

# PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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# **CMFA Post-Issuance Tax Compliance Procedures Manual**

Subject: Approval of the Updated CMFA Post-Issuance Tax

Compliance Manual

Meeting: November 17, 2017

#### Background:

The California Debt Limit Allocation Committee (CDLAC) has made a number of changes recently to regulations for Post-Issuance Compliance. The updated CMFA Compliance Manual incorporates these changes to ensure compliance procedures meet or exceed the CDLAC guidelines. In addition, CDLAC is requiring that all issuers submit compliance procedures by December 31, 2017. Approval of the updated CMFA Post-Issuance Tax Compliance Procedures Manual will allow the CMFA to meet this deadline.

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve the updated CMFA Post-Issuance Tax Compliance Procedures Manual.



# 2017 CMFA/ CFSC/ CFPF Regular Meeting Schedule

Meetings will begin at 11:00 am at City Hall, 200 S. Anaheim Blvd, 6th Floor, Anaheim, CA 92805 unless noted with an \*.

January '17									
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CMFA Meetings



<sup>\*</sup> Please refer to posted agenda for correct time and addresses of meeting.



# ANAHEIM PUBLIC UTILITIES DEPARTMENT PROJECT SUMMARY AND RECOMMENDATIONS

Applicant: City of Anaheim

Action: Resolution

Amount: \$50,000,000

Purpose: Authorizing the Distribution of a Remarketing Statement

for the Authority's Revenue Bonds, Series 2015-A (City of Anaheim Electric System Distribution Facilities) for the City of Anaheim Public Utilities Department, located in the City of Anaheim, County of Orange, California.

Activity: Public Utilities

Meeting: November 17, 2017

#### Background:

The City of Anaheim (the "City") is a chartered city of the State of California. The City encompasses approximately 50 square miles and is located in the northern portion of Orange County, about 28 miles southeast of downtown Los Angeles and about 90 miles north of San Diego. The City operates under the Charter of the City of Anaheim (the "Charter") and with a Council-Manager form of government, whereby policies of the City Council are administered by a City Manager, who is appointed by the City Council. All municipal departments operate under supervision of the City Manager. Under the provisions of the California Constitution, the Charter and Title 10 of the Municipal Code of the City, the City owns and operates both an Electric System and a Water System for the citizens of the City. The Public Utilities Department of the City exercises jurisdiction over both the Electric System and the Water System and is under the supervision of the Public Utilities General Manager.

The Anaheim Electric System was established in 1894. Today, the City's power is produced at generating plants in or near the City and at locations across the western United States. The Electric System serves the entire area of the City, covering approximately 50 square miles of the northern portion of Orange County, which is about 28 miles southeast of downtown Los Angeles, and about 90 miles north of San Diego. Anaheim lies on a coastal plain which is bordered by the Pacific Ocean to the west and the Santa Ana Mountains to the east. For the Fiscal Year ended June 30, 2017, the Electric System served an average of 118,264 customers and sold approximately 2,347,000 megawatt-hours ("MWh") of energy to retail customers.

#### The Project:

The City is a Member of the Authority and has heretofore financed certain capital improvements to the City's electric utility distribution system owned and operated by the City and located in the City with the assistance of the Authority through the issuance of the Authority's Revenue Bonds, Series 2015-A (City of Anaheim Electric Utility Distribution System Facilities) (Second Lien Qualified Obligations) (the "2015-A Bonds") in the aggregate principal amount of \$50,000,000 under the provisions of the JPA Act. The 2015-A Bonds are subject to periodic remarketing and the City has selected J.P. Morgan Securities LLC (the "Remarketing Agent") to serve as remarketing agent for the 2015-A Bonds. The 2015-A Bonds will be remarketed through a remarketing statement describing the 2015-A Bonds.

#### The City of Anaheim:

The City of Anaheim is a member of the CMFA and is scheduled to approve of the remarketing on December 5, 2017.

#### **Initial Financing:**

Sources of Funds:

 Tax-Exempt Bond Proceeds:
 \$ 50,000,000

 Total Sources:
 \$ 50,000,000

Uses of Funds:

 Project Fund:
 \$ 49,400,000

 Cost of Issuance:
 \$ 600,000

 Total Uses:
 \$ 50,000,000

#### Initial Terms of Transaction:

Amount: \$50,000,000 Maturity: April 2045

Security: Pledge, Charge and Lien upon Project Revenues

Bond Purchasers: Retail and Institutional Variable: Multi-Modal

Offering: Public Closing: April 2015

Ratings: S&P- AA-, Fitch- AA-

#### Public Benefit:

This periodic remarketing will enable the Anaheim Electric System to continue to best serve its customers.

#### Finance Team:

Remarketing Agent: J.P. Morgan Securities LLC
Initial Bond Counsel: Norton Rose Fulbright US LLP
Disclosure Counsel: Norton Rose Fulbright US LLP

Issuer's Counsel: Jones Hall APLC

Remarketing Agent's Counsel: Stradling Yocca Carlson & Rauth APC Financial Advisor: Public Financial Management, Inc. Trustee: U.S. Bank National Association

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors adopt a Resolution approving the form and authorizing the distribution of a remarketing statement for the Authority's Revenue Bonds, Series 2015-A (City of Anaheim Electric System Distribution Facilities) (Second Lien Qualified Obligations) and authorizing and ratifying other matters relating thereto, located in the City of Anaheim, County of Orange, California.



#### ADDITIONAL MEMBERS OF THE AUTHORITY

Subject: Additional Members of the Authority

Meeting: November 17, 2017

#### Background:

Per Section 12 of the Joint Exercise of Powers Agreement relating to the California Municipal Finance Authority, titled "Additional Members/Withdrawal of Members."

Qualifying public agencies may be added as parties to this Agreement and become Members upon: (1) the filing by such public agency with the Authority of an executed counterpart of this Agreement, together with a copy of the resolution of the governing body of such public agency approving this Agreement and the execution and delivery hereof; and (2) adoption of a resolution of the Board approving the addition of such public agency as a Member. Upon satisfaction of such conditions, the Board shall file such executed counterpart of this Agreement as an amendment hereto, effective upon such filing.

The following entities are awaiting the adoption of a resolution of the CMFA Board of Directors approving the addition of such public agency as a Member: Town of Danville, Cities of: Nevada City and Manteca.

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors adopt a Resolution evidencing its approval of additional Members of the Authority.



#### PROSPECTIVE ADDITIONAL MEMBERS OF THE AUTHORITY

Subject: Prospective Additional Members of the Authority

Meeting: November 17, 2017

#### Background:

Per Section 12 of the Joint Exercise of Powers Agreement relating to the California Municipal Finance Authority, titled "Additional Members/Withdrawal of Members."

Qualifying public agencies may be added as parties to this Agreement and become Members upon: (1) the filing by such public agency with the Authority of an executed counterpart of this Agreement, together with a copy of the resolution of the governing body of such public agency approving this Agreement and the execution and delivery hereof; and (2) adoption of a resolution of the Board approving the addition of such public agency as a Member. Upon satisfaction of such conditions, the Board shall file such executed counterpart of this Agreement as an amendment hereto, effective upon such filing.

The entities listed on Exhibit A are awaiting the adoption of a resolution of the CMFA Board of Directors approving the Prospective Members as Members of the Authority pursuant to Section 12 of the Agreement, subject to the filing by such Prospective Members with the Authority of an executed counterpart of the Agreement, together with a copy of the resolution of the governing body of such Prospective Member approving the Agreement and the execution and delivery thereof.

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors adopt a Resolution evidencing its approval of potential additional Members of the Authority.

# **Exhibit A: Potential Additional JPA Members**

Agoura Hills
Bell
Burlingame
Del Mar
Montebello
Monterey Park
Morro Bay
Sebastopol
Winters



# MONTEREY GATEWAY APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Danco Group

Action: Initial Resolution

Amount: \$25,000,000

Purpose: Finance Affordable Senior Multi-Family Rental Housing

Facility Located in the City of Gilroy, Santa Clara County,

California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

For over 27 years, the Danco Group of Companies has built and strengthened its foundation by truly understanding and meeting the specific objectives of its customers. Comprised of six distinct companies, the Danco Group is an alliance which enables its individual company's greater capacity for meeting and exceeding customers' conditions of satisfaction. They see it as their mission not just to develop and build buildings, but to produce the best possible situation for each customer and each community.

Founder, President, and CEO, Dan Johnson is a life-long resident of Humboldt County, which is the location of their corporate office and primary place of business. Starting Danco Builders in 1986, Dan continued to develop and grow new business over time. Today, the Danco Group of Companies offers commercial and residential construction, market rate and affordable housing development, senior assisted living management and development, and property management services.

Danco Development is a development company specializing in the master planning of communities and neighborhoods in Humboldt County. With a focus on brownfield redevelopment and infill projects, their mission is to provide the necessary infrastructure for the natural growth of their community. They do so by entitling lots for housing and the sale or lease of commercial buildings. Whether it is the addition of a new community neighborhood or an addition to one that already exists, their focus is effective contribution to the economic and social development of the area.

#### The Project:

The Monterey Gateway Apartment project is the new construction of a 75-unit affordable multifamily apartment project. Half of the units will be reserved for low-income senior households and the other half will be reserved for special needs seniors/ formerly homeless. The project will be located on Monterey Rd, Gilroy, California. The project will be made up of 64 one-bedroom units and 11 two-bedroom units. Amenities will include a community room, laundry facilities, fitness center, picnic areas, pool/jacuzzi, community garden, meeting rooms, therapy rooms and central heat/cool. Rents will be restricted to senior households with incomes no greater than 35% through 60% of the area median income. This financing will create 74 units of affordable senior housing in the City of Gilroy for the next 55 years.

#### The City of Gilroy:

The City of Gilroy is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$12,091 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Construction Financing:

#### Sources of Funds:

Tax-Exempt Bond:	\$ 19,346,388
LIH Tax Credit Equity:	\$ 2,983,276
County of Santa Clara -Dev. Cap Funding:	\$ 4,000,000
Acquisition Fund – County of Santa Clara:	\$ 3,500,000
Total Sources:	\$ 29,829,664

#### Uses of Funds:

Land Acquisition:	\$ 3,842,253
New Construction:	\$ 16,398,670
Architectural Fees:	\$ 1,150,000
Construction Interest & Fees:	\$ 1,671,637
Developer Costs:	\$ 3,402,592
Appraisal:	\$ 10,000
Legal Fees:	\$ 115,000
Cost of Issuance:	\$ 3,239,512
Total Uses	\$ 29,829,664

#### Terms of Transaction:

Amount: \$25,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 74 senior households will be able to enjoy high quality, independent, affordable housing in the City of Gilroy. The project will include senior specific services. The construction of this project will secure affordable, high quality senior living in the City of Gilroy for 55 years.

Percent of Restricted Rental Units in the Project: 100%

11% (8 Units) restricted to 35% or less of area median income households; and 18% (13 Units) restricted to 45% or less of area median income households; and 38% (28 Units) restricted to 50% or less of area median income households; and 33% (25 Units) restricted to 60% or less of area median income households

Unit Mix: 1- & 2-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Spencer Fane LLP Financial Advisor: Miller Housing Advisors

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$25,000,000 for the Monterey Gateway Apartments affordable housing facility located in the City of Gilroy, Santa Clara County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# CHARLES APARTMENTS & CYPRESS GARDENS SUMMARY AND RECOMMENDATIONS

Applicant: Eden Housing

Action: Initial Resolution

Amount: \$70,000,000

Purpose: Finance Affordable Rental Housing Facilities Located in the

City of Marina, Monterey County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Eden Housing's Mission is to build and maintain high-quality, well-managed, service-enhanced affordable housing communities that meet the needs of lower income families, seniors, and persons with disabilities.

Eden Housing was founded in May of 1968 by six community activists who were greatly concerned about the lack of non-discriminatory, affordable housing in Alameda County. These pioneers, working out of makeshift "headquarters" such as local coffee shops, were initiated into affordable housing development by rehabilitating six older homes in Oakland for first time homebuyer families.

Since those pioneering days, Eden Housing has developed or acquired more than 7,500 affordable housing units within 100 properties that have provided homes for more than 65,000 people over the years. Eden's housing now includes rental apartments, first-time homeowner opportunities, cooperatives, and supportive living environments for families, seniors and people with disabilities.

Eden Housing revitalizes California communities through their affordable housing development and property management activities, the partnerships they establish and the investments they make in California neighborhoods, and through the free social services and supportive programs they provide to meet the needs of their residents.

The CMFA has facilitated over 10 Eden Housing projects.

#### The Project:

The project will consist of the acquisition/rehabilitation of an existing 201-unit scattered site project. The project will be composed of the 105-unit Charles Apartments located at 3109 Seacrest Avenue, Marina, California and the 96-unit Cypress Gardens located at 3135 Seacrest Avenue, Marina, California. The two projects will be combined into one scattered-site bond and tax credit project. The planned renovations will improve the aesthetics and sustainability of the property by addressing all urgent building issues, completing comprehensive interior and exterior renovations and creating a more sustainable property. Improvements will also be made to ensure tenant safety and security. This financing will preserve 199-units of affordable housing in the City of Marina for the next 55 years.

#### The City of Marina:

The City of Marina is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$16,062 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 44,358,750
Sponsor Loan:	\$ 23,051,474
Property Reserves:	\$ 1,531,674
Deferred Costs:	\$ 1,476,417
Deferred Developer Fee/ GP Contribution:	\$ 8,010,374
Equity:	\$ 1,733,910
Total Sources:	\$ 80,162,599

#### Uses of Funds:

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Land Acquisition:	\$ 500,000
Building Acquisition:	\$ 36,000,000
Rehabilitation:	\$ 23,228,439
Architectural & Engineering:	\$ 1,280,928
Legal & Professional:	\$ 379,900
Reserves:	\$ 720,683
Construction Loan Interest:	\$ 2,273,613
Developer Fee:	\$ 9,410,274
Other Soft Costs*:	\$ 5,693,250
Costs of Issuance:	\$ 675,512
Total Uses:	\$ 80,162,599

#### Terms of Transaction:

Amount: \$70,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 199 households will be able to enjoy high quality, independent, affordable housing in the City of Marina. The rehabilitation of these projects will provide affordable living in the City of Marina for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

34% (68 Units) restricted to 50% or less of area median income households; and 66% (131 Units) restricted to 60% or less of area median income households

Unit Mix: 1-, 2-, 3- and 4-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Gubb & Barshay LLP

Financial Advisor: California Housing Partnership Corporation

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$70,000,000 for the Charles Apartments and Cypress Gardens affordable housing facilities located in the City of Marina, Monterey County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# WEST GRAND & BRUSH, PHASE I APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: East Bay Asian Local Development Corporation

Action: Initial Resolution

Amount: \$30,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Oakland, Alameda

California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

The East Bay Asian Local Development Corporation ("EBALDC") was created around the dream of buying and preserving a beautiful but deteriorated warehouse in Oakland's Chinatown. That warehouse became the Asian Resource Center, a multi-service center to house social services and businesses. The Asian Resource center is home to EBALDC, various nonprofit agencies, retail businesses, medical facilities, school district classes, and the Asian Resource Art Gallery.

Since 1975, EBALDC community development efforts have included development of: Over 1,600 affordable apartments and townhouses in 17 developments, of which five are historic structures; 124 first-time homeownership units; and 280,000 square feet of space for community organizations, including space for nonprofit organizations, resident services, childcare and small businesses.

In 1999, EBALDC created the Neighborhood Economic Development (NED) Department. The NED Department is dedicated to empowering diverse low-income individuals, families, businesses, and community organizations by mobilizing resources and facilitating collaborations. The NED department includes the following program areas: Family Economic Success (FES), Resident Services and Community Planning and Organizing.

EBALDC is a certified Community Housing Development Organization (CHDO) in Alameda and Contra Costa Counties, and has won multiple awards for excellence in architectural design.

#### The Project:

The West Grand & Brush Phase I Apartments is the new construction of a 59-unit affordable housing facility. The project is made up of 24 studio units, 5 one-bedroom, 15 two-bedroom and 15 three-bedroom units. One of the two-bedroom units will be set aside as a manager's unit. The project is located at 760 22<sup>nd</sup> Street & 2201 Brush Street in the City of Oakland, California. The project will be restricted to households making 20% to 60% of AMI. Fifteen units will be set aside for US veterans. The building design will incorporate a landscaped courtyard on the second floor. Amenities will include a ground floor elevator lobby, office space for EBALDC property management and resident services, common laundry facility and community room and computer lab. Enclosed ground floor parking and bicycle storage will be provided. The project is centrally located to transportation and services. The financing of this project will result in the creation of affordable housing for 58 low-income households in the City of Oakland for the next 55 years.

#### The City of Oakland:

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$13,450 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

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Tax-Exempt Bond:	\$ 25,704,972
FHLB-AHP:	\$ 580,000
City of Oakland:	\$ 693,500
County of Alameda:	\$ 6,935,000
GP Equity:	\$ 2,228,213
Total Sources:	\$ 36,141,685

#### Uses of Funds:

Land Acquisition:	\$ 1,202,642
New Construction:	\$ 23,278,432
Architectural & Engineering:	\$ 2,547,693
Legal & Professional:	\$ 55,000
Construction Loan Interest & Fees:	\$ 2,019,631
Other Soft Costs*:	\$ 6,477,060
Costs of Issuance:	\$ 561,227
Total Uses:	\$ 36,141,685

#### Terms of Transaction:

Amount: \$30,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 58 low-income households will be able to enjoy high quality, independent, affordable housing in the City of Oakland for the next 55 years. The project will have on-site supportive services available free of charge to residents.

Percent of Restricted Rental Units in the Project: 100%

21% (12 Units) restricted to 20% or less of area median income households; and 5% (3 Units) restricted to 30% or less of area median income households; and 16% (9 Units) restricted to 45% or less of area median income households; and 34% (20 Units) restricted to 50% or less of area median income households; and 24% (14 Units) restricted to 60% or less of area median income households

Unit Mix: Studio, 1-, 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Gubb & Barshay LLP Financial Advisor: Community Economics

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$30,000,000 for West Grand & Brush Phase I Apartments affordable multi-family housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# ARROYO DEL CAMINO II APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Pacific West Communities, Inc.

Action: Initial Resolution

Amount: \$8,000,000

Purpose: Finance Affordable Rental Housing Facility Located in the

City of Avenal, Kings County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Pacific West Communities, Inc. ("PWC") was formed as a real estate development and financing firm, specializing in the construction and rehabilitation of affordable workforce housing throughout the western United States. With a particular emphasis on the use of the affordable housing tax credit, PWC and its related companies develop multi-family and senior citizen housing in the states of California, Arizona, New Mexico, Utah, Oregon, Montana, Idaho, Nevada, Colorado, Washington, and Wyoming. Currently PWC owns and operates approximately 110 developments with over 6,000 units of affordable housing.

The CMFA has facilitated over ten Pacific West Communities projects.

#### The Project:

The Arroyo Del Camino II Apartments is the new construction of a 36-unit project located on a 2.04-acre parcel of vacant land located in the City of Avenal. Arroyo Del Camino Phase I is a 41-unit project that was completed in July 2016. The Project will be located directly east of Phase I. The development will consist of five (5) residential buildings which will be wood framed supported by perimeter foundations with concrete slab flooring. This type of construction will allow the buildings to conform to the natural terrain with only minor amounts of grading. Phase II will share the existing 2,266 square foot community center with Phase I. The community building consists of an office, maintenance storage space, computer center, laundry facilities, community/ TV room, and a kitchen. The development incorporates an array of amenities including a

centrally located children's playground with several types of equipment to entertain children of varying ages. This development will provide the City of Avenal with 36 much needed units of affordable housing for the next 55 years.

#### The City of Avenal:

The City of Avenal is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$3,125 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond A:	\$ 5,000,000
HOME Funds:	\$ 133,718
Deferred Developer Fee:	\$ 296,282
Equity:	\$ 3,124,973
Total Sources:	\$ 8,554,973

#### Uses of Funds:

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Land Acquisition:	\$ 230,000
Construction Costs:	\$ 5,755,543
Architecture & Engineering:	\$ 350,000
Legal & Professional:	\$ 321,788
Financing & Reserves	\$ 435,936
Local Fees:	\$ 382,965
Developer O&P:	\$ 1,048,741
Costs of Issuance:	\$ 30,000
Total Uses:	\$ 8,554,973

### Terms of Transaction:

Amount: \$8,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2018

#### Public Benefit:

A total of 36 low income households will be able to enjoy high quality, independent, affordable housing in the City of Avenal for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

50% (18 Units) restricted to 40% or less of area median income households; and 50% (18 Units) restricted to 50% or less of area median income households.

Unit Mix: 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Katten Muchin Rosenmann LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$8,000,000 for Arroyo Del Camino II Apartments affordable multi-family housing facility located in the City of Avenal, Kings County, California.

Note: This transaction is subject to review and approval of the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# KRISTEN COURT II APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Pacific West Communities, Inc.

Action: Initial Resolution

Amount: \$8,000,000

Purpose: Finance Affordable Rental Housing Facility Located in the

City of Live Oak, Sutter County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Pacific West Communities, Inc. ("PWC") was formed as a real estate development and financing firm, specializing in the construction and rehabilitation of affordable workforce housing throughout the western United States. With a particular emphasis on the use of the affordable housing tax credit, PWC and its related companies develop multi-family and senior citizen housing in the states of California, Arizona, New Mexico, Utah, Oregon, Montana, Idaho, Nevada, Colorado, Washington, and Wyoming. Currently PWC owns and operates approximately 110 developments with over 6,000 units of affordable housing.

The CMFA has facilitated over ten Pacific West Communities projects.

#### The Project:

Kristen Court Apartments II is phase two of a proposed three-phased project. The first phase, Kristen Court Apartments, was completed in late 2016. Phase II will be located directly north of Phase I. The proposed project is a 24-unit rental new construction project located on a 2.24 +/-acre portion of an approximately 3.68-acre parcel of vacant land. With a mix of 12 two-bedroom units and 12 three-bedroom units, the proposed project will target families earning up to 50% of the area median income (AMI) for Sutter County. The development consists of two residential buildings and one laundry building. The project will share with Phase I a 2,469 sq. ft. community building consisting of an office, maintenance room, computer learning center, exercise room and a resident lounge with a kitchen. An on-site resident manager will provide assistance and

management while residing in the three-bedroom manager's unit located in Phase I. There is plenty of open space which will serve as an excellent setting for family gatherings and play areas for children. Additionally, a playground and swimming pool have been constructed in conjunction with Phase I. The units will be newly constructed garden style apartments. The type of construction will be wood frame supported by perimeter foundations with concrete slab flooring. This type of construction will allow the buildings to conform to the natural terrain with only minor amounts of grading. The exterior will utilize a one coat stucco system with raised stucco trim bands to provide an aesthetically appealing exterior. This financing will provide 24 units of affordable housing in the City of Live Oak for the next 55 years.

#### The City of Live Oak:

The City of Live Oak is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$3,125 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond A:	\$ 4,000,000
HOME Funds:	\$ 900,000
Deferred Developer Fee:	\$ 331,184
Equity:	\$ 1,996,706
Total Sources:	\$ 7,227,890

#### Uses of Funds:

Land Acquisition:	\$ 242,500
Construction Costs:	\$ 4,283,267
Architecture & Engineering:	\$ 350,000
Legal & Professional:	\$ 320,605
Financing & Reserves	\$ 389,876
Local Fees:	\$ 740,519
Developer O&P:	\$ 871,123
Costs of Issuance:	\$ 30,000
Total Uses:	\$ 7,227,890

#### Terms of Transaction:

Amount: \$8,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement

Estimated Closing: June 2018

#### Public Benefit:

A total of 24 low income households will be able to enjoy high quality, independent, affordable housing in the City of Live Oak for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

50% (12 Units) restricted to 40% or less of area median income households; and 50% (12 Units) restricted to 50% or less of area median income households.

Unit Mix: 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Katten Muchin Rosenmann LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$8,000,000 for Kristen Court II Apartments affordable multi-family housing facility located in the City of Live Oak, Sutter County, California.

Note: This transaction is subject to review and approval of the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# LAWA PROJECT SUMMARY AND RECOMMENDATIONS

Applicant: LAX Integrated Express Solutions (LINXS)

Action: Initial Resolution

Amount: \$2,000,000,000

Purpose: Finance a Project for Los Angeles World Airports

Facilities Located in the City of Los Angeles, County of

Los Angeles, California

Activity: Automated People Mover

Meeting: November 17, 2017

#### Background:

Los Angeles World Airports (LAWA) is developing a multi-billion dollar, revolutionary update to the ground transportation system at Los Angeles International Airport (LAX). The Landside Access Modernization Program (LAMP) includes several major elements, including a landside Automated People Mover (APM), a Consolidated Rent-A-Car (CONRAC) facility, multiple Intermodal Transportation Facilities (ITFs), and a comprehensive network of roadway improvements.

Automated People Mover (APM) - Los Angeles World Airports ("LAWA") issues this request for qualifications (RFQ) requesting sealed submittal of statements of qualifications (SOQs) from Proposers seeking to enter into a contract with LAWA to design, build, finance, operate and maintain the Automated People Mover. The Automated People Mover Project features approximately 11,600 feet of elevated dual lane guideway, six passenger stations and an off-line maintenance and storage facility.<sup>1</sup>

According to numerous sources, LAWA shortlisted all five teams that submitted Statements of Qualifications (SOQ) for delivering the Automated People Mover P3 for Los Angeles International Airport.

#### The 5 teams include:

**Gateway Connectors:** Kiewit Development Company, Meridiam LAX-APM, LLC, Skanska Infrastructure Development Inc.

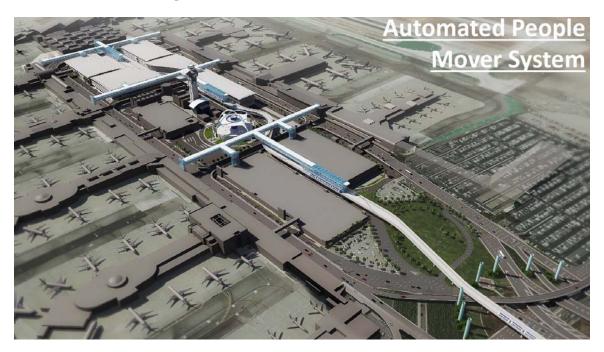
<sup>&</sup>lt;sup>1</sup> <a href="http://www.connectinglax.com/business/">http://www.connectinglax.com/business/</a>

**LA Connext Partners:** Ferrovial Airports International Ltd., Cintra Global Ltd., Bechtel Development Company, Inc., John Laing Investments Limited and Bombardier Transportation (Holdings) USA Inc.

**LAX Connecting Alliance:** OHL Infrastructure, Inc., Acciona Concesiones, S.I., Star America Fund GPLLC, Aberdeen Global Infrastructure GP II Ltd., Axium Infrastructure US Inc., Charles Pankow Builders, Ltd.

**LINXS:** Fluor Enterprises, Inc., Balfour Beatty Investments, Inc., HOCHTIEF PPP Solutions GmbH, ACS Infrastructure Development, Inc.

**PWA**: Plenary Group USA Ltd, Walsh Investors, LLC, AECOM Capital, Inc., JLC Infrastructure Fund I L.P., Sumitomo Corporation of Americas



#### The Project:

Los Angeles World Airports ("LAWA") is developing a multi-billion dollar update to the ground transportation system at Los Angeles International Airport ("LAX"). The Landside Access Modernization Program ("LAMP") includes several major elements, including a Landside Automated People Mover ("APM"). The APM system will be comprised of a total of 6 stations connecting new rental car, airport parking and Metro facilities to the airline terminals. Three stations in the Central Terminal Area will provide fast and easy connections to the airline terminals with a convenient pedestrian walkway system. Wait times at each station are expected to be 2-3 minutes, and the APM will be free for airport users 24 hours a day. Construction is estimated to begin in 2018, with estimated completion in 2023. The Project will receive from LAWA milestone payments payable upon completion of fixed percentages of construction works during the Construction Period and availability-based payments during the Operations Period that will consist of two main components: i) a capital payment intended to provide repayment of the debt and equity, and ii) an Operation, Maintenance and Rehabilitation (OMR) payment intended to provide a revenue stream to fund operations.

The APM will be an airport transit system with an approximately 2 ½ mile long guideway, 50-70 feet above ground with a width of 35-75 feet and columns every 100 feet. The APM system will simultaneously operate up to nine trains, each of which could consist of four cars. Each car will hold approximately 50 passengers, with luggage.

#### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will need to approve the financing.

#### Proposed Financing:

Not too exceed \$2,000,000,000.

#### <u>Terms of Transaction</u>:

**TBD** 

#### Public Benefit:

LAX is the busiest origin and destination airport in the world, which presents many challenges to passengers trying to access the airport. Some of the challenges LAX is experiencing today include heavy traffic congestion during peak hours; buses, shuttles and cars competing for limited space; and passengers stuck in crowded and uncomfortable conditions along the curb. Currently, over 50% of departing air passengers drive to LAX, and during peak periods over 6,000 vehicles per hour enter the airport. In 2013, more than 66 million air passengers flew through LAX.

The APM and other components of the LAMP will accomplish the following:

- Relieve traffic congestion within the Central Terminal Area and the surrounding street network
- Give passengers a fast and reliable way to get to their flights
- Create new convenient locations for passenger pick-up, drop-off and parking outside of the Central Terminal Area
- Reduce vehicle emissions and improve air quality
- Provide a direct connection to public transit, including Metro's regional rail and bus system, including the proposed Airport Metro Connector transit station

#### Finance Team:

Underwriters: Citigroup Global Markets Inc., Bank of America N.A. and

Ramirez & Co, Inc.

Bond Counsel: TBD Financial Advisor: MUFG

Borrower's Counsel: White & Case LLP

Bond Counsel: TBD

### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of up to \$2B of revenue bonds for the purpose of financing the construction, improvement and equipping of an Automated People Mover for LINXS located in the City of Los Angeles, County of Los Angeles, California.



# LA VILLA PUENTE APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: SDG Housing Partners

Action: Final Resolution

Amount: \$50,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of La Puente, Los Angeles

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

SDG Housing Partners was founded to renovate and preserve affordable housing with the will and passion to re-create communities to the highest standards to make a difference for the residents of the property and the community at large by providing exceptional quality housing. SDG Housing Partners' Mission is to renovate and operate the affordable housing communities to the highest standard while maintaining affordability in perpetuity.

Given the critical regulatory dynamics of a HUD property, SDG's expertise and understanding of the financial nuances of affordable housing transactions provides an ideal combination of what they believe to be maximum achievable proceeds to the Board of Directors while ensuring that the property will have the necessary funds to sustain a world class renovation and future operations.

SDG Housing Partners is dedicated to providing social services to all residents that reside in their buildings. Through their non-profit partner HCA, SDG provides programs Including – Art, Gardening, Health and Wellness, Kaboom, Music, Photography, Computers, Sculpture, Stop Motion, Theater & Dance, and Cooking classes.

#### The Project:

The La Villa Puente Apartments is an existing 121-unit multifamily affordable community originally built in 1972, located at 17351 Main Street, La Puente, CA. The project is made up of 9 two-story buildings. All units will be restricted to households earning 50% and 60% or less of AMI. Exterior building renovations will consist of window replacements, door replacements and a fresh coat of paint. Interior renovations will include leasing office and community room upgrades. Individual apartment units will be updated with a new appliance package, paint and electrical updates. Amenities include a community room with full kitchen, exercise room, TV room, billiards room, computer room, library, ADA bathrooms, barbeque picnic areas and onsite management team. The financing of this project will result in the preservation of affordable housing for 120 low-income households in the City of La Puente for the next 55 years.

#### The City of La Puente:

The City of La Puente became a member of the CMFA and held a TEFRA hearing on August 8, 2017. Upon closing, the City is expected to receive approximately \$14,732 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Financing:

Developer Costs: Total Uses:

Sources of Funds:	C	onstruction	Permanent
Tax-Exempt Bond Proceeds:	\$	33,397,200	\$ 33,397,200
Tranche B Financing:	\$	7,000,000	\$ 0
LIH Tax Credit Equity:	\$	5,178,632	\$ 16,183,228
Developer Equity:	\$	100	\$ 0
Deferred Developer Fee:	\$	4,303,695	\$ 4,303,695
Deferred Costs:	\$	818,888	\$ 0
Net Income From Operations:	\$	0	\$ 1,636,015
Total Sources:	\$	50,698,515	\$ 55,520,138
Uses of Funds:			
Land Cost/Acquisition:	\$	34,000,000	
Rehabilitation:	\$	9,104,040	
Contractor Overhead & Profit:	\$	580,800	
Architectural Fees:	\$	315,000	
Survey and Engineering:	\$	145,000	
Construction Interest and Fees:	\$	2,931,798	
Permanent Financing:	\$	440,700	
Legal Fees:	\$	145,000	
Reserves:	\$	673,813	
Appraisal:	\$	10,000	
Hard Cost Contingency:	\$	395,296	
Other Soft Costs*:	\$	405,610	

#### Terms of Transaction:

Amount: \$50,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: November 2017

#### Public Benefit:

A total of 120 low income households will continue to be able to enjoy high quality, independent, affordable housing in the City of La Puente for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

38% (46 Units) restricted to 50% or less of area median income households; and 62% (74 Units) restricted to 60% or less of area median income households

Unit Mix: 1-, 2-, 3- and 4-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: R4 Capital Funding LLC

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC Lender Counsel: Kutak Rock LLP

Borrower Counsel: Bocarsly Emden Cowan Esmail & Arndt LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$50,000,000 for La Villa Puente Apartments affordable multi-family housing facility located in the City of La Puente, Los Angeles County, California.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



### PASEO DEL ORO 2 APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: National Community Renaissance

Action: Final Resolution

Amount: \$16,000,000

Purpose: Finance an Affordable Multi-Family Rental Housing

Facility Located in the City of San Marcos, San Diego

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Great feats are seldom the work of one, but the endeavor of many. National Community Renaissance ("National CORE") understands that affecting prosperity, security, revitalization, and growth requires a concerted collaboration and is the result of shared ambitions. Part of that process is a commitment to go beyond bricks and mortar; to create healthy communities that thrive and prosper for many generations to come.

National CORE is a nonprofit affordable housing developer that builds and manages affordable housing communities. They enrich their rental properties with services proven to make a positive impact such as senior wellness initiatives, afterschool programs, and low-cost/free preschool.

At National CORE, they support families and seniors by providing housing communities that are affordable, safe and good quality. They enhance neighborhood stability through long-term management and maintenance, as well as services such as senior wellness, afterschool programs and preschool.

National CORE created the Hope Through Housing Foundation ("Hope") in order to provide high quality services for seniors and children. Hope strives to meet or exceed nationally recognized benchmarks and best practices for senior and youth programs. It evaluates its program delivery and publishes the results on its website, www.hthf.org, every year.

National CORE has participated in approximately 100 projects, totaling over 8,000 units.

#### The Project:

The Paseo Del Oro 2 Apartments project is the acquisition/rehabilitation of a multi-family housing development located at 432 W. Mission Road, San Marcos, CA. The existing affordable housing complex consists of 102 restricted units, 17 market rate units and 1 unrestricted manager unit. The complex consists of one, two, three and four-bedroom units. Targeted residents will have a household income between 30% and 50% of AMI. The renovations will include building exterior upgrades. Building exterior renovations will consist of roof replacement, window replacement; repainting the buildings and replacing and upgrading building systems. Individual apartment units will be updated with replacing countertops, cabinetry, flooring, windows, installing new refrigerators, ranges, range hoods, and dishwashers. Common area renovations will consist of playground improvements, site fencing, addressing parking lot deferred maintenance and ADA updates. This financing will retain 102 units of affordable housing in the City of San Marcos for the next 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and held a TEFRA hearing on August 1, 2017. Upon closing, the County is expected to receive approximately \$10,000 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Financing:

Sources of Funds:	<u>C</u>	onstruction_	<u>Permanent</u>
Tax-Exempt Bond Proceeds:	\$	16,000,000	\$ 7,597,000
LIH Tax Credit Equity:	\$	1,127,616	\$ 5,530,616
Seller Loan:	\$	0	\$ 4,000,000
City of San Marcos:	\$	3,727,438	\$ 3,727,438
County of San Diego:	\$	2,233,849	\$ 2,233,849
Total Sources:	\$	23,088,903	\$ 23,088,903
Uses of Funds:			
Land Cost/Acquisition:	\$	13,774,000	
Rehabilitation:	\$	3,952,950	
Relocation:	\$	120,000	
Contractor Overhead & Profit:	\$	292,000	
Architectural Fees:	\$	125,000	
Survey and Engineering:	\$	40,000	
Construction Interest and Fees:	\$	981,196	
Legal Fees:	\$	85,000	
Reserves:	\$	303,000	
Appraisal:	\$	5,000	
Hard Cost Contingency:	\$	424,495	
Other Soft Costs*:	\$	369,995	
Developer Costs:	<u>\$</u>	2,616,267	
Total Uses:	\$	23,088,903	

### Terms of Transaction:

Amount: \$16,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: November 2017

#### Public Benefit:

A total of 102 low income households will continue to be able to enjoy high quality, independent, affordable housing in the City of San Marcos for another 55 years.

Percent of Restricted Rental Units in the Project: 86%

86% (102 Units) restricted to 60% or less of area median income households

Unit Mix: 1-, 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: Citi Community Capital

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC Lender Counsel: Robinson & Cole LLP

Borrower Counsel: Law Offices of Edward Hopson

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$16,000,000 for Paseo Del Oro 2 Apartments affordable multi-family housing facility located in the City of San Marcos, San Diego County, California.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# SIERRA VISTA APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: National Community Renaissance

Action: Final Resolution

Amount: \$30,000,000

Purpose: Finance an Affordable Multi-Family Rental Housing

Facility Located in the City of San Marcos, San Diego

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Great feats are seldom the work of one, but the endeavor of many. National Community Renaissance ("National CORE") understands that affecting prosperity, security, revitalization, and growth requires a concerted collaboration and is the result of shared ambitions. Part of that process is a commitment to go beyond bricks and mortar; to create healthy communities that thrive and prosper for many generations to come.

National CORE is a nonprofit affordable housing developer that builds and manages affordable housing communities. They enrich their rental properties with services proven to make a positive impact such as senior wellness initiatives, afterschool programs, and low-cost/free preschool.

At National CORE, they support families and seniors by providing housing communities that are affordable, safe and good quality. They enhance neighborhood stability through long-term management and maintenance, as well as services such as senior wellness, afterschool programs and preschool.

National CORE created the Hope Through Housing Foundation ("Hope") in order to provide high quality services for seniors and children. Hope strives to meet or exceed nationally recognized benchmarks and best practices for senior and youth programs. It evaluates its program delivery and publishes the results on its website, www.hthf.org, every year.

National CORE has participated in approximately 100 projects, totaling over 8,000 units.

#### The Project:

The Sierra Vista Apartments project is the acquisition/rehabilitation of a multi-family housing development located at 422 Los Vallecitos Blvd., San Marcos, California. This existing affordable housing complex consists of 190 restricted units and 2 manager's units. Targeted residents will have a household income between 50% and 60% of AMI. Building exterior renovations include new windows and sliding doors, deck protective coating, subfloor and dry rot repairs, new roof and fresh paint. Interior renovations include improvements to the leasing office, community room and laundry facility, as well as replacement of boilers, storage tanks and recirculation pumps. Individual apartment units will be updated with new kitchen appliances, kitchen and bathroom countertops, plumbing fixtures, light fixtures, ceiling fans, flooring, window blinds, drywall repair, fresh paint, electrical upgrades and ADA improvements. Common area renovations include improvements to signage, carport roofs, drainage, landscaping, fences, gates, sidewalks, the playground and ADA accessibility. The financing of this project will result in preserving affordable housing for 190 households in the City of San Marcos for an additional 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and held a TEFRA hearing on August 1, 2017. Upon closing, the County is expected to receive approximately \$14,166 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Financing:**

Survey and Engineering:

Hard Cost Contingency:

Other Soft Costs\*:

Developer Costs:

Legal Fees:

Reserves:

Appraisal:

Total Uses:

Construction Interest and Fees:

		_	_
Sources of Funds:	<u>C</u>	onstruction_	<u>Permanent</u>
Tax-Exempt Bond Proceeds:	\$	30,000,000	\$ 18,000,000
LIH Tax Credit Equity:	\$	691,274	\$ 16,023,010
Deferred Developer Fee:	\$	5,911,952	\$ 2,580,216
Seller Carryback Loan:	\$	3,750,000	\$ 3,750,000
City of San Marcos Loan:	\$	6,850,898	\$ 6,850,898
San Diego County Loan:	\$	1,157,907	\$ 1,157,907
Replacement Reserves:	\$	258,353	\$ 258,353
Capitalized Interest:	\$	1,579,461	\$ 1,579,461
Total Sources:	\$	50,199,845	\$ 50,199,845
Uses of Funds:			
Land Cost/Acquisition:	\$	27,311,000	
Rehabilitation:	\$	11,020,608	
Relocation:	\$	288,000	
Contractor Overhead & Profit:	\$	814,080	
Architectural Fees:	\$	125,000	

72,500

2,341,165

235,000

630,000

1,183,468

5,911,952

50,199,845

262,072

5,000

\$

\$

\$

\$

\$

\$

# Terms of Transaction:

Amount: \$30,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: November 2017

#### Public Benefit:

A total of 190 low income households will continue to be able to enjoy high quality, independent, affordable housing in the City of San Marcos for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

21% (40 Units) restricted to 50% or less of area median income households; and 79% (150 Units) restricted to 60% or less of area median income households

Unit Mix: 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: Citi Community Capital

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC
Lender Counsel: Robinson & Cole LLP

Borrower Counsel: Law Offices of Edward Hopson

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$30,000,000 for Sierra Vista Apartments affordable multi-family housing facility located in the City of San Marcos, San Diego County, California.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# POMONA COLLEGE SUMMARY AND RECOMMENDATIONS

Applicant: Pomona College

Action: Final Resolution

Amount: \$160,000,000

Purpose: Refinance Outstanding Bonds Used for The Acquisition,

Construction, Improvement and Equipping of Various Educational and Administrative Facilities Located in the City of Claremont, County of Los Angeles, California

Activity: Private College

Meeting: November 17, 2017

#### Background:

Pomona College was established in 1887 by a group of Congregationalists who wanted to recreate on the West Coast a "college of the New England type", one that would represent the very best of what they had experienced as students in the finest colleges of the Eastern and Midwestern United States. Instruction began on September 12, 1888 in a small rented house in the city of Pomona. The following January, an unfinished hotel in nearby Claremont, along with adjacent land, was given to the College, which subsequently relocated there. Pomona College awarded its first diplomas to the Class of 1894.

Pomona College is the founding member of The Claremont Colleges, a unique consortium of seven independent institutions on adjoining campuses. Pomona College offers approximately 1,600 students the personal experience of a small academically superb liberal arts college and the breadth of resources normally associated with major universities. Pomona College students enjoy a student-faculty ratio of 8 to 1, this provides its students with the opportunity to work closely and collaboratively with professors who are also top scholars in their fields. Students and faculty challenge each other in laboratories, classrooms, and co-curricular activities, and everyone benefits from the energy generated by such an assemblage of sharp and eager minds. Pomona graduates leave their college experience prepared to become the next generation of leaders, scholars, artists and citizens able to fulfill the vision of the college's founders: to bear their added riches in trust for all.

#### The Project:

The proceeds of the Bonds will be issued pursuant to a plan of financing to: (1) finance and refinance the 2017 Project, (2) refund all or a portion of the outstanding California Educational Facilities Authority Revenue Bonds (Pomona College) Series 2008A (the "2008A Bonds"), issued to finance or refinance the 2008A Project; (3) refund all or a portion of the outstanding California Educational Facilities Authority Revenue Bonds (Pomona College) Series 2009A (the "2009A Bonds"), issued to finance or refinance the 2009A Project, (such 2009A Project, together with the 2017 Project and the 2008A Project, the "Project"); and (4) pay costs of issuance and certain interest with respect to the Bonds

#### The City of Claremont:

The City of Claremont is a member of the CMFA and approved a TEFRA resolution on November 14, 2017. Upon closing, the City is expected to receive approximately \$25,000 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Financing:

Sources of Funds:

Tax-Exempt Bond Proceeds:	\$ 160,000,000
Tranche B Financing:	\$ 2,675,000
Total Sources:	\$ 162,675,000

Uses of Funds:

Rehabilitation:	\$ 30,000,000
Refunding Escrow Deposit:	\$ 131,294,055
Additional Proceeds:	\$ 5,945
Cost of Issuance:	\$ 1,375,000
Total Uses:	\$ 162,675,000

#### Terms of Transaction:

Amount: \$160,000,000 Maturity: 31 years

Collateral: Deed of Trust on Property

Bond Purchasers: Public Offering

Anticipated Rating: Aaa Moodys/ AAA S&P/ AAA Fitch

Estimated Closing: December 2017

#### Public Benefit:

As one of the nation's most selective private liberal arts colleges, Pomona College sits among the intellectually-stimulating, socially-fulfilling, seven-college community. The system is modeled after England's Oxford University. Founded in 1887, Pomona is the founding member of the seven Claremont Colleges and enrolls approximately 1,600 students.

There are a variety of clubs and organizations which mirrors the student body at the Claremont Colleges. Organizations for ethnic, religious and political groups; community service organizations like Challah for Hunger, the ACLU, Food Rescue, and the American Red Cross; leadership and entrepreneurial organizations; media opportunities like The Student Life newspaper and video organization Studio 47; interest groups for academics and hobbies; and arts groups for theater, comedy, dance, a cappella, music and more.

To maintain the remarkable strength and variety of Pomona's student body, the College's financial resources are critical. For U.S. citizens and permanent residents, admission decisions are made without consideration of a student's financial circumstances. Over half of Pomona's students receive financial aid from the College to support their study, and the College meets 100 percent of the demonstrated financial need of every enrolled student. Since 2008, all financial aid awards have been a combination of scholarships and grants. There are no loans to be repaid – ever. This practice ensures that the most capable students will always be able to enroll at Pomona regardless of their financial circumstances.

This financing will increase the capacity of the institution to provide its educational services to the students served.

#### Finance Team:

Underwriter: Barclays

Bond Counsel: Squire Sander & Dempsey LLP

Issuer Counsel: Jones Hall APLC

Underwriter Counsel: Hawkins Delafield & Wood LLP Borrower Counsel: The Law Offices of Rossi Russell

Financial Advisor: Prager & Co., LLC

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$160,000,000 for Pomona College located in the City of Claremont, County of Los Angeles, California.



# SOUTHERN CALIFORNIA INSTITUTE OF ARCHITECTURE SUMMARY AND RECOMMENDATIONS

Applicant: Southern California Institute of Architecture

Action: Final Resolution

Amount: \$17,000,000

Purpose: Finance and Refinance the Acquisition, Construction,

Improvement, Renovation and Equipping of Educational Facilities Located in the City of Los Angeles, County of

Los Angeles, California

Activity: Educational

Meeting: November 17, 2017

#### Background:

The Institute is dedicated to educating architects who will imagine and shape the future. It was founded in 1972 as the New School of Architecture, but changed its name to the Southern California Institute of Architecture later that year upon its incorporation. Seven faculty members from California State Polytechnic University in Pomona and two from the Graduate School of Design at Harvard University established the Institute as an independent school of architecture.

The Institute opened in a Santa Monica warehouse to a small group of students, most of whom had rejected the prevailing institutional models in favor of a more free form intersection of teachers and learners. SCI-Arc was first accredited by the National Architecture Accrediting Board in 1976 and by the Western Association of Schools and Colleges ("WASC") in 1995. The Institute moved to the west side of Los Angeles in 1992, and then in 2000 to its current home in a reclaimed freight depot in downtown Los Angeles.

The Southern California Institute of Architecture ("SCI-Arc" or the "Institute") is one of the nation's few independent architecture schools and offers undergraduate, graduate and post-professional programs. The Institute is distinguished by the vibrant creative atmosphere of its studios. SCI-Arc's approximately 500 students and 80 faculty members - most of whom are practicing architects - work jointly to re-examine assumptions, create, explore and test the limits of architecture. SCI-Arc, its faculty and its alumni are leaders in the field of contemporary architecture.

The Institute's reputation attracts internationally recognized architects, designers, artists, theorists and writers who interact with the students in studios, lecture halls and hallways.

#### The Project:

The Institute will use the proceeds of the Bonds to (i) current refund the Authority's Educational Facility Revenue Bonds (Southern California Institute of Architecture Project) Series 2011 (the "Prior Bonds"), which will be outstanding in the aggregate principal amount of \$16,030,000 as of the date of delivery of the Bonds, and (ii) pay costs of issuance relating to the Bonds.

The Prior Bonds were used for (a) the acquisition, construction, improvement, renovation and equipping of land and educational facilities located at 960 East 3rd Street, Los Angeles, California 90013 (the "Campus Facilities" and at 350 South Merrick Street, Los Angeles, California 90013 (the "Parking Facilities" and, together with the Campus Facilities, the "Facilities"); and (b) paying certain Bond issuance expenses.

#### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and held a TEFRA hearing on July 7, 2010. The City of Los Angeles will receive approximately \$7,411 as part of CMFA's sharing of Issuance Fees.

#### Proposed Financing:

#### Sources of Funds:

Tax-Exempt Bond Proceeds:	\$ 14,470,000
Original Issue Premium:	\$ 2,367,271
Total Sources:	\$ 16,837,271

#### Uses of Funds:

Project Fund:	\$ 16,240,000
Underwriters Discount:	\$ 144,700
Termination Payment:	\$ 302,197
Cost of Issuance:	\$ 150,374
Total Uses:	\$ 16.837.271

#### <u>Terms of Transaction</u>:

Amount: \$17,000,000 Rate: Fixed Maturity: 2040

Security: Deed of Trust, Pledge of Tuition Reimbursement

Bond Purchasers: Public Offering
Estimated Closing: December 2017
Expected Rating: S&P BBB+

#### Public Benefit:

Since SCI-Arc moved into the historic quarter-mile long former freight depot in downtown Los Angeles, which serves as its campus, the Institute has been key to the development of the City's now thriving Arts District. SCI-Arc's academic programs attract talented students from all over the world, and its public programs, which include a weekly speaker series as well as gallery exhibits, offer cultural and educational opportunities to the community. SCI-Arc's purchase of its campus allowed it to continue to be a permanent participant in the community and help promote the further development of the area.

#### Finance Team:

Underwriter: US Bancorp

Underwriter Counsel: Hawkins Delafield & Wood LLP

Bond Counsel: Kutak Rock LLP

Borrower Counsel: Allen Matkins Leck Gamble Mallory & Natsis LLP

Issuer Counsel: Jones Hall, APLC

Trustee: US Bank National Association
Trustee's Counsel: Dorsey & Whitney LLP

Rating Agency: S&P

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt a Final Resolution authorizing the issuance, sale and delivery of up to \$17,000,000 of tax-exempt revenue refunding bonds to finance or refinance educational facilities located in the City of Los Angeles, County of Los Angeles, California.



# INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

\_\_\_\_\_\_

Item: Administrative Issues; A., B., C., D., E., F., G., H., I., J.

Action: Each meeting, the board has the opportunity to discuss,

without taking any formal actions on items;

A. Executive Director Report

B. Marketing Update

C. Membership Update

D. Transaction Update

E. Legislative Update

F. Internal Policies and Procedures

G. Legal Update

H. Audits Update

I. PACE Update



# PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

\_\_\_\_\_

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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# PLAYA DEL SOL APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Chelsea Investment Corporation

Action: Initial Resolution

Amount: \$10,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of San Diego, San Diego

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Chelsea Investment Corporation ("CIC") is a real estate company focused on the financing and development of affordable housing. CIC provides financial engineering, development, asset management and property management services, as well as legal and non-profit experience to its development and investment partners and clients. Considered experts in the affordable housing sector, CIC has a strong and experienced team of professionals who identify and implement timely and cost-effective solutions to the many challenges of this market niche.

The CMFA has facilitated over 10 CIC projects.

#### The Project:

The Playa Del Sol Apartments is a new construction of a 42-unit affordable housing development located in the City of San Diego, CA. The development will be made up of one-, two- and three-bedroom units. Units will be restricted to 50% and 60% AMI, with one market rate unit set aside as a manager's unit. The project will have a community room and recreational facilities, laundry facilities, BBQ area, energy efficient appliances, air conditioning, window coverings, and 42 garages with a total of 84 spaces. This financing will create 41 units of affordable housing for the City of San Diego for 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the County is expected to receive approximately \$5,000 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 8,000,000
Deferred Developer Fees:	\$ 1,123,407
Master Developer Contribution:	\$ 2,982,332
GP Loan:	\$ 1,650,000
Equity:	\$ 4,188,679
Total Sources:	\$ 17,944,418

#### Uses of Funds:

\$ 1
\$ 10,655,852
\$ 741,624
\$ 584,531
\$ 162,500
\$ 105,909
\$ 2,649,382
\$ 2,263,822
\$ 240,009
\$ 540,788
\$ 17,944,418
\$ \$ \$

#### Terms of Transaction:

Amount: \$10,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 41 families will be able to enjoy high quality, independent, affordable housing in the City of San Diego, California.

Percent of Restricted Rental Units in the Project: 100%

12% (5 Units) restricted to 50% or less of area median income households; and 88% (36 Units) restricted to 60% or less of area median income households

Unit Mix: One-, two- and three-bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: Banner Bank

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Odu & Associates

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$10,000,000 for Playa Del Sol Apartments affordable multi-family housing facility located in the City of San Diego, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# REGENCY CENTRE APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Chelsea Investment Corporation

Action: Initial Resolution

Amount: \$16,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the San Diego, San Diego County,

California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Chelsea Investment Corporation ("CIC") is a real estate company focused on the financing and development of affordable housing. CIC provides financial engineering, development, asset management and property management services, as well as legal and non-profit experience to its development and investment partners and clients. Considered experts in the affordable housing sector, CIC has a strong and experienced team of professionals who identify and implement timely and cost-effective solutions to the many challenges of this market niche.

The CMFA has facilitated over 10 CIC projects.

#### The Project:

The Regency Centre Apartments is an acquisition/rehabilitation of a 100-unit affordable housing development located in the City of San Diego, CA. The development will be made up of one- and two-bedroom units. Units will be restricted to 50% and 60% AMI, with one market rate unit set aside as a manager's unit. The renovation will include accessibility upgrades, interior upgrades including new cabinets, countertops, flooring, appliances and bathrooms. Amenities include a swimming pool and patio area with BBQ. This financing will preserve 41 units of affordable housing for the City of San Diego for 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the County is expected to receive approximately \$8,750 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 14,000,000
Deferred Developer Fees:	\$ 1,468,709
Seller Carryback Note:	\$ 9,500,000
Seller Note Interest:	\$ 1,650,000
Equity:	\$ 2,977,175
Total Sources:	\$ 29,595,884

#### Uses of Funds:

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Land Acquisition:	\$ 13,788,555
Rehabilitation:	\$ 9,192,744
Financing Fees & Interest:	\$ 1,736,000
Architectural & Engineering:	\$ 193,600
Legal & Professional:	\$ 237,500
Reserves:	\$ 270,753
Development & Permit Fees:	\$ 152,500
Developer Fee:	\$ 3,402,676
Soft Costs*:	\$ 516,641
Contingency Costs:	\$ 104,915
Total Uses:	\$ 29,595,884

#### Terms of Transaction:

Amount: \$16,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 99 families will be able to continue to enjoy high quality, independent, affordable housing in the City of San Diego, California.

Percent of Restricted Rental Units in the Project: 100%

7% (7 Units) restricted to 50% or less of area median income households; and 93% (92 Units) restricted to 60% or less of area median income households

Unit Mix: One-and two-bedrooms Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank, N.A.

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Odu & Associates

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$16,000,000 for Regency Centre Apartments affordable multi-family housing facility located in the City of San Diego, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# ST. REGIS PARK APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Chelsea Investment Corporation

Action: Initial Resolution

Amount: \$20,250,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Chula Vista, San Diego

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Chelsea Investment Corporation ("CIC") is a real estate company focused on the financing and development of affordable housing. CIC provides financial engineering, development, asset management and property management services, as well as legal and non-profit experience to its development and investment partners and clients. Considered experts in the affordable housing sector, CIC has a strong and experienced team of professionals who identify and implement timely and cost-effective solutions to the many challenges of this market niche.

The CMFA has facilitated over 10 CIC projects.

#### The Project:

The St. Regis Park Apartments is the acquisition/rehabilitation of a 119-unit affordable housing development located at 1025 Broadway in the City of Chula Vista, CA. The development is made up of one-, two- and three-bedroom units. Units will be restricted to 50% and 60% AMI, with one market rate unit set aside as a manager's unit. The renovations will include accessibility upgrades, interior renovations (cabinets, countertops, flooring, appliances, bathroom) and requisite work identified by the project architect to ensure the long-term viability of the property. This financing will preserve 118 units of affordable housing for the City of Chula Vista for another 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the County is expected to receive approximately \$11,875 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 19,000,000
LIHTC Equity:	\$ 4,018,539
Deferred Developer Fees:	\$ 1,355,319
Seller Note:	\$ 7,500,000
Chula Vista/ RDA Carryover:	\$ 52,419
Seller Note Interest:	\$ 450,000
Total Sources:	\$ 32,376,277

#### Uses of Funds:

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Land Acquisition:	\$ 15,621,347
Rehabilitation:	\$ 8,828,742
Financing Fees & Interest:	\$ 2,706,851
Architectural & Engineering:	\$ 188,650
Legal & Professional:	\$ 220,500
Reserves:	\$ 355,022
Development & Permit Fees:	\$ 152,000
Developer Fee:	\$ 3,527,086
Soft Costs*:	\$ 625,440
Contingency Costs:	\$ 150,640
Total Uses:	\$ 32,376,278

#### Terms of Transaction:

Amount: \$20,250,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 118 families will be able to continue to enjoy high quality, independent, affordable housing in the City of Chula Vista, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

20% (24 Units) restricted to 50% or less of area median income households; and 80% (94 Units) restricted to 60% or less of area median income households

Unit Mix: 1-, 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Odu & Associates

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$20,250,000 for St. Regis Park Apartments affordable multi-family housing facility located in the City of Chula Vista, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# VILLA SERENA APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Chelsea Investment Corporation

Action: Initial Resolution

Amount: \$19,100,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Chula Vista, San Diego

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Chelsea Investment Corporation ("CIC") is a real estate company focused on the financing and development of affordable housing. CIC provides financial engineering, development, asset management and property management services, as well as legal and non-profit experience to its development and investment partners and clients. Considered experts in the affordable housing sector, CIC has a strong and experienced team of professionals who identify and implement timely and cost-effective solutions to the many challenges of this market niche.

The CMFA has facilitated over 10 CIC projects.

#### The Project:

The Villa Serena Apartments is the acquisition/ rehabilitation of a 132-unit affordable housing development located at 1231 Medical Center Drive, in the City of Chula Vista, CA. The development is made up of one- and two-bedroom units. Units will be restricted to 50% and 60% AMI, with one market rate unit set aside as a manager's unit. The renovations will include accessibility upgrades, interior renovations (cabinets, countertops, flooring, appliances, bathroom) and requisite work identified by the project architect to ensure the long-term viability of the property. This financing will preserve 131 units of affordable housing in the City of Chula Vista for another 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the County is expected to receive approximately \$10,625 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 17,000,000
LIHTC Equity:	\$ 5,176,013
Deferred Developer Fees:	\$ 1,755,958
Seller Note:	\$ 10,250,000
Chula Vista/ RDA Carryover:	\$ 43,445
Seller Note Interest:	\$ 615,000
Total Sources:	\$ 34,840,416

#### Uses of Funds:

Land Acquisition:	\$ 19,040,228
Rehabilitation:	\$ 7,372,283
Financing Fees & Interest:	\$ 2,773,445
Architectural & Engineering:	\$ 175,475
Legal & Professional:	\$ 210,000
Reserves:	\$ 337,161
Development & Permit Fees:	\$ 100,000
Developer Fee:	\$ 4,000,523
Soft Costs*:	\$ 679,756
Contingency Costs:	\$ 151,545
Total Uses:	\$ 34,840,416

### Terms of Transaction:

Amount: \$19,100,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 131 families will be able to continue to enjoy high quality, independent, affordable housing in the City of Chula Vista, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

21% (27 Units) restricted to 50% or less of area median income households; and 79% (104 Units) restricted to 60% or less of area median income households

Unit Mix: 1- and 2-bedroom units Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Odu & Associates

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$19,100,000 for Villa Serena Apartments affordable multi-family housing facility located in the City of Chula Vista, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# SEABREEZE FARMS APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Chelsea Investment Corporation

Action: Initial Resolution

Amount: \$20,500,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of San Diego, San Diego

County, California

Activity: Affordable Housing

Meeting: November 17, 2017

#### Background:

Chelsea Investment Corporation ("CIC") is a real estate company focused on the financing and development of affordable housing. CIC provides financial engineering, development, asset management and property management services, as well as legal and non-profit experience to its development and investment partners and clients. Considered experts in the affordable housing sector, CIC has a strong and experienced team of professionals who identify and implement timely and cost-effective solutions to the many challenges of this market niche.

The CMFA has facilitated over 10 CIC projects.

#### The Project:

The Seabreeze Farms Apartments is an acquisition/rehabilitation of a multiple site, 134-unit affordable housing development located in the City of San Diego, CA. The project is located on 2 site locations known as Seabreeze Farms and Torrey Meadows. The development is made up of two- and three-bedroom units. Units will be restricted to 45%, 50% and 60% AMI, with two market rate units set aside as manager's units. The renovation will include accessibility upgrades, interior upgrades including new cabinets, countertops, flooring, appliances and bathrooms. Amenities include a tot lot, community building, and computer lab. This financing will preserve 132 units of affordable housing for the City of San Diego for 55 years.

#### The County of San Diego:

The County of San Diego is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the County is expected to receive approximately \$11,563 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 18,500,000
Deferred Developer Fees:	\$ 1,015,961
Seller Carryback Note:	\$ 9,025,076
Seller Note Interest:	\$ 585,000
Interest Income:	\$ 638,886
Income from Operations:	\$ 750,752
Equity:	\$ 4,979,296
Total Sources:	\$ 35,494,971

#### Uses of Funds:

1 0011000	
Land Acquisition:	\$ 17,463,569
Construction Costs:	\$ 9,280,894
Financing Fees & Interest:	\$ 2,922,065
Architectural & Engineering:	\$ 309,000
Legal & Professional:	\$ 227,500
Reserves:	\$ 390,248
Development & Permit Fees:	\$ 152,500
Developer Fee:	\$ 3,855,961
Soft Costs*:	\$ 725,800
Contingency Costs:	\$ 167,435
Total Uses:	\$ 35,494,971

#### Terms of Transaction:

Amount: \$20,500,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2017

#### Public Benefit:

A total of 132 families will be able to continue to enjoy high quality, independent, affordable housing in the City of San Diego, California.

Percent of Restricted Rental Units in the Project: 100%

11% (14 Units) restricted to 45% or less of area median income households;

29% (38 Units) restricted to 50% or less of area median income households; and

60% (80 Units) restricted to 60% or less of area median income households

Unit Mix: two- and three-bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank, N.A.

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Odu & Associates

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$20,500,000 for Seabreeze Farms Apartments affordable multi-family housing facility located in the City of San Diego, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

Name	Nominated	Page #
Las Trampas	11/17/2017	9
Manteca Police Chief's Foundation	11/17/2017	12
Xenophon Therapeutic Riding Center	11/17/2017	31
Casa Teresa, Inc.	10/27/2017	4
WEAVE	10/27/2017	30
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## A Step Beyond

#### 340 N. Escondido Blvd

Escondido , CA 92025 County San Diego

www.a-step-beyond.org

FEIN 46-2857532 Founded: 2013

Previous Donation: • Yes No 1,040 7/14/2017 List Date 8/4/2017

#### Mission:

A Step Beyond was founded by a team of dedicated individuals on our Board of Directors. The journey to realizing a program of this scope began with a partnership for space at The California Center for the Arts in Escondido. From here A Step Beyond was able to launch Fall into Dance in which over 2,000 students from Escondido, San Marcos, and Vista elementary schools participated in a five day dance outreach program. This program led to the recruitment of an inaugural class of 35 third and fourth graders in October, 2014. Our Artistic Director, Jennifer Oliver, was hired in 2015 bringing with her the experience and expertise as an artist and educator to enrich and fully develop the vision of our program. Each year an additional grade will be added, until the program is serving 30-35 students at each grade level, with an anticipated maximum enrollment of over 300 students. A Step Beyond expects to achieve the full spectrum of grades (3-12) by fall 2022.

# Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	367,850	100.0%	Previous donation was a PACE allocation.
Total Revenue: Expenses:	<u>\$367,850</u>	100.0%	
Program	\$152,312	76.8%	
Administration	24,526	12.4%	
Fund Raising	<u>21,528</u>	10.9%	
Total Expenses:	<u>\$198,366</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$169,484</u>		
Net Assets:	<u>\$452,066</u>		

BOD: Dan Platt; Steve Gosselin; Janet Foster: Frank Foster; Vicki Zeiger; Jeff Segall; Leslie Culbertson; Jay Culbertson; Janean Stripe; Rebecca Raymond; Juan Castenada; Juan Manuel Uribe; Jennifer Oliver

# Asian Pacific Community Counseling

7273 14th Ave, Ste 120-B

Sacramento , CA 95820 County Sacramento

apccounseling.org

FEIN 94-2489666 Founded: 1978

Previous Donation: O Yes No List Date 6/23/2017

#### Mission:

Asian Pacific Community Counseling, Inc., promotes the mental health and wellness of Asian and Pacific Islander communities through culturally and linguistically relevant outreach, prevention, education, therapy, counseling and recovery support services.

Relationships, family support and group self-sufficiency are key components of the diverse groups we serve.

APCC emphasizes strengthening individual, family and community support systems. We encourage and assist individuals to find their own path to managing their own recovery and to get support when they need it. Families receive education on how they can support their loved ones and access available resources.

## **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,458,706 66,570	97.4% 2.6%	
Total Revenue: Expenses:	<u>\$2,525,276</u>	100.0%	
Program	\$2,493,869	99.0%	
Administration	22,853	0.9%	
Fund Raising	<u>2,720</u>	0.1%	
Total Expenses: Excess/(Deficit) of	\$2,519,442	100.0%	
Revenues Over Expenses:	<u>\$5,834</u>		
Net Assets:	<u>\$356,325</u>		

BOD: Yan "Joni" Zhou; Britt Niiya Sumida; Bai-Yin Chen; Pallavi Mamidi

## California Association of Food Banks

1624 Franklin Street, Suite 722

Oakland , CA 94612 County Alameda

www.cafoodbanks.org

FEIN 68-0392816 Founded: 1985

Previous Donation: Yes No List Date 1/13/2017

#### **Mission:**

California Association of Food Banks (CAFB) is a membership organization of 41 food banks from throughout the state with a shared mission to build a well-nourished California and a firm commitment to providing cutting-edge leadership in the anti-hunger community.

Our major programs include Farm to Family, which works with growers and packers to provide fresh produce to food banks; statewide programs for food stamp outreach and enrollment; robust state and federal advocacy efforts; produce education; and member services that offer assistance with special projects as well as technical support.

# <u>Impact:</u>

A donation would assist the organization in their mission of ending hunger in California

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,821,306 1,425,440 <u>10,700</u>	91.7% 8.3% <u>0.1%</u>	Please see the attached listing of individual food banks that are a member of this coalition. If you
Total Revenue: Expenses:	<u>\$17,257,446</u>	100.0%	wish to donate to one of them specifically, Please
Program	\$15,963,692	96.3%	indicate in your resolution.
Administration	522,948	3.2%	resolution.
Fund Raising	<u>89,752</u>	0.5%	
Total Expenses: Excess/(Deficit) of	\$16,576,392	100.0%	
Revenues Over Expenses:	\$681,054		
Net Assets:	\$2,898,444		

BOD: Andy Souza; Nicole Suydam; Lisa Houston; James Floros; Kathy Jackson; David Goodman; Anne Holcomb; Michael Flood; Larry Sly; Dave Martinez; Tom Tenorio; Shirley King; Mark Lowry; Kevin Sanchez; Al Brislain; Sara Griffen; Patricia L. Nickols-Butler; Bruce Rankin Casa Teresa, Inc.

PO Box 429

Orange , CA 92856 County Orange

www.casateresa.org

FEIN 95-3251986 Founded: 1990

Previous Donation: Yes No List Date 10/27/2017

#### **Mission**:

Our Mission - To provide a loving and supportive family home to pregnant women and their babies facing difficult circumstances, giving them hope and a future.

The Emergency Maternity Shelter Program was created to assist pregnant women with or without children at any given moment throughout the year. This program is modeled from Casa Teresa's Residential Program, but tailored to fit emergency needs for these women.

The Emergency Family Shelter (EFS) is an additional component of our EMS Program. The EFS duplex accommodates two pregnant women with children. Children who enter the program with their mothers and are not enrolled in school will be registered during their stay. The program director and case managers ensure these children continue their education when they exit the program.

#### **Impact:**

A donation would assist the organization in the furtherance of their program

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$532,186 1,493,337 <u>917</u>	26.3% 73.7% <u>0.0%</u>	
Total Revenue: Expenses:	<u>\$2,026,440</u>	100.0%	
Program	\$2,110,808	82.1%	
Administration	258,558	10.1%	
Fund Raising	<u>201,115</u>	<u>7.8%</u>	
Total Expenses:	<u>\$2,570,481</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$544,041)</u>		
Net Assets:	\$1,594,301		

BOD: James Lester; Barbara Roppolo; Sally sullivan; Troy Abercrombie; Helen Close; Joseph Cornyn; Rosemary Egkan; Kathleen Fallon; Dominic J. Di Noto; Donald J. Keena; Daniel Diesel; Regina Hunsaker; MIke Bell; Ethan Morgan; Steve Muzzy; Kathleen Boyle; Kent Hayden; Mark Murrell; Rick Ptak

# Community Youth Ministries

1592 11th St., Suite E

Reedley , CA 93654 County Fresno

www.cym.us

FEIN 77-0324453 Founded: 2002

Previous Donation: • Yes O No 1,120 7/14/2017 List Date 8/4/2017

#### **Mission:**

The vision of CYM is to empower and strengthen youth in our community and the communities around us. It is CYM's desire to see lives transformed through increased opportunities in the areas of leadership development, goal achievement, education, community services, vocational training, and spiritual growth. It is CYM's goal that each child discovers their God created potential! CYM accomplishes this by partnering with many local organizations, schools, and churches in ensuring that our youth are getting the best services possible.

# **Impact:**

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,095,907 310,130 <u>(45)</u>	87.1% 12.9% <u>-0.0%</u>	Previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$2,405,992</u>	100.0%	
Program	\$2,207,226	96.3%	
Administration	84,780	3.7%	
Fund Raising			
Total Expenses: Excess/(Deficit) of	<u>\$2,292,006</u>	100.0%	
Revenues Over Expenses:	<u>\$113,986</u>		
Net Assets:	<u>\$432,725</u>		

BOD: Sharon Matsuzaki; Erlan Zuniga; Miguel Rodriguez; Gordon Wiebe; Pete Chavez

Golden State Family Services, Inc.

4253 N. Valentine Ave.

Fresno , CA 93722 County Fresno

www.goldenstatefamily.org

FEIN 68-0387999 Founded: 1997

Previous Donation: • Yes No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission:**

"There is no such thing as a bad kid." On that premise, we believe that good kids can make poor decisions and do bad things. However, a good kid can stop and begin to make good decisions for his/her life if given the opportunity, structure, and loving support. Therefore, it is our desire, thru behavioral interventions to assist all children in making the best decision for their lives.

Golden State Foster Family Agency is dedicated to help children who have been removed from their homes and are experiencing related emotional and psychological difficulties by: Providing therapeutic, healing, foster home environments for children and adolescents.

Preparing foster parents through training and education. Continued assistance throughout the foster care experience with supportive counseling, case management services, and continued guidance. Furnishing group and individual counseling based on each child's needs. Teaching Independent Living Skills for making a successful transition to adulthood.

## **Impact:**

A donation would assist the organization in the furtherance of their program

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$5,874,445 53,337 <u>2,711</u>	99.1% 0.9% <u>0.0%</u>	Previous donation is from the PACE program.
Total Revenue: Expenses:	\$5,930,493	100.0%	
Program	\$5,120,642	91.1%	
Administration	501,959	8.9%	
Fund Raising			
Total Expenses:	<u>\$5,622,601</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$307,892</u>		
Net Assets:	<u>\$1,282,074</u>		

BOD: Micki Prins; Erin McCreery; Rose Churchill; Joanne Scott; Renee Uzzell; Brenda Allen; Sherry Allen

## Hope for Youth Inc.

3447 W. Shaw Ave, Ste 103

Fresno, CA 93711 County Fresno

hopenowforyouth.org

FEIN 55-0801348 Founded: 2003

Previous Donation: O Yes No List Date 7/14/2017

#### **Mission:**

Based on the examples of our Lord Jesus Christ, Hope Now For Youth provides opportunities and support for young men caught up in gangs who want to change their lives and become productive, responsible and law-abiding parents and citizens. Hope Now accomplishes this by providing:

A caring relationship which builds self-worth and confidence.

Models of Christian values and work ethic which inspire productive citizenship.

Preparation for and placement in a job as an achievable economic alternative to gang crime and violence.

Scholarships which encourage further education.

Training of families in healthy relationships.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions	\$903,050	99.9%	While this is a faith based organization it is not a
Other	<u>552</u>	0.1%	religious charity and accepts all qualified
Total Revenue: Expenses:	<u>\$903,602</u>	100.0%	children into their program.
Program	\$835,748	95.7%	
Administration	37,282	4.3%	
Fund Raising			
Total Expenses:	<u>\$873,030</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$30,572</u>		
Net Assets:	<u>\$451,492</u>		

BOD: Skip Lynn; Corey File; Necia Wollenman; Roger Feenstra; Franklin Spees; Marty Martin; Mike McCreary

**HOPE Sanger** 

PO Box 1311

Sanger , CA 93657 County Fresno

www.hopesanger.org

FEIN 45-3833248 Founded: 2012

Previous Donation: • Yes No 1,020 7/14/2017 List Date 8/4/2017

#### Mission:

HOPE Sanger is a multi-denominational faith based non-profit community 501 c 3 organization established to provide food and other necessities to the homeless and families in most need of Sanger. Initially, the organization focused on preparing and delivering meals every Saturday to the homeless and others in need. After inquiring about those peoples' needs in addition to food, the effort was expanded to provide other basic necessities and additional aid. We are funded through donations from individuals, churches, businesses, and community organizations. HOPE Sanger can only serve what we have been blessed with.

# **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990EZ for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	33,709	100.0%	
Total Revenue:	\$33,709	100.0%	
Expenses:  Program	\$31,447	100.0%	
Administration Fund Raising			
Total Expenses: Excess/(Deficit) of	\$31,447 \$2,262	100.0%	
Revenues Over Expenses: Net Assets:	\$18,580		
11007.00001	\$10,500		

BOD: Julie Mendoza; Jessica Guerra; Cheryl Senn; Amanda Montelongo; Ali Valencia; Jaime Garza; Charlie Sanchez; Abraham Cantu; Cindy Alverado; Hailey Field

Las Trampas

3460 Lana Lane

Lafayette , CA 94549 County Contra Costa

lastrampas.org

FEIN 94-1437727 Founded: 1958

Previous Donation: O Yes No List Date 11/17/2017

#### **Mission:**

Las Trampas supports adults with developmental disabilities to discover their capabilities and to lead full lives in their home, at work, and in the community.

Currently, Las Trampas provides day program educational and vocational services, residential services, supported and independent living services throughout Central and Eastern Contra Costa County, California. These services include:

ADP Adult Development Program; ARM Adult Residential Model; SLS Supported Living Services; ILS Independent Living Services

# **Impact:**

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$4,209,235 1,578,810 <u>867,856</u>	63.2% 23.7% <u>13.0%</u>	\$676,196 in the Other category is from sale of assets
Total Revenue: Expenses:	<u>\$6,655,901</u>	100.0%	
Program	\$4,257,738	84.2%	
Administration	633,391	12.5%	
Fund Raising	<u>165,562</u>	3.3%	
Total Expenses:	<u>\$5,056,691</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	\$1,599,210		
Net Assets:	\$6,572,248		

BOD: Charles Henry; Michael Collier; Julie Seelen; Peter Jurichko; Claude Garbarino; Terrance C. Murray; Annette Surtees

#### Lasting Adventures Incorporated

PO Box 1078

Groveland , CA 95321 County Trinity

lastingadventures.com

FEIN 26-2086926 Founded: 2008

Previous Donation: Yes No List Date 6/23/2017

#### **Mission:**

On our youth program our objectives include using the natural environment and outdoor activities to teach participants the necessary skills and attitudes for living successful lives. Through safe risk taking and Adventure Based Programming, participants will be challenged to improve their sense of self-esteem, self-worth, and self-confidence. Along with creating lasting memories, it is our goal that participants will finish this adventure with a greater knowledge of themselves, the world, and the environment around them. The objectives of the Lasting Adventures youth programs include: Increasing personal confidence through activities that give physical and emotional challenge. Developing behaviors and character skills that include integrity, honesty, responsibility, respect, compassion, and self-discipline. Providing experiences in leadership and group problem solving techniques. Having fun and developing lasting relationships and great memories!

#### Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$501,237 7,000 <u>14</u>	98.6% 1.4% <u>0.0%</u>	Earned revenue is from summer camp, guide service, and school & group contracts.
Total Revenue: Expenses:	<u>\$508,251</u>	100.0%	group contractor
Program	\$350,026	75.1%	
Administration	115,905	24.9%	
Fund Raising			
Total Expenses:	<u>\$465,931</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$42,320</u>		
Net Assets:	\$78,480		

BOD: Michael Cramer; Scott Gehrman; Jon Hart; Edward Hilton; Evan Tipton

#### Lend a Heart Lend a Hand Pet Therapy Inc

PO Box 60617

Sacramento , CA 95860 County Sacramento

www.lendaheart.org

FEIN 68-0191234 Founded: 1999

Previous Donation: • Yes No 7,000 10/7/2016 List Date 10/6/2017

#### **Mission:**

We are an all-volunteer non-profit organization serving the greater Sacramento, California area. Lend A Heart volunteers began providing animal-assisted therapy in 1987, when bringing pets into hospitals, schools and nursing homes was not as common or accepted as it is today. Through the dedication of our founding members, our former and current volunteers, our loving pets and the support of local facilities, the benefits of animals in clinical, recreational and educational settings are realized daily in our communities.

Lend A Heart has teamed up with more than 30 local organizations to provide regularly scheduled, monthly animal-assisted therapy programs. Our volunteers and their cats, dogs and rabbits attend programs together. Volunteers without pets are welcome too!

#### **Impact:**

A donation would assist in their program

<b>Financial Information:</b>	Attorney General of Califo	rnia Website 2	016
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	21,232	100.0%	The organization's income is low enough that they are just required to file a 990-NT,
Total Revenue:	\$21,232	100.0%	postcard filing. They are
Expenses:  Program  Administration  Fund Raising	\$7,752	100.0%	current both in California and federally as a nonprofit
Total Expenses:	<u>\$7,752</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$13,480</u>		
Net Assets:	<u>\$44,303</u>		

BOD: Maryann Farmar; Linda Groesbeck; Pat Gunter; Ralph Jacks; Judy Lemke; Mickey Wadolny; Barbara Street; Stephanie Plucker; Roxanne Higgins

#### Manteca Police Chief's Foundation

1001 W. Center Street

Manteca , CA 95337 County San Joaquin

www.mantecapolicechiefsfoundation.org

FEIN 26-3693298 Founded: 2009

Previous Donation: ● Yes ○ No 25,000 11/18/2016 List Date 11/17/2017

#### **Mission:**

The most significant crime issue facing America's youth today is drug related gang violence. We in Law Enforcement know that gangs are as much about lifestyle and environment as about crime. We cannot arrest away this problem. The Manteca Police Chief's Foundation focuses on changing the environment for at-risk youth by providing them with the power of a choice. Through mentor-ship, citizenship, leadership, vocational training, and recreation programs we provide positive alternatives to the gang and drug lifestyle.

The Chief's Foundation is staffed by Police Officers, Police Department staff members, and concerned and dedicated members of our community. All of our staff members volunteer their time and efforts which allows the Foundation to dedicate 100% of all funds raised directly to programs that benefit at risk youth.

#### Impact:

A donation would assist the organization in furthering their program.

Financial Information:	CA DOJ website for 2016

Revenues:	Amount	%	Notes
Government/Earned Contributions Other	13,739	100.0%	Their Fiscal Year is the Calendar Year. Last year they had \$31,791 in
Total Revenue:	\$13,739	100.0%	revenue of which CFSC donated \$25,000.

Expenses:

Program

Administration

**Fund Raising** 

**Total Expenses:** 

Excess/(Deficit) of

Revenues Over Expenses: \$13,739

Net Assets:

BOD: Nick Obligacion, Dave Bricker; Charlie Goeken; Deanna Thornton; Stephen Schluer; Mike

Kelly; Jason Hensley

#### Mountain Circle

#### 312 Crescent St.

Greenville , CA 95947 County Plumas

www.mountaincircle.org

FEIN 68-0062345 Founded: 1986

Previous Donation: O Yes No List Date 6/23/2017

#### **Mission:**

Mountain Circle Family Services is a non-profit community based organization committed to ensuring stability and life sustaining changes for foster and adoptive children.

Relationships are integral to who we are. We believe in providing people with a hand-up to help better themselves. We strive to be a permanent and impactful resource in the communities we serve. An innovated spirit is ever-present in all we do and drives our desire to make the most of our programs and revenues. We uphold ourselves, and those with whom we work, to high-quality work and standards. We strive to serve as a model among and advocate for children & youth.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,436,394 101,938	96.0% 4.0%	
Total Revenue: Expenses:	<u>\$2,538,332</u>	100.0%	
Program	\$1,837,713	72.4%	
Administration Fund Raising	702,170	27.6%	
Total Expenses: Excess/(Deficit) of	<u>\$2,539,883</u>	100.0%	
Revenues Over Expenses:	(\$1,551)		
Net Assets:	<u>\$417,928</u>		

BOD: Jason Moghaddas; Shalyn Goss; Stacy Saez; Harry Rogers; Zach Revene

## North Star Family Center

6760 N. West Ave., Suite 101

Fresno , CA 93711 County

Fresno

www.northstarfamilycenter.org

FEIN 27-0755695 Founded: 2009

Previous Donation: Yes No 1,080 7/14/2017 List Date 8/4/2017

#### Mission:

North Star Family Center is a private, 501 c 3 non-profit charitable corporation located in Fresno, California, serving the needs of children and their families in Central California. Our mission as a Foster Family Agency, licensed by the State of California, is to provide a safe, sensitive and healthy environment for abused and neglected children through appropriate placements with trained and dedicated families in partnership with social, health and economic services.

We provide monthly reimbursements, professional training, weekly contact and 7 days/24 hour support.

#### **Impact:**

A donation would enhance the program.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,654,808 25,220 <u>352</u>	98.5% 1.5% <u>0.0%</u>	Donation above was from the PACE program
Total Revenue: Expenses:	<u>\$1,680,380</u>	100.0%	
Program	\$1,624,988	94.2%	
Administration	99,301	5.8%	
Fund Raising			
Total Expenses:	\$1,724,289	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$43,909)		
Net Assets:	\$18,752		

BOD: Frank Foster; Janet Foster; Dan Platt; Don Hendricks; Joan Thomas; Vicki Zeizer; Steve Gosselin; Jeffre Segall

#### Orange County Mentors for Youth, Inc.

PO Box 1927

Anaheim , CA 92815 County Orange

www.mentorsforyouth.org

FEIN 33-0963938 Founded: 2001

Previous Donation: • Yes O No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission:**

The Organization cares for abused children, and was founded by police officers. Its mission is to inspire and enable abused children to reach their full potential and become confident, responsible, productive and healthy adults.

Orange County Mentors for Youth is a level 12 group home serving adolescent boys from ages 13 through 18. Our goal is to help them become productive young men, able to lead successful adult lives. We work to accomplish this by providing a stable, home-like environment along with the supportive services to help them overcome the obstacles in their lives.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,830,171 39,972 <u>1,995</u>	97.8% 2.1% <u>0.1%</u>	The prior donation was due to PACE
Total Revenue: Expenses:	\$1,872,138	100.0%	
Program	\$1,510,703	80.5%	
Administration	366,176	19.5%	
Fund Raising Total Expenses: Excess/(Deficit) of	\$1,876,879	100.0%	
Revenues Over Expenses:	<u>(\$4,741)</u>		
Net Assets:	<u>\$140,319</u>		
BOD: Phil Clarke; Karolin C	larke; Rod Markovich		

#### Orange County Rescue Mission, Inc.

1 Hope Drive

Tustin , CA 92782 County Orange

www.rescuemission.org

FEIN 95-2479552 Founded: 1965

Previous Donation: ○ Yes ● No List Date 10/6/2017

#### **Mission:**

#### **OUR MISSION**

To minister the love of Jesus Christ to the Least, the Last, and the Lost of our Community through the provision of assistance in the areas of guidance, counseling, education, job training, shelter, food, clothing, health care and independent living communities.

#### **OUR PHILOSOPHY**

To operate in a dynamic, entrepreneurial manner, expecting to grow and expand numerically, programmatically, and geographically. We seek to be constantly challenged with fresh vision and well-prepared strategies that originate with the President and the senior professional staff, and that are refined, confirmed, and approved by the Board of Directors.

#### Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$285,514 14,536,346 <u>67,784</u>	1.9% 97.6% <u>0.5%</u>	Serves all. No attendance at any religious service is required but is available.
Total Revenue: Expenses:	\$14,889,644	100.0%	required but is available.
Program	\$7,480,830	69.8%	
Administration	1,085,002	10.1%	
Fund Raising	<u>2,144,241</u>	<u>20.0%</u>	
Total Expenses:	\$10,710,073	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$4,179,571</u>		
Net Assets:	<u>\$45,133,696</u>		

BOD: Steve Callahan; Mark Conzelman; Ralph Duff; Christopher Ferebee; William Guard; Bart Hansen; Jackie Nowlin; Joe Olmans; Jim Palmer

Pathway Family Services, Inc.

5000 California Ave #209

Bakersfield , CA 93309 County Kern

www.pfsffa.org

FEIN 20-0172697 Founded: 2003

Previous Donation: • Yes No 1,300 7/14/2017 List Date 8/4/2017

#### **Mission:**

Since 2006, Pathway Family Services has answered the call to care for the needs of these foster children by training, certifying, and supporting resource families in their brave efforts to re-write the stories of abused and neglected children. Pathway Family Services has transformed the lives of a great number of abused, neglected, and at-risk children and their families by providing safe homes, counseling, resources, and education for both foster children and resource families. Established, proven, and respected, Pathway Family Services provides services to children in Kern, Santa Barbara, San Luis Obispo, Tulare, and Riverside Counties and is in the process of initiating services in San Bernardino County. Pathway Family Services is fully committed to seeing the lives of these precious children healed, restored, and set on a steady path for life-long success.

#### Impact:

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,805,066 3,781 <u>11,715</u>	99.5% 0.1% <u>0.4%</u>	The previous donation was through the PACE program.
Total Revenue: Expenses:	\$2,820,562	100.0%	
Program  Administration  Fund Raising	\$2,688,686	100.0%	
Total Expenses: Excess/(Deficit) of	\$2,688,686	100.0%	
Revenues Over Expenses:	<u>\$131,876</u>		
Net Assets:	\$801,999		

BOD: Rick L. Smith; Nathan L. Smith; Fred A. Plane; Robert Johnson; Doug Pike; Liz Carrizales; Ed Clark; Sherry Rose

## Selma Arts Foundation

#### 3410 McCall Ave, Suite 106

Selma , CA 93662 County Fresno

FEIN 46-1753527 Founded: 2013

Previous Donation: • Yes O No 1,040 7/14/2017 List Date 8/4/2017

#### **Mission:**

THE SELMA ARTS FOUNDATION HAS BEEN ESTABLISHED TO PROVIDE FUNDS FOR: 1 OPPORTUNITIES FOR ARTISTS TO DISPLAY THEIR ART FOR THE BENEFIT OF AREA RESIDENTS. 2) PROGRAMS, TECHNOLOGY, AND CURRICULUM THAT ENCOURAGES STUDENTS AND EDUCATORS TO IMPROVE THEIR ACADEMIC AND PERSONAL CAPABILITIES. 3) PERFORMANCES THAT ENHANCE THE QUALITY OF LIFE AND EXPOSE RESIDENTS TO THE ARTS IN SELMA CA. 4 ACT AS A PRIMARY VEHICLE FOR ATTRACTING AND RECEIVEING CASH, GRANTS, SERVICES, AND APPROPIATE GIFTS OF ANY KIND EXCLUSIVELY FOR THE BENEFIT OF THE ARTS IN SELMA CA.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$93,096	100.0%	Previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$93,096</u>	100.0%	
Program	\$103,163	97.2%	
Administration	2,982	2.8%	
Fund Raising			
Total Expenses:	<u>\$106,145</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$13,049)		
Net Assets:	<u>\$193,164</u>		

BOD: Michael Derr; Kenneth Grey; Rose Robertson; Steven Yribarren; Ernesto Perez

#### Shafter Symphony Orchestra

PO Box 699

Shafter , CA 93263 County Kern

FEIN 46-3645665 Founded: 2015

Previous Donation: • Yes O No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission**:

The vision of the Shafter Symphony Orchestra is to promote the enjoyment, enrichment, and education of music as a fine art form in the community of Shafter. Each year the Orchestra presents a concert as a part of the Shafter Colours Festival. Past concerts have included a guest performance by Robert MacNeil, film music, and Beethoven's 7th Symphony.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	CA Charity website - 990-	N Postcard filir	ng
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	20,987	100.0%	Previous donation was through the PACE program.
Total Revenue:	\$20,987	100.0%	
Expenses: Program Administration	\$26,556	100.0%	
Fund Raising			
Total Expenses:	<u>\$26,556</u>	<u>100.0%</u>	
Excess/(Deficit) of Revenues Over Expenses:	(\$5,569)		
Net Assets:	<u>\$25,908</u>		

BOD: Benjamin Wilson; Joshua Wilson; Charis Franz; Shelly Rogers; Meg Wise

Shelter From the Storm, Inc.

73555 Alessandro Drive

Palm Desert , CA 92260 County Riverside

www.shelterfromthestorm.org

FEIN 33-0293124 Founded: 1988

Previous Donation: • Yes No 20,000 9/18/2015 List Date 10/6/2017

#### Mission:

Shelter From the Storm offers a wide range of services for adult and child victims of domestic violence. With 10 distinct program locations throughout the 840 square mile Coachella Valley Shelter From The Storm is the only dedicated provider of emergency and adjunctive services to victims of violent homes in Eastern Riverside County. While situated in the greater Palm Springs area, services are available to all residents of Riverside County, CA, and beyond.

#### **Impact:**

A donation would assist the program in providing services

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$669,488 505,904 <u>21,841</u>	55.9% 42.3% <u>1.8%</u>	
Total Revenue: Expenses:	\$1,197,233	100.0%	
Program	\$1,154,680	86.0%	
Administration	174,453	13.0%	
Fund Raising	<u>13,750</u>	1.0%	
Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	<u>\$1,342,883</u> (\$145,650)	100.0%	
Net Assets:	\$1,478,368		

BOD: V. Douglas Jodoin; Patty Delgado Elliot; Kevin McGuire; Mary Gilstrap; Paul Zellerbach; Stan Henry; Sidney Craig; Susan Marie Weber; Kevin Vest

## Shelter, Inc. of Contra Costa County

1333 Willow Pass Rd., Suite 206

Concord , CA 94520 County Contra Costa

www.shelterinc.org

FEIN 68-0117241 Founded: 1986

Previous Donation: Yes No List Date 10/6/2017

#### Mission:

MISSION IN ACTION SHELTER, Inc.'s work encompasses three main elements:

Preventing Homelessness: Keeping a family in their home means that jobs are retained, families are fed and children are safe. Prevention services include rental assistance, a needs assessment and financial goal setting with a case manager.

Ending the Cycle of Homelessness: Homeless families and individuals are provided housing plus services including employment, education, counseling and household budgeting to help regain self-sufficiency and permanent homes.

Providing Affordable Housing: SHELTER, Inc. owns or master leases over 200 units throughout the county, renting to low-income vulnerable residents, many of whom have otherwise been unable to find housing such as disabled persons and veterans.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$3,748,647 7,422,210 <u>426,222</u>	32.3% 64.0% <u>3.7%</u>	
Total Revenue: Expenses:	<u>\$11,597,079</u>	100.0%	
Program	\$9,549,359	81.5%	
Administration	1,648,095	14.1%	
Fund Raising	<u>521,381</u>	4.4%	
Total Expenses: Excess/(Deficit) of	\$11,718,835	100.0%	
Revenues Over Expenses:	<u>(\$121,756)</u>		
Net Assets:	<u>\$3,306,604</u>		

BOD: Joseph Cannizzo; Mary Staunton; Katherine Richardson; David Alvarado; Deirdre Biage; Patrick Clarke; Gerald Ducey; Louise Evenson; Breanna Ford; Aaron George; Jonathan Korfhage; Doug Leich; David Mechler; Mitch Randall; Joe Rodriguez; David Waal

#### South Coast Seniors Inc.

PO Box 437

Point Arena , CA 95468 County Mendocino

www.coastalseniors.org

FEIN 94-2902833 Founded: 1983

Previous Donation: O Yes No List Date 6/23/2017

#### Mission:

OUR MISSION IS TO HELP IDENTIFY THE NEEDS OF SENIORS IN OUR COASTAL COMMUNITIES AND TO PROVIDE PROGRAMS AND SERVICES DESIGNED TO PROMOTE THEIR WELL-BEING. Provides: Meals on Wheels; Commodity Distribution; Point Arena Food Bank; Calfresh registration; Senior Lunches; Fall prevention program; Bus Service to/from senior lunches; once a month out of town bus service; occasional bus service to cultural events; spot visits to households; car service to doctors and health care; mental health/mood scales; tax preparation; phone help to seniors or their families; community education and information; and, loaner equipment.

#### **Impact:**

A donation to the program would help them in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$125,595 214,404 <u>234</u>	36.9% 63.0% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$340,233</u>	100.0%	
Program	\$215,711	87.5%	
Administration	15,772	6.4%	
Fund Raising	<u>14,916</u>	6.1%	
Total Expenses:	<u>\$246,399</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$93,834</u>		
Net Assets:	\$323,497		

BOD: Carolyn Andre; Susan Sandoval; Steven Winningham; Marghi Hagen; Paddy Batchelder; Bruce Garland; Randy Jones; Mike Staples; Walt Wells; Kathy White

#### South Yuba River Citizens League

313 Railroad Ave, Suite 101

Nevada City , CA 95959 County Nevada

www.yubariver.org

FEIN 68-0171371 Founded: 1993

Previous Donation: O Yes No List Date 7/14/2017

#### Mission:

SYRCL unites the community to protect and restore the Yuba River. Motivated by our love for this watershed, we advocate powerfully, engage in active stewardship, educate the public, and inspire activism from the Sierra to the sea.

We envision a local community that celebrates the Yuba River's unique environmental and cultural heritage; is committed to a healthy river that supports our spiritual and economic well-being; and whose waters provide a place of healing and recreation.

We embrace all who sincerely care for the Yuba, and although our approaches to this work may differ at times, we pledge to conduct ourselves with utmost integrity and respect for the diversity of opinion and life experiences of others.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$3,052,833 222,655 <u>120</u>	93.2% 6.8% <u>0.0%</u>	
Total Revenue: Expenses:	\$3,275,608	100.0%	
Program	\$2,909,515	90.6%	
Administration	86,512	2.7%	
Fund Raising	<u>213,811</u>	6.7%	
Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	<u>\$3,209,838</u> \$65,770	100.0%	
Net Assets:	\$151,911		

BOD: Joseph J. Bell; Barbara Getz; Janet Peake; John Regan; Brian Bisnet; Marty Coleman-Hunt; Roger Hicks; Kurt Lorenz; Shana Maziarz; Isaac Silverman; Debra Weistar

#### Strategies for Change

#### 4330 Auburn Blvd, Suite 2200

Sacramento , CA 95841 County Sacramento

www.strategies4change.org

FEIN 94-2600143 Founded: 1979

Previous Donation: ○ Yes ● No List Date 6/23/2017

#### Mission:

Strategies for Change, formerly known as Chemical Dependency Center for Women was founded in 1978 under the name Women's Stress Alternatives, with the original purpose of treating women addicted to prescription medications. Now, Strategies for Change is considered one of the most comprehensive substance abuse and co-occurring treatment agency's for both men and women in Sacramento County. We are providing substance abuse, co-occurring mental health, reentry, and related behavioral health services for youth, adults, and families

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,266,310	100.0%	
Total Revenue: Expenses:	<u>\$2,266,310</u>	100.0%	
Program	\$2,045,446	84.6%	
Administration Fund Raising	373,148	15.4%	
Total Expenses: Excess/(Deficit) of	\$2,418,594	100.0%	
Revenues Over Expenses:	(\$152,284)		
Net Assets:	<u>\$727,705</u>		

BOD: Kim Clarke; Noah Baygell; Jenny Bain; BJ Davis; Betsy Michelotti

## United Health Centers Foundation 650 Zediker Avenue Building #3

Parlier , CA

93648

County

Fresno

www.uhcofsjv.org

FEIN

46-0693359

Founded: 2015

Previous Donation: • Yes No

1,140

7/14/2017

List Date

8/4/2017

THIS ORGANIZATION HAS BEEN FORMED FOR CHARITABLE PURPOSES TO PROVIDE AS WELL AS TO PROMOTE, SUPPORT AND ENCOURAGE THE PROVISION OF HEALTH CARE AND EDUCATION TO UNDERSERVED INDIVIDUALS AND THEIR FAMILIES IN THE SAN JOAQUIN VALLEY AND TO RAISE MONEY FOR AND SUPPORT THE NONPROFIT PURPOSES OF THE MEMBER, A FEDERALLY QUALIFIED HEALTH CENTER.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	95,181 65,550	59.2% 40.8%	Previous donation was through the PACE program.
Total Revenue: Expenses: Program Administration	<u>\$160,731</u> \$41,805	100.0%	
Fund Raising Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	<u>\$41,805</u> <u>\$118,926</u>	100.0%	
Net Assets:	\$6,821,800		

BOD: Jose Plascencia; Colleen Curtis; David Phillips; Justin Preas; Glenda Hill; Dr. Robert Shankerman; Ricardo Viveros; Bill Williams; Ofelia Garcia; John R. Shantz

#### Us for Warriors Foundation

#### 1626-G Sweetwater Rd #148

National City, CA 91950 County San Diego

www.Us4Warriors.org

FEIN 46-4167683 Founded: 2014

Previous Donation: • Yes No 1,060 7/14/2017 List Date 8/4/2017

#### Mission:

Us for Warriors Foundation or "Us4Warriors" is a California Public Benefit Corporation dedicated to promote the social welfare of the troops and veterans community. "Everything we do helps veterans and their families." That simple statement is clear, but also full of energy, excitement, hard work, determination and proven results that we apply to the fullest extent. We believe our own history of military and veteran related service and proven commitment to others every day gives those simple, eight words the most effective and resourceful meaning imaginable. Through our Us for Warriors supporting programs, helping hand deeds, inspiring events and advocacy, we believe that the key to making lives of fellow veterans better is to focus on the "whole veteran" and find ways to engage a community to fill the gaps and make a difference to enrich the lives of veterans and their families. Everything we do helps veterans and their families. The footprint we leave behind is not just imprints from strong boots, but also strong lives.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	29,445 <u>8,564</u>	77.5% 22.5%	Previous donation was the PACE program.
Total Revenue: Expenses:	<u>\$38,009</u>	100.0%	
Program Administration	\$48,771	100.0%	
Fund Raising Total Expenses: Excess/(Deficit) of	<u>\$48,771</u>	100.0%	
Revenues Over Expenses:	(\$10,762)		
Net Assets:	<u>\$9,844</u>		

BOD: Anthony Steward; Manny Otero; Lucas Penshorn; Ken Greenawald; Howard Darter; Ron Stark; Josh Pederson; Chris Ramirez; Dan Rice; Dan Sutton; Elizabeth Moyer

#### Veterans Association of North County

1617 Mission Ave

Oceanside , CA 92058 County San Diego

www.vancnorthcounty.org

FEIN 20-5862344 Founded: 2007

Previous Donation: • Yes No 1,080 7/14/2017 List Date 8/4/2017

#### Mission:

Veterans Association of North County (VANC), located in Oceanside, California, is a 501(c)3 non-profit organization created by a group of dedicated veterans to empower other veterans, members of the military, and their families by providing needed support and resources. We are an umbrella association that represents more than 30 veteran organizations spanning all branches of military service (including reserve personnel) and encompassing all generations, from active duty through retirees. Our mission is to serve as a one-stop resource center for all veterans and military, centralizing the services of diverse agencies to assist them with jobs, education, finances, health and wellness, and family issues.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	199,132 (29,077)	117.1% -17.1%	Previous donation was through the PACE program
Total Revenue: Expenses:	<u>\$170,055</u>	100.0%	
Program	\$2,400	11.1%	
Administration	6,298	29.2%	
Fund Raising	<u>12,851</u>	<u>59.6%</u>	
Total Expenses:	<u>\$21,549</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$148,506</u>		
Net Assets:	<u>\$1,873,890</u>		

BOD: Chuck Atkinson; Mark Desens; Brenda Bomar; Kris Thorsten; John Meyer

#### Victory Village, Inc.

### 12408 Kennedy Flat Road

Jackson , CA 95642 County Amador

www.victoryvillageamador.org

FEIN 32-0380137 Founded: 2013

Previous Donation: ○ Yes ● No List Date 1/13/2017

#### Mission:

OUR DUTY IS TO SERVE THOSE WHO HAVE SERVED OUR GREAT NATION. WE FACILITATE VETERANS SERVICES FOR OUR SERVICE MEMBERS, VETERANS, AND FAMILIES BY STREAM LINING ACCESS TO VETERAN'S HOUSING, EDUCATION, LIFE SKILLS, AND PHYSICAL WELLNESS SERVICES.

#### **Impact:**

Net Assets:

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions	\$364,189 30,116	92.3% 7.6%	
Other	200	0.1%	
Total Revenue: Expenses:	<u>\$394,505</u>	100.0%	
Program	\$385,464	92.7%	
Administration	29,487	7.1%	
Fund Raising	<u>703</u>	0.2%	
Total Expenses: Excess/(Deficit) of	\$415,654	100.0%	
Revenues Over Expenses:	<u>(\$21,149)</u>		

BOD: Leland Meyer; Richard Judd; Eric Almquist; Barry Franks; Eddie Clayton; Jason Mulford; Nichole Mulford

\$109,844

#### Volunteers of America - Northern California and Northern Nevada

3434 Marconi Avenue

Sacramento , CA 95821 County Sacramento

www.voa-ncnn.org

FEIN 94-6001984 Founded: 1911

Previous Donation: • Yes No 20,000 7/18/2014 List Date 4/28/2017

#### **Mission:**

Volunteers of America works to prevent and end homelessness through a range of support services including eviction prevention, emergency services, transitional housing and permanent affordable housing. Once we engage homeless individuals, including youth and families with children, we stay with them for as long as it takes to return them to self-sufficiency.

Sacramento individuals and families leaving homelessness behind receive intensive.

Sacramento individuals and families leaving homelessness behind receive intensive, comprehensive employment counseling, job referrals and ongoing job coaching through Volunteers of America. Combined with stable housing, ongoing case management and support, financial literacy workshops and more, students develop the tools to lead independent lives and serve as positive role models for their families.

#### **Impact:**

A donation would be restricted to California and would assist them in their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,139,188 1,208,787 <u>12,000</u>	92.5% 7.4% <u>0.1%</u>	The previous donation was to the Mather Campus
Total Revenue: Expenses:	<u>\$16,359,975</u>	100.0%	
Program	\$13,111,557	80.0%	
Administration	2,848,620	17.4%	
Fund Raising	420,997	2.6%	
Total Expenses:	<u>\$16,381,174</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$21,199)		
Net Assets:	\$7,013,277		

BOD: Paul Esch; Paul Ioanidis; Orlando Batturaro; Kathryn Radtkey-Gaither; Leo McFarland; Melissa Blair Aliotti; Bryan Bullard; Scott Drysch; Steven K. Green; Tom Lee; Judy McGarry; John Orr; Susanne Sadler; Stan Stancell; Joe Stinson; Rick Wylie

#### WEAVE

#### 1900 K Street

Sacramento , CA 95811 County Sacramento

www.weaveinc.org

FEIN 94-2493158 Founded: 1978

Previous Donation: • Yes No 10,000 7/1/2011 List Date 10/27/2017

#### Mission:

WEAVE is the primary provider of crisis intervention services for survivors of domestic violence and sexual assault in Sacramento County. Through a multi-disciplinary effort with Sacramento County, law enforcement, the Commercially Sexually Exploited Children Court, Child Protective Services, and the District Attorney's Office, WEAVE also provides 24/7 response, outreach and services for victims of sex trafficking.

It is WEAVE's mission to build a community that does not tolerate sexual assault, domestic violence and sex trafficking and provides survivors with the support they need to be safe and thrive. WEAVE's vision is a community free of violence and abuse.

## Impact:

A donation would be used to replace the current flooring which has been damaged over the years.

Financial Information:	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned	\$1,637,405	47.7%	
Contributions	1,671,931	48.7%	
Other	<u>122,840</u>	3.6%	
Total Revenue:	<u>\$3,432,176</u>	100.0%	
Expenses:			
Program	\$3,285,859	85.4%	
Administration	300,744	7.8%	
Fund Raising	<u>259,039</u>	6.7%	
Total Expenses:	\$3,845,642	100.0%	
Excess/(Deficit) of			
Revenues Over Expenses:	<u>(\$413,466)</u>		
Net Assets:	<u>\$3,156,295</u>		

BOD: Neil Forester; Rebecca Rawson; Scott Wolcott; Bryan Merica; Garry Maisel; Stan Atkinson; Priya Batra; Donna Davis; Soyla Fernandez; Thomas Ford; Lishaun Francis; Matthew G. Jacobs; Catherine Kendall; Arlen Orchard; Jill Ragsdale; Lori Rianda; Norma Rivera; David Townsend; Ashley L. West; Beth Hassett

### Xenophon Therapeutic Riding Center

PO Box 16

Orinda , CA 94563 County Contra Costa

xenophontrc.org

FEIN 94-3188164 Founded: 1993

Previous Donation: O Yes No List Date 11/17/2017

#### Mission:

In a peaceful, rural setting nestled in the hills of Orinda, Xenophon Therapeutic Riding Center provides a broad range of equine-assisted activities and therapies to children and adults with mental and physical disabilities.

Therapeutic riding focuses on improving muscle tone, balance and motor skills while also developing riding skills. In many cases, it also addresses communication and social skills. Taught by PATH-certified instructors, each lesson is specifically tailored to the rider's abilities, with quantifiable goals established at the outset and reviewed at the end of each session. Each lesson comprises an instructor, a horse handler, and two sidewalkers who ensure the rider's safety.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$97,396 289,011 <u>9,797</u>	24.6% 72.9% <u>2.5%</u>	
Total Revenue: Expenses:	<u>\$396,204</u>	100.0%	
Program	\$289,115	97.7%	
Administration	6,874	2.3%	
Fund Raising			
Total Expenses:	\$295,989	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$100,215</u>		
Net Assets:	\$804,943		

BOD: Trudy Presser; Jean Johnstone; Leslie deBoer; Steve Siljestrom; Judy Lazarus; Mark Caron; Bryan Goldwyn; Ann Welch

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#### Anova Education and Behavior Consultation Inc.

220 Concourse Blvd

Santa Rosa , CA 95403 County Sonoma

www.anovaeducation.org

FEIN 94-3370998 Founded: 2000

Previous Donation: ● Yes ○ No 25,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

The Anova Center for Education, Sonoma County's only nonprofit school for children living with autism was demolished by the wildfires that are ravaging Northern California. Thankfully, none of the school's students were injured in the fire, but the blaze now leaves 120 students ranging from 5 to 22 years old without a school.

All donations will go toward rebuilding our K-12 classrooms, transition program, occupational therapy equipment, and many other specialized needs of our students. We are more than just a school, we offer an environment where our students can thrive academically, socially, and emotionally. In addition to losing our entire campus and all of its contents, we spent two years raising \$75,000 for a playground structure that was delivered a few days before the fire and burned to the ground in a box.

#### **Impact:**

A donation would be restricted to the rebuilding of the School.

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$11,521,827 36,343 <u>9,476</u>	99.6% 0.3% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$11,567,646</u>	100.0%	
Program	\$9,304,215	87.1%	
Administration	1,334,119	12.5%	
Fund Raising	<u>44,160</u>	0.4%	
Total Expenses: Excess/(Deficit) of	\$10,682,494	100.0%	
Revenues Over Expenses:	\$885,152		
Net Assets:	\$3,826,021		

BOD: James Hampton; Peter Hoberg; Andrew Bailey; Mary Beth Ludwig

#### **Burbank Housing**

#### 790 Sonoma Avenue

Santa Rosa , CA 95404 County Sonoma

http://www.burbankhousing.org/

FEIN 94-2837785 Founded: 1983

Previous Donation: ● Yes ○ No 10,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

Burbank Housing is a local nonprofit dedicated to building quality affordable housing in the North Bay. We create vibrant local communities that are carefully designed, professionally managed, and sustainable both financially and environmentally, to foster opportunities for people with limited-income of all ages, backgrounds and special needs.

In the wake of devastating wildfires throughout the North Bay, our low-income community is more vulnerable than ever. From displacement to lost income to the traumatic effects on our community's kids, we want to rally around our residents and their neighbors.

Our Friends of Community Services fund fuels our Community Services partnerships — the source for serving our residents and the surrounding community through education, health, and food services. If you donate today, your support will help expand and improve these services and continue our work of building up our low-income population.

#### Impact:

A donation would be assist those in need after the Northern California Fires.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$5,233,271 6,788 <u>63,000</u>	98.7% 0.1% <u>1.2%</u>	
Total Revenue: Expenses:	<u>\$5,303,059</u>	100.0%	
Program	\$5,132,029	87.1%	
Administration Fund Raising	761,380	12.9%	
Total Expenses: Excess/(Deficit) of	<u>\$5,893,409</u>	100.0%	
Revenues Over Expenses:	(\$590,350)		
Net Assets:	<u>\$17,284,793</u>		

BOD: David W. Spilman; Alexander Mallonee; Stuart W. Martin; Bill Bowman; Rick Lewis; Jon M. Stark; Leroy Carlenzoli; Elizabeth Lehrer; Bart Van Voorhis; Kim August

#### Habitat for Humanity of Sonoma County - Rebuilding Wine Country

3273 Airway Dr., Suite E

Santa Rosa , CA 95403 County Sonoma

www.habitatsoco.org and www.rebuildwinecountry.org

FEIN 68-0041170 Founded: 1987

Previous Donation: ● Yes ○ No 30,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

In partnership with Habitat for Humanity of Sonoma County to rebuild homes in Sonoma, Napa, Lake and Mendocino counties.

Uncontrolled fires throughout North Bay have completely leveled neighborhoods and are displacing tens of thousands of people. All contributions will be used to help renters and homeowners affected by the fires repair and rebuild their homes.

Habitat for Humanity of Sonoma County will distribute aid to sister chapters in all Sonoma, Napa, Lake, and Mendocino counties affected to repair and rebuild homes for those who need it most. Habitat for Humanity of Sonoma County's partnership with Rebuild Wine Country is focused on rebuilding and repairing homes for renters who have lost their home, as well as new housing for homeowners who have been affected by these fires. Now more than ever our mission of building homes and hope in our community could not be more important. We will rebuild.

#### **Impact:**

A donation would be designated for the relief of the fire victims in Northern California

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$467,675 519,170	47.4% 52.6%	
Total Revenue: Expenses:	<u>\$986,845</u>	100.0%	
Program	\$778,131	62.6%	
Administration	392,563	31.6%	
Fund Raising	<u>72,542</u>	<u>5.8%</u>	
Total Expenses: Excess/(Deficit) of	\$1,243,236	100.0%	
Revenues Over Expenses:	(\$256,391)		
Net Assets:	\$1,000,002		

BOD: John Kennedy; Michael Adler; Greg Putnam; Danielle Sandoval; Jack Blankenship; Tom Bottorff; Kristen Frizzell Kerns; Forrest Jinks; Henry Loh II; John Lowry; Jim Scally; Sharon Wright

#### Latino Community Foundation

#### 235 Mongomery Street, Suite 1160

San Francisco , CA 94104 County San Francisco

www.latinocf.org

FEIN 81-0564400 Founded: 2008

Previous Donation: ○ Yes ● No 20,000 11/18/2016 List Date 11/17/2017

#### **Mission:**

Our hearts are hurting with our neighbors in Northern California. The wildfires have claimed at least 29 lives as of October 12th, affected over 170,000 acres of land, destroyed at least 3,500 buildings, and have forced 20,000 people out of their homes. The devastation is unprecedented.

At the Latino Community Foundation, we are raising funds to support three local Latino nonprofit organizations —North Bay Organizing Project, in Santa Rosa; La Luz Center, in Sonoma; and UpValley Family Centers in Calistoga— that are working to support families, farmworker communities, and are coordinating regional resources for immediate and long-term needs.

#### **Impact:**

A donation would be restricted to the Fire Relief Fund

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	1,397,454 <u>8,724</u>	99.4% <u>0.6%</u>	
Total Revenue: Expenses:	<u>\$1,406,178</u>	100.0%	
Program	\$1,081,186	76.2%	
Administration	195,109	13.8%	
Fund Raising	<u>142,400</u>	10.0%	
Total Expenses:	<u>\$1,418,695</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$12,517)		
Net Assets:	<u>\$1,193,471</u>		

BOD: Aida Alvarez; Arabella Martinez; John Murray; Louis Miramontes; Arnoldo Avalos; Daniel L. Skaff; Ezra Garrett; Heather Johnson; Jim Foley; John Garcia; Kurt Organista; Luis Herrera; Monica Pressley; Raul Rodriguez; Yolis Ruiz

## Redwood Empire Food Bank

3990 Brickway Blvd

Santa Rosa , CA 95403 County Sonoma

refb.org

FEIN 68-0121855 Founded: 1987

Previous Donation: ● Yes ○ No 30,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

As a result of the devastating fires in the region, the REFB has seen an increased need for food and nutrition assistance in our community. In response, we are providing critical food to our neighbors impacted by the fires, and working to ensure that those who needed assistance before the fires are still able to access our help. We are currently providing food to our neighbors affected by the fires through our Station 3990 emergency distribution, and to all of our neighbors in need at 70% of our regular program sites in Sonoma County and throughout our service region.

#### **Impact:**

A donation would assist the fire victims in Sonoma County

Financial Information:	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,385,936 27,214,666 <u>22,690</u>	8.1% 91.9% <u>0.1%</u>	
Total Revenue: Expenses:	\$29,623,292	100.0%	
Program	\$29,016,731	96.3%	
Administration	400,098	1.3%	
Fund Raising	<u>722,592</u>	2.4%	
Total Expenses:	\$30,139,421	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$516,129)</u>		
Net Assets:	\$16,010,790		

BOD: David Gumin; Suzanne Smith; Rebecca La Londe; Jon Griffith; Jim Barnes; Gary Edwards; Pete Golis; Brendan Kunkle; Stephanie Larson; Steve Maass; Eric McHenry; Debbie Meekings Marie Scherf; Barbara Spangler; Pedro Toledo; Juan Arias; Gary Hartwick; Jeremy Olsan

## Sonoma County Grape Growers Foundation

400 Aviation Blvd

Santa Rosa , CA 95403 County Sonoma

www.scggf.org

FEIN 41-2040096 Founded: 2002

Previous Donation: ● Yes ○ No 20,000 10/27/2017 List Date 10/27/2017

#### **Mission:**

Since the wildfires began in Sonoma County on October 8th, more than 100,000 residents county-wide have been displaced from their homes—many of whom have permanently lost those homes. Nearly 3,500 structures have been damaged, 85% of which were residential homes. And 22 Sonoma County residents have lost their lives.

The mission of the Sonoma County Grape Growers Foundation is for Sonoma County grape growers to be agriculture leaders in social sustainability through partnerships and programs that support the skilled agricultural workforce and their families who sustain farming in Sonoma County.

## <u>Impact:</u>

A donation would be used to assist persons impacted by the Northern California wild fires.

<b>Financial Information:</b>	IRS Form 990-EZ for FY 2016					
Revenues:	Amount	%	Notes			
Government/Earned Contributions Other	62,881	100.0%				
Total Revenue:	<u>\$62,881</u>	100.0%				
Expenses:	\$50,411	100.0%				
Program Administration Fund Raising	φ50, 111	100.070				
Total Expenses:	<u>\$50,411</u>	100.0%				
Excess/(Deficit) of Revenues Over Expenses:	<u>\$12,470</u>					
Net Assets:	<u>\$53,353</u>					



# 2017 CMFA/ CFSC/ CFPF Regular Meeting Schedule

Meetings will begin at 11:00 am at City Hall, 200 S. Anaheim Blvd, 6th Floor, Anaheim, CA 92805 unless noted with an \*.

January '17								
Su	М	Tu	W	Th	F	Sa		
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August '17									
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September 17									
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CMFA Meetings



Holidays

<sup>\*</sup> Please refer to posted agenda for correct time and addresses of meeting.



# PROCEDURAL ITEMS FOR THE CFPF SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFPF, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).



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CMFA Meetings



Holidays

<sup>\*</sup> Please refer to posted agenda for correct time and addresses of meeting.