

# PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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# 2018 CMFA/ CFSC/ CFPF Regular Meeting Schedule

Meetings will begin at 11:00 am at City Hall, 200 S. Anaheim Blvd, 6th Floor, Anaheim, CA 92805 unless noted with an \*.

January '18									
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CMFA Meetings



Holidays

<sup>\*</sup> Please refer to posted agenda for correct time and addresses of meeting.



# PROPERTY ASSESSED CLEAN ENERGY ("PACE") SUMMARY AND RECOMMENDATIONS

Action Approve Twain Community Partners II LLC

Purpose: Property Assessed Clean Energy ("PACE")

Activity: PACE Financing and Refinancing of Energy Efficiency, Water

Efficiency, Renewable Energy Generation and Seismic

**Improvements** 

Meeting: October 6, 2017

#### Background:

Property Assessed Clean Energy ("PACE") programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

#### Discussion:

Twain Community Partners II LLC and affiliates ("Twain") provides creative capital solutions that span the entire capital structure for businesses in order to further a clients' potential in an ever-changing environment. Twain provides commercial PACE financing on a national level and recently completed transactions in Missouri and California. Experience in creating uniquely tailored capital solutions, along with the everyday management of complex assets, gives Twain a perspective that inevitably adds value for their clients. The Program Administrator Agreement has been reviewed by Jones Hall.

#### Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy and water efficiency improvements and renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

# Recommendation:

The Executive Director recommends the CMFA Board of Directors approve Twain Community Partners II LLC Program Administrator Agreement with the CMFA.



# CAMINO 23 APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Satellite Affordable Housing Associates

Action: Initial Resolution

Amount: \$22,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

Satellite Affordable Housing Associates ("SAHA") provides quality affordable homes and services that empower people and strengthen neighborhoods.

SAHA begins from the idea that every person deserves a home. Their work is inspired by a belief that quality homes and empowering services should be in reach for all of the Bay Area's community members and that despite the many obstacles to providing housing for people with low-incomes and special needs, this goal is possible.

SAHA's innovative properties provide more than 3,000 residents in seven counties in northern California with much-needed affordable housing and services. With a commitment to high-quality design and thoughtful, ongoing supportive services, they empower their residents to build better lives and create healthier, safer communities.

SAHA was created out of the strengths of two of the Bay Area's leaders in providing affordable housing for low-income and special needs populations. They want to advance the field of affordable housing, and guide their work in housing development, property management, and resident services by the following principles:

- •They believe that every person deserves a home
- •They commit to communities for the long term
- •Their comprehensive housing services empower their residents to thrive
- •High quality design inspires people and builds community
- •Green building practices lead to a healthy, sustainable society
- •Innovation and thoughtful risk-taking are part of how they pursue excellence

Camino 23 is a 37-unit new construction project serving seniors located in the San Antonio District of Oakland at 1233-1253 23rd Avenue. 100% of the units will be rented to individuals and families earning less than or equal to 60% AMI. Satellite Affordable Housing Associates (SAHA) proposes to demolish the vacant warehouse and construct a new, 37-unit affordable housing development on the site. The five-story L-shaped building will feature space for property management and supportive services offices and indoor community spaces for residents to enjoy. Laundry and parking will also be provided on-site. The ground floor parking garage allows drive-thru access to an additional rear surface parking lot accommodating up to 15 parked vehicles. This financing will create 36 units of affordable housing for households in the City Oakland for 55 years.

# The City of Oakland:

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$11,250 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 18,000,000
State IIG:	\$ 1,698,504
City of Oakland:	\$ 1,200,000
FHLB AHP:	\$ 390,000
Equity:	\$ 745,076
Total Sources:	\$ 22,033,580

#### Uses of Funds:

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Land Acquisition:	\$ 934,675
Construction Interest:	\$ 960,285
New Construction:	\$ 14,441,054
Architectural & Engineering:	\$ 1,013,199
Legal and Professional:	\$ 18,000
Permits/ Fees:	\$ 1,010,679
Insurance/ RE Taxes:	\$ 95,000
Soft Cost Contingency:	\$ 185,000
Developer Fee:	\$ 2,909,232
Costs of Issuance:	\$ 466,456
Total Uses:	\$ 22,033,580

# **Terms of Transaction:**

Amount: \$22,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement

Estimated Closing: June 2018

#### Public Benefit:

A total of 36 low income households will be able to enjoy high quality, independent, affordable housing in the City of Oakland, California for the next 55 years.

Percent of Restricted Rental Units in the Project: 100%

8% (3 Units) restricted to 20% or less of area median income households; 17% (6 Units) restricted to 30% or less of area median income households; 31% (11 Units) restricted to 40% or less of area median income households; and 44% (16 Units) restricted to 50% or less of area median income households.

Unit Mix: Studio, 1- and 2-bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Gubb & Barshay LLP Financial Advisor: Community Economics

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$22,000,000 for Camino 23 affordable multi-family housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# FIGUEROA OAKS APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: BlueGreen Preservation and Development

Action: Initial Resolution

Amount: \$12,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Los Angeles, Los Angeles

County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

BlueGreen Preservation and Development, LLC ("BlueGreen") is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community's local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

The Figueroa Oaks Apartments project is an acquisition/rehabilitation of a 32-unit affordable multi-family housing development. The project is made up of 6 four-bedroom, 20 three-bedroom and 6 two-bedroom units. The project is located at 10210 South Figueroa Street, Los Angeles, California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include widening of common area pathways, common area lighting, improvements to community areas, parking area improvements and paint. This financing will preserve 31 units of affordable housing for the City of Los Angeles for another 55 years.

# The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$7,500 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 12,000,000
LIH Tax Credit Equity:	\$ 1,300,000
Direct & Indirect Public Funds:	\$ 3,612,000
Total Sources:	\$ 16,912,000

#### Uses of Funds:

Land Acquisition:	\$ 10,200,000
Rehabilitation:	\$ 850,000
Architectural & Engineering:	\$ 140,000
Contractor Overhead & Profit:	\$ 102,000
Developer Fee:	\$ 2,500,000
Relocation:	\$ 170,000
Capitalized Interest:	\$ 800,000
Other Costs*:	\$ 1,800,000
Costs of Issuance:	\$ 350,000
Total Uses:	\$ 16,912,000

#### Terms of Transaction:

Amount: \$12,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: February 2018

#### Public Benefit:

31 low income households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

49% (15 Units) restricted to 40% or less of area median income households; and 51% (16 Units) restricted to 60% or less of area median income households.

Unit Mix: 2-, 3- and 4-bedroom units

Term of Restriction: 55 years

# Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Hobson Bernardino and Davis, LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$12,000,000 for Figueroa Oaks Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# COLDEN OAKS APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: BlueGreen Preservation and Development

Action: Initial Resolution

Amount: \$12,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Los Angeles, Los Angeles

County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

BlueGreen Preservation and Development, LLC ("BlueGreen") is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community's local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

The Colden Oaks Apartments project is an acquisition/rehabilitation of a 38-unit affordable multifamily housing development. The project is made up of 15 three-bedroom and 23 two-bedroom units. The project is located at 225 W Colden Ave, Los Angeles, California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include widening of common area pathways, common area lighting, improvements to community areas, parking area improvements and paint. This financing will preserve 37 units of affordable housing for the City of Los Angeles for another 55 years.

# The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$7,500 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 12,000,000
LIH Tax Credit Equity:	\$ 1,200,000
Developer Equity:	\$ 19,000
Direct & Indirect Public Funds:	\$ 4,545,000
Deferred Developer Fee:	\$ 80,000
Total Sources:	\$ 17,844,000

#### Uses of Funds:

Land Acquisition:	\$ 11,400,000
Rehabilitation:	\$ 950,000
Architectural & Engineering:	\$ 140,000
Contractor Overhead & Profit:	\$ 114,000
Developer Fee:	\$ 2,300,000
Relocation:	\$ 190,000
Cost of Issuance:	\$ 350,000
Capitalized Interest:	\$ 600,000
Other Costs*:	\$ 1,800,000
Total Uses:	\$ 17,844,000

# Terms of Transaction:

Amount: \$12,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: February 2018

#### Public Benefit:

37 low income households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

6% (2 Units) restricted to 30% or less of area median income households; and 16% (6 Units) restricted to 40% or less of area median income households; and 78% (29 Units) restricted to 60% or less of area median income households.

Unit Mix: 2- and 3-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Hobson Bernardino and Davis, LLP

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$12,000,000 for Colden Oaks Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# RICHARD HOGAN MANOR APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: BlueGreen Preservation and Development

Action: Initial Resolution

Amount: \$15,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Los Angeles, Los Angeles

County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

BlueGreen Preservation and Development, LLC ("BlueGreen") is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community's local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

The Richard Hogan Manor Apartments project is an acquisition/rehabilitation of a 51-unit affordable multi-family housing development. The project is made up of 18 three-bedroom, 18 two-bedroom and 15 one-bedroom units. The project is located at 5506 S Figueroa St, Los Angeles, California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring, paint and new window treatments. Exterior upgrades will include replacement of certain patio covers, widening of common area pathways, common area lighting, improvements to community areas, parking area improvements and paint. This financing will preserve 50 units of affordable housing for the City of Los Angeles for another 55 years.

# The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$9,375 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 15,000,000
LIH Tax Credit Equity:	\$ 2,066,274
Developer Equity:	\$ 992,326
Direct & Indirect Public Funds:	\$ 4,400,000
Deferred Developer Fee:	\$ 500,000
Total Sources:	\$ 22,958,600

#### Uses of Funds:

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Land Acquisition:	\$ 15,300,000
Rehabilitation:	\$ 1,530,000
Architectural & Engineering:	\$ 140,000
Contractor Overhead & Profit:	\$ 183,600
Developer Fee:	\$ 2,500,000
Relocation:	\$ 255,000
Capitalized Interest:	\$ 900,000
Other Costs*:	\$ 1,800,000
Costs of Issuance:	\$ 350,000
Total Uses:	\$ 22,958,600

#### Terms of Transaction:

Amount: \$15,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: February 2018

#### Public Benefit:

50 low income households will be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

26% (13 Units) restricted to 40% or less of area median income households; and 74% (37 Units) restricted to 60% or less of area median income households.

Unit Mix: 1-, 2- and 3-bedroom units

Term of Restriction: 55 years

# Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Hobson Bernardino and Davis, LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$15,000,000 for Richard Hogan Manor Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# STEP UP ON SECOND APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: BlueGreen Preservation and Development

Action: Initial Resolution

Amount: \$15,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Santa Monica, Los

Angeles County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

BlueGreen Preservation and Development, LLC ("BlueGreen") is an industry leader in developing and preserving affordable housing. They have extensive experience in family, senior, urban, suburban, HUD preservation and neighborhood revitalization developments. BlueGreen uses that experience to improve the lives of the residents in their properties while maximizing the return on investment for stakeholders. Their affordable housing properties utilize the same quality design and construction as market-rate housing properties.

BlueGreen achieves this goal by adhering to strict disciplines throughout the development and rehabilitation process. By engaging in strategic partnerships with their valued partners and by continually developing relationships with national and regional governmental agencies, they have the ability to shepherd the process to a successful closing. BlueGreen provides additional value through the full range of services offered from one inter-related, vertically integrated company.

What sets BlueGreen apart from other real estate developers is their commitment to retaining the character and social service benefits indigenous to each community, which is achieved by partnering with the existing local non-profit organization. By partnering with the community's local non-profit, they can better serve the residents in that community by addressing their specific needs. Other developers are more interested in buying out the non-profit and ending those ties with the community. BlueGreen recognizes the value that the non-profit partners provide to their constituents and they honor that relationship.

The Step Up On Second Apartments project is an acquisition/rehabilitation of a 36-unit affordable multi-family housing development. The project is located at 1328 2<sup>nd</sup> Street, Santa Monica California. The rehabilitation will include updating the mechanical and electrical. Interior upgrades will include new kitchen and bathroom equipment, new cabinets, new kitchen surfaces, new flooring and paint. Exterior upgrades will include common area lighting, improvements to community areas, parking area improvements and paint. This financing will preserve 35 units of affordable housing for the City of Santa Monica for another 55 years.

#### The City of Santa Monica:

The City of Santa Monica is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$9,375 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Construction Financing:

#### Sources of Funds:

Tax-Exempt Bond:	\$ 15,000,000
LIH Tax Credit Equity:	\$ 1,815,408
Direct & Indirect Public Funds:	\$ 3,800,000
Total Sources:	\$ 20.615.408

#### Uses of Funds:

Land Acquisition:	\$ 12,600,000
Rehabilitation:	\$ 1,260,000
Architectural & Engineering:	\$ 250,000
Contractor Overhead & Profit:	\$ 151,200
Developer Fee:	\$ 2,500,000
Relocation:	\$ 360,000
Cost of Issuance:	\$ 350,000
Capitalized Interest:	\$ 900,000
Other Soft Costs*:	\$ 2,244,208
Total Uses:	\$ 20,615,408

# Terms of Transaction:

Amount: \$15,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: February 2018

#### Public Benefit:

35 low income households will be able to enjoy high quality, independent, affordable housing in the City of Santa Monica, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

100% (35 Units) restricted to 60% or less of area median income households.

Unit Mix: SRO units Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Hobson Bernardino and Davis, LLP

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$15,000,000 for Step Up On Second Apartments affordable multi-family housing facility located in the City of Santa Monica, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# BEACHWOOD APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Century Housing

Action: Final Resolution

Amount: \$15,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Long Beach, Los Angeles

County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

Century is a leading Community Development Financial Institution (CDFI), delivering innovative financial products quickly and reliably to support the development of critical housing projects throughout California. Century's lending activity, combined with expert service and support for its developer clients, has resulted in the development and preservation of more than 25,000 affordable homes and apartments in underserved communities throughout the state.

Century invests in homes and communities so that low income individuals and families may have a dignified living environment, achieve economic independence, and enjoy healthful and vital places to live and work. Century believes that a just society provides safe, quality and affordable housing for all.

Century Housing has been around since 1995 when it was established as a 501(c)3 nonprofit organization. While Century may primarily be known as a lender to affordable housing developers throughout the State of California, Century has a long history of development experience. This development track record, in conjunction with its unparalleled knowledge of affordable housing finance, uniquely positions Century to successfully develop Cabrillo Gateway.

Over the past 18 years, Century has developed more than 375,000 square feet of housing and supportive service space which includes 987 residential units across 10 developments.

The Beachwood Apartments is the acquisition/rehabilitation of 45-unit affordable multifamily apartment project located at 475 West 5th Street and 505 West 6th Street, Long Beach, CA. The project provides a community room plus open green space and tot lots. The property amenities include a gym, computer room, garden, community lounge area and lush courtyards. Building renovations will consist of upgrades to mechanical, HVAC equipment and gas boilers. In addition, all windows will be replaced with a dual pane low-e type system. Interior renovations will include upgrades to the community room in the form of new flooring, paint, a new kitchen including appliances and a lounge seating area. Individual apartment units will be updated with new cabinets, countertops, flooring and bathroom upgrades. The financing of this project will result in the retention of affordable housing for 44 low income households in the City of Long Beach for the next 55 years.

#### The City of Long Beach:

The City of Long Beach is a member of the CMFA and held a TEFRA hearing on January 31, 2017. Upon closing, the City is expected to receive approximately \$8,257 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Financing:**

Sources of Funds:	Co	nstruction	Permanent
Tax-Exempt Bond:	\$	15,000,000	\$ 7,102,000
LIH Tax Credit Equity:	\$	456,261	\$ 5,268,988
City of Long Beach HOME Loan:	\$	2,100,000	\$ 2,100,000
Deferred Developer Fee:	\$	0	\$ 437,000
Deferred Costs:	\$	1,586,990	\$ 0
Seller Carryback Loan:	\$	46,900	\$ 3,730,000
General Partner:	\$	100	\$ 100
Purchased Reserves:	\$	103,539	\$ 103,539
HOME Loan Accrued Interest:	\$	0	\$ 46,900
Net Income from Operations:	\$	0	\$ 505,263
Total Sources:	\$	19,293,790	\$ 19,293,790

#### Uses of Funds:

Land Cost/ Acquisition:	\$ 12,885,000
Rehabilitation:	\$ 1,944,000
Relocation:	\$ 54,000
Contractor Overhead & Profit:	\$ 152,640
Architectural Fees:	\$ 113,000
Survey & Engineering:	\$ 10,000
Construction Interest & Fees:	\$ 1,107,100
Permanent Financing:	\$ 55,250
Legal Fees:	\$ 105,000
Reserves:	\$ 194,166
Appraisal:	\$ 7,500
Hard Cost Contingency:	\$ 209,664
Soft Costs, Marketing, etc.*:	\$ 323,000
Developer Costs:	\$ 2,133,470
Total Uses:	\$ 19,293,790

#### Terms of Transaction:

Amount: \$15,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: October 2017

# Public Benefit:

A total of 44 low income households will be able to enjoy high quality, independent, affordable housing in the City of Long Beach for 55 years.

Percent of Restricted Rental Units in the Project: 100%

20% (9 Units) restricted to 50% or less of area median income households; and 80% (35 Units) restricted to 60% or less of area median income households.

Unit Mix: 1- and 2-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: MUFG Union Bank, N.A.
Bond Counsel: Quint & Thimmig LLP
Issuer Counsel: Jones Hall, APLC
Lender Counsel: Rutan & Tucker, LLP

Borrower Counsel: Bocarsly Emden Cowan Esmail & Arndt LLP Financial Advisor: California Housing Partnership Corporation

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$15,000,000 for Beachwood Apartments affordable multi-family housing facility located in the City of Long Beach, Los Angeles County, California.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# THE REDWOODS + WHEELER MANOR APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Eden Housing

Action: Final Resolution

Amount: \$38,760,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Gilroy, Santa Clara

County, California

Activity: Affordable Housing

Meeting: October 6, 2017

#### Background:

Eden Housing's Mission is to build and maintain high-quality, well-managed, service-enhanced affordable housing communities that meet the needs of lower income families, seniors, and persons with disabilities.

Eden Housing was founded in May of 1968 by six community activists who were greatly concerned about the lack of non-discriminatory, affordable housing in Alameda County. These pioneers, working out of makeshift "headquarters" such as local coffee shops, were initiated into affordable housing development by rehabilitating six older homes in Oakland for first time homebuyer families.

Since those pioneering days, Eden Housing has developed or acquired more than 7,500 affordable housing units within 100 properties that have provided homes for more than 65,000 people over the years. Eden's housing now includes rental apartments, first-time homeowner opportunities, cooperatives, and supportive living environments for families, seniors and people with disabilities.

Eden Housing revitalizes California communities through their affordable housing development and property management activities, the partnerships they establish and the investments they make in California neighborhoods, and through the free social services and supportive programs they provide to meet the needs of their residents.

The CMFA has facilitated over 10 Eden Housing Coalition projects.

The Redwoods + Wheeler Manor Apartments (Scattered Site) project is the acquisition/ rehabilitation of an existing project located in Gilroy on a 2.06-acre site (The Redwoods site) and on a 3.6-acre site (Wheeler Manor site). The project consists of an aggregate of 139 restricted rental units and 2 unrestricted managers' units for a total of 141 units. Building exterior renovations will consist of replacement of roofs, building skins, windows, balcony decks, energy efficiency upgrades, water conservation upgrades, painting buildings, addressing water intrusionrelated damage and mobility upgrades. Interior renovations will include laundry room, leasing office, community room upgrades, landscaping, site hardscape and paving, carport and parking repairs, refurbishment of elevators, replacement of common area flooring, installation of access control system and fencing, security measures upgrades, remodeling of staff office and improvements to site lighting. Individual apartment units will be updated and repaired as well. The financing of this project will result in the retention of affordable housing for 139 low income households in the City of Gilroy for the next 55 years.

# The City of Gilroy:

The City of Gilroy is a member of the CMFA and held a TEFRA hearing on February 6, 2017. Upon closing, the City is expected to receive approximately \$14,550 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Financing:

Sources of Funds:	Co	onstruction	Permanent
Tax-Exempt Bond:	\$	32,300,000	\$ 4,181,000
Tranche B Financing:	\$	0	\$ 782,000
County of Santa Clara:	\$	150,000	\$ 150,000
LIH Tax Credit Equity:	\$	1,793,296	\$ 17,613,309
City of Gilroy:	\$	250,000	\$ 250,000
Soft Loan Accrued Interest:	\$	396,836	\$ 396,836
Deferred Developer Fee:	\$	0	\$ 2,000,000
Seller Carryback Loan:	\$	3,282,220	\$ 3,282,220
HCD RHCP Loan:	\$	10,748,166	\$ 10,748,166
Net Income from Operations:	\$	0	\$ 187,215
Santa Clara New Loan:	\$	0	\$ 733,706
LP Equity – Energy Credit:	\$	0	\$ 194,648
Sponsor Loan:	\$	0	\$ 13,464,369
Total Sources:	\$	48,920,518	\$ 53,983,469
Uses of Funds:			
Land Cost/ Association	Φ	25 166 541	

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Land Cost/ Acquisition:	\$ 25,166,541
Rehabilitation:	\$ 12,699,650
Relocation:	\$ 300,000
Contractor Overhead & Profit:	\$ 809,470
Architectural Fees:	\$ 1,244,800
Survey & Engineering:	\$ 215,732
Construction Interest & Fees:	\$ 2,374,470
Permanent Financing:	\$ 26,900
Legal Fees:	\$ 35,000
Reserves:	\$ 591,953
Appraisal:	\$ 15,000

Hard Cost Contingency:	\$ 1,976,080
Local Development Impact Fees:	\$ 367,409
Soft Costs, Marketing, etc.*:	\$ 1,424,466
Developer Costs:	\$ 6,735,998
Total Uses:	\$ 53,983,469

#### Terms of Transaction:

Amount: \$38,760,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: October 2017

#### Public Benefit:

A total of 139 low income households will be able to enjoy high quality, independent, affordable housing in the City of Gilroy for 55 years. Health and wellness educational services will be provided to residents.

Percent of Restricted Rental Units in the Project: 100%

75% (105 Units) restricted to 50% or less of area median income households; and 25% (34 Units) restricted to 60% or less of area median income households.

Unit Mix: 1-, 2-, 3- and 4-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: Union Bank
Bond Counsel: Jones Hall, APLC
Issuer Counsel: Jones Hall, APLC
Lender Counsel: Rutan & Tucker, LLP
Borrower Counsel: Gubb & Barshay LLP

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$38,760,000 for The Redwoods + Wheeler Manor Apartments affordable multifamily housing facility located in the City of Gilroy, Santa Clara County, California.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# CARITAS CORPORATION SUMMARY AND RECOMMENDATIONS

Applicant: The Caritas Corporation

Action: Final Resolution

Amount: \$67,500,000

Purpose: Finance and Refinance the Improvement of Mobile

Home Parks and Other Low-Income Multifamily Housing Facilities Located in the County of San Bernardino and the Cities of Dana Point, Garden Grove,

Palmdale, and San Marcos, California

Activity: Affordable Housing (Mobile Home Park)

Meeting: October 6, 2017

#### Background:

The Caritas Corporation is a California non-profit public benefit corporation. The mission of The Caritas Corporation is to own and operate affordable housing projects and create vibrant communities where quality of life, resident involvement and caring are priorities.

The Caritas Corporation, based in Irvine, California, was established on September 16, 1996 and is a California nonprofit public benefit corporation. The Borrower received a determination letter from the Internal Revenue Service as to its status as an organization described in Section 501(c)(3) of the Code dated October 24, 1996. Their goal is to own and operate affordable housing projects (mobile home parks) that help lessen the burden of local government by providing and maintaining affordable housing for persons of low income and means.

Caritas owns and operates 20 mobile home parks throughout California that have a combined 3,667 spaces. Caritas is the second largest non-profit owner and operator of mobile home parks in California.

#### The Project:

The proceeds of the bonds will be used pursuant to a plan of finance, to (a) finance and refinance the 2017 Project, as defined below; (b) refund all or a portion of the Authority's outstanding Mobile Home Park Senior Revenue Bonds (Caritas Projects) Series 2010A and Mobile Home

Park Subordinate Revenue Bonds (Caritas Projects) Series 2010B (collectively, the "2010 Bonds"), issued to finance or refinance the 2010 Project, as defined below; (c) refund all or a portion of the outstanding City of San Marcos Mobile Home Park Revenue Bonds (Valle Verde Mobile Home Park Project) Series 1999 (the "1999 Bonds"), issued to finance or refinance the 1999 Project, as defined below (together with the 2010 Project and the 2017 Project, the "Project"); (d) finance a debt service reserve fund for the Bonds; and (e) pay costs of issuance and certain interest with respect to the Bonds.

The term "2017 Project" means financing and refinancing all or a portion of the acquisition and improvement of a 17-unit apartment complex known as the Silver Lantern Apartments located at 33951 Silver Lantern Street, Dana Point, California 92629.

The term "2010 Project" means financing and refinancing all or a portion of the acquisition and improvement of: (a) a 217 space mobile home park known as El Dorado Palms Mobile Home Park located at 35218 Fir Avenue, Yucaipa, County of San Bernardino, California 92399; (b) a 168 space mobile home park known as Bahia Village Mobile Home Park located at 13096 Blackbird Street, Garden Grove, California 92843; (c) an 86 space mobile home park known as Emerald Isle Mobile Home Park located at 13741 Clinton Street, Garden Grove, California 92843; and (d) a 298 space mobile home park known as Mountain View Estates Mobile Home Park located at 3255 E. Avenue R, Palmdale, California 93550.

The term "1999 Project" means financing and refinancing all or a portion of the acquisition and improvement of a 150-space mobile home park known as Valle Verde Estates Mobile Home Park located at 1286 Discovery Street, San Marcos, California 92078.

# San Bernardino County and the Cities of San Marcos, Palmdale, Garden Grove and Dana Point:

The City of Garden Grove held a TEFRA hearing on September 26, 2017. The County of San Bernardino and the City of Palmdale held a TEFRA hearing on October 3, 2017. The City of San Marcos is scheduled to hold a TEFRA hearing on October 10, 2017 and the City of Dana Point is scheduled to hold a TEFRA hearing on October 17, 2017. Upon closing, the municipalities are expected to share approximately \$20,416 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Financing:**

# Sources of Funds:

Bond Proceeds:	\$ 66,184,649
Prior Debt Service Reserve Fund:	\$ 3,791,344
Total Sources:	\$ 69,975,993

#### Uses of Funds:

Tulius.	
Refunding Escrow Deposit:	\$ 63,806,471
Silver Lantern Reimbursement:	\$ 1,000,000
Debt Service Reserve Fund:	\$ 3,825,681
Costs of Issuance:	\$ 1,343,841
Total Uses:	\$ 69,975,993

#### Terms of Transaction:

Amount: \$67,500,000

Rate: Fixed Maturity: 2045

Collateral: Parity Deeds of Trust on property

Bond Purchasers: Institutional & Retail

Estimated Closing: October 2017

Expected Rating: BBB+

# Public Benefit:

Financing allows the residents to continue to enjoy affordable rents. There is a need of affordable housing in all of the project locations.

#### Mountain View Estates:

Current Percent of Restricted Rental Pads in the Project: 89%

89% (265 of 298 total spaces) restricted to 50% or less of area median income household Eldorado Palms Mobile Home Estates:

Current Percent of Restricted Rental Pads in the Project: 80%

80% (174 of 217 total spaces) restricted to 50% or less of area median income household Bahia Village:

Current Percent of Restricted Rental Pads in the Project: 72%

72% (121 of 168 total spaces) restricted to 50% or less of area median income household Emerald Isle:

Current Percent of Restricted Rental Pads in the Project: 66%

66% (56 of 85 spaces) restricted to 50% or less of area median income household

Valle Verde Estates Mobile Home Park:

Current Percent of Restricted Rental Pads in the Project: 77%

77% (116 of 150 spaces) restricted to 50% or less of area median income household

Silver Lantern Apartments:

Current Percent of Restricted units in the Project: 100%

100% (17 units) restricted to 50% or less of area median income household

Unit Mix: Studio, 1- & 2-bedroom units

#### Finance Team:

Underwriter: Westhoff, Cone & Holmstedt Bond Counsel: Squire Patton Boggs (US) LLP

Issuer Counsel:
Underwriter's Counsel:
Borrower Counsel:
Trustee:
Rating Agency:
Oversight Agent:
Jones Hall, APLC
Quint & Thimmig LLP
Dzida, Carey & Steinman
Wells Fargo Bank, N.A.
Standard & Poor's
Wolf & Company Inc.

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$67,500,000 to finance and refinance the acquisition and improvement of mobile home parks and other low-income multifamily housing facilities located in the Cities of Dana Point, Garden Grove, Palmdale, San Marcos and Yucaipa, Counties of Orange, Los Angeles, San Diego and San Bernardino, California.



# SCRIPPS COLLEGE SUMMARY AND RECOMMENDATIONS

Applicant: Scripps College

Action: Final Resolution

Amount: \$90,000,000

Purpose: Finance and Refinance Educational and Administrative

Facilities for Scripps College in Claremont, California.

Activity: Private College

Meeting: October 6, 2017

#### Background:

Founded in 1926 by journalist and philanthropist Ellen Browning Scripps, Scripps College is a nonprofit corporation exempt from federal income tax under section 501 (c)(3) of the Internal Revenue Code.

The College is an independent, liberal arts college for women with a distinctive interdisciplinary core curriculum offering instruction in the humanities, fine arts and the natural and social sciences. In fiscal year 2011-12, the College had an enrollment of approximately 954 students.

The Colleges Mission is to educate women to develop their intellect and talents through active participation in a community of scholars, so that as graduates they may contribute to society through public and private lives of leadership, service, integrity and creativity.

The College is a member of the Claremont Colleges, and much of student life revolves around the five colleges, or "5C's." Scripps College, Claremont McKenna College, Pomona College, Pitzer College and Harvey Mudd College all interact socially, share dining halls, libraries, and other facilities spread throughout the contiguous campuses. All five colleges are part of the Claremont University Consortium, which includes two graduate institutions.

Proceeds from the bonds will be used to: (i) finance and refinance the 2017 Project, as defined below; (ii) refinance all or a portion of the College's outstanding (a) California Educational Facilities Authority Revenue Bonds (Scripps College) Series 2007, issued to finance the 2007 Project, as defined below; and (b) California Municipal Finance Authority 2013 Tax-Exempt Loan (Scripps College), issued to finance the 2013 Project and the 2015 Project, each as defined below (together with the 2017 Project and the 2007 Project, the "Project"); and (iii) pay costs of issuance and certain interest.

The term "2017 Project" means financing and refinancing all or a portion of the acquisition, construction, renovation, retrofitting, equipping and improvement of certain educational facilities, including related administrative facilities, site improvements, and parking, located in the City of Claremont, California (the "City"), including but not limited to: (a) renovation of residence halls, including but not limited to Browning, Dorsey and Toll residence halls, and the Drake Wing of the Denison Library, all located on the College's main campus at 1030 Columbia Avenue, Claremont, California, 91711 (the "Campus"), and (b) the purchase of the building and land located at 919 N. Columbia Avenue, Claremont, California.

The term "2015 Project" means financing and refinancing the acquisition, construction, improvement and equipping of certain educational facilities, including related administrative facilities, site improvements, and parking, located in the City, including but not limited to (i) the purchase of a residence located at 1055 Harvard Avenue, Claremont, California, (ii) construction of an approximately 110-bed student residence hall, renovation of the Denison library, and construction of a dance building, all located on the Campus, (iii) reimbursement of any costs of design or planning of educational facilities of the College, (iv) renovation of Mary Kimberly Residence Hall, including but not limited to acquisition of an air-conditioning system, located on the Campus, and (v) renovation of the Lang Art Studios, located on the Campus.

The term "2013 Project" means (a) financing and refinancing the acquisition, construction, improvement and equipping of certain educational facilities, including related administrative facilities, site improvements, and parking, located in the City, including but not limited to (i) the purchase of approximately 11.47 acres of real property bounded by Mills Avenue and Foothill Boulevard, including reimbursement of any deposit, (ii) the purchase of a multifamily residence located at 709 College Avenue, Claremont, California, (iii) reimbursement of any costs of design or planning of educational facilities of the College, (iv) acquisition of the McAlister Building and the Art Building located on Columbia Avenue, Claremont, California, and (v) construction of science classrooms located at 1050 North Mills Avenue, Claremont, California; and (b) refunding all or a portion of the outstanding California Educational Facilities Authority Revenue Bonds Series 1997, Series 2001 or Series 2007 issued to finance facilities on the Campus and to acquire contiguous land at 251 East Tenth Street, Claremont, California.

The term "2007 Project" means (a) financing and/or refinancing the acquisition, construction, expansion, equipping and improvement of certain educational facilities located on or near the Campus, including (i) renovation of the Sallie Tiernan Field House, Soccer/Lacrosse Field and Parking Garage, Balch Hall and the Denison Library, and (ii) acquisition of contiguous land located at 251 East Tenth Street, Claremont; (b) refinancing the California Educational Facilities Authority Revenue Bonds (Scripps College) Series 2001, originally issued to finance and refinance certain educational facilities located on or near the Campus; and (c) refinancing the California Educational Facilities Authority Revenue Bonds (Scripps College) Series 1999, originally issued to finance and refinance certain educational facilities located on or near the Campus.

# The City of Claremont

The City of Claremont is a member of the CMFA and held a TEFRA hearing on September 26, 2017 under a plan of finance. Upon closing, the City is expected to receive up to \$20,000 as part of the CMFA's sharing of Issuance Fees.

#### **Project Financing:**

Sources of Funds:

Tax-Exempt Loan: \$ 90,000,000 Total Sources: \$ 90,000,000

Uses of Funds:

 Project Fund:
 \$ 89,600,000

 COI:
 \$ 400,000

 Total Uses:
 \$ 90,000,000

#### Terms of Transaction:

Amount: \$90,000,000 Maturity: 30 Years

Collateral: Deed of Trust on Property

Bond Purchasers: Private Placement Estimated Closing: October 2017

#### Public Benefit:

The mission of Scripps College is to educate women to develop their intellects and talents through active participation in a community of scholars, so that as graduates they may contribute to society through public and private lives of leadership, service, integrity, and creativity. The financing will improve the educational experience for the approximately 954 students.

# Finance Team:

Lender: First Republic Bank

Bond Counsel: Squires Patton Boggs, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: Hawkins, Delafield, & Wood, LLP

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a final resolution of \$90,000,000 for Scripps College in the City of Claremont, County of Los Angeles, California.



# HISMEN HIN-NU TERRACE & MARCUS GARVEY COMMONS APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: East Bay Asian Local Development Corporation

Action: Amended Resolution

Amount: \$18,948,166

Purpose: Authorize the Execution and Delivery of Amendments to

Various Documents and Approving Actions in Connection with the Reissuance of an Affordable Rental Housing Project Located in the City of Oakland, Alameda County,

California

Activity: Affordable Housing

Meeting: October 6, 2017

# Background:

The East Bay Asian Local Development Corporation ("EBALDC") was created around the dream of buying and preserving a beautiful but deteriorated warehouse in Oakland's Chinatown. That warehouse became the Asian Resource Center, a multi-service center to house social services and businesses. The Asian Resource center is home to EBALDC, various nonprofit agencies, retail businesses, medical facilities, school district classes, and the Asian Resource Art Gallery.

Since 1975, EBALDC community development efforts have included development of: Over 1,600 affordable apartments and townhouses in 17 developments, of which five are historic structures; 124 first-time homeownership units; and 280,000 square feet of space for community organizations, including space for nonprofit organizations, resident services, childcare and small businesses.

In 1999, EBALDC created the Neighborhood Economic Development (NED) Department. The NED Department is dedicated to empowering diverse low-income individuals, families, businesses, and community organizations by mobilizing resources and facilitating collaborations. The NED department includes the following program areas: Family Economic Success (FES), Resident Services and Community Planning and Organizing.

EBALDC is a certified Community Housing Development Organization (CHDO) in Alameda and Contra Costa Counties, and has won multiple awards for excellence in architectural design.

#### The Project:

The Hismen Hin-Nu Terrace and Marcus Garvey Commons Apartments are a scattered site project consisting of two existing complexes. Marcus Garvey is an existing 22 unit project located in Oakland. Originally constructed in 1992, the structures and site are in need of significant rehabilitation to replace items that have exceeded their useful life. Marcus Garvey Common Apartments is situated on trapezoidal shaped, 0.74 acre, mostly level site made up of seven irregular shaped parcels. Unit amenities include a leasing office, common area, laundry room, community room with kitchen and restroom. Hismen Hin-Nu Terrace apartments is an existing 92 unit project located in Oakland, built in 1995. The development sits on an L-shaped 1.6 acre site. Unit amenities include ceramic tile, vinyl tiles, or sheet vinyl at entries, kitchens, and bathrooms and carpet over pad in all other living areas. Appliances include electric or gas fired oven's, dishwashers, and garbage disposal. The developers plan to replace existing hot water boilers with higher energy efficiency boilers, upgrade electrical fixtures, and repair the elevators as well as make the building ADA compliant.

The Borrower has requested an increase to the permanent amount of the Multifamily Note pursuant to the Project Loan Agreement and the Construction Disbursement Agreement, dated as of January 1, 2016 between Bank of America, N.A., and the Borrower. An increase will have the effect of extending the maturity date of a portion of the Governmental Note, thereby causing a reissuance of the Governmental Note.

#### The City of Oakland:

The City of Oakland is a member of the CMFA and held a TEFRA hearing on November 12, 2015. Upon closing, the City is received \$11,842 as part of CMFA's sharing of Issuance Fees.

# **Proposed Financing:**

Sources of Funds:	$\mathbf{C}$	onstruction	Permanent
Tax-Exempt Bond Proceeds:	\$	20,300,000	\$ 2,754,000
Existing Reserves:	\$	0	\$ 564,847
Deferred Developer Fee:	\$	0	\$ 586,400
Developer Equity:	\$	0	\$ 477,278
LIH Tax Credit Equity:	\$	962,309	\$ 13,747,269
Direct & Indirect Public Funds:	\$	11,356,636	\$ 12,090,636
AHP Loan:	\$	0	\$ 1,110,000
Sponsor Loan:	\$	0	\$ 2,480,000
Operating Income:	\$	0	\$ 92,539
Seller Take Back Loan:	\$	968,578	\$ 968,578
Total Sources:	\$	33,587,523	\$ 34,871,547

## Uses of Funds:

Acquisition/Land Purchase:	\$ 15,615,000
On & Off Site Costs:	\$ 4,025,338
Hard Construction Costs:	\$ 7,037,596
Architect & Engineering Fees:	\$ 703,885
Contractor Overhead & Profit:	\$ 714,557
Developer Fee:	\$ 2,500,000
Relocation:	\$ 1,220,800
Cost of Issuance:	\$ 414,070
Construction & Permanent Financing:	\$ 636,899
Legal Fees:	\$ 121,000
Reserves:	\$ 469,141
Construction Contingency:	\$ 588,298
Other Soft Costs*:	\$ 824,963
Total Uses:	\$ 34,871,547

#### Terms of Transaction:

Amount: \$18,948,166

Maturity: 20 years

Collateral: Deed of Trust

Bond Purchasers: Private Placement

Closed: February 2, 2016

# Public Benefit:

A total of 111 households will continue to be able to enjoy high quality, independent, affordable housing in the City of Oakland. Amenities will include a courtyard and an outdoor recreation area. The rehabilitation of this project will provide affordable living in the City of Oakland for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

38% (42 Units) restricted to 50% of area median income households; and 62% (69 Units) restricted to 60% of area median income households;

Unit Mix: 1, 2, 3 and 4 bedroom units

Term of Restriction: 55 years

# Finance Team:

Lender: Banc of America Public Capital Corp

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: Davis Wright Tremaine LLP

Borrower Counsel: Gubb & Barshay, LLP Financial Advisor: Community Economics

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve amendments to various documents and approving actions in connection with the reissuance of \$18,948,166 for the Hismen Hin-Nu Terrace & Marcus Garvey Commons Apartments affordable housing project located in the City of Oakland, Alameda County, California.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.

# **California Municipal Finance Authority**

# Statement of Income and Expense vs. Budget

July 2017 through September 2017

	Jul - Sep 17	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Annual Fee Income	808,115	750,000	58,115
Application Fee Income	-20,000	2,500	-22,500
Issuance Fees	608,780	550,000	58,780
Total Income	1,396,895	1,302,500	94,395
Gross Profit	1,396,895	1,302,500	94,395
Expense			
Bank Service Charges	-779	25	-804
Charitable Grants - Restricted	11,416	2,500	8,916
<b>Charitable Grants -Unrestricted</b>	373,119	346,000	27,119
<b>Dues and Subscriptions</b>	0	0	0
Insurance	21,789	23,000	-1,211
JPA Member Distributions	180,695	137,500	43,195
Marketing	5,500	12,000	-6,500
Office Supplies	245		
Outside Services	0	1,000	-1,000
Professional Fees	773,525	766,075	7,450
Travel & Entertainment	1,820	3,500	-1,680
Total Expense	1,367,330	1,291,600	75,730
Net Ordinary Income	29,565	10,900	18,665
Other Income/Expense			
Other Income			
Interest Income	18	100	-82
Total Other Income	18	100	-82
Other Expense			
Other Expense	0	1,000	-1,000
Total Other Expense	0	1,000	-1,000
Net Other Income	18	-900	918
Net Income	29,583	10,000	19,583

## **California Municipal Finance Authority**

## **Statement of Income and Expense**

July 2017 through September 2017

	Jul - Sep 17	Jul - Sep 16	\$ Change
Ordinary Income/Expense			
Income			
Annual Fee Income	808,115	835,573	-27,458
Application Fee Income	-20,000	20,000	-40,000
Issuance Fees	608,780	480,460	128,320
Total Income	1,396,895	1,336,033	60,862
Gross Profit	1,396,895	1,336,033	60,862
Expense			
Bank Service Charges	-779	0	-779
<b>Charitable Grants - Restricted</b>	11,416	0	11,416
<b>Charitable Grants -Unrestricted</b>	373,119	225,833	147,286
Insurance	21,789	19,882	1,907
JPA Member Distributions	180,695	127,716	52,979
Marketing	5,500	11,500	-6,000
Office Supplies	245	0	245
Professional Fees	773,525	735,536	37,989
Travel & Entertainment	1,820	1,889	-69
Total Expense	1,367,330	1,122,356	244,974
Net Ordinary Income	29,565	213,677	-184,112
Other Income/Expense			
Other Income			
Interest Income	18	49	-31
Total Other Income	18	49	-31
Net Other Income	18	49	-31
Net Income	29,583	213,726	-184,143

## **California Municipal Finance Authority**

## **Statement of Financial Position**

As of September 30, 2017

	Sep 30, 17	Sep 30, 16	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
Wells CDLAC (#8131)	2,843,747	5,047,277	-2,203,530
Wells Checking (#4713)	669,810	746,250	-76,440
Total Checking/Savings	3,513,557	5,793,527	-2,279,970
Accounts Receivable			
Accounts Receivable	142,086	50,849	91,237
Total Accounts Receivable	142,086	50,849	91,237
Other Current Assets			
Prepaid Expenses	75,165	67,557	7,608
Total Other Current Assets	75,165	67,557	7,608
Total Current Assets	3,730,808	5,911,933	-2,181,125
TOTAL ASSETS	3,730,808	5,911,933	-2,181,125
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	175,938	86,473	89,465
Total Accounts Payable	175,938	86,473	89,465
Other Current Liabilities			
Accrued Expenses	41,100	38,573	2,527
Refundable Deposits	2,843,747	5,047,277	-2,203,530
Total Other Current Liabilities	2,884,847	5,085,850	-2,201,003
Total Current Liabilities	3,060,785	5,172,323	-2,111,538
Total Liabilities	3,060,785	5,172,323	-2,111,538
Equity			
Retained Earnings	640,439	525,885	114,554
Net Income	29,583	213,725	-184,142
Total Equity	670,022	739,610	-69,588
TOTAL LIABILITIES & EQUITY	3,730,807	5,911,933	-2,181,126



# INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Item: Administrative Issues; A., B., C., D., E., F., G., H., I., J.

Action: Each meeting, the board has the opportunity to discuss,

without taking any formal actions on items;

A. Executive Director Report

B. Marketing Update

C. Membership Update

D. Transaction Update

E. Legislative Update

F. Internal Policies and Procedures

G. Legal Update

H. Audits Update

I. PACE Update

J. Board Member Profile

#### **BOARD SERVICE PROFILE**

- Will demonstrate commitment to the purpose of CMFA/CFSC through commitment to attendance, either in-person or by teleconference.
- Has basic familiarity/understanding of municipal bond financing.
- Has basic understanding of CMFA Charitable Guidelines and CMFA Conflict of Interest policies.
- Must/Should be vetted by a) either CMFA Executive Director or a member of Sierra senior management; and b) at least one Board member.
- Representative of the communities we serve. Ethnic, gender and age diverse.
- Provides Geographical representation within the major areas we serve.
- Possess some previous experience as a public or nonprofit board member or high-level staff to a Board.
- Must be able to envision the future and think beyond today.
- Compatibility The candidate should be able to work as part of a team and develop a good working relationship with other Board members.



# PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS

\_\_\_\_\_

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

#### CHARITABLE GRANT GUIDELINES

Recipient: Board Members of the California Foundation for

**Stronger Communities** 

Purpose: To Provide an Outline of Charitable Grant Guidelines

#### **CHARITABLE GUIDELINES:**

1. Ensure charitable donations are directed towards organizations that:

- a. Are in California communities.
- b. Find it difficult to receive funding through other sources.
- c. Have not received a charitable donation in the last year. This is not meant to include those organizations that have enjoyed a fee reduction through a CMFA financing.
- d. Do not require compliance monitoring by the CMFA or CFSC.
- e. Are not in a category listed below:
  - i. Individuals, including individual scholarship or fellowship assistance
  - ii. For-profit entities, including start-up businesses
  - iii. Political, labor, religious, or fraternal activities
  - iv. Endowments
  - v. Film or video projects, including documentaries
  - vi. Travel, including student trips or tours
  - vii. Promotional merchandise
  - viii. Organizations other than IRS 501(c)(3), 501(c)(6), governmental, or tribal entities
  - ix. Governmental entities, if the donation will supplant governmental funds
- 2. A staff report must be provided to the Board at least 24 hours before donations are recommended or approved. Funds will not be disbursed on a cash advance basis.
- 3. CFSC staff may publicize donations in order to leverage the benefits to CMFA and CFSC of this unique charitable giving program. CFSC staff, and not board members, should be the point of contact with municipal staff, elected officials, recipient and press in coordinating and publicizing all donations to avoid even the appearance that board members are serving their personal or financial interests in recommending donations.
- 4. Suggested categories the CMFA through the CFSC could direct funds are:
  - a. Health Care
  - b. Education
  - c. Human Services
  - d. Affordable Housing
  - e. Cultural
  - f. Targeted Populations: Youth, Seniors, Low/Moderate Income Individuals, Victims of Abuse, Neglect or Crime, Disabled Veterans
- 5. Staff will distribute and process all charitable grants.

Name	Nominated	Page #
Age Well Senior Services	10/06/2017	2
All Desert Aquatics, Inc.	10/06/2017	3
Bev's Angel Project	10/06/2017	5
Binational Center for the Development of Oaxacan Indigenous Communitie	10/06/2017	6
Boys & Girls Club of South Coast Area	10/06/2017	7
Eastside Boys and Girls Club of Los Angeles	10/06/2017	11
Futures Explored, Inc.	10/06/2017	14
Lend a Heart Lend a Hand Pet Therapy Inc	10/06/2017	20
Orange County Rescue Mission, Inc.	10/06/2017	24
Second Harvest Food Bank of San Joaquin and Stanislaus Counties	10/06/2017	26
Shelter From the Storm, Inc.	10/06/2017	29
Shelter, Inc. of Contra Costa County	10/06/2017	30
Eskaton Foundation	08/25/2017	13
A Step Beyond	08/04/2017	1
Community Youth Ministries	08/04/2017	9
Golden State Family Services, Inc.	08/04/2017	15
HOPE Sanger	08/04/2017	17
North Star Family Center	08/04/2017	22
Orange County Mentors for Youth, Inc.	08/04/2017	23
Pathway Family Services, Inc.	08/04/2017	25
Selma Arts Foundation	08/04/2017	27
Shafter Symphony Orchestra	08/04/2017	28
United Health Centers Foundation	08/04/2017	34
Us for Warriors Foundation	08/04/2017	35
Veterans Association of North County	08/04/2017	36
Hope for Youth Inc.	07/14/2017	16
South Yuba River Citizens League	07/14/2017	32
Asian Pacific Community Counseling	06/23/2017	4
Lasting Adventures Incorporated	06/23/2017	19
Mountain Circle	06/23/2017	21
South Coast Seniors Inc.	06/23/2017	31
Strategies for Change	06/23/2017	33
Volunteers of America - Northern California and Northern Nevada	04/28/2017	38
Innovative Housing Opportunities	02/24/2017	18
California Association of Food Banks	01/13/2017	8
Victory Village, Inc.	01/13/2017	37
Creative Identity	12/09/2016	10
Elder Help of San Diego, Inc.	10/28/2016	12

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Name	List Date	Page #
A Step Beyond	8/4/2017	1
Age Well Senior Services	10/6/2017	2
All Desert Aquatics, Inc.	10/6/2017	3
Asian Pacific Community Counseling	6/23/2017	4
Bev's Angel Project	10/6/2017	5
Binational Center for the Development of Oaxacan Indigenous	10/6/2017	6
Boys & Girls Club of South Coast Area	10/6/2017	7
California Association of Food Banks	1/13/2017	8
Community Youth Ministries	8/4/2017	9
Creative Identity	12/9/2016	10
Eastside Boys and Girls Club of Los Angeles	10/6/2017	11
Elder Help of San Diego, Inc.	10/28/2016	12
Eskaton Foundation	8/25/2017	13
Futures Explored, Inc.	10/6/2017	14
Golden State Family Services, Inc.	8/4/2017	15
Hope for Youth Inc.	7/14/2017	16
HOPE Sanger	8/4/2017	17
Innovative Housing Opportunities	2/24/2017	18
Lasting Adventures Incorporated	6/23/2017	19
Lend a Heart Lend a Hand Pet Therapy Inc	10/6/2017	20
Mountain Circle	6/23/2017	21
North Star Family Center	8/4/2017	22
Orange County Mentors for Youth, Inc.	8/4/2017	23
Orange County Rescue Mission, Inc.	10/6/2017	24
Pathway Family Services, Inc.	8/4/2017	25
Second Harvest Food Bank of San Joaquin and Stanislaus Counties	10/6/2017	26
Selma Arts Foundation	8/4/2017	27
Shafter Symphony Orchestra	8/4/2017	28
Shelter From the Storm, Inc.	10/6/2017	29
Shelter, Inc. of Contra Costa County	10/6/2017	30
South Coast Seniors Inc.	6/23/2017	31
South Yuba River Citizens League	7/14/2017	32
Strategies for Change	6/23/2017	33
United Health Centers Foundation	8/4/2017	34
Us for Warriors Foundation	8/4/2017	35
Veterans Association of North County	8/4/2017	36
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Volunteers of America - Northern California and Northern Nevada	4/28/2017	38

#### A Step Beyond

#### 340 N. Escondido Blvd

Escondido , CA 92025 County San Diego

www.a-step-beyond.org

FEIN 46-2857532 Founded: 2013

Previous Donation: • Yes No 1,040 7/14/2017 List Date 8/4/2017

#### Mission:

A Step Beyond was founded by a team of dedicated individuals on our Board of Directors. The journey to realizing a program of this scope began with a partnership for space at The California Center for the Arts in Escondido. From here A Step Beyond was able to launch Fall into Dance in which over 2,000 students from Escondido, San Marcos, and Vista elementary schools participated in a five day dance outreach program. This program led to the recruitment of an inaugural class of 35 third and fourth graders in October, 2014. Our Artistic Director, Jennifer Oliver, was hired in 2015 bringing with her the experience and expertise as an artist and educator to enrich and fully develop the vision of our program. Each year an additional grade will be added, until the program is serving 30-35 students at each grade level, with an anticipated maximum enrollment of over 300 students. A Step Beyond expects to achieve the full spectrum of grades (3-12) by fall 2022.

#### Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	367,850	100.0%	Previous donation was a PACE allocation.
Total Revenue: Expenses:	<u>\$367,850</u>	100.0%	
Program	\$152,312	76.8%	
Administration	24,526	12.4%	
Fund Raising	<u>21,528</u>	10.9%	
Total Expenses:	<u>\$198,366</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$169,484</u>		
Net Assets:	<u>\$452,066</u>		

BOD: Dan Platt; Steve Gosselin; Janet Foster: Frank Foster; Vicki Zeiger; Jeff Segall; Leslie Culbertson; Jay Culbertson; Janean Stripe; Rebecca Raymond; Juan Castenada; Juan Manuel Uribe; Jennifer Oliver

#### Age Well Senior Services

#### 24300 El Toro Road, Bldg A #2000

Laguna Woods , CA 92637 County Orange

www.agewellseniorservices.org

FEIN 93-1163563 Founded: 1975

Previous Donation: • Yes No 10,000 10/30/2015 List Date 10/6/2017

#### **Mission:**

To promote, advocate and improve the quality of life, dignity, and independence of the elderly. Services that enable seniors to stay in their own home and maintain "Quality of Life," is what we are all about.

Meals on wheels and Congregate Meals Programs Transportation South County Adult Day Services Health and Wellness Program Case Management Senior Centers

### **Impact:**

A donation would assist the program to provide services to the elderly.

<b>Financial Information:</b>	IRS Form 990 for FY 2016	
Pevenues:	Amount	

Revenues:	Amount	%	Notes
Government/Earned	\$5,594,069	72.9%	
Contributions	1,958,566	25.5%	
Other	121,555	<u>1.6%</u>	
Total Revenue:	\$7,674,190	100.0%	
Expenses:			
Program	\$6,682,229	88.1%	
Administration	715,800	9.4%	
Fund Raising	<u>184,721</u>	<u>2.4%</u>	
Total Expenses:	<u>\$7,582,750</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$91,440</u>		
Net Assets:	\$2,706,508		

BOD: Jim Cherrie; Marlene Bridges; Dan Dubois; Ronald G. Widick; Patty Alexander; Robert E. Bates; Anna T. Boyce; Ray Chicoine; Barbara Hogan; Ted Sanders; John G. Walker; Jennifer Lefton; Bryon Pyle; Steve Moyer; Steven Marsh; Becky Lomaka; Charles R. Nunn

## All Desert Aquatics, Inc.

#### 66875 Vista Place

Desert Hot Springs , CA 92240 County Riverside

FEIN 81-2033217 Founded: 2016

Previous Donation: ○ Yes ● No 30,000 10/7/2016 List Date 10/6/2017

#### **Mission:**

The community swim program is in its third full year of operation directed by All Desert Aquatics and Rene Hickey who has 40 years as a certified swim instructor. The change was to make All Desert Aquatics an IRS recognized tax exempt non-profit to keep the non-profit funding source consistent with a swim program.

All Desert Aquatics has had 580 children and adults participating in programs at the pool with the swim season continuing until the end of October. These programs include swimming lessons, senior water exercise, lifeguard training, Jr. Lifeguard and public swim. All programs under the direction of Rene Hickey with over 40 years as a certified swim instructor and her staff.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990-EZ for 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$11,605 36,489	24.1% 75.9%	
Total Revenue: Expenses:	<u>\$48,094</u>	100.0%	
Program	\$43,318	100.0%	
Administration Fund Raising			
Total Expenses: Excess/(Deficit) of	<u>\$43,318</u>	100.0%	
Revenues Over Expenses:	<u>\$4,776</u>		
Net Assets:	<u>\$10,490</u>		
BOD: Rene' Hickey; Larry E	Buchanan; Russell Betts		

## Asian Pacific Community Counseling

7273 14th Ave, Ste 120-B

Sacramento , CA 95820 County Sacramento

apccounseling.org

FEIN 94-2489666 Founded: 1978

Previous Donation: O Yes No List Date 6/23/2017

#### Mission:

Asian Pacific Community Counseling, Inc., promotes the mental health and wellness of Asian and Pacific Islander communities through culturally and linguistically relevant outreach, prevention, education, therapy, counseling and recovery support services.

Relationships, family support and group self-sufficiency are key components of the diverse groups we serve.

APCC emphasizes strengthening individual, family and community support systems. We encourage and assist individuals to find their own path to managing their own recovery and to get support when they need it. Families receive education on how they can support their loved ones and access available resources.

#### Impact:

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,458,706 66,570	97.4% 2.6%	
Total Revenue: Expenses:	<u>\$2,525,276</u>	100.0%	
Program	\$2,493,869	99.0%	
Administration	22,853	0.9%	
Fund Raising	<u>2,720</u>	0.1%	
Total Expenses: Excess/(Deficit) of	\$2,519,442	100.0%	
Revenues Over Expenses:	<u>\$5,834</u>		
Net Assets:	<u>\$356,325</u>		

BOD: Yan "Joni" Zhou; Britt Niiya Sumida; Bai-Yin Chen; Pallavi Mamidi

### Bev's Angel Project

#### 3305 Horseshoe Drive

Sacramento , CA 95821 County Sacramento

N/A

FEIN 45-4992821 Founded: 2012

Previous Donation: ○ Yes ● No 10,000 7/15/2016 List Date 10/6/2017

#### **Mission:**

They are a small non-profit in Sacramento that delivers clothing, blankets, bikes, toiletries, books and toys to needy children and teens in Sacramento, Yolo, and Placer counties. At Christmas volunteers make stockings and gather gifts to distribute to local low-income schools in the region. For many of the kids their stocking and gift will be the only present they receive. Last year over 3,000 kids were served. The non-profit keeps their overhead low and 100% of all donations go back into the community.

#### **Impact:**

A donation would assist the charity in the furtherance of their mission

**<u>Financial Information:</u>** Not available. Less than \$25,000 990-N

Revenues: Amount % Notes

Government/Earned

Contributions

Other

They are registered as a charity with both the federal and state agencies and are active.

Total Revenue:

Expenses:

Program

Administration

**Fund Raising** 

Total Expenses:

Excess/(Deficit) of

Revenues Over Expenses:

Net Assets:

BOD: Judith Shoemaker

#### Binational Center for the Development of Oaxacan Indigenous Communities

744 N. Abby Street

Fresno , CA 93701 County Fresno

centrobinacional.org/en/

FEIN 77-0337939 Founded: 1993

Previous Donation: O Yes No List Date 10/6/2017

#### **Mission:**

**VISION** 

To achieve the well-being, equality and self-determination of the indigenous communities.

#### **MISSION**

To foster and strengthen the civic participation, economic, social, cultural development of the indigenous communities, as well as the resistance of the indigenous communities.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$12,133 429,849	2.7% 97.3%	
Total Revenue: Expenses:	<u>\$441,982</u>	100.0%	
Program	\$403,373	91.9%	
Administration	24,234	5.5%	
Fund Raising	<u>11,230</u>	2.6%	
Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	\$438,837 \$3,145	100.0%	
Net Assets:	\$163,361		

BOD: Cornelio Santos; Sarait Martinez Ortega; Eulalio Ruiz; Gaspar Rivera-Salgado; Margarita Cordova; Eulogio Donato; Maureen Keffer

#### Boys & Girls Club of South Coast Area

PO Box 3042

San Clemente , CA 92874 County Orange

www.bgcsca.org

FEIN 95-6111998 Founded: 1966

Previous Donation: ● Yes ○ No 10,000 10/10/2014 List Date 10/6/2017

#### Mission:

The Boys & Girls Club of the South Coast Area's mission is to inspire and enable all young people, especially those who need us most, to realize their full potential as productive, responsible and caring citizens

Kids in every community deserve a chance at a great future. Boys & Girls Clubs provide high-impact, affordable programs, and caring adult mentorship to give kids an opportunity to learn and grow. Every day, Clubs around the world emphasize academic success, good character and citizenship, and healthy lifestyles.

#### **Impact:**

A donation would assist their programs.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$180,717 651,688 <u>(47,726)</u>	23.0% 83.1% <u>-6.1%</u>	Loss in other is on sale of assets
Total Revenue: Expenses:	<u>\$784,679</u>	100.0%	
Program	\$862,413	81.0%	
Administration	77,491	7.3%	
Fund Raising	<u>124,985</u>	11.7%	
Total Expenses:	<u>\$1,064,889</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$280,210)</u>		
Net Assets:	<u>\$5,809,471</u>		

BOD: Justin Scopaz; Eric Johnson; Larry Rannals; Darlene A. Jamroz; Georgia Key Smith; Dn Brown; David Ahrens; Sheyanne Bane; Bill Bemus; Adam Bock; Mike Burke; Mike Campbell; Marty Colombatto; Maureen Fakinos; Mike Garza; Gus Gialamas; Joshua Host; Kevin Middleton; Paul Miller; Liese Mosher; Leanne Rodgers; Jeff Roos; Kitty Schmitt; Stan Schrofer; Tony Struthers; Rita Thiet; Jake Vollebregt

#### California Association of Food Banks

1624 Franklin Street, Suite 722

Oakland , CA 94612 County Alameda

www.cafoodbanks.org

FEIN 68-0392816 Founded: 1985

Previous Donation: Yes No List Date 1/13/2017

#### **Mission:**

California Association of Food Banks (CAFB) is a membership organization of 41 food banks from throughout the state with a shared mission to build a well-nourished California and a firm commitment to providing cutting-edge leadership in the anti-hunger community.

Our major programs include Farm to Family, which works with growers and packers to provide fresh produce to food banks; statewide programs for food stamp outreach and enrollment; robust state and federal advocacy efforts; produce education; and member services that offer assistance with special projects as well as technical support.

#### <u>Impact:</u>

A donation would assist the organization in their mission of ending hunger in California

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,821,306 1,425,440 <u>10,700</u>	91.7% 8.3% <u>0.1%</u>	Please see the attached listing of individual food banks that are a member of this coalition. If you
Total Revenue: Expenses:	<u>\$17,257,446</u>	100.0%	wish to donate to one of them specifically, Please
Program	\$15,963,692	96.3%	indicate in your resolution.
Administration	522,948	3.2%	resolution.
Fund Raising	<u>89,752</u>	0.5%	
Total Expenses:	\$16,576,392	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	\$681,054		
Net Assets:	\$2,898,444		

BOD: Andy Souza; Nicole Suydam; Lisa Houston; James Floros; Kathy Jackson; David Goodman; Anne Holcomb; Michael Flood; Larry Sly; Dave Martinez; Tom Tenorio; Shirley King; Mark Lowry; Kevin Sanchez; Al Brislain; Sara Griffen; Patricia L. Nickols-Butler; Bruce Rankin

### Community Youth Ministries

1592 11th St., Suite E

Reedley , CA 93654 County Fresno

www.cym.us

FEIN 77-0324453 Founded: 2002

Previous Donation: • Yes O No 1,120 7/14/2017 List Date 8/4/2017

#### Mission:

The vision of CYM is to empower and strengthen youth in our community and the communities around us. It is CYM's desire to see lives transformed through increased opportunities in the areas of leadership development, goal achievement, education, community services, vocational training, and spiritual growth. It is CYM's goal that each child discovers their God created potential! CYM accomplishes this by partnering with many local organizations, schools, and churches in ensuring that our youth are getting the best services possible.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,095,907 310,130 <u>(45)</u>	87.1% 12.9% <u>-0.0%</u>	Previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$2,405,992</u>	100.0%	
Program	\$2,207,226	96.3%	
Administration	84,780	3.7%	
Fund Raising			
Total Expenses: Excess/(Deficit) of	<u>\$2,292,006</u>	100.0%	
Revenues Over Expenses:	<u>\$113,986</u>		
Net Assets:	<u>\$432,725</u>		

BOD: Sharon Matsuzaki; Erlan Zuniga; Miguel Rodriguez; Gordon Wiebe; Pete Chavez

#### Creative Identity

#### 2580 W. Orange Ave.

Anaheim , CA 92804 County Orange

www.creativeidentity-oc.org

FEIN 33-0684800 Founded: 1997

Previous Donation: Yes No List Date 12/9/2016

#### **Mission:**

Our mission is to improve the lives and societal perceptions of adults with intellectual and developmental disabilities by providing therapeutic and educational interventions that cultivate personal and social responsibilities, pre-vocational skills, independence, and creative potentials. We envision a supportive and integrated community where individuals with developmental disabilities are valued and accepted as creative and contributing members of society.

Individualized and client-centered services - We recognize that each individual is unique. We tailor our services and use a client-centered approach to ensure that the unique needs of our students are met.

We are an organization that welcomes, embraces, and values diversity amongst our instructors, volunteers, students, and their families.

#### **Impact:**

A donation would assist them to continue. They have had a series of robberies that could put them out of existenance.

<b>Financial Information:</b>	IRS Form 990 for FY 2014			
Revenues:	Amount	%		Notes
Government/Earned Contributions Other	\$446,489 80,914	84.7% 15.3%	32807	
Total Revenue: Expenses:	<u>\$527,403</u>	100.0%		
Program	\$347,743	67.3%		
Administration Fund Raising	169,041	32.7%		
Total Expenses: Excess/(Deficit) of	<u>\$516,784</u>	100.0%		
Revenues Over Expenses:	\$10,619			
Net Assets:	<u>\$60,961</u>			

BOD: Samantha McGee (Secretary), Kathy Haze, Scott Kasper, Thomas Burns, Ed Washington, Paul Evans, Jim Rogers (Treasurer), Barbara Napper, Cynthia Smith (Program Director), George Gilliam (President/Executive Director), Silvia Estabrook (Vice President), and Gayle Pierce, Carol Stone and Tara Crapnell.

#### Eastside Boys and Girls Club of Los Angeles

324 N. McDonnell Avenue

Los Angeles , CA 90022 County Los Angeles

http://www.bgcela.org/

FEIN 95-1865996 Founded: 1950

Previous Donation: ○ Yes ● No List Date 10/6/2017

#### **Mission:**

We serve youth ages 5 to 18. To assist working parents and to provide added security, the Smart Ride Program offers transportation from 25 schools in East Los Angeles, Montebello, Monterey Park, Commerce and neighborhoods throughout the East Section of the City of LA. Programs are diverse and focus on six core tenets: (1) Academic Achievement, Technology (STEM) and Career; (2) Character and Leadership; (3) Health and Life Skills; (4) Sports, Fitness and Recreation; (5) the Arts; and (6) Family Unity & Empowerment.

#### **Impact:**

A donation to the organization would assist it in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$44,746 381,083 <u>15,261</u>	10.1% 86.4% <u>3.5%</u>	
Total Revenue: Expenses:	<u>\$441,090</u>	100.0%	
Program	\$531,828	86.3%	
Administration	66,277	10.8%	
Fund Raising	<u>18,219</u>	3.0%	
Total Expenses:	<u>\$616,324</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$175,234)</u>		
Net Assets:	<u>\$540,715</u>		

BOD: Donald Maldonado; Vincent Medina; Chirag Shah; Hannah Tadesse; Renee Gonzalez; Rochelle Sonza

Elder Help of San Diego, Inc.

3860 Calle Fortunada, Suite 101

San Diego , CA 92123 County San Diego

www.elderhelpofsandiego.org

FEIN 95-2880426 Founded: 1973

Previous Donation: • Yes No 10,000 2/7/2014 List Date 10/28/2016

#### Mission:

The mission of ElderHelp is to provide personalized services and information that help seniors remain independent and live with dignity in their own homes. Since 1973, ElderHelp has been a critical resource to San Diego's growing population of seniors who have limited support and endure the physical limitations that often come with advanced age—a combination that limits their ability to remain independent and living in their own neighborhoods. With a small, dedicated staff and a corps of over 350 paraprofessional volunteers, ElderHelp offers an array of award winning programs to assist seniors and their families with a wide range of essential activities.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$299,096 753,435 <u>9,556</u>	28.2% 70.9% <u>0.9%</u>	
Total Revenue: Expenses:	\$1,062,087	100.0%	
Program	\$705,518	75.8%	
Administration	103,100	11.1%	
Fund Raising	<u>121,956</u>	<u>13.1%</u>	
Total Expenses:	\$930,574	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$131,513</u>		
Net Assets:	<u>\$843,488</u>		

BOD: Nicole Darling; Russell Winslow; Cindi Hill; Nikki Baumgartner; Todd Miller; Katie West; Alex Marjanovic; Maggie Sayre; Jessica Sheu-Gruttadauria; Kerrie-ann Stidum; Jamie Valez; Danny Covarrubio; Kristen Chazaud; Brendan Farrelly; Elaine Balok; Amy Nelson; Mathew Fink

#### **Eskaton Foundation**

#### 5105 Manzanita Ave

Carmichael , CA 95608 County Sacramento

www.eskaton.org

FEIN 68-0227233 Founded: 1991

Previous Donation: • Yes No 10,000 5/20/2016 List Date 8/25/2017

#### **Mission:**

To enhance the quality of life of seniors through innovative health, housing and social services.

Eskaton is a Northern California-based, nonprofit organization with over 45 years of experience. Our dedicated team members provide services and support for nearly 14,000 individuals annually who live in our communities or participate in our comprehensive Home Support Services.

Beyond the numbers, Eskaton's positive reputation extends to our signature life-enriching programs; innovative health and wellness initiatives; professional staff training and development; and generous philanthropy.

#### **Impact:**

A donation would be used to further their mission.

Financial Information:	IRS Form 990 For FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$214,867 694,800 <u>953,392</u>	11.5% 37.3% <u>51.2%</u>	Other contains transfers in from a related entity.
Total Revenue: Expenses:	<u>\$1,863,059</u>	100.0%	
Program	\$630,429	42.6%	
Administration	364,889	24.6%	
Fund Raising	<u>485,750</u>	32.8%	
Total Expenses:	<u>\$1,481,068</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$381,991</u>		
Net Assets:	\$3,611,877		

BOD: Gay Marie Bone; Anne Burns Johnson; Margaret Dyer-Chamberlain; Robert Edmondson; Doug Eimets; Wes G. Justyn; Samuel Perez; Victor Sipos; Lisa Yates; Patricia McFarland; Susan DeMarois; Chuck Schepel; Todd Murch

Futures Explored, Inc.

3547 Wilkinson Lane

Lafayette , CA 94549 County Contra Costa

www.futures-explored.org

FEIN 94-1567161 Founded: 1964

Previous Donation: • Yes No 5,000 10/7/2016 List Date 10/6/2017

#### Mission:

The mission of Futures Explored, Inc. is to provide life skills and work-related training to adults with developmental disabilities. We support our consumers in reaching their optimum level of individual potential by delivering a broad range of resources and ongoing guidance.

They have a variety of programs including Futures Explored; ALIVE; GARDEN; and, Vocational Training and Employment in Lafayette, Antioch, Concord, Brentwood, Livermore, Davis, and Sacramento.

#### **Impact:**

A donation would assist in the continuance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$10,566,990 312,220 <u>23,284</u>	96.9% 2.9% <u>0.2%</u>	
Total Revenue: Expenses:	<u>\$10,902,494</u>	100.0%	
Program	\$10,032,777	91.3%	
Administration	923,627	8.4%	
Fund Raising	<u>34,075</u>	0.3%	
Total Expenses:	<u>\$10,990,479</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$87,985)		
Net Assets:	\$580,232		

BOD: Robert Bass, Stephen J. Platter, Dan Denis, Carole Kay Lynn, Timothy B. Walker, Andrew Gamboa; William Sanford; Gary Lewis

Golden State Family Services, Inc.

4253 N. Valentine Ave.

Fresno, CA 93722 County Fresno

www.goldenstatefamily.org

FEIN 68-0387999 Founded: 1997

Previous Donation: • Yes No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission:**

"There is no such thing as a bad kid." On that premise, we believe that good kids can make poor decisions and do bad things. However, a good kid can stop and begin to make good decisions for his/her life if given the opportunity, structure, and loving support. Therefore, it is our desire, thru behavioral interventions to assist all children in making the best decision for their lives.

Golden State Foster Family Agency is dedicated to help children who have been removed from their homes and are experiencing related emotional and psychological difficulties by: Providing therapeutic, healing, foster home environments for children and adolescents.

Preparing foster parents through training and education. Continued assistance throughout the foster care experience with supportive counseling, case management services, and continued guidance. Furnishing group and individual counseling based on each child's needs. Teaching Independent Living Skills for making a successful transition to adulthood.

#### **Impact:**

A donation would assist the organization in the furtherance of their program

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$5,874,445 53,337 <u>2,711</u>	99.1% 0.9% <u>0.0%</u>	Previous donation is from the PACE program.
Total Revenue: Expenses:	\$5,930,493	100.0%	
Program	\$5,120,642	91.1%	
Administration	501,959	8.9%	
Fund Raising			
Total Expenses:	<u>\$5,622,601</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$307,892</u>		
Net Assets:	<u>\$1,282,074</u>		

BOD: Micki Prins; Erin McCreery; Rose Churchill; Joanne Scott; Renee Uzzell; Brenda Allen; Sherry Allen

#### Hope for Youth Inc.

3447 W. Shaw Ave, Ste 103

Fresno, CA 93711 County Fresno

hopenowforyouth.org

FEIN 55-0801348 Founded: 2003

Previous Donation: O Yes No List Date 7/14/2017

#### **Mission:**

Based on the examples of our Lord Jesus Christ, Hope Now For Youth provides opportunities and support for young men caught up in gangs who want to change their lives and become productive, responsible and law-abiding parents and citizens. Hope Now accomplishes this by providing:

A caring relationship which builds self-worth and confidence.

Models of Christian values and work ethic which inspire productive citizenship.

Preparation for and placement in a job as an achievable economic alternative to gang crime and violence.

Scholarships which encourage further education.

Training of families in healthy relationships.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions	\$903,050	99.9%	While this is a faith based organization it is not a
Other	<u>552</u>	0.1%	religious charity and accepts all qualified
Total Revenue: Expenses:	<u>\$903,602</u>	100.0%	children into their program.
Program	\$835,748	95.7%	
Administration	37,282	4.3%	
Fund Raising			
Total Expenses:	<u>\$873,030</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$30,572</u>		
Net Assets:	<u>\$451,492</u>		

BOD: Skip Lynn; Corey File; Necia Wollenman; Roger Feenstra; Franklin Spees; Marty Martin; Mike McCreary

**HOPE Sanger** 

PO Box 1311

Sanger , CA 93657 County Fresno

www.hopesanger.org

FEIN 45-3833248 Founded: 2012

Previous Donation: • Yes No 1,020 7/14/2017 List Date 8/4/2017

#### Mission:

HOPE Sanger is a multi-denominational faith based non-profit community 501 c 3 organization established to provide food and other necessities to the homeless and families in most need of Sanger. Initially, the organization focused on preparing and delivering meals every Saturday to the homeless and others in need. After inquiring about those peoples' needs in addition to food, the effort was expanded to provide other basic necessities and additional aid. We are funded through donations from individuals, churches, businesses, and community organizations. HOPE Sanger can only serve what we have been blessed with.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990EZ for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	33,709	100.0%	
Total Revenue:	\$33,709	100.0%	
Expenses:  Program	\$31,447	100.0%	
Administration Fund Raising			
Total Expenses: Excess/(Deficit) of	\$31,447 \$2,262	100.0%	
Revenues Over Expenses: Net Assets:	\$18,580		
11007.00001	\$10,500		

BOD: Julie Mendoza; Jessica Guerra; Cheryl Senn; Amanda Montelongo; Ali Valencia; Jaime Garza; Charlie Sanchez; Abraham Cantu; Cindy Alverado; Hailey Field

## Innovative Housing Opportunities

19772 MacArthur Blvd, Suite 110

Irvine , CA 92612 County Orange

www.innovativehousing.com

FEIN 95-3068902 Founded: 1976

Previous Donation: Yes No List Date 2/24/2017

#### **Mission:**

Since 1976, INNOVATIVE HOUSING OPPORTUNITIES has taken a creative approach to executing our mission of providing high quality affordable housing to those most in need by cultivating relationships, identifying community assets, and leveraging our strengths with those of our partners. Working collaboratively with cities, investors, and community stakeholders, Innovative Housing is able to increase our impact on and integrate innovative solutions and services into the communities in which we serve. Innovative Housing is a nimble, entrepreneurial organization that values efficiency, longevity, and sustainability. We are committed to developing thriving communities with responsive services and excellent management for the long term. We recognize that stable, vibrant communities start with housing

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,513,280 10,028 <u>288,712</u>	83.5% 0.6% <u>15.9%</u>	
Total Revenue: Expenses:	<u>\$1,812,020</u>	100.0%	
Program	\$925,687	64.5%	
Administration	509,759	35.5%	
Fund Raising			
Total Expenses:	<u>\$1,435,446</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$376,574</u>		
Net Assets:	\$6,966,659		

BOD: Mary M. Watson, Jared Riemer; Noel Nicholas; Elsa Monte; Shola Giwa; Zubin Mowlavi; Cathleen Murphy; Ron Rohrer; Kim Searles; Avinash Shah; Keith Stanley; Luke A. Wright

#### Lasting Adventures Incorporated

PO Box 1078

Groveland , CA 95321 County Trinity

lastingadventures.com

FEIN 26-2086926 Founded: 2008

Previous Donation: Yes No List Date 6/23/2017

#### Mission:

On our youth program our objectives include using the natural environment and outdoor activities to teach participants the necessary skills and attitudes for living successful lives. Through safe risk taking and Adventure Based Programming, participants will be challenged to improve their sense of self-esteem, self-worth, and self-confidence. Along with creating lasting memories, it is our goal that participants will finish this adventure with a greater knowledge of themselves, the world, and the environment around them. The objectives of the Lasting Adventures youth programs include: Increasing personal confidence through activities that give physical and emotional challenge. Developing behaviors and character skills that include integrity, honesty, responsibility, respect, compassion, and self-discipline. Providing experiences in leadership and group problem solving techniques. Having fun and developing lasting relationships and great memories!

#### **Impact:**

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$501,237 7,000 <u>14</u>	98.6% 1.4% <u>0.0%</u>	Earned revenue is from summer camp, guide service, and school & group contracts.
Total Revenue: Expenses:	<u>\$508,251</u>	100.0%	
Program	\$350,026	75.1%	
Administration Fund Raising	115,905	24.9%	
Total Expenses: Excess/(Deficit) of	<u>\$465,931</u>	100.0%	
Revenues Over Expenses:	\$42,320		
Net Assets:	<u>\$78,480</u>		

BOD: Michael Cramer; Scott Gehrman; Jon Hart; Edward Hilton; Evan Tipton

#### Lend a Heart Lend a Hand Pet Therapy Inc

PO Box 60617

Sacramento , CA 95860 County Sacramento

www.lendaheart.org

FEIN 68-0191234 Founded: 1999

Previous Donation: • Yes No 7,000 10/7/2016 List Date 10/6/2017

#### **Mission:**

We are an all-volunteer non-profit organization serving the greater Sacramento, California area. Lend A Heart volunteers began providing animal-assisted therapy in 1987, when bringing pets into hospitals, schools and nursing homes was not as common or accepted as it is today. Through the dedication of our founding members, our former and current volunteers, our loving pets and the support of local facilities, the benefits of animals in clinical, recreational and educational settings are realized daily in our communities.

Lend A Heart has teamed up with more than 30 local organizations to provide regularly scheduled, monthly animal-assisted therapy programs. Our volunteers and their cats, dogs and rabbits attend programs together. Volunteers without pets are welcome too!

#### **Impact:**

A donation would assist in their program

<b>Financial Information:</b>	Attorney General of Califo	rnia Website 2	016
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	21,232	100.0%	The organization's income is low enough that they are just required to file a 990-NT,
Total Revenue:	<u>\$21,232</u>	100.0%	postcard filing. They are
Expenses:  Program  Administration  Fund Raising	\$7,752	100.0%	current both in California and federally as a nonprofit
Total Expenses: Excess/(Deficit) of	<u>\$7,752</u>	100.0%	
Revenues Over Expenses:	<u>\$13,480</u>		
Net Assets:	<u>\$44,303</u>		

BOD: Maryann Farmar; Linda Groesbeck; Pat Gunter; Ralph Jacks; Judy Lemke; Mickey Wadolny; Barbara Street; Stephanie Plucker; Roxanne Higgins

#### Mountain Circle

#### 312 Crescent St.

Greenville , CA 95947 County Plumas

www.mountaincircle.org

FEIN 68-0062345 Founded: 1986

Previous Donation: O Yes No List Date 6/23/2017

#### **Mission:**

Mountain Circle Family Services is a non-profit community based organization committed to ensuring stability and life sustaining changes for foster and adoptive children.

Relationships are integral to who we are. We believe in providing people with a hand-up to help better themselves. We strive to be a permanent and impactful resource in the communities we serve. An innovated spirit is ever-present in all we do and drives our desire to make the most of our programs and revenues. We uphold ourselves, and those with whom we work, to high-quality work and standards. We strive to serve as a model among and advocate for children & youth.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,436,394 101,938	96.0% 4.0%	
Total Revenue: Expenses:	<u>\$2,538,332</u>	100.0%	
Program	\$1,837,713	72.4%	
Administration Fund Raising	702,170	27.6%	
Total Expenses: Excess/(Deficit) of	<u>\$2,539,883</u>	100.0%	
Revenues Over Expenses:	<u>(\$1,551)</u>		
Net Assets:	<u>\$417,928</u>		

BOD: Jason Moghaddas; Shalyn Goss; Stacy Saez; Harry Rogers; Zach Revene

### North Star Family Center

6760 N. West Ave., Suite 101

Fresno , CA 93711

County

Fresno

www.northstarfamilycenter.org

FEIN

27-0755695

Founded: 2009

Previous Donation: Yes No

1,080

7/14/2017

List Date

8/4/2017

#### **Mission:**

North Star Family Center is a private, 501 c 3 non-profit charitable corporation located in Fresno, California, serving the needs of children and their families in Central California. Our mission as a Foster Family Agency, licensed by the State of California, is to provide a safe, sensitive and healthy environment for abused and neglected children through appropriate placements with trained and dedicated families in partnership with social, health and economic services.

We provide monthly reimbursements, professional training, weekly contact and 7 days/24 hour support.

#### **Impact:**

A donation would enhance the program.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,654,808 25,220 <u>352</u>	98.5% 1.5% <u>0.0%</u>	Donation above was from the PACE program
Total Revenue: Expenses:	\$1,680,380	100.0%	
Program	\$1,624,988	94.2%	
Administration	99,301	5.8%	
Fund Raising			
Total Expenses:	\$1,724,289	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$43,909)</u>		
Net Assets:	<u>\$18,752</u>		

BOD: Frank Foster; Janet Foster; Dan Platt; Don Hendricks; Joan Thomas; Vicki Zeizer; Steve Gosselin; Jeffre Segall

#### Orange County Mentors for Youth, Inc.

PO Box 1927

Anaheim , CA 92815 County Orange

www.mentorsforyouth.org

FEIN 33-0963938 Founded: 2001

Previous Donation: • Yes O No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission:**

The Organization cares for abused children, and was founded by police officers. Its mission is to inspire and enable abused children to reach their full potential and become confident, responsible, productive and healthy adults.

Orange County Mentors for Youth is a level 12 group home serving adolescent boys from ages 13 through 18. Our goal is to help them become productive young men, able to lead successful adult lives. We work to accomplish this by providing a stable, home-like environment along with the supportive services to help them overcome the obstacles in their lives.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,830,171 39,972 <u>1,995</u>	97.8% 2.1% <u>0.1%</u>	The prior donation was due to PACE
Total Revenue: Expenses:	\$1,872,138	100.0%	
Program	\$1,510,703	80.5%	
Administration	366,176	19.5%	
Fund Raising Total Expenses: Excess/(Deficit) of	<u>\$1,876,879</u>	100.0%	
Revenues Over Expenses:	<u>(\$4,741)</u>		
Net Assets:	\$140,319		
BOD: Phil Clarke; Karolin C	larke; Rod Markovich		

#### Orange County Rescue Mission, Inc.

1 Hope Drive

Tustin , CA 92782 County Orange

www.rescuemission.org

FEIN 95-2479552 Founded: 1965

Previous Donation: ○ Yes ● No List Date 10/6/2017

#### **Mission:**

#### **OUR MISSION**

To minister the love of Jesus Christ to the Least, the Last, and the Lost of our Community through the provision of assistance in the areas of guidance, counseling, education, job training, shelter, food, clothing, health care and independent living communities.

#### **OUR PHILOSOPHY**

To operate in a dynamic, entrepreneurial manner, expecting to grow and expand numerically, programmatically, and geographically. We seek to be constantly challenged with fresh vision and well-prepared strategies that originate with the President and the senior professional staff, and that are refined, confirmed, and approved by the Board of Directors.

#### Impact:

A donation would assist the organization in the furtherance of their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$285,514 14,536,346 <u>67,784</u>	1.9% 97.6% <u>0.5%</u>	Serves all. No attendance at any religious service is required but is available.
Total Revenue: Expenses:	\$14,889,644	100.0%	required but is available.
Program	\$7,480,830	69.8%	
Administration	1,085,002	10.1%	
Fund Raising	<u>2,144,241</u>	<u>20.0%</u>	
Total Expenses:	\$10,710,073	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$4,179,571</u>		
Net Assets:	<u>\$45,133,696</u>		

BOD: Steve Callahan; Mark Conzelman; Ralph Duff; Christopher Ferebee; William Guard; Bart Hansen; Jackie Nowlin; Joe Olmans; Jim Palmer

Pathway Family Services, Inc.

5000 California Ave #209

Bakersfield , CA 93309 County Kern

www.pfsffa.org

FEIN 20-0172697 Founded: 2003

Previous Donation: • Yes No 1,300 7/14/2017 List Date 8/4/2017

#### **Mission:**

Since 2006, Pathway Family Services has answered the call to care for the needs of these foster children by training, certifying, and supporting resource families in their brave efforts to re-write the stories of abused and neglected children. Pathway Family Services has transformed the lives of a great number of abused, neglected, and at-risk children and their families by providing safe homes, counseling, resources, and education for both foster children and resource families. Established, proven, and respected, Pathway Family Services provides services to children in Kern, Santa Barbara, San Luis Obispo, Tulare, and Riverside Counties and is in the process of initiating services in San Bernardino County. Pathway Family Services is fully committed to seeing the lives of these precious children healed, restored, and set on a steady path for life-long success.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$2,805,066 3,781 <u>11,715</u>	99.5% 0.1% <u>0.4%</u>	The previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$2,820,562</u>	100.0%	
Program  Administration  Fund Raising	\$2,688,686	100.0%	
Total Expenses: Excess/(Deficit) of	\$2,688,686	100.0%	
Revenues Over Expenses:	<u>\$131,876</u>		
Net Assets:	<u>\$801,999</u>		

BOD: Rick L. Smith; Nathan L. Smith; Fred A. Plane; Robert Johnson; Doug Pike; Liz Carrizales; Ed Clark; Sherry Rose

#### Second Harvest Food Bank of San Joaquin and Stanislaus Counties

714 E. Industrial Park Drive

Manteca , CA 95337 County San Joaquin

www.localfoodbank.org

FEIN 68-0376587 Founded: 1976

Previous Donation: ● Yes ○ No 15,000 10/7/2016 List Date 10/6/2017

#### **Mission:**

Second Harvest Food Bank helps over 35,000 individuals in need each month throughout San Joaquin and Stanislaus Counties. We accomplish this through our three programs; Food Assistance, Food 4 Thought, and Senior Brown Bag. We partner with over 200 non-profit agencies, various community centers and many schools to help us distribute out approximately 1 million pounds of food each month. Our History - Second Harvest Food Bank acquires and stores donated and purchased food and effectively organizes and delivers it to our partner agencies and program sites, where it is then prepared and distributed out to those in need. Second Harvest Food Bank is committed to not just providing food, but to providing nutrition and true sustenance to the hungry. We strive to provide fresh produce, important staples, and protein to the individuals we serve through our programs. We believe that focusing on nutrition is a vital piece in the fight against hunger and to alleviating the pain that it brings.

#### **Impact:**

A donation would be used to further their program

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,018,179 33,047,209 <u>175,255</u>	3.0% 96.5% <u>0.5%</u>	
Total Revenue: Expenses:	<u>\$34,240,643</u>	100.0%	
Program	\$33,680,902	99.0%	
Administration	218,648	0.6%	
Fund Raising	<u>105,620</u>	0.3%	
Total Expenses: Excess/(Deficit) of	\$34,005,170	100.0%	
Revenues Over Expenses:	<u>\$235,473</u>		
Net Assets:	<u>\$2,041,553</u>		

BOD: Jason Duffy; Wendy Burth; Nick Obligacion; Shirley Perreira; Steve Debrum; Charla Giles; Liz Aspray; Joe Sarinana; Jack Mixey; Paul Vander Veen; Michele Bava; Kirk Waters; Chuck Crutchfield; Scott Blevins; Gabe Sandoval; Tamra Spade; Rachelle Vandepol

## Selma Arts Foundation

#### 3410 McCall Ave, Suite 106

Selma , CA 93662 County Fresno

FEIN 46-1753527 Founded: 2013

Previous Donation: • Yes O No 1,040 7/14/2017 List Date 8/4/2017

#### **Mission:**

THE SELMA ARTS FOUNDATION HAS BEEN ESTABLISHED TO PROVIDE FUNDS FOR: 1 OPPORTUNITIES FOR ARTISTS TO DISPLAY THEIR ART FOR THE BENEFIT OF AREA RESIDENTS. 2) PROGRAMS, TECHNOLOGY, AND CURRICULUM THAT ENCOURAGES STUDENTS AND EDUCATORS TO IMPROVE THEIR ACADEMIC AND PERSONAL CAPABILITIES. 3) PERFORMANCES THAT ENHANCE THE QUALITY OF LIFE AND EXPOSE RESIDENTS TO THE ARTS IN SELMA CA. 4 ACT AS A PRIMARY VEHICLE FOR ATTRACTING AND RECEIVEING CASH, GRANTS, SERVICES, AND APPROPIATE GIFTS OF ANY KIND EXCLUSIVELY FOR THE BENEFIT OF THE ARTS IN SELMA CA.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$93,096	100.0%	Previous donation was through the PACE program.
Total Revenue: Expenses:	<u>\$93,096</u>	100.0%	
Program	\$103,163	97.2%	
Administration	2,982	2.8%	
Fund Raising			
Total Expenses:	<u>\$106,145</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$13,049)		
Net Assets:	\$193,164		

BOD: Michael Derr; Kenneth Grey; Rose Robertson; Steven Yribarren; Ernesto Perez

#### Shafter Symphony Orchestra

PO Box 699

Shafter , CA 93263 County Kern

FEIN 46-3645665 Founded: 2015

Previous Donation: • Yes O No 1,020 7/14/2017 List Date 8/4/2017

#### **Mission**:

The vision of the Shafter Symphony Orchestra is to promote the enjoyment, enrichment, and education of music as a fine art form in the community of Shafter. Each year the Orchestra presents a concert as a part of the Shafter Colours Festival. Past concerts have included a guest performance by Robert MacNeil, film music, and Beethoven's 7th Symphony.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	CA Charity website - 990-N Postcard filing				
Revenues:	Amount	%	Notes		
Government/Earned Contributions Other	20,987	100.0%	Previous donation was through the PACE program.		
Total Revenue:	\$20,987	100.0%			
Expenses:  Program	\$26,556	100.0%			
Administration Fund Raising	Ψ20/000	200.070			
Total Expenses:	<u>\$26,556</u>	100.0%			
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$5,569)</u>				
Net Assets:	<u>\$25,908</u>				

Shelter From the Storm, Inc.

73555 Alessandro Drive

Palm Desert , CA 92260 County Riverside

www.shelterfromthestorm.org

FEIN 33-0293124 Founded: 1988

Previous Donation: • Yes No 20,000 9/18/2015 List Date 10/6/2017

#### Mission:

Shelter From the Storm offers a wide range of services for adult and child victims of domestic violence. With 10 distinct program locations throughout the 840 square mile Coachella Valley Shelter From The Storm is the only dedicated provider of emergency and adjunctive services to victims of violent homes in Eastern Riverside County. While situated in the greater Palm Springs area, services are available to all residents of Riverside County, CA, and beyond.

#### **Impact:**

A donation would assist the program in providing services

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$669,488 505,904 <u>21,841</u>	55.9% 42.3% <u>1.8%</u>	
Total Revenue: Expenses:	\$1,197,233	100.0%	
Program	\$1,154,680	86.0%	
Administration	174,453	13.0%	
Fund Raising	<u>13,750</u>	1.0%	
Total Expenses:	<u>\$1,342,883</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$145,650)</u>		
Net Assets:	\$1,478,368		

BOD: V. Douglas Jodoin; Patty Delgado Elliot; Kevin McGuire; Mary Gilstrap; Paul Zellerbach; Stan Henry; Sidney Craig; Susan Marie Weber; Kevin Vest

## Shelter, Inc. of Contra Costa County

1333 Willow Pass Rd., Suite 206

94520

County

Contra Costa

www.shelterinc.org

FEIN 68-0117241 Founded: 1986

Concord, CA

Previous Donation: Yes No List Date 10/6/2017

#### Mission:

MISSION IN ACTION SHELTER, Inc.'s work encompasses three main elements:

Preventing Homelessness: Keeping a family in their home means that jobs are retained, families are fed and children are safe. Prevention services include rental assistance, a needs assessment and financial goal setting with a case manager.

Ending the Cycle of Homelessness: Homeless families and individuals are provided housing plus services including employment, education, counseling and household budgeting to help regain self-sufficiency and permanent homes.

Providing Affordable Housing: SHELTER, Inc. owns or master leases over 200 units throughout the county, renting to low-income vulnerable residents, many of whom have otherwise been unable to find housing such as disabled persons and veterans.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$3,748,647 7,422,210 <u>426,222</u>	32.3% 64.0% <u>3.7%</u>	
Total Revenue: Expenses:	<u>\$11,597,079</u>	100.0%	
Program	\$9,549,359	81.5%	
Administration	1,648,095	14.1%	
Fund Raising	<u>521,381</u>	4.4%	
Total Expenses: Excess/(Deficit) of	\$11,718,835	100.0%	
Revenues Over Expenses:	<u>(\$121,756)</u>		
Net Assets:	<u>\$3,306,604</u>		

BOD: Joseph Cannizzo; Mary Staunton; Katherine Richardson; David Alvarado; Deirdre Biage; Patrick Clarke; Gerald Ducey; Louise Evenson; Breanna Ford; Aaron George; Jonathan Korfhage; Doug Leich; David Mechler; Mitch Randall; Joe Rodriguez; David Waal

#### South Coast Seniors Inc.

PO Box 437

Point Arena , CA 95468 County Mendocino

www.coastalseniors.org

FEIN 94-2902833 Founded: 1983

Previous Donation: O Yes No List Date 6/23/2017

#### Mission:

OUR MISSION IS TO HELP IDENTIFY THE NEEDS OF SENIORS IN OUR COASTAL COMMUNITIES AND TO PROVIDE PROGRAMS AND SERVICES DESIGNED TO PROMOTE THEIR WELL-BEING. Provides: Meals on Wheels; Commodity Distribution; Point Arena Food Bank; Calfresh registration; Senior Lunches; Fall prevention program; Bus Service to/from senior lunches; once a month out of town bus service; occasional bus service to cultural events; spot visits to households; car service to doctors and health care; mental health/mood scales; tax preparation; phone help to seniors or their families; community education and information; and, loaner equipment.

#### **Impact:**

A donation to the program would help them in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$125,595 214,404 <u>234</u>	36.9% 63.0% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$340,233</u>	100.0%	
Program	\$215,711	87.5%	
Administration	15,772	6.4%	
Fund Raising	<u>14,916</u>	6.1%	
Total Expenses:	<u>\$246,399</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$93,834</u>		
Net Assets:	\$323,497		

BOD: Carolyn Andre; Susan Sandoval; Steven Winningham; Marghi Hagen; Paddy Batchelder; Bruce Garland; Randy Jones; Mike Staples; Walt Wells; Kathy White

#### South Yuba River Citizens League

313 Railroad Ave, Suite 101

Nevada City , CA 95959 County Nevada

www.yubariver.org

FEIN 68-0171371 Founded: 1993

Previous Donation: O Yes No List Date 7/14/2017

#### Mission:

SYRCL unites the community to protect and restore the Yuba River. Motivated by our love for this watershed, we advocate powerfully, engage in active stewardship, educate the public, and inspire activism from the Sierra to the sea.

We envision a local community that celebrates the Yuba River's unique environmental and cultural heritage; is committed to a healthy river that supports our spiritual and economic well-being; and whose waters provide a place of healing and recreation.

We embrace all who sincerely care for the Yuba, and although our approaches to this work may differ at times, we pledge to conduct ourselves with utmost integrity and respect for the diversity of opinion and life experiences of others.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$3,052,833 222,655 <u>120</u>	93.2% 6.8% <u>0.0%</u>	
Total Revenue: Expenses:	\$3,275,608	100.0%	
Program	\$2,909,515	90.6%	
Administration	86,512	2.7%	
Fund Raising	<u>213,811</u>	6.7%	
Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	\$3,209,838 \$65,770	100.0%	
Net Assets:	\$151,911		

BOD: Joseph J. Bell; Barbara Getz; Janet Peake; John Regan; Brian Bisnet; Marty Coleman-Hunt; Roger Hicks; Kurt Lorenz; Shana Maziarz; Isaac Silverman; Debra Weistar

#### Strategies for Change

#### 4330 Auburn Blvd, Suite 2200

Sacramento , CA 95841 County Sacramento

www.strategies4change.org

FEIN 94-2600143 Founded: 1979

Previous Donation: ○ Yes ● No List Date 6/23/2017

#### Mission:

Strategies for Change, formerly known as Chemical Dependency Center for Women was founded in 1978 under the name Women's Stress Alternatives, with the original purpose of treating women addicted to prescription medications. Now, Strategies for Change is considered one of the most comprehensive substance abuse and co-occurring treatment agency's for both men and women in Sacramento County. We are providing substance abuse, co-occurring mental health, reentry, and related behavioral health services for youth, adults, and families

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015				
Revenues:	Amount	%	Notes		
Government/Earned Contributions Other	\$2,266,310	100.0%			
Total Revenue: Expenses:	\$2,266,310	100.0%			
Program	\$2,045,446	84.6%			
Administration	373,148	15.4%			
Fund Raising					
Total Expenses:	<u>\$2,418,594</u>	100.0%			
Excess/(Deficit) of Revenues Over Expenses:	(\$152,284)				
Net Assets:	\$727,705				

## United Health Centers Foundation

650 Zediker Avenue Building #3

Parlier , CA 93648

County

Fresno

www.uhcofsjv.org

1,140

FEIN

Previous Donation: • Yes No

46-0693359

Founded: 2015

7/14/2017

List Date

8/4/2017

#### Mission:

THIS ORGANIZATION HAS BEEN FORMED FOR CHARITABLE PURPOSES TO PROVIDE AS WELL AS TO PROMOTE, SUPPORT AND ENCOURAGE THE PROVISION OF HEALTH CARE AND EDUCATION TO UNDERSERVED INDIVIDUALS AND THEIR FAMILIES IN THE SAN JOAQUIN VALLEY AND TO RAISE MONEY FOR AND SUPPORT THE NONPROFIT PURPOSES OF THE MEMBER, A FEDERALLY QUALIFIED HEALTH CENTER.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	95,181 65,550	59.2% 40.8%	Previous donation was through the PACE program.
Total Revenue: Expenses: Program Administration	<u>\$160,731</u> \$41,805	100.0%	
Fund Raising Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	<u>\$41,805</u> <u>\$118,926</u>	100.0%	
Net Assets:	\$6,821,800		

BOD: Jose Plascencia; Colleen Curtis; David Phillips; Justin Preas; Glenda Hill; Dr. Robert Shankerman; Ricardo Viveros; Bill Williams; Ofelia Garcia; John R. Shantz

#### Us for Warriors Foundation

#### 1626-G Sweetwater Rd #148

National City, CA 91950 County San Diego

www.Us4Warriors.org

FEIN 46-4167683 Founded: 2014

Previous Donation: • Yes No 1,060 7/14/2017 List Date 8/4/2017

#### **Mission:**

Us for Warriors Foundation or "Us4Warriors" is a California Public Benefit Corporation dedicated to promote the social welfare of the troops and veterans community. "Everything we do helps veterans and their families." That simple statement is clear, but also full of energy, excitement, hard work, determination and proven results that we apply to the fullest extent. We believe our own history of military and veteran related service and proven commitment to others every day gives those simple, eight words the most effective and resourceful meaning imaginable. Through our Us for Warriors supporting programs, helping hand deeds, inspiring events and advocacy, we believe that the key to making lives of fellow veterans better is to focus on the "whole veteran" and find ways to engage a community to fill the gaps and make a difference to enrich the lives of veterans and their families. Everything we do helps veterans and their families. The footprint we leave behind is not just imprints from strong boots, but also strong lives.

#### Impact:

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2016		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	29,445 <u>8,564</u>	77.5% 22.5%	Previous donation was the PACE program.
Total Revenue: Expenses:	<u>\$38,009</u>	100.0%	
Program  Administration  Fund Raising	\$48,771	100.0%	
Total Expenses: Excess/(Deficit) of	\$48,771	100.0%	
Revenues Over Expenses:	(\$10,762)		
Net Assets:	<u>\$9,844</u>		

BOD: Anthony Steward; Manny Otero; Lucas Penshorn; Ken Greenawald; Howard Darter; Ron Stark; Josh Pederson; Chris Ramirez; Dan Rice; Dan Sutton; Elizabeth Moyer

#### Veterans Association of North County

1617 Mission Ave

Oceanside , CA 92058 County San Diego

www.vancnorthcounty.org

FEIN 20-5862344 Founded: 2007

Previous Donation: • Yes No 1,080 7/14/2017 List Date 8/4/2017

#### Mission:

Veterans Association of North County (VANC), located in Oceanside, California, is a 501(c)3 non-profit organization created by a group of dedicated veterans to empower other veterans, members of the military, and their families by providing needed support and resources. We are an umbrella association that represents more than 30 veteran organizations spanning all branches of military service (including reserve personnel) and encompassing all generations, from active duty through retirees. Our mission is to serve as a one-stop resource center for all veterans and military, centralizing the services of diverse agencies to assist them with jobs, education, finances, health and wellness, and family issues.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	199,132 (29,077)	117.1% -17.1%	Previous donation was through the PACE program
Total Revenue: Expenses:	<u>\$170,055</u>	100.0%	
Program	\$2,400	11.1%	
Administration	6,298	29.2%	
Fund Raising	<u>12,851</u>	<u>59.6%</u>	
Total Expenses:	<u>\$21,549</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	\$148,50 <u>6</u>		
Net Assets:	<u>\$1,873,890</u>		

BOD: Chuck Atkinson; Mark Desens; Brenda Bomar; Kris Thorsten; John Meyer

#### Victory Village, Inc.

#### 12408 Kennedy Flat Road

Jackson , CA 95642 County Amador

www.victoryvillageamador.org

FEIN 32-0380137 Founded: 2013

Previous Donation: ○ Yes ● No List Date 1/13/2017

#### Mission:

OUR DUTY IS TO SERVE THOSE WHO HAVE SERVED OUR GREAT NATION. WE FACILITATE VETERANS SERVICES FOR OUR SERVICE MEMBERS, VETERANS, AND FAMILIES BY STREAM LINING ACCESS TO VETERAN'S HOUSING, EDUCATION, LIFE SKILLS, AND PHYSICAL WELLNESS SERVICES.

#### **Impact:**

Net Assets:

A donation would assist the organization in the furtherance of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$364,189 30,116 <u>200</u>	92.3% 7.6% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$394,505</u>	100.0%	
Program	\$385,464	92.7%	
Administration	29,487	7.1%	
Fund Raising	<u>703</u>	0.2%	
Total Expenses: Excess/(Deficit) of	\$415,654 (#31,140)	100.0%	
Revenues Over Expenses:	(\$21,149)		

BOD: Leland Meyer; Richard Judd; Eric Almquist; Barry Franks; Eddie Clayton; Jason Mulford; Nichole Mulford

\$109,844

#### Volunteers of America - Northern California and Northern Nevada

3434 Marconi Avenue

Sacramento , CA 95821 County Sacramento

www.voa-ncnn.org

FEIN 94-6001984 Founded: 1911

Previous Donation: • Yes No 20,000 7/18/2014 List Date 4/28/2017

#### **Mission:**

Volunteers of America works to prevent and end homelessness through a range of support services including eviction prevention, emergency services, transitional housing and permanent affordable housing. Once we engage homeless individuals, including youth and families with children, we stay with them for as long as it takes to return them to self-sufficiency. Sacramento individuals and families leaving homelessness behind receive intensive,

Sacramento individuals and families leaving homelessness behind receive intensive, comprehensive employment counseling, job referrals and ongoing job coaching through Volunteers of America. Combined with stable housing, ongoing case management and support, financial literacy workshops and more, students develop the tools to lead independent lives and serve as positive role models for their families.

#### **Impact:**

A donation would be restricted to California and would assist them in their mission.

<b>Financial Information:</b>	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,139,188 1,208,787 <u>12,000</u>	92.5% 7.4% <u>0.1%</u>	The previous donation was to the Mather Campus
Total Revenue: Expenses:	<u>\$16,359,975</u>	100.0%	
Program	\$13,111,557	80.0%	
Administration	2,848,620	17.4%	
Fund Raising	420,997	2.6%	
Total Expenses:	<u>\$16,381,174</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$21,199)		
Net Assets:	\$7,013,277		

BOD: Paul Esch; Paul Ioanidis; Orlando Batturaro; Kathryn Radtkey-Gaither; Leo McFarland; Melissa Blair Aliotti; Bryan Bullard; Scott Drysch; Steven K. Green; Tom Lee; Judy McGarry; John Orr; Susanne Sadler; Stan Stancell; Joe Stinson; Rick Wylie



# 2018 CMFA/ CFSC/ CFPF Regular Meeting Schedule

Meetings will begin at 11:00 am at City Hall, 200 S. Anaheim Blvd, 6th Floor, Anaheim, CA 92805 unless noted with an \*.

January '18						
Su	М	Tu	W	Th	F	Sa
				4		
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

February '18							
Su	М	Tu	W	Th	F	Sa	
				1	2	3	
4	5	6	7	8	9	10	
				15			
18	19	20	21	22	23	24	
25	26	27	28				

	March '18							
Su	М	Tu	W	Th	F	Sa		
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11	12	13	14	15	16	17		
18	19	20	21	22	23	24		
25	26	27	28	29	30	31		

		Ap	ril '	18		
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15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

	May '18								
Su	М	Tu	W	Th	F	Sa			
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6	7	8	9	10	11	12			
13	14	15	16	17	18	19			
20	21	22	23	24	25	26			
27	28	29	30	31					

June '18							
Su	М	Tu	W	Th	F	Sa	
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17	18	19	20	21	22	23	
24	25	26	27	28	29	30	

July '18								
Su	М	Tu	W	Th	F	Sa		
1	2	3	4	5	6	7		
8	9	10	11	12	13	14		
15	16	17	18	19	20	21		
22	23	24	25	26	27	28		
29	30	31						

August '18								
Su	М	Tu	W	Th	F	Sa		
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19	20	21	22	23	24	25		
26	27	28	29	30	31			

September '18								
Su	М	Tu	W	Th	F	Sa		
						1		
2	3	4	5	6	7	8		
9	10	11	12	13	14	15		
16	17	18	19	20	21	22		
23	24	25	26	27	28	29		
30								

	October '18							
Su	М	Tu	W	Th	F	Sa		
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7	8	9	10	11	12	13		
14	15	16	17	18	19	20		
21	22	23	24	25	26	27		
28	29	30	31					

November '18							
Su	М	Tu	W	Th	F	Sa	
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-		-	-	8	_		
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18	19	20	21	22	23	24	
25	26	27	28	29	30		

	December '18							
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9	10	11	12	13	14	15		
16	17	18	19	20	21	22		
23	24	25	26	27	28	29		

CMFA Meetings



Holidays

<sup>\*</sup> Please refer to posted agenda for correct time and addresses of meeting.

## **California Foundation For Stronger Communities**

## Statement of Income and Expense vs. Budget July 2017 through September 2017

	Jul - Sep 17	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Program Income			
Restricted Income			
CMFA Restricted Grants	4,280	2,500	1,780
Total Restricted Income	4,280	2,500	1,780
Unrestricted Income			
CMFA Operations Grants	3,099	3,500	-401
CMFA Unrestricted Grants	370,000	341,500	28,500
Total Unrestricted Income	373,099	345,000	28,099
Total Program Income	377,379	347,500	29,879
Total Income	377,379	347,500	29,879
Gross Profit	377,379	347,500	29,879
Expense			
Charitable Payments			
Restricted Charity Payments	4,280	2,500	1,780
<b>Unrestricted Charity Payments</b>	370,000	341,500	28,500
Total Charitable Payments	374,280	344,000	30,280
Miscellaneous	0	635	-635
Office Supplies	234		
Professional Fees			
Accounting Fees	2,865	2,865	0
Total Professional Fees	2,865	2,865	0
Total Expense	377,379	347,500	29,879
Net Ordinary Income	0	0	0
Other Income/Expense			
Other Income			
Interest Income	2		
Other Income	0	5	-5
Total Other Income	2	5	-3
Net Other Income	2	5	-3
	_	5	-3

## **California Foundation For Stronger Communities**

### Statement of Income and Expense

July 2017 through September 2017

	Jul - Sep 17	Jul - Sep 16	\$ Change
Ordinary Income/Expense			
Income			
Program Income			
Restricted Income			
CMFA Restricted Grants	4,280	0	4,280
Total Restricted Income	4,280	0	4,280
Unrestricted Income			
<b>CMFA Operations Grants</b>	3,099	2,833	266
CMFA Unrestricted Grants	370,000	223,000	147,000
Total Unrestricted Income	373,099	225,833	147,266
Total Program Income	377,379	225,833	151,546
Total Income	377,379	225,833	151,546
Gross Profit	377,379	225,833	151,546
Expense			
Charitable Payments			
Restricted Charity Payments	4,280	0	4,280
Unrestricted Charity Payments	370,000	223,000	147,000
Total Charitable Payments	374,280	223,000	151,280
Office Supplies	234	0	234
Professional Fees			
Accounting Fees	2,865	2,833	32
Total Professional Fees	2,865	2,833	32
Total Expense	377,379	225,833	151,546
Net Ordinary Income	0	0	0
Other Income/Expense			
Other Income			
Interest Income	2	1	1
Total Other Income	2	1	1
Net Other Income	2	1	1
let Income	2	1	1

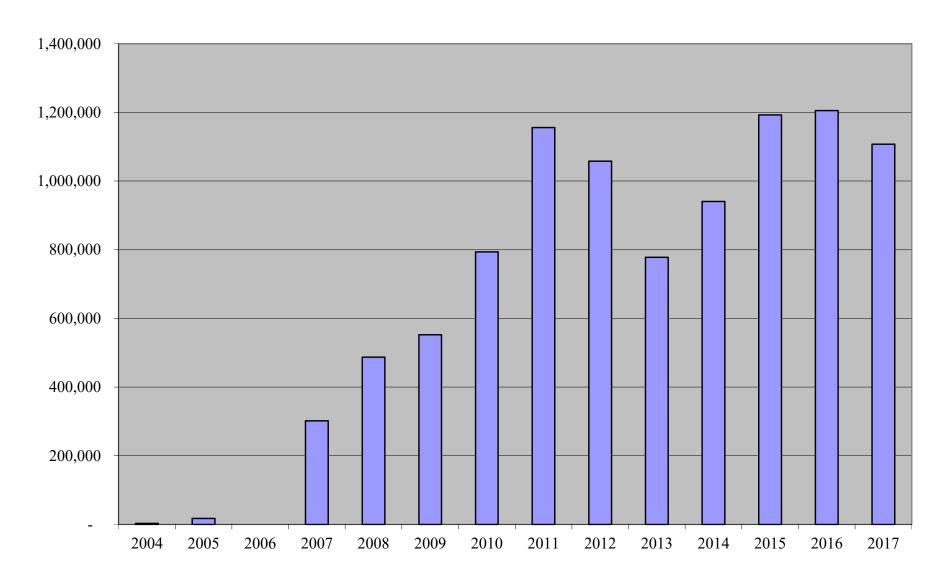
## **California Foundation For Stronger Communities**

#### **Statement of Financial Position**

As of September 30, 2017

	Sep 30, 17	Sep 30, 16	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
Wells Fargo Checking (#4721)	5,400	5,354	46
Total Checking/Savings	5,400	5,354	46
Accounts Receivable			
Accounts Receivable	13,975	12,148	1,827
Total Accounts Receivable	13,975	12,148	1,827
Total Current Assets	19,375	17,502	1,873
TOTAL ASSETS	19,375	17,502	1,873
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Other Current Liabilities			
Accrued Expenses	13,975	12,148	1,827
<b>Total Other Current Liabilities</b>	13,975	12,148	1,827
Total Current Liabilities	13,975	12,148	1,827
Total Liabilities	13,975	12,148	1,827
Equity			
Retained Earnings	5,398	5,353	45
Net Income	2	1	1
Total Equity	5,400	5,354	46
TOTAL LIABILITIES & EQUITY	19,375	17,502	1,873

### **Donations as of 9/15/2017**





## PROCEDURAL ITEMS FOR THE CFPF SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFPF, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).



# 2018 CMFA/ CFSC/ CFPF Regular Meeting Schedule

Meetings will begin at 11:00 am at City Hall, 200 S. Anaheim Blvd, 6th Floor, Anaheim, CA 92805 unless noted with an \*.

January '18								
Su	М	Tu	W	Th	F	Sa		
				4				
7	8	9	10	11	12	13		
14	15	16	17	18	19	20		
21	22	23	24	25	26	27		
28	29	30	31					

February '18								
Su	М	Tu	W	Th	F	Sa		
				1	2	3		
4	5	6	7	8	9	10		
				15				
18	19	20	21	22	23	24		
25	26	27	28					

March '18								
Su	М	Tu	W	Th	F	Sa		
				1	2	3		
4	5	6	7	8	9	10		
11	12	13	14	15	16	17		
18	19	20	21	22	23	24		
25	26	27	28	29	30	31		

April '18									
Su	М	Tu	W	Th	F	Sa			
1	2	3	4	5	6	7			
8	9	10	11	12	13	14			
15	16	17	18	19	20	21			
22	23	24	25	26	27	28			
29	30								

May '18									
Su	М	Tu	W	Th	F	Sa			
		1	2	3	4	5			
6	7	8	9	10	11	12			
13	14	15	16	17	18	19			
20	21	22	23	24	25	26			
27	28	29	30	31					

June '18							
Su	М	Tu	W	Th	F	Sa	
					1	2	
3	4	5	6	7	8	9	
10	11	12	13	14	15	16	
17	18	19	20	21	22	23	
24	25	26	27	28	29	30	

July '18									
Su	М	Tu	W	Th	F	Sa			
1	2	3	4	5	6	7			
8	9	10	11	12	13	14			
15	16	17	18	19	20	21			
22	23	24	25	26	27	28			
29	30	31							

August '18								
Su	М	Tu	W	Th	F	Sa		
				2		4		
5	6	7	8	9	10	11		
12	13	14	15	16	17	18		
19	20	21	22	23	24	25		
26	27	28	29	30	31			

September '18									
Su	М	Tu	W	Th	F	Sa			
						1			
2	3	4	5	6	7	8			
9	10	11	12	13	14	15			
16	17	18	19	20	21	22			
23	24	25	26	27	28	29			
30									

October '18							
Su	М	Tu	W	Th	F	Sa	
	1	2	3	4	5	6	
7	8	9	10	11	12	13	
14	15	16	17	18	19	20	
21	22	23	24	25	26	27	
28	29	30	31				

November '18									
Su	М	Tu	W	Th	F	Sa			
				1	2	3			
-		-	-	8	_				
11	12	13	14	15	16	17			
18	19	20	21	22	23	24			
25	26	27	28	29	30				

December '18									
Su	М	Tu	W	Th	F	Sa			
						1			
2	3	4	5	6	7	8			
9	10	11	12	13	14	15			
16	17	18	19	20	21	22			
23	24	25	26	27	28	29			

CMFA Meetings



Holidays

<sup>\*</sup> Please refer to posted agenda for correct time and addresses of meeting.