

Fresno, CA 93711 County Fresno

hopenowforyouth.org

FEIN 55-0801348 Founded: 2003

Previous Donation: O Yes No List Date 7/14/2017

## **Mission:**

Based on the examples of our Lord Jesus Christ, Hope Now For Youth provides opportunities and support for young men caught up in gangs who want to change their lives and become productive, responsible and law-abiding parents and citizens. Hope Now accomplishes this by providing:

A caring relationship which builds self-worth and confidence.

Models of Christian values and work ethic which inspire productive citizenship.

Preparation for and placement in a job as an achievable economic alternative to gang crime and violence.

Scholarships which encourage further education.

Training of families in healthy relationships.

## **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions	\$903,050	99.9%	While this is a faith based organization it is not a
Other	<u>552</u>	0.1%	religious charity and accepts all qualified
Total Revenue: Expenses:	<u>\$903,602</u>	100.0%	children into their program.
Program	\$835,748	95.7%	
Administration	37,282	4.3%	
Fund Raising			
Total Expenses:	<u>\$873,030</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$30,572</u>		
Net Assets:	<u>\$451,492</u>		

BOD: Skip Lynn; Corey File; Necia Wollenman; Roger Feenstra; Franklin Spees; Marty Martin; Mike McCreary

#### Lasting Adventures Incorporated

PO Box 1078

Groveland , CA 95321 County Trinity

lastingadventures.com

FEIN 26-2086926 Founded: 2008

Previous Donation: Yes No List Date 6/23/2017

#### Mission:

On our youth program our objectives include using the natural environment and outdoor activities to teach participants the necessary skills and attitudes for living successful lives. Through safe risk taking and Adventure Based Programming, participants will be challenged to improve their sense of self-esteem, self-worth, and self-confidence. Along with creating lasting memories, it is our goal that participants will finish this adventure with a greater knowledge of themselves, the world, and the environment around them. The objectives of the Lasting Adventures youth programs include: Increasing personal confidence through activities that give physical and emotional challenge. Developing behaviors and character skills that include integrity, honesty, responsibility, respect, compassion, and self-discipline. Providing experiences in leadership and group problem solving techniques. Having fun and developing lasting relationships and great memories!

#### **Impact:**

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$501,237 7,000 <u>14</u>	98.6% 1.4% <u>0.0%</u>	Earned revenue is from summer camp, guide service, and school & group contracts.
Total Revenue: Expenses:	<u>\$508,251</u>	100.0%	g. oup cont. doco.
Program	\$350,026	75.1%	
Administration	115,905	24.9%	
Fund Raising			
Total Expenses:	<u>\$465,931</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$42,320</u>		
Net Assets:	<u>\$78,480</u>		

BOD: Michael Cramer; Scott Gehrman; Jon Hart; Edward Hilton; Evan Tipton

#### LIL ANGEL BUNNY FOUNDATION INC DBA ELEVATE HOPE FOUNDATION

4804 Laurel Canyon Blvd. #805

Valley Village , CA 91607 County Los Angeles

www.elevatehope.org

FEIN 91-2145423 Founded: 2002

Previous Donation: Yes No List Date 2/23/2018

#### Mission:

The Elevate Hope Foundation (EHF) is dedicated to providing abused and abandoned children an alternative method of therapy through music and the arts, and funding special services and programs that assist the needs of these children using these fundamental methods.

Co-founded in 2001 by entertainer Sheila E. and business manager, Lynn Mabry, EHF supports existing programs of their beneficiaries through monetary funding and in-kind donations e.g. musical instruments, art supplies, and work stations complete with computers, keyboards and applicable instructional software.

Over 65 percent of our grant dollars will be invested at the local community level. Outside financial support fills a viable niche in light of more conservative funding offered by the federal government. Foster care systems and outreach programs alike share the urgent demand for funding and unite in this strong commitment to serve the needs of disadvantaged children.

#### **Impact:**

A donation would assist the program in the furtherance of their mission

# **<u>Financial Information:</u>** California DOJ Website

Revenues: Amount % Notes

Government/Earned

Contributions 10,121 100.0%

Other

Total Revenue: \$10,121 100.0%

Expenses:

Program

Administration

**Fund Raising** 

**Total Expenses:** 

Excess/(Deficit) of

Revenues Over Expenses: \$10,121

Net Assets: \$8,161

BOD: Sheila Escovedo; Lynn Mabry

### Mountain Circle

### 312 Crescent St.

Greenville , CA 95947 County Plumas

www.mountaincircle.org

FEIN 68-0062345 Founded: 1986

Previous Donation: O Yes No List Date 6/23/2017

#### **Mission:**

Mountain Circle Family Services is a non-profit community based organization committed to ensuring stability and life sustaining changes for foster and adoptive children.

Relationships are integral to who we are. We believe in providing people with a hand-up to help better themselves. We strive to be a permanent and impactful resource in the communities we serve. An innovated spirit is ever-present in all we do and drives our desire to make the most of our programs and revenues. We uphold ourselves, and those with whom we work, to high-quality work and standards. We strive to serve as a model among and advocate for children & youth.

# **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,436,394 101,938	96.0% 4.0%	
Total Revenue: Expenses:	<u>\$2,538,332</u>	100.0%	
Program	\$1,837,713	72.4%	
Administration Fund Raising	702,170	27.6%	
Total Expenses: Excess/(Deficit) of	<u>\$2,539,883</u>	100.0%	
Revenues Over Expenses:	(\$1,551)		
Net Assets:	<u>\$417,928</u>		

BOD: Jason Moghaddas; Shalyn Goss; Stacy Saez; Harry Rogers; Zach Revene

# Orange County Rescue Mission, Inc.

1 Hope Drive

Tustin , CA 92782 County Orange

www.rescuemission.org

FEIN 95-2479552 Founded: 1965

Previous Donation: Yes No List Date 10/6/2017

#### **Mission:**

#### **OUR MISSION**

To minister the love of Jesus Christ to the Least, the Last, and the Lost of our Community through the provision of assistance in the areas of guidance, counseling, education, job training, shelter, food, clothing, health care and independent living communities.

#### **OUR PHILOSOPHY**

To operate in a dynamic, entrepreneurial manner, expecting to grow and expand numerically, programmatically, and geographically. We seek to be constantly challenged with fresh vision and well-prepared strategies that originate with the President and the senior professional staff, and that are refined, confirmed, and approved by the Board of Directors.

### Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$285,514 14,536,346 <u>67,784</u>	1.9% 97.6% <u>0.5%</u>	Serves all. No attendance at any religious service is required but is available.
Total Revenue: Expenses:	<u>\$14,889,644</u>	100.0%	required but is available.
Program	\$7,480,830	69.8%	
Administration	1,085,002	10.1%	
Fund Raising	<u>2,144,241</u>	20.0%	
Total Expenses:	\$10,710,073	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$4,179,571</u>		
Net Assets:	<u>\$45,133,696</u>		

BOD: Steve Callahan; Mark Conzelman; Ralph Duff; Christopher Ferebee; William Guard; Bart Hansen; Jackie Nowlin; Joe Olmans; Jim Palmer

# Selma Arts Foundation

# 3410 McCall Ave, Suite 106

Selma , CA 93662 County Fresno

FEIN 46-1753527 Founded: 2013

Previous Donation: • Yes O No 1,040 7/14/2017 List Date 8/4/2017

#### **Mission:**

THE SELMA ARTS FOUNDATION HAS BEEN ESTABLISHED TO PROVIDE FUNDS FOR: 1 OPPORTUNITIES FOR ARTISTS TO DISPLAY THEIR ART FOR THE BENEFIT OF AREA RESIDENTS. 2) PROGRAMS, TECHNOLOGY, AND CURRICULUM THAT ENCOURAGES STUDENTS AND EDUCATORS TO IMPROVE THEIR ACADEMIC AND PERSONAL CAPABILITIES. 3) PERFORMANCES THAT ENHANCE THE QUALITY OF LIFE AND EXPOSE RESIDENTS TO THE ARTS IN SELMA CA. 4 ACT AS A PRIMARY VEHICLE FOR ATTRACTING AND RECEIVEING CASH, GRANTS, SERVICES, AND APPROPIATE GIFTS OF ANY KIND EXCLUSIVELY FOR THE BENEFIT OF THE ARTS IN SELMA CA.

# Impact:

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$93,096	100.0%	Previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$93,096</u>	100.0%	
Program	\$103,163	97.2%	
Administration	2,982	2.8%	
Fund Raising			
Total Expenses:	<u>\$106,145</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$13,049)		
Net Assets:	<u>\$193,164</u>		

BOD: Michael Derr; Kenneth Grey; Rose Robertson; Steven Yribarren; Ernesto Perez

# Shafter Symphony Orchestra

PO Box 699

Shafter , CA 93263 County Kern

FEIN 46-3645665 Founded: 2015

Previous Donation: • Yes O No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission**:

The vision of the Shafter Symphony Orchestra is to promote the enjoyment, enrichment, and education of music as a fine art form in the community of Shafter. Each year the Orchestra presents a concert as a part of the Shafter Colours Festival. Past concerts have included a guest performance by Robert MacNeil, film music, and Beethoven's 7th Symphony.

# **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	CA Charity website - 990-	N Postcard filin	ng
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	20,987	100.0%	Previous donation was through the PACE program.
Total Revenue:	<u>\$20,987</u>	100.0%	
Expenses: Program Administration	\$26,556	100.0%	
Fund Raising			
Total Expenses:	<u>\$26,556</u>	<u>100.0%</u>	
Excess/(Deficit) of Revenues Over Expenses:	(\$5,569)		
Net Assets:	<u>\$25,908</u>		

#### South Coast Seniors Inc.

PO Box 437

Point Arena , CA 95468 County Mendocino

www.coastalseniors.org

FEIN 94-2902833 Founded: 1983

Previous Donation: O Yes No List Date 6/23/2017

#### **Mission**:

OUR MISSION IS TO HELP IDENTIFY THE NEEDS OF SENIORS IN OUR COASTAL COMMUNITIES AND TO PROVIDE PROGRAMS AND SERVICES DESIGNED TO PROMOTE THEIR WELL-BEING. Provides: Meals on Wheels; Commodity Distribution; Point Arena Food Bank; Calfresh registration; Senior Lunches; Fall prevention program; Bus Service to/from senior lunches; once a month out of town bus service; occasional bus service to cultural events; spot visits to households; car service to doctors and health care; mental health/mood scales; tax preparation; phone help to seniors or their families; community education and information; and, loaner equipment.

#### **Impact:**

A donation to the program would help them in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$125,595 214,404 <u>234</u>	36.9% 63.0% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$340,233</u>	100.0%	
Program	\$215,711	87.5%	
Administration	15,772	6.4%	
Fund Raising	<u>14,916</u>	6.1%	
Total Expenses: Excess/(Deficit) of	<u>\$246,399</u>	100.0%	
Revenues Over Expenses:	<u>\$93,834</u>		
Net Assets:	<u>\$323,497</u>		

BOD: Carolyn Andre; Susan Sandoval; Steven Winningham; Marghi Hagen; Paddy Batchelder; Bruce Garland; Randy Jones; Mike Staples; Walt Wells; Kathy White

# South Yuba River Citizens League

313 Railroad Ave, Suite 101

Nevada City , CA 95959 County Nevada

www.yubariver.org

FEIN 68-0171371 Founded: 1993

Previous Donation: Yes No List Date 7/14/2017

#### Mission:

SYRCL unites the community to protect and restore the Yuba River. Motivated by our love for this watershed, we advocate powerfully, engage in active stewardship, educate the public, and inspire activism from the Sierra to the sea.

We envision a local community that celebrates the Yuba River's unique environmental and cultural heritage; is committed to a healthy river that supports our spiritual and economic well-being; and whose waters provide a place of healing and recreation.

We embrace all who sincerely care for the Yuba, and although our approaches to this work may differ at times, we pledge to conduct ourselves with utmost integrity and respect for the diversity of opinion and life experiences of others.

# **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$3,052,833 222,655 <u>120</u>	93.2% 6.8% <u>0.0%</u>	
Total Revenue: Expenses:	<u>\$3,275,608</u>	100.0%	
Program	\$2,909,515	90.6%	
Administration	86,512	2.7%	
Fund Raising	<u>213,811</u>	6.7%	
Total Expenses:	\$3,209,838	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$65,770</u>		
Net Assets:	\$151,911		

BOD: Joseph J. Bell; Barbara Getz; Janet Peake; John Regan; Brian Bisnet; Marty Coleman-Hunt; Roger Hicks; Kurt Lorenz; Shana Maziarz; Isaac Silverman; Debra Weistar

# Support our Students

#### 319 South E Street

Santa Rosa , CA 95404 County Sonoma

soscounseling.org

FEIN 81-0676520 Founded: 2006

Previous Donation: O Yes No List Date 2/23/2018

#### **Mission:**

Our mission is to help individuals, families, and youth be successful in all aspects of their lives, regardless of their ability to pay, while employing and training quality therapists as they gain hours towards MFT licensure.

In recent years, SOS has expanded its services through a community-based clinic program to provide low-means families and individuals in our region access to high-quality counseling services at the lowest possible cost. As we have expanded to provide additional off-campus services through our community clinics, our mission retains our founding vision: Support our Students (SOS) is dedicated to providing vulnerable families, children, and individuals the highest quality, compassionate, and skilled mental health counseling services at minimal or no cost.

### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$491,088 133,234	78.7% 21.3%	
Total Revenue: Expenses:	<u>\$624,322</u>	100.0%	
Program	\$484,690	85.2%	
Administration Fund Raising	84,120	14.8%	
Total Expenses: Excess/(Deficit) of	<u>\$568,810</u>	100.0%	
Revenues Over Expenses:	\$55,512		
Net Assets:	\$202,742		

BOD: Jan Beaulyn; Staffan O'Neill; Todd West; Misty Mesel; Jeffery Diamond

### Us for Warriors Foundation

#### 1626-G Sweetwater Rd #148

National City, CA 91950 County San Diego

www.Us4Warriors.org

FEIN 46-4167683 Founded: 2014

Previous Donation: • Yes No 1,060 7/14/2017 List Date 8/4/2017

#### Mission:

Us for Warriors Foundation or "Us4Warriors" is a California Public Benefit Corporation dedicated to promote the social welfare of the troops and veterans community. "Everything we do helps veterans and their families." That simple statement is clear, but also full of energy, excitement, hard work, determination and proven results that we apply to the fullest extent. We believe our own history of military and veteran related service and proven commitment to others every day gives those simple, eight words the most effective and resourceful meaning imaginable. Through our Us for Warriors supporting programs, helping hand deeds, inspiring events and advocacy, we believe that the key to making lives of fellow veterans better is to focus on the "whole veteran" and find ways to engage a community to fill the gaps and make a difference to enrich the lives of veterans and their families. Everything we do helps veterans and their families. The footprint we leave behind is not just imprints from strong boots, but also strong lives.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	29,445 <u>8,564</u>	77.5% 22.5%	Previous donation was the PACE program.
Total Revenue: Expenses:	<u>\$38,009</u>	100.0%	
Program Administration	\$48,771	100.0%	
Fund Raising Total Expenses: Excess/(Deficit) of	<u>\$48,771</u>	100.0%	
Revenues Over Expenses:	(\$10,762)		
Net Assets:	<u>\$9,844</u>		

BOD: Anthony Steward; Manny Otero; Lucas Penshorn; Ken Greenawald; Howard Darter; Ron Stark; Josh Pederson; Chris Ramirez; Dan Rice; Dan Sutton; Elizabeth Moyer

### Veterans Association of North County

1617 Mission Ave

Oceanside , CA 92058 County San Diego

www.vancnorthcounty.org

FEIN 20-5862344 Founded: 2007

Previous Donation: • Yes O No 1,080 7/14/2017 List Date 8/4/2017

#### Mission:

Veterans Association of North County (VANC), located in Oceanside, California, is a 501(c)3 non-profit organization created by a group of dedicated veterans to empower other veterans, members of the military, and their families by providing needed support and resources. We are an umbrella association that represents more than 30 veteran organizations spanning all branches of military service (including reserve personnel) and encompassing all generations, from active duty through retirees. Our mission is to serve as a one-stop resource center for all veterans and military, centralizing the services of diverse agencies to assist them with jobs, education, finances, health and wellness, and family issues.

### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	199,132 (29,077)	117.1% -17.1%	Previous donation was through the PACE program
Total Revenue: Expenses:	<u>\$170,055</u>	100.0%	
Program	\$2,400	11.1%	
Administration	6,298	29.2%	
Fund Raising	<u>12,851</u>	<u>59.6%</u>	
Total Expenses: Excess/(Deficit) of	\$21,549	100.0%	
Revenues Over Expenses:	<u>\$148,506</u>		
Net Assets:	<u>\$1,873,890</u>		

BOD: Chuck Atkinson; Mark Desens; Brenda Bomar; Kris Thorsten; John Meyer

# Victory Village, Inc.

# 12408 Kennedy Flat Road

Jackson , CA 95642 County Amador

www.victoryvillageamador.org

FEIN 32-0380137 Founded: 2013

Previous Donation: O Yes No List Date 1/13/2017

#### Mission:

OUR DUTY IS TO SERVE THOSE WHO HAVE SERVED OUR GREAT NATION. WE FACILITATE VETERANS SERVICES FOR OUR SERVICE MEMBERS, VETERANS, AND FAMILIES BY STREAM LINING ACCESS TO VETERAN'S HOUSING, EDUCATION, LIFE SKILLS, AND PHYSICAL WELLNESS SERVICES.

# **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$364,189 30,116 <u>200</u>	92.3% 7.6% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$394,505</u>	100.0%	
Program	\$385,464	92.7%	
Administration	29,487	7.1%	
Fund Raising	<u>703</u>	0.2%	
Total Expenses:	<u>\$415,654</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$21,149)		
Net Assets:	<u>\$109,844</u>		

BOD: Leland Meyer; Richard Judd; Eric Almquist; Barry Franks; Eddie Clayton; Jason Mulford; Nichole Mulford

#### Volunteers of America - Northern California and Northern Nevada

3434 Marconi Avenue

Sacramento , CA 95821 County Sacramento

www.voa-ncnn.org

FEIN 94-6001984 Founded: 1911

Previous Donation: • Yes No 20,000 7/18/2014 List Date 4/28/2017

#### **Mission:**

Volunteers of America works to prevent and end homelessness through a range of support services including eviction prevention, emergency services, transitional housing and permanent affordable housing. Once we engage homeless individuals, including youth and families with children, we stay with them for as long as it takes to return them to self-sufficiency. Sacramento individuals and families leaving homelessness behind receive intensive,

Sacramento individuals and families leaving homelessness behind receive intensive, comprehensive employment counseling, job referrals and ongoing job coaching through Volunteers of America. Combined with stable housing, ongoing case management and support, financial literacy workshops and more, students develop the tools to lead independent lives and serve as positive role models for their families.

# **Impact:**

A donation would be restricted to California and would assist them in their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,139,188 1,208,787 <u>12,000</u>	92.5% 7.4% <u>0.1%</u>	The previous donation was to the Mather Campus
Total Revenue: Expenses:	<u>\$16,359,975</u>	100.0%	
Program	\$13,111,557	80.0%	
Administration	2,848,620	17.4%	
Fund Raising	420,997	2.6%	
Total Expenses:	<u>\$16,381,174</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$21,199)		
Net Assets:	\$7,013,277		

BOD: Paul Esch; Paul Ioanidis; Orlando Batturaro; Kathryn Radtkey-Gaither; Leo McFarland; Melissa Blair Aliotti; Bryan Bullard; Scott Drysch; Steven K. Green; Tom Lee; Judy McGarry; John Orr; Susanne Sadler; Stan Stancell; Joe Stinson; Rick Wylie

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#### Anova Education and Behavior Consultation Inc.

220 Concourse Blvd

Santa Rosa , CA 95403 County Sonoma

www.anovaeducation.org

FEIN 94-3370998 Founded: 2000

Previous Donation: ● Yes ○ No 25,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

The Anova Center for Education, Sonoma County's only nonprofit school for children living with autism was demolished by the wildfires that are ravaging Northern California. Thankfully, none of the school's students were injured in the fire, but the blaze now leaves 120 students ranging from 5 to 22 years old without a school.

All donations will go toward rebuilding our K-12 classrooms, transition program, occupational therapy equipment, and many other specialized needs of our students. We are more than just a school, we offer an environment where our students can thrive academically, socially, and emotionally. In addition to losing our entire campus and all of its contents, we spent two years raising \$75,000 for a playground structure that was delivered a few days before the fire and burned to the ground in a box.

#### **Impact:**

A donation would be restricted to the rebuilding of the School.

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$11,521,827 36,343 <u>9,476</u>	99.6% 0.3% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$11,567,646</u>	100.0%	
Program	\$9,304,215	87.1%	
Administration	1,334,119	12.5%	
Fund Raising	<u>44,160</u>	0.4%	
Total Expenses: Excess/(Deficit) of	\$10,682,494	100.0%	
Revenues Over Expenses:	\$885,152		
Net Assets:	\$3,826,021		

BOD: James Hampton; Peter Hoberg; Andrew Bailey; Mary Beth Ludwig

### **Burbank Housing**

#### 790 Sonoma Avenue

Santa Rosa , CA 95404 County Sonoma

http://www.burbankhousing.org/

FEIN 94-2837785 Founded: 1983

Previous Donation: • Yes No 20,000 1/12/2018 List Date 10/27/2017

#### **Mission:**

Burbank Housing is a local nonprofit dedicated to building quality affordable housing in the North Bay. We create vibrant local communities that are carefully designed, professionally managed, and sustainable both financially and environmentally, to foster opportunities for people with limited-income of all ages, backgrounds and special needs.

In the wake of devastating wildfires throughout the North Bay, our low-income community is more vulnerable than ever. From displacement to lost income to the traumatic effects on our community's kids, we want to rally around our residents and their neighbors.

Our Friends of Community Services fund fuels our Community Services partnerships — the source for serving our residents and the surrounding community through education, health, and food services. If you donate today, your support will help expand and improve these services and continue our work of building up our low-income population.

#### **Impact:**

A donation would be assist those in need after the Northern California Fires.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$5,233,271 6,788 <u>63,000</u>	98.7% 0.1% <u>1.2%</u>	
Total Revenue: Expenses:	<u>\$5,303,059</u>	100.0%	
Program	\$5,132,029	87.1%	
Administration Fund Raising	761,380	12.9%	
Total Expenses: Excess/(Deficit) of	<u>\$5,893,409</u>	100.0%	
Revenues Over Expenses:	(\$590,350)		
Net Assets:	<u>\$17,284,793</u>		

BOD: David W. Spilman; Alexander Mallonee; Stuart W. Martin; Bill Bowman; Rick Lewis; Jon M. Stark; Leroy Carlenzoli; Elizabeth Lehrer; Bart Van Voorhis; Kim August

### Habitat for Humanity of Sonoma County - Rebuilding Wine Country

3273 Airway Dr., Suite E

Santa Rosa , CA 95403 County Sonoma

www.habitatsoco.org and www.rebuildwinecountry.org

FEIN 68-0041170 Founded: 1987

Previous Donation: ● Yes ○ No 30,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

In partnership with Habitat for Humanity of Sonoma County to rebuild homes in Sonoma, Napa, Lake and Mendocino counties.

Uncontrolled fires throughout North Bay have completely leveled neighborhoods and are displacing tens of thousands of people. All contributions will be used to help renters and homeowners affected by the fires repair and rebuild their homes.

Habitat for Humanity of Sonoma County will distribute aid to sister chapters in all Sonoma, Napa, Lake, and Mendocino counties affected to repair and rebuild homes for those who need it most. Habitat for Humanity of Sonoma County's partnership with Rebuild Wine Country is focused on rebuilding and repairing homes for renters who have lost their home, as well as new housing for homeowners who have been affected by these fires. Now more than ever our mission of building homes and hope in our community could not be more important. We will rebuild.

#### **Impact:**

A donation would be designated for the relief of the fire victims in Northern California

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$467,675 519,170	47.4% 52.6%	
Total Revenue: Expenses:	<u>\$986,845</u>	100.0%	
Program	\$778,131	62.6%	
Administration	392,563	31.6%	
Fund Raising	<u>72,542</u>	<u>5.8%</u>	
Total Expenses: Excess/(Deficit) of	\$1,243,236	100.0%	
Revenues Over Expenses:	(\$256,391)		
Net Assets:	\$1,000,002		

BOD: John Kennedy; Michael Adler; Greg Putnam; Danielle Sandoval; Jack Blankenship; Tom Bottorff; Kristen Frizzell Kerns; Forrest Jinks; Henry Loh II; John Lowry; Jim Scally; Sharon Wright

# Latino Community Foundation

# 235 Mongomery Street, Suite 1160

San Francisco , CA 94104 County San Francisco

www.latinocf.org

FEIN 81-0564400 Founded: 2008

Previous Donation: ○ Yes ● No 20,000 12/15/2017 List Date 11/17/2017

#### **Mission:**

Our hearts are hurting with our neighbors in Northern California. The wildfires have claimed at least 29 lives as of October 12th, affected over 170,000 acres of land, destroyed at least 3,500 buildings, and have forced 20,000 people out of their homes. The devastation is unprecedented.

At the Latino Community Foundation, we are raising funds to support three local Latino nonprofit organizations —North Bay Organizing Project, in Santa Rosa; La Luz Center, in Sonoma; and UpValley Family Centers in Calistoga— that are working to support families, farmworker communities, and are coordinating regional resources for immediate and long-term needs.

### **Impact:**

A donation would be restricted to the Fire Relief Fund

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	1,397,454 <u>8,724</u>	99.4% <u>0.6%</u>	
Total Revenue: Expenses:	<u>\$1,406,178</u>	100.0%	
Program	\$1,081,186	76.2%	
Administration	195,109	13.8%	
Fund Raising	<u>142,400</u>	10.0%	
Total Expenses:	<u>\$1,418,695</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$12,517)		
Net Assets:	<u>\$1,193,471</u>		

BOD: Aida Alvarez; Arabella Martinez; John Murray; Louis Miramontes; Arnoldo Avalos; Daniel L. Skaff; Ezra Garrett; Heather Johnson; Jim Foley; John Garcia; Kurt Organista; Luis Herrera; Monica Pressley; Raul Rodriguez; Yolis Ruiz

On The Move

780 Lincoln Ave

Napa , CA 94558 County Napa

www.onthemovebayarea.org

FEIN 75-3149095 Founded: 2003

Previous Donation: Yes No List Date 12/22/2017

#### Mission:

For the past eleven years, On The Move has developed young people as leaders to address the most pressing and critical educational, social, health and economic inequities as identified by our communities. Through strong community partnerships, we have built youth-led initiatives that explore approaches to closing the achievement gap, promote wellness and inclusion, reduce social and economic barriers, support youth in their transition into adult independence, increase family self-sufficiency, and develop emerging leadership in the public sector. Today, On The Move's initiatives offer a powerful and groundbreaking combination of strategies seeking to engage and develop new leaders, collaborate with partners in rigorous systems change, and foster communities that are inclusive and equitable.

### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,812,459 2,745,267 <u>60,962</u>	39.2% 59.4% <u>1.3%</u>	
Total Revenue: Expenses:	<u>\$4,618,688</u>	100.0%	
Program	\$3,874,804	93.8%	
Administration	110,722	2.7%	
Fund Raising	<u>143,546</u>	3.5%	
Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	<u>\$4,129,072</u> \$489,616	100.0%	
·	-		
Net Assets:	<u>\$2,373,050</u>		

BOD: Nancy Clark; Mitchell Findley; Diana Gordon; Nancy Maushardt; Leslie Medine; Brad Nichinson; Joan Riebli; John Shafter; Betsy Strauss; Sue Thompson; Rick Turko

# Redwood Empire Food Bank

3990 Brickway Blvd

Santa Rosa , CA 95403 County Sonoma

refb.org

FEIN 68-0121855 Founded: 1987

Previous Donation: ● Yes ○ No 30,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

As a result of the devastating fires in the region, the REFB has seen an increased need for food and nutrition assistance in our community. In response, we are providing critical food to our neighbors impacted by the fires, and working to ensure that those who needed assistance before the fires are still able to access our help. We are currently providing food to our neighbors affected by the fires through our Station 3990 emergency distribution, and to all of our neighbors in need at 70% of our regular program sites in Sonoma County and throughout our service region.

### **Impact:**

A donation would assist the fire victims in Sonoma County

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,385,936 27,214,666 <u>22,690</u>	8.1% 91.9% <u>0.1%</u>	
Total Revenue: Expenses:	\$29,623,292	100.0%	
Program	\$29,016,731	96.3%	
Administration	400,098	1.3%	
Fund Raising	<u>722,592</u>	2.4%	
Total Expenses:	\$30,139,421	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$516,129)</u>		
Net Assets:	\$16,010,790		

BOD: David Gumin; Suzanne Smith; Rebecca La Londe; Jon Griffith; Jim Barnes; Gary Edwards; Pete Golis; Brendan Kunkle; Stephanie Larson; Steve Maass; Eric McHenry; Debbie Meekings Marie Scherf; Barbara Spangler; Pedro Toledo; Juan Arias; Gary Hartwick; Jeremy Olsan

# Redwood Empire Food Bank

3990 Brickway Blvd

Santa Rosa , CA 95403 County Sonoma

refb.org

FEIN 68-0121855 Founded: 1987

Previous Donation: • Yes No 10,000 2/2/2018 List Date 10/27/2017

#### **Mission:**

As a result of the devastating fires in the region, the REFB has seen an increased need for food and nutrition assistance in our community. In response, we are providing critical food to our neighbors impacted by the fires, and working to ensure that those who needed assistance before the fires are still able to access our help. We are currently providing food to our neighbors affected by the fires through our Station 3990 emergency distribution, and to all of our neighbors in need at 70% of our regular program sites in Sonoma County and throughout our service region.

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A donation would assist the fire victims in Sonoma County

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Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,385,936 27,214,666 <u>22,690</u>	8.1% 91.9% <u>0.1%</u>	
Total Revenue: Expenses:	\$29,623,292	100.0%	
Program	\$29,016,731	96.3%	
Administration	400,098	1.3%	
Fund Raising	<u>722,592</u>	2.4%	
Total Expenses: Excess/(Deficit) of	\$30,139,421	100.0%	
Revenues Over Expenses:	(\$516,129)		
Net Assets:	\$16,010,790		

BOD: David Gumin; Suzanne Smith; Rebecca La Londe; Jon Griffith; Jim Barnes; Gary Edwards; Pete Golis; Brendan Kunkle; Stephanie Larson; Steve Maass; Eric McHenry; Debbie Meekings Marie Scherf; Barbara Spangler; Pedro Toledo; Juan Arias; Gary Hartwick; Jeremy Olsan

# Sonoma County Grape Growers Foundation

400 Aviation Blvd

Santa Rosa , CA 95403 County Sonoma

www.scggf.org

FEIN 41-2040096 Founded: 2002

Previous Donation: ● Yes ○ No 20,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

Since the wildfires began in Sonoma County on October 8th, more than 100,000 residents county-wide have been displaced from their homes—many of whom have permanently lost those homes. Nearly 3,500 structures have been damaged, 85% of which were residential homes. And 22 Sonoma County residents have lost their lives.

The mission of the Sonoma County Grape Growers Foundation is for Sonoma County grape growers to be agriculture leaders in social sustainability through partnerships and programs that support the skilled agricultural workforce and their families who sustain farming in Sonoma County.

# <u>Impact:</u>

A donation would be used to assist persons impacted by the Northern California wild fires.

<b>Financial Information:</b>	IRS Form 990-EZ for FY 201	16	
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	62,881	100.0%	
Total Revenue:	<u>\$62,881</u>	100.0%	
Expenses:  Program	\$50,411	100.0%	
Administration Fund Raising	400,122		
Total Expenses:	<u>\$50,411</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$12,470</u>		
Net Assets:	<u>\$53,353</u>		

BOD: Joe Dutton; Lisa Wittke Schaffner; John Balleto; Vicki Machalczyk

# Thomas Fire Fund c/o United Way of Ventura County, Inc.

702 County Square Drive, Suite 100

Ventura , CA 93003 County Ventura

vcunitedway.org

FEIN 95-1945833 Founded:

Previous Donation: • Yes • No 45,000 1/12/2018 List Date 12/22/2017

#### **Mission:**

100% of the donations will go to victims of the Thomas Fire.

This is a "pool" set up by Ventura County and Santa Barbara County United Way in conjunction with American Red Cross of Ventura County and the Ventura County Sheriff's Office of Emergency Services.

Ensure that the donation has Thomas Fire Fund on it.

# Impact:

A donation would be restricted to Thomas Fire Victims

# **Financial Information:** NA

Revenues: Amount % Notes

Government/Earned

Contributions

Other

Total Revenue:

Expenses:

Program

Administration

**Fund Raising** 

Total Expenses:

Excess/(Deficit) of

Revenues Over Expenses:

Net Assets:

BOD:

# Upvalley Family Centers of Napa County

1440 Spring Street

St. Helena , CA 94574 County

Napa

upvalleyfamilycenters.org

FEIN

80-0023012

Founded: 2001

Previous Donation: • Yes • No

35,000

1/12/2018

List Date

12/22/2017

The UpValley Family Centers provide guidance, support, and resources in the community, in the home and for the individual, so that everyone can achieve a better life.

The UpValley Family Centers are based in Calistoga and St. Helena in upper Napa County. We believe that healthy families are the foundation of a strong community. We provide strengthsbased, culturally relevant services, and coordinate resources and activities that educate, develop skills and promote health and well-being.

The UpValley Family Centers use a family resource center model for serving our community. This prevention-oriented, collaborative model is endorsed by California Department of Social Services as a best practice for serving families and strengthening communities. We serve youth, adults and families in the communities of Calistoga, St. Helena and the surrounding areas of Deer Park, Angwin, Pope Valley, Lake Berryessa, Oakville, and Rutherford.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2017		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$682,404 1,675,613 <u>6,360</u>	28.9% 70.9% <u>0.3%</u>	
Total Revenue: Expenses:	<u>\$2,364,377</u>	100.0%	
Program	\$1,647,919	85.7%	
Administration	153,458	8.0%	
Fund Raising	122,343	<u>6.4%</u>	
Total Expenses:	\$1,923,720	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$440,657</u>		
Net Assets:	\$1,390,588		

BOD: Elaine Jones; Mary Stuard; Christine Hayne; Michael Caldarola; Rob Morrow; Lisa Toller; Genevieve Welsh; Laurie Clark; Karen Cakebread; Randy Gnagy; Susan Krausz

# Donations as of 2/2/2018

