

# PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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# GRANGER APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: SDG Housing Partners

Action: Initial Resolution

Amount: \$50,000,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of National City, County of San Diego,

California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

SDG Housing Partners was founded to renovate and preserve affordable housing with the will and passion to re-create communities to the highest standards to make a difference for the residents of the property and the community at large by providing exceptional quality housing. SDG Housing Partners' mission is to renovate and operate the affordable housing communities to the highest standard while maintaining affordability in perpetuity.

Given the critical regulatory dynamics of a HUD property, SDG's expertise and understanding of the financial nuances of affordable housing transactions provides an ideal combination of what they believe to be maximum achievable proceeds to the Board of Directors while ensuring that the property will have the necessary funds to sustain a world-class renovation and future operations.

SDG Housing Partners is dedicated to providing social services to all residents that reside in their buildings. Through their non-profit partner HCA, SDG provides programs Including – Art, Gardening, Health and Wellness, Kaboom, Music, Photography, Computers, Sculpture, Stop Motion, Theater & Dance, and Cooking classes.

The Granger Apartments is an existing 181-unit multifamily affordable community originally built in 1970, located at 2700 East 8<sup>th</sup> Street, National City, CA. The project is made up of 150 one-bedroom units at 50% AMI, 10 one-bedroom units at 60% AMI, 13 two-bedroom units at 50% AMI, 7 two-bedroom units at 60% AMI and one non-revenue producing two-bedroom manager's unit. Renovations will include, new exterior energy efficient windows, renovation of all units, new appliances and fixtures, new energy efficient heating and cooling systems, renovated and updated common areas and exterior and the installation of exterior balconies to all units that do not already have balconies. The project has a HAP contract for 90% of the units and will receive a 20-year renewal. The property features a community room, gym, computer room, garden, community lounge area, spa, and lush courtyards. The financing of this project will result in the preservation of affordable housing for 180 low-income households in National City for the next 55 years.

## The City of National City:

The City of National City will need to become a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$16,085 as part of the CMFA's sharing of Issuance Fees.

## **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 41,511,500
Total Sources:	\$ 41,511,500

#### Uses of Funds:

Land Acquisition:	\$ 6,900,000
Building Acquisition:	\$ 27,600,000
Rehabilitation:	\$ 6,431,000
Architectural & Engineering:	\$ 200,000
Legal & Professional:	\$ 380,500
Total Uses:	\$ 41,511,000

#### Terms of Transaction:

Amount: \$50,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2016

#### Public Benefit:

A total of 180 low-income households will be able to enjoy high quality, independent, affordable housing in National City for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

91% (163 Units) restricted to 50% or less of area median income households, and

9% (17 Units) restricted to 60% or less of area median income households.

Unit Mix: One-bedroom & two-bedroom units

Term of Restriction: 55 years

## Finance Team:

Lender: Citibank

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD
Borrower Counsel: TBD

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$50,000,000 for Granger Apartments affordable multi-family housing facility located in the City of National City, San Diego County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# PROVIDENCE HOUSE OAKLAND APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Providence Health & Services - Washington

Action: Initial Resolution

Amount: \$9,500,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

Providence Health & Services-Washington is a regional division of Providence Health & Services (PH&S). Providence Health & Services is the third largest nonprofit healthcare system in the United States, with a commitment to providing for community needs, especially for the poor and vulnerable. The Providence system includes: more than 82,000 employees providing a diverse range of services from birth to end of life, including acute care, physician clinics, long-term and assisted living, palliative and hospice care, home health, supportive housing and education; 34 hospitals, 600 physician clinics, 22 long-term care facilities, 19 hospice and home health programs; and 689 supportive housing units in 14 locations. Providence's health plan services employees and large employer groups covering 513,000 members.

Providence impacts more than five times as many lives in non-acute settings as in traditional hospital setting. On any given day, Providence cares for more than 1,200 people in its long-term care settings, more than 4,000 in its hospitals and more than 15,000 in clinic settings. Daily, it serves more than 7,000 people in its many home health and palliative care programs and almost 800 in supportive housing. In 2015, Providence provided \$951 million in community benefit.

The Providence House Oakland Apartments is an existing 41-unit affordable multi-family housing development. The project consists of a 32,591 sf building including 34 one-bedroom units, 6 two-bedroom units and 1 two-bedroom non-income restricted manager's unit. Amenities include a laundry room and lounge, community room with kitchen and outdoor patio area. The project's 40 units of affordable housing serve individuals with a diagnosed mental or physical disability. There are additional preferences for housing individuals with HIV/AIDS and homeless households. All units are restricted to households making 50% & 60% of AMI or less. Rehabilitation will include energy efficiency upgrades, select interior and exterior repairs and replacements, front entry area will be reconfigured, additional security cameras and common areas will be reconfigured. This financing will preserve 40 units of affordable housing for the City of Oakland for 55 years.

#### The City of Oakland:

The City of Oakland is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$4,500 as part of the CMFA's sharing of Issuance Fees.

## Proposed Construction Financing:

Sources	$\alpha f$	Fun	de.
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Tax-Exempt Bond:	\$ 7,200,000
Seller Note:	\$ 3,513,258
City of Oakland Loan:	\$ 941,124
Construction Bridge Loan:	\$ 760,672
FHLB:	\$ 400,000
Sponsor Loan:	\$ 135,000
Project Cash:	\$ 277,242
Equity:	\$ 175,000
Total Sources:	\$ 13,402,296

#### Uses of Funds:

Land Acquisition:	\$ 1,030,000
Building Acquisition:	\$ 6,270,000
Rehabilitation:	\$ 4,152,370
New Machinery/ Equipment:	\$ 20,000
Architectural & Engineering:	\$ 203,025
Legal & Professional:	\$ 713,276
Capitalized Interest & Reserves:	\$ 355,834
LIHTC, FHA & Const. Loan Fees:	\$ 288,023
Developer Fee:	\$ 207,018
Costs of Issuance:	\$ 162,750
Total Uses:	\$ 13,402,296

#### Terms of Transaction:

Amount: \$9,500,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: December 2016

#### Public Benefit:

A total of 40 low-income households will be able to enjoy high quality, independent, affordable housing in the City of Oakland, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

10% (4 Units) restricted to 50% or less of area median income households; and 90% (36 Units) restricted to 60% or less of area median income households

Unit Mix: One- and two-bedrooms Term of Restriction: 55 years

## Finance Team:

Lender: U.S. Bank, N.A.

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Kantor Taylor Nelson Evatt & Decina

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$9,500,000 for Providence House Oakland Apartments affordable multi-family housing facility located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and approval of the Final Resolution.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# VILLA PACIFICA II APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: C&C Development Co., LLC

Action: Initial Resolution

Amount: \$13,000,000

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of Rancho Cucamonga, County of San

Bernardino, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

C&C Development is a full service Real Estate Development Company with over 30 years of experience. C&C Development approaches every project with the long-term in mind. Through quality of design and construction, they are not only developing projects to be successful today, they are developing projects that will remain successful 10, 20, and 30 years into the future.

The principals and senior management staff of C&C Development take a hands-on approach to all aspects of the real estate development process: acquisition, entitlement, financing, construction, management, and ownership. The company is closely associated with many of the finest professional consultants in the business; architects, land planners, engineers, attorneys and accountants.

C&C works closely with City staff to effectively utilize and leverage available funds to meet affordable housing production requirements as well as to achieve redevelopment goals relating to neighborhoods and specific properties. C&C's wealth of experience in structuring complex project financing enables it to use a variety of funding sources including: tax exempt bonds, low-income housing tax credits, tax increment financing, as well as NSP, HOME, CDBG, HUD and conventional financing.

The Villa Pacifica II Apartments is a proposed new construction development of a 3-story building consisting of 60 one- and two-bedroom units. With the exception of 1 two-bedroom manager unit, all of the units will be income restricted to senior households age 62 years and older with income levels at or below the 30%, 50% and 60% AMI levels. The property is a vacant lot located at 7418 Archibald Avenue in Rancho Cucamonga, CA. The site is located adjacent to the existing Villa Pacifica Senior Apartments. The financing of this project will result in the creation of affordable housing for another 59 low-income, senior households in the City of Rancho Cucamonga for the next 55 years.

## The City of Rancho Cucamonga:

The City of Rancho Cucamonga is a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$5,828 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 9,325,391
City of Rancho Cucamonga:	\$ 5,683,821
Deferred Developer Fee:	\$ 636,509
Costs Deferred Until Completion:	\$ 367,935
GP Equity:	\$ 100
Equity:	\$ 582,252
Total Sources:	\$ 16,596,008

#### Uses of Funds:

Land Acquisition:	\$ 2,880,000
New Construction:	\$ 8,780,000
Architectural & Engineering:	\$ 630,000
Legal & Professional:	\$ 325,000
Developer Fee:	\$ 1,000,000
Development Impact & Permits:	\$ 1,565,000
Soft and Financing Costs:	\$ 1,142,820
Costs Deferred Until Completion:	\$ 186,190
Costs of Issuance:	\$ 86,998
Total Uses:	\$ 16,596,008

## Terms of Transaction:

Amount: \$13,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: January 2017

#### Public Benefit:

A total of 59 low-income, senior households will be able to enjoy high quality, independent, affordable housing in Rancho Cucamonga for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

8% (5 Units) restricted to 30% or less of area median income households, and 12% (7 Units) restricted to 50% or less of area median income households, and 80% (47 Units) restricted to 60% or less of area median income households.

Unit Mix: One- & two-bedroom units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Goldfarb and Lipman

## Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$13,000,000 for Villa Pacifica II Apartments affordable multi-family housing facility located in the City of Rancho Cucamonga, San Bernardino County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# OWENDALE MUTUAL HOUSING COMMUNITY APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Mutual Housing California

Action: Initial Resolution

Amount: \$6,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Davis, Yolo County,

California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

Incorporated in 1988, Mutual Housing was formed as a partnership of neighborhood residents, business representatives, housing advocates, and local government dedicated to improving housing opportunities for lower income families. The Mutual Housing founders' major objective was to create a locally controlled nonprofit that would be a force for revitalizing low-income communities by strengthening neighborhood assets—both the housing and the neighborhood residents. By acquiring deteriorating multifamily structures, they envisioned that Mutual Housing could leverage private and public capital to renovate properties and turn them around into safe, affordable and well-functioning residential communities. Similarly, by attracting investment to construct new housing on vacant in-fill lots, Mutual Housing would add to the local supply of safe, affordable housing and eliminate the hazards often associated with vacant lots.

Mutual Housing owns and operates 1,071 homes in 19 multifamily communities. Some of the communities are designed and constructed by Mutual Housing on vacant in-fill lots; others are acquired and rehabilitated by Mutual Housing because they were deteriorated bank or HUD REOs and are a critical focus for neighborhood revitalization efforts. Mutual Housing staff organizers provide leadership development support to resident leaders who are active in increasing the participation of other residents. The goal of Mutual Housing organizing is to encourage the involvement of all residents in operating the specific sites, working in the community, and providing leadership in the organization. This involvement enables residents to work together to more effectively identify solutions and resources which will strengthen communities and build safe, healthy neighborhoods.

The Owendale Mutual Housing Community Apartments is an existing 45-unit affordable multifamily housing development. The project was originally constructed by another developer in 2003. Because the project was poorly designed, constructed and financially structured, Mutual Housing took over ownership and management in 2008. The financing will address deferred maintenance, financially restructure the existing financing and as a result, ensure the property's long-term financial and physical sustainability. Units will be restricted to household earning incomes of 25%, 35%, 50% and 60% of Area Median Income. Five units will be reserved for developmentally disabled households and another five units will be reserved for homeless/ at risk of homeless households. This financing will preserve 44 units of affordable housing for households in the City of Davis for 55 years.

# The City of Davis:

The City of Davis will need to become a member of the CMFA and will be asked to hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$2,500 as part of the CMFA's sharing of Issuance Fees.

# **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 4,000,000
Equity:	\$ 3,742,000
Total Sources:	\$ 7,742,000

#### Uses of Funds:

Building Acquisition:	\$ 5,122,000
Rehabilitation:	\$ 2,300,000
Architectural & Engineering:	\$ 50,000
Legal & Professional:	\$ 100,000
Costs of Issuance:	\$ 170,000
Total Uses:	\$ 7,742,000

#### <u>Terms of Transaction</u>:

Amount: \$6,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: January 2017

#### Public Benefit:

A total of 44 low income households will be able to enjoy high quality, independent, affordable housing in the City of Davis, California for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

11% (5 Units) restricted to 25% or less of area median income households; and 39% (17 Units) restricted to 35% or less of area median income households; and 32% (14 Units) restricted to 50% or less of area median income households; and

18% (8 Units) restricted to 60% or less of area median income households

Unit Mix: One-, two- and three-bedrooms units

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Gubb & Barshay LLP

Financial Advisor: Community Housing Partnership Corporation

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$6,000,000 for Owendale Mutual Housing Community Apartments affordable multi-family housing facility located in the City of Davis, Yolo County, California.

Note: This transaction is subject to review and approval of the Final Resolution.



# LIBERTY AT ALISO APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: USA Properties

Action: Initial Resolution

Amount: \$41,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Aliso Viejo, Orange

County, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

USA Properties Fund, Inc. ("USA") is a privately owned real estate development organization specializing in the creation of outstanding senior and family communities. Founded in 1981 and headquartered in Roseville, California, USA provides a full range of capabilities for community development, including financing, development, construction services, rehabilitation and property management. Their values, leadership and team structure reflect their success with the development, construction and acquisition/rehabilitation of over 11,000 units of family and senior apartments in over 82 communities throughout California and Nevada.

USA employs over 325 individuals in two states. They also possess active State of California and State of Nevada Contractors Licenses as well as a State of California Department of Real Estate Broker's License. USA is an active Associate member of the California Redevelopment Association (CRA), is active in the Urban Land Institute (ULI), and has sitting Board Members within the North State B.I.A., C.B.I.A and HomeAid.

Nearly all of the communities developed by USA are public/private partnerships. They are confident in their ability to conceive and deliver developments worthy of local agency subsidy and participation. This commitment to enrich and revitalize communities at a neighborhood level is enhanced by their expertise in obtaining public subsidy bond and tax credit financing from local, state and federal sources. They take pride in creating inviting communities that are well known for their quality of construction, innovative design, appealing amenities and outstanding property management.

The Liberty at Aliso Apartments is a new construction 200-unit affordable multi-family housing development. The project will consist of a 4-story building with an elevator and podium parking. There will be courtyards, green area and a swimming pool for the residents. There will be a leasing office and recreation suite. Each unit will have balconies and their own washer/dryer hook ups. The project will accommodate families with unit sizes of one- and two-bedrooms located at 4 Liberty, Aliso Viejo, CA. This financing will produce 200 units of affordable housing for the City of Aliso Viejo for 55 years.

# The City of Aliso Viejo:

The City of Aliso Viejo is a member of the CMFA and held a TEFRA hearing on April 6, 2016. Upon closing, the City is expected to receive approximately \$15,075 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 41,000,000
City of Aliso Viejo – Housing Trust Funds:	\$ 2,025,000
City of Aliso Viejo – Park Fee:	\$ 4,420,000
USA Properties Fund, Inc.:	\$ 6,831,703
Equity:	\$ 9,026,139
Total Sources:	\$ 63,302,842

#### Uses of Funds:

Land Acquisition:	\$ 7,424,663
New Construction:	\$ 36,972,890
Soft Costs:	\$ 7,898,663
Developer Fee:	\$ 6,478,621
Architectural & Engineering:	\$ 1,299,965
Reserves:	\$ 573,189
Financing Costs:	\$ 2,448,851
Costs of Issuance:	\$ 206,000
Total Uses:	\$ 63,302,842

#### Terms of Transaction:

Amount: \$41,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: September 2016

#### Public Benefit:

A total of 200 families will be able to enjoy high quality, independent, affordable housing in the City of Aliso Viejo, California. Services that will be offered include resident services coordination and on-site programming.

Percent of Restricted Rental Units in the Project: 100%

25% (50 Units) restricted to 50% or less of area median income households; and 75% (150 Units) restricted to 60% or less of area median income households

Unit Mix: One- and two-bedrooms Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank, N.A.

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: TBD

Borrower Counsel: Bocarsly Emden Cowan Esmail & Arndt LLP

## Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve an Initial Resolution of \$41,000,000 for Liberty at Aliso Apartments affordable multi-family housing facility located in the City of Aliso Viejo, Orange County, California.

Note: This transaction is subject to review and approval of the Final Resolution.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# CROSSROADS APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Burbank Housing Development Corporation

Action: Final Resolution

Amount: \$24,895,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Santa Rosa, Sonoma

County, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

Burbank Housing Development Corporation ("Burbank Housing") is a nonprofit organization dedicated to increasing the supply of housing in Sonoma County, so that low-income people of all ages, backgrounds and special needs will have a better opportunity to live in decent and affordable housing. Organized in 1980, Burbank provides qualified nonprofit housing development, ownership and management services in Sonoma County.

Burbank Housing builds and manages family and senior rental housing and creates home ownership opportunities, largely through its mutual self-help program. Burbank Housing collaborates with service organizations to provide supportive housing for people with special needs, including people who are elderly, physically or mentally disabled, farm workers or homeless.

This is the CMFA's sixth project with Burbank Housing.

The Crossroads Apartments is a new construction of a proposed 79-unit affordable multi-family housing development to be built in the unincorporated Roseland area of Santa Rosa, located at 1990-2030 Burbank Avenue, Santa Rosa, CA. The Project will be restricted to households earning between 30% and 60% of Area Median Income. Amenities will include a community room, courtyards, tot lot, play areas, laundry facilities and pedestrian paths. On-site resident services will be arranged by an on-site resident services coordinator. There will also be services for homeless person through Catholic Charities. This financing will help create 78-units of affordable housing for the City of Santa Rosa for 55 years.

## The County of Sonoma:

The County of Sonoma is a member of the CMFA and held a TEFRA hearing on March 15, 2016. Upon closing, the City is expected to receive approximately \$13,967 as part of the CMFA's sharing of Issuance Fees.

## Proposed Construction Financing:

Sources of Funds:	Co	nstruction	Permanent
Tax-Exempt Bond:	\$	24,895,000	\$ 12,849,000
LIH Tax Credit Equity:	\$	1,280,162	\$ 12,645,985
Developer Equity:	\$	1,008,335	\$ 0
Itemized Public Funds Sources:	\$	9,592,513	\$ 0
Costs Deferred (Def. Dev. Fee & Interest):	\$	2,235,206	\$ 1,352,098
Sonoma Co. CDBG/HOME:	\$	0	\$ 5,042,513
Sonoma Co. 2016-17 HOME:	\$	0	\$ 300,000
City of Santa Rosa RDA/HTF:	\$	0	\$ 4,250,000
Accrued Deferred Interest:	\$	0	\$ 228,649
GP Equity:	\$	0	\$ 2,016,670
GP Equity (Sales Proceeds SFR):	\$	0	\$ 175,000
LP Equity Energy Tax Credits:	\$	0	\$ 17,700
Total Sources:	\$	39,011,216	\$ 38,877,615

# Uses of Funds:

Acquisition/ Land Purchase:	\$ 2,907,445
Predev. Int/Holding Cost:	\$ 1,409,952
Environmental Mitigation:	\$ 1,100,000
New Construction:	\$ 21,250,386
Architectural Fees:	\$ 625,897
Survey & Engineering:	\$ 457,419
Construction Interest and Fees:	\$ 1,892,063
Permanent Financing:	\$ 60,000
Legal Fees:	\$ 65,000
Reserves:	\$ 299,611
Appraisal:	\$ 20,700
Contingency Cost:	\$ 1,743,160
Local Development Impact Fees:	\$ 1,630,476
Other Project Costs (Marketing, etc.) *:	\$ 1,067,365
Developer Costs:	\$ 4,348,141
Total Uses:	\$ 38,877,615

#### Terms of Transaction:

Amount: \$24,895,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August 2016

#### Public Benefit:

A total of 78 households will be able to enjoy high quality, independent, affordable housing in the City of Santa Rosa. The project will have on-site supportive services available free of charge to residents.

Percent of Restricted Rental Units in the Project: 100%

92% (72 Units) restricted to 50% or less of area median income households; and 8% (6 Units) restricted to 60% or less of area median income households

8% (6 Units) restricted to 60% or less of area median income nousenor

Unit Mix: 1-, 2- & 3-bedroom units

Term of Restriction: 55 years

## Finance Team:

Lender: Wells Fargo Bank, N.A.
Bond Counsel: Jones Hall, APLC
Issuer Counsel: Jones Hall, APLC

Lender Counsel: Eichner Norris & Neumann PLLC

Borrower Counsel: Gubb & Barshay, LLP

Financial Advisor: California Housing Partnership Corporation

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$24,895,000 for Crossroads Apartments affordable multi-family housing facilities located in the City of Santa Rosa, Sonoma County, California.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# PIERCE PARK APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: DeSola Development Associates, LLC

Action: Final Resolution

Amount: \$100,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Los Angeles, Los Angeles

County, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

DeSola Development Associates, LLC ("DeSola"), is headquartered in Orange County California. They specialize solely in multifamily real property investment. DeSola adds value throughout the entire process of the acquisition, renovation, repositioning, management and disposition of existing apartment assets.

DeSola is experienced in navigating the complexities of affordable housing development and they are committed to creating long-term housing solutions in the cities and communities that they serve. They believe passionately in using their extensive experience and skills to create a positive impact in their communities and they take great pride in the quality of their developments, their ongoing commitment to community revitalization, and their extensive and collaborative partnership with financial and public sector entities.

DeSola actively seeks the challenges presented by tired, worn, mismanaged or underperforming assets in stable or improving locations that have the potential for solid, reliable cash flow and appreciation. Their expertise comes from years of experience in both up and down markets. DeSola's principals collectively possess over 50 years of investment real estate experience.

#### The Project:

The Pierce Park Apartments is an acquisition/rehabilitation of a 430-unit, affordable multi-family housing development made up of ten 2-story buildings. The project was last renovated in 1999 using tax-exempt bonds issued by the California Statewide Communities Development and proceeds from the syndication of 4% LIHTC. The project's units will all be restricted to

households making no more than 50% and 60% of Area Median Income with the exception of four market rate units that will be used as manager's units. In order to preserve Pierce Park Apartments, critical renovations will need to be addressed. Renovations will be done to improve energy efficiency and to meet sustainability goals and improve building performance. The scope of work will include upgrades to HVAC equipment. Interior improvements to the unit's kitchens, bathrooms and flooring will also be addressed. The project is located at 12700 Van Nuys Blvd., Los Angeles, California. This financing will continue to preserve 426 units of affordable housing in the City of Los Angeles for another 55 years.

#### The City of Los Angeles:

The City of Los Angeles is a member of the CMFA and held a TEFRA hearing on April 13, 2016. Upon closing, the City is expected to receive approximately \$25,583 as part of the CMFA's sharing of Issuance Fees.

#### Proposed Financing:

Sources of Funds:	Co	<u>nstruction</u>	<u>Permanent</u>
Tax-Exempt Bond:	\$	92,500,000	\$ 92,500,000
Operating Income:	\$	5,150,585	\$ 5,150,585
LIH Tax Credit Equity:	\$	48,295,354	\$ 53,038,207
Deferred Developer Fee:	\$	17,545,537	\$ 12,802,684
Total Sources:	\$	163,491,476	\$ 163,491,476

## Uses of Funds:

i ulius.	
Acquisition/ Land Purchase:	\$ 98,000,000
Rehabilitation:	\$ 27,164,117
Relocation:	\$ 1,040,500
Architectural Costs:	\$ 75,000
Survey & Engineering:	\$ 50,000
Construction Financing:	\$ 7,285,229
Permanent Financing:	\$ 718,750
Legal Fees:	\$ 120,000
Reserves:	\$ 6,805,126
Contingency Costs:	\$ 2,794,815
Appraisal:	\$ 10,000
Other Costs (Marketing, etc.) *:	\$ 927,939
Developer Costs:	\$ 18,500,000
Total Uses:	\$ 163,491,476

## Terms of Transaction:

Amount: \$100,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August 2016

#### Public Benefit:

A total of 426 households will continue to be able to enjoy high quality, independent, affordable housing in the City of Los Angeles, California.

Percent of Restricted Rental Units in the Project: 100%

10% (43 Units) restricted to 50% or less of area median income households; and 90% (383 Units) restricted to 60% or less of area median income households.

Unit Mix: 2-, 3- and 4-bedroom units

Term of Restriction: 55 years

## Finance Team:

Lender: JLL Capital Markets

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC Lender Counsel: Ballard Spahr LLP Borrower Counsel: Dan Vaugh LLP

Financial Advisor: Horizon Development Consulting

## Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$100,000,000 for Pierce Park Apartments affordable multi-family housing facility located in the City of Los Angeles, Los Angeles County, California.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# ANTELOPE VALLEY APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: DeSola Development Associates, LLC

Action: Final Resolution

Amount: \$14,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facility Located in the City of Lancaster, Los Angeles

County, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

DeSola Development Associates, LLC ("DeSola"), is headquartered in Orange County California. They specialize solely in multifamily real property investment. DeSola adds value throughout the entire process of the acquisition, renovation, repositioning, management and disposition of existing apartment assets.

DeSola is experienced in navigating the complexities of affordable housing development and they are committed to creating long-term housing solutions in the cities and communities that they serve. They believe passionately in using their extensive experience and skills to create a positive impact in their communities and they take great pride in the quality of their developments, their ongoing commitment to community revitalization, and their extensive and collaborative partnership with financial and public sector entities.

DeSola actively seeks the challenges presented by tired, worn, mismanaged or underperforming assets in stable or improving locations that have the potential for solid, reliable cash flow and appreciation. Their expertise comes from years of experience in both up and down markets. DeSola's principals collectively possess over 50 years of investment real estate experience.

#### The Project:

The Antelope Valley Apartments is a 121-unit acquisition/rehabilitation affordable multi-family housing property. The property is an existing apartment project that is currently occupied. Upon completion, one hundred (100%) percent of the rental units will be rent and income restricted. 24 units will be restricted at 50% Area Median Gross Income (AMGI) and 95 units will be restricted

at 60% AMGI. There will be two manager units. Construction is expected to begin around June 2016 and be complete by February 2017. The buildings are wood frame on concrete slab, stucco exterior walls and pitched roofs. The development amenities will include a playground, perimeter fence, laundry room, security patrol and on-site management. The project will include units with amenities including balcony/patio, air conditioning, range, refrigerator/freezer and garbage disposal. Community services and facilities are readily available in the surrounding area. These include public services such as fire stations, hospitals, police stations, and schools (all ages). The subject property is located in the Lancaster School District. Schools in the subject's immediate area are a mix of public and private, including: Joshua Elementary School, Sunnydale Elementary School, and El Dorado Elementary School. This financing will continue to preserve 121 units of affordable housing in the City of Lancaster for another 55 years.

#### The City of Lancaster:

The City of Lancaster is a member of the CMFA and held a TEFRA hearing on May 24, 2016. Upon closing, the City is expected to receive approximately \$10,937 as part of the CMFA's sharing of Issuance Fees.

## **Proposed Financing:**

Sources of Funds:	<u>Cc</u>	<u>onstruction</u>	Permanent
Tax-Exempt Bond:	\$	14,000,000	\$ 13,100,000
LIH Tax Credit Equity:	\$	4,078,378	\$ 6,698,313
Deferred Developer Fee:	\$	1,719,935	\$ 0
Operating Income During Rehab:	\$	344,972	\$ 344,972
Total Sources:	\$	20,143,285	\$ 20,143,285

#### Uses of Funds:

Tunus.	
Acquisition/ Land Purchase:	\$ 12,000,000
Hard Construction Costs:	\$ 2,996,964
Architect & Engineering Fees:	\$ 100,000
Appraisal:	\$ 10,000
Developer Fee:	\$ 2,375,000
Legal Fees:	\$ 105,000
Relocation:	\$ 322,500
Contingency Cost:	\$ 309,136
Operating Reserve:	\$ 509,557
Construction and Permanent Financing:	\$ 1,060,897
Soft Costs (Marketing, etc.) *:	\$ 354,231
Total Uses:	\$ 20,143,285

#### Terms of Transaction:

Amount: \$14,000,000 Maturity: 17 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August 2016

#### Public Benefit:

A total of 119 households will continue to be able to enjoy high quality, independent, affordable housing in the City of Lancaster, California.

Percent of Restricted Rental Units in the Project: 100%

20% (24 Units) restricted to 50% or less of area median income households; and 80% (95 Units) restricted to 60% or less of area median income households.

Unit Mix: 2- and 3-bedroom units

Term of Restriction: 55 years

## Finance Team:

Lender: Boston Private Bank

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, APLC

Lender Counsel: Eichner Norris & Neumann PLLC

Borrower Counsel: Dan Vaughn LLP

Financial Advisor: Horizon Development Consulting, LLC

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$14,000,000 for Antelope Valley Apartments affordable multi-family housing facility located in the City of Lancaster, Los Angeles County, California.

<sup>\*</sup>Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# LIFE'S GARDEN APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Beacon Communities, Inc.

Action: Final Resolution

Amount: \$39,000,000

Purpose: Finance Affordable Multi-Family Rental Housing

Facilities Located in the City of Sunnyvale, Santa Clara

County, California

Activity: Affordable Housing

Meeting: July 15, 2016

#### Background:

The Mission Statement for Beacon Communities is that they will "advocate for, develop and operate quality housing and services for the aging and other people with limited resources and/or disabilities, enabling them to thrive in a positive, affordable and supportive community".

Because Beacon Communities seeks to enhance quality of life, seniors and others with limited resources and/or disabilities will have a safe place to live and access to services they need and deserve.

Older people and others with limited resources and/or disabilities should have the right to experience life to its fullest through self-determination. A caring community recognizes that people are individuals with changing needs and seeks innovative approaches that emphasize each person's wholeness. Beacon's services provide opportunities for personal growth, security, fulfillment and choice. Their heritage leads them to serve older people and others with limited resources and/or disabilities without regard to religious preference.

As a charitable corporation, Beacon Communities exists for and is responsible to the communities they serve. Their comprehensive programs go beyond the provision of services within their own communities and attempts to effect changes within society that lead toward a fuller life for all of us.

The Life's Garden Apartments project is an acquisition/rehabilitation of a 208-unit affordable senior housing development. The retirement community offers studio and one-bedroom apartments with approximately 450-550 square feet per apartment. Ground floor units enjoy a small garden patio and most second floor units enjoy a view of the center courtyard gardens. All second floor units are accessible via elevator. Units are equipped with full kitchens, ceiling fans and double pane windows. Parking is available on-site and antenna, cable and internet hook-ups are available. The property has a large lounge, community room, and dining room. An outside party currently provides meals to residents. The property also has an exercise room, library, game room and beauty salon. Life's Garden has an on-site service coordinator with access to a variety of classes/ services on health and safety. The property has a 22 passenger bus for social outings and events. 195 of the units will be restricted to 50% and 60% of Area Median Income. There will be 11 market rate units and 2 manager's units. The project is located at 450 Old San Francisco Road, Sunnyvale, CA 94086. This financing will continue to provide 195 units of affordable housing for the City of Sunnyvale for the next 55 years.

#### The City of Sunnyvale:

The City of Sunnyvale is a member of the CMFA and held a TEFRA hearing on March 29, 2016. Upon closing, the City is expected to receive approximately \$15,667 as part of the CMFA's sharing of Issuance Fees.

#### **Proposed Financing:**

Sources of Funds:	Co	nstruction	<u>Permanent</u>
Tax-Exempt Bond:	\$	39,000,000	\$ 32,500,000
Seller Carryback Loan:	\$	23,275,562	\$ 16,275,562
GP Existing Reserves Loan:	\$	1,113,168	\$ 1,113,168
LIH Tax Credit Equity:	\$	2,000,000	\$ 20,115,258
Deferred Developer Fee:	\$	0	\$ 4,314,436
Accrued/ Deferred Carryback Loan Interest:	\$	1,048,476	\$ 1,048,476
Total Sources:	\$	66,437,206	\$ 75,366,900

#### Uses of Funds:

Acquisition/ Land Purchase:	\$ 31,400,000
Rehabilitation:	\$ 20,737,041
Relocation:	\$ 3,050,000
Architectural Fees:	\$ 1,053,000
Survey & Engineering Fees:	\$ 149,000
Construction Interest and Fees:	\$ 4,423,201
Permanent Financing:	\$ 30,000
Legal Fees:	\$ 40,000
Reserves:	\$ 2,340,393
Appraisal:	\$ 10,000
Contingency:	\$ 3,365,841
Soft Costs, Marketing, etc.*:	\$ 893,988
Developer Costs:	\$ 7,874,436
Total Uses:	\$ 75,366,900

#### Terms of Transaction:

Amount: \$39,000,000 Maturity: 20 years

Collateral: Deed of Trust on property

Bond Purchasers: Private Placement Estimated Closing: August, 2016

#### Public Benefit:

A total of 195 senior households will continue to be able to enjoy high quality, independent, affordable housing in the City of Sunnyvale, California for another 55 years.

Percent of Restricted Rental Units in the Project: 93%

20% (42 Units) restricted to 50% or less of area median income households. 74% (153 Units) restricted to 60% or less of area median income households.

Unit Mix: Studio and 1-bedroom units

Term of Restriction: 55 years

## Finance Team:

Lender: U.S. Bank, NA
Bond Counsel: Jones Hall, APLC
Issuer Counsel: Jones Hall, APLC
Lender Counsel: Paul Hastings, LLP
Borrower Counsel: Gubb and Barshay

Financial Advisor: Community Economics Inc.

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$39,000,000 for Life's Garden Apartments affordable multi-family housing facilities located in the City of Sunnyvale, Santa Clara County, California.

\*Other Costs: These are costs that are categorized by CDLAC as "Other Costs" they may include the following; Accounting/Reimbursable, Appraisals, Audit Costs, Capital Needs Assessment, Contingency, Demolition & Environmental Remediation, Environmental Audit, Furnishings, Inspections, Insurance, Investor Due Diligence, Local Development Impact Fees, Marketing, Market Study, Operating Reserves, Permit Processing Fees, Prevailing Wage Monitoring, Relocation, Seismic, Syndication Consultants, TCAC App/Allocation/Monitoring Fees.



# OPEN DOOR COMMUNITY HEALTH CENTERS SUMMARY AND RECOMMENDATIONS

Applicant: Open Door Community Health Centers

Action: Final Resolution

Amount: \$14,000,000

Purpose: Finance Healthcare Facilities Located in the City of

Fortuna, Humboldt County, California

Activity: Healthcare Facilities

Meeting: July 15, 2016

#### Background:

Open Door started as a single clinic in 1971. At that time there wasn't enough access to quality health care in Humboldt and the surrounding counties. The founders of Open Door Community Health Centers shared the vision of providing excellent health care and education to all members of the community.

Now, Open Door has 13 clinics, and 3 mobile clinics, spread throughout Humboldt and Del Norte counties, serving approximately 50,000 patients a year and employing over 500 members of the community. Open Door continually seeks to promote the development of a health care system which meets the needs and enhances the health to all members of our community.

Open Door Community Health Centers ("ODCHC") has been deemed a Federally Qualified Health Center since 1999 by the Bureau of Primary Health Care of the Health Resources and Services Administration of the US Department of Health and Human Services. Federally Qualified Health Centers (FQHCs) include all organizations receiving grants under Section 330 of the Public Health Service Act (PHS). FQHCs qualify for enhanced reimbursement from Medicare and Medicaid, as well as other benefits. FQHCs must serve an underserved area or population, offer a sliding fee scale, provide comprehensive services, have an ongoing quality assurance program, and have a governing board of directors.

The proceeds of the bonds will be used to: (1) finance the acquisition, construction, improvement and equipping of an approximately 31,000 square foot community health center to be located at 3750 Rohnerville Road in the City of Fortuna, California; and (2) pay certain expenses incurred in connection with the issuance of the Bonds. The facilities are to be owned and operated by Open Door Community Health Centers.

## City of Fortuna:

The City of Fortuna will need to become a member of the CMFA and is scheduled to hold a TEFRA on July 18, 2016. The City is expected to receive a total of approximately \$7,333 as part of the CMFA's sharing of Issuance Fees.

# Proposed Financing:

#### Sources of Funds:

Tax-Exempt Bond:	\$ 14,000,000
Total Sources:	\$ 14,000,000

#### Uses of Funds:

i ulius.	
Land Acquisition:	\$ 300,000
Contingency:	\$ 542,620
New Construction:	\$ 9,652,700
Machinery/ Equipment:	\$ 1,858,500
Architectural & Engineering:	\$ 846,280
Legal & Administrative:	\$ 626,800
Permitting:	\$ 80,000
Inspection Fees:	\$ 93,100
Total Uses:	\$ 14,000,000

# Terms of Transaction:

Amount: \$14,000,000 Maturity: August 2018

Collateral: Deed of Trust, Credit Enhancement Bond Purchasers: Institutional & Retail Investors Anticipated Rating: Anticipated MIG-1, MIG-2

Estimated Closing: August 2016

#### Public Benefit:

In September 2014, Open Door Community Health Centers absorbed two large private practices in Fortuna, California that were otherwise going out of business, leaving up to 15,000 active patients in the Eel River Valley without access to primary care. As part of this transition, community representatives asked that ODCHC seriously consider the construction of a new primary care facility to expand access, increase efficiencies and provide the comprehensive range of medical, behavioral, enabling and dental services for which ODCHC is known.

This new clinic will include 30 primary medical care exam rooms, consultation rooms, at least three behavioral health offices, support and educational group space, conference rooms, and, specific to this application for HRSA HIIP funds, 11 dental operatories to support primary dental care for children and adults, a dental residency program in cooperation with the University of California San Francisco and a dental hygienist. The design supports team-based care, patient-centered medical homes and the integration of medical, dental, behavioral and enabling services in a comprehensive and coordinated approach to care.

The building is being designed in keeping with environmentally sustainable practices, including the infrastructure to operate the dental clinic using solar power (modeled after a local practice designed by our consulting architect). Additional considerations for future development of the site include pediatric services and specialty medicine. It is a collaborative effort of the area's medical, economic and governmental planning resources.

In Humboldt County, ODCHC is the only provider of dental care for those who are uninsured or rely on Medicaid or Covered California insurance. ODCHC's primary dental site, Burre Dental Center in Eureka, despite a 2010 remodel which doubled its capacity, cannot meet the demand for services. There are no safety-net dental providers in the Eel River Valley. The connection between physical, mental and oral health is clear and critical; the inclusion of dental services can significantly enhance the Eel River Valley community's long-term health and health outcomes.

#### Finance Team:

Underwriter: Municipal Capital Markets Group, Inc.

Bond Counsel: Jones Hall, APLC Issuer Counsel: Jones Hall, APLC

Underwriter's Counsel: TBD

Borrower's Counsel: John Fredenburg

#### Recommendation:

The Executive Director recommends that the CMFA Board of Directors approve a Final Resolution of \$14,000,000 for the Open Door Community Health Centers project located in the City Fortuna, Humboldt County, California.



# BROOKFIELD SCHOOL SUMMARY AND RECOMMENDATIONS

Applicant: Riverside School

Action: Final Resolution

Amount: \$15,000,000

Purpose: Finance Educational Facilities located in the City of

Sacramento, Sacramento County, California

Activity: Private School

Meeting: July 15, 2016

#### Background:

The Pinnacle Schools is an affiliation of Private schools that serves Northern California. The affiliation is made up of Harwood Hills Country School, Early Learning Academy, Hilldale School and Brookfield School. Brookfield Schools has been a fixture in the Sacramento community since 1962. During this time, it has established itself as a leading institution of excellence for college preparatory education. The school has always been a private, tax-paying operation which has been owned by Pinnacle Schools Inc. since 2004. In order to expand the reach of the school into broader and more diverse socio-economic communities in the Sacramento area the owners have decided to convert the school to a non-profit. This conversion is being done through the creation of a new 501c3 non-profit corporation, Riverside school Inc. Riverside School Inc. will be doing business as Brookfield School in order to continue to legacy and goodwill established by Brookfield over the past five decades.

Their Philosophy: "Brookfield School is a thriving independent, co-educational, college preparatory school, serving children in Kindergarten through eighth grade. The school is best known for its rigorous accelerated curriculum and emphasis on character development. Brookfield's primary purpose is to prepare our students to become independent thinkers, responsible citizens, and effective leaders.

To achieve this purpose, the curriculum is challenging and balanced, class sizes are small, and students are held to high academic and behavioral standards. Teachers are selected for their collegiality, professionalism, dedication to scholarship, and passion for teaching accelerated learners.

The Brookfield community is proud of our diversity. We emphasize respect and understanding of each other's differences. We welcome students of all religious, ethnic, and social backgrounds."

The proceeds will be used to: a) finance the costs of acquiring, improving and equipping the school facilities located at approximately 6115 Riverside Boulevard in Sacramento, California and the costs of the acquisition and construction of an expansion, (b) fund a debt service reserve fund, and (c) pay the costs of issuance expenses.

#### The City of Sacramento:

The City of Sacramento is a member of the CMFA and is scheduled to hold a TEFRA hearing on July 19, 2016. Upon closing, the City is expected to receive approximately \$6,814 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Financing:**

#### Sources of Funds:

Tax-Exempt Bond:	\$ 10,885,000
Taxable Bond Proceeds:	\$ 235,000
Total Sources:	\$ 11,120,000

#### Uses of Funds:

Building Acquisition:	\$ 9,470,000
New Construction:	\$ 300,000
Debt Service Reserve Fund:	\$ 900,000
Costs of Issuance:	\$ 450,000
Total Uses:	\$ 11,120,000

#### Terms of Transaction:

Amount: \$15,000,000

Maturity: August 2046

Collateral: Deed of Trust

Bond Purchasers: Limited Offering

Estimated Closing: July 2016

#### Public Benefit:

Riverside School Inc. d.b.a. Brookfield School is a not for profit preschool through eighth grade school serving the needs of above average and gifted children in the greater Sacramento, CA area. For more than 50 years Brookfield School has excelled in delivering a challenging and rigorous curriculum for those children that have been fortunate enough to have the ability to reach higher than most other students and who need a significantly greater challenge than most other children in order to avoid being bored. The nature of most public schools is such that to meet the needs of the typical and also the neediest students results in the most capable students often being left to their own devises. All too often boredom and behavioral issues result from the lack of attention that this special population requires. These very talented children are the students that have a wonderful opportunity to become the future leaders of our communities, businesses, and government if provided with the attention, challenge, and motivation to reach their potential. Brookfield School has been growing as it moved into the recently develo9per completed campus.

With the opportunity to purchase the property and to further develop the school its continued grow in students served and employed staff, both professional non-credentialed.

# Finance Team:

Underwriter: D. A. Davidson Companies

Bond Counsel: Ballard Spahr LLP Issuer Counsel: Jones Hall, APLC

Underwriter Counsel: Squire Patton Boggs (US) LLP

Borrower Counsel: Berliner Cohen LLP

# Recommendation:

The Executive Director recommends that the CMFA Board of Directors authorize a Final Resolution of \$15,000,000 for Riverside School Located in the City of Sacramento, County of Sacramento, California.



# PROPERTY ASSESSED CLEAN ENERGY ("PACE") SUMMARY AND RECOMMENDATIONS

Action Approve OnPACE Energy Solutions Program Administrator

Agreement

Purpose: Property Assessed Clean Energy ("PACE")

Activity: PACE Financing and Refinancing of Energy Efficiency, Water

Efficiency, Renewable Energy Generation and Seismic

Improvements

Meeting: July 15, 2016

#### Background:

Property Assessed Clean Energy ("PACE") programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

#### Discussion:

OnPACE Energy Solutions, LLC, and its affiliates, PACE Funding, LLC and Local Energy Exchange, LLC, provide energy saving solutions and financing. They are focused on helping companies and non-profits reduce and get control of their ongoing utility costs using solar building upgrades. OnPACE's financing programs require zero up-front money and provide long term funding options that enable customers to begin saving on their energy costs day one. OnPACE only works with the best solar installation and maintenance providers to make sure that all of their systems are installed safely.

The Program Administrator Agreement has been reviewed by Jones Hall.

#### Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy and water efficiency improvements and renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

#### Recommendation:

The Executive Director recommends the CMFA Board of Directors approve OnPACE Energy Solutions, LLC and Affiliates Program Administrator Agreement with the CMFA.



# PROPERTY ASSESSED CLEAN ENERGY ("PACE") SUMMARY AND RECOMMENDATIONS

Action Resolution Approving Agreement for Compensation to County

of Tulare for Collection of Special Assessments

Purpose: Property Assessed Clean Energy ("PACE")

Activity: PACE Financing and Refinancing of Energy Efficiency, Water

Efficiency, Renewable Energy Generation and Seismic

Improvements

Meeting: July 15, 2016

#### Background:

Property Assessed Clean Energy ("PACE") programs help local economies and the environment by providing financing for energy and water efficient improvements and renewable energy systems. Communities with PACE programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions. Property owners repay the financing through their property tax bill over the useful life of the installed products.

#### Discussion:

PACE property tax assessments are included in the semi-annual tax bill processed by the property owner's county. The County of Tulare requires all special districts requesting property tax collections being processed by the county to enter into an Agreement for Compensation to County of Tulare for Collection of Special Assessments that has been approved by the Board of the special district. The CMFA will be indemnified by each of the program administrators wishing to operate in the County of Tulare.

The Agreement has been reviewed by Jones Hall.

#### Public Benefit:

PACE programs encourage energy and water efficiency and diversifies energy sources, both of which reduce the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy and water efficiency improvements and renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

#### Recommendation:

The Executive Director recommends the CMFA Board of Directors approve the Resolution Approving Agreement for Compensation to County of Tulare for Collection of Special Assessments with the CMFA.

2:20 PM 07/10/16 **Accrual Basis** 

### **California Municipal Finance Authority** Statement of Income and Expense vs. Budget July 2015 through June 2016

	Jul '15 - Jun 16	Budget	\$ Over Budget
Ordinary Income/Expense Income			
Annual Fee Income	2,450,359	2,075,000	375,359
Application Fee Income	127,500	0	127,500
Issuance Fee Income	1,884,794	1,375,000	509,794
Total Income	4,462,653	3,450,000	1,012,653
Gross Profit	4,462,653	3,450,000	1,012,653
Expense Bad Debt Expense Bank Service Charges Charitable Grants - Restricted	0 4,960 5,991	0 8,000 10,000	0 -3,040 -4,009
Charitable Grants -Unrestricted	1,266,393	715,430	550,963
Dues and Subscriptions Insurance	225 76,112	76,320	-209
JPA Member Distributions	589,303	453,750	135,553
Marketing Office Supplies Outside Services Professional Fees	31,107 672 4,250 2,487,915	49,000 0 2,102,500	-17,893 4,250 385,415
Travel & Entertainment	12,498	12,000	498
Total Expense	4,479,426	3,427,000	1,052,426
Net Ordinary Income	-16,773	23,000	-39,773
Other Income/Expense Other Income	721	1,000	-279
Other Expense	0	4,000	-4,000
Net Other Income	721	-3,000	3,721
Net Income	-16,052	20,000	-36,052

# California Municipal Finance Authority Statement of Income & Expense July 2015 through June 2016

	Jul '15 - Jun 16	Jul '14 - Jun 15	\$ Change
Ordinary Income/Expense Income			
Annual Fee Income	2,450,359	2,066,352	384,008
Application Fee Income	127,500	70,500	57,000
Issuance Fee Income	1,884,794	1,294,082	590,712
Total Income	4,462,653	3,430,934	1,031,719
Gross Profit	4,462,653	3,430,934	1,031,719
Expense			
Bank Service Charges Charitable Grants - Restricted	4,960 5,991	5,911 3,063	-951 2,929
Charitable Grants -Unrestricted	1,266,393	976,257	290,136
Dues and Subscriptions Insurance	225 76,112	225 69,305	0 6,806
JPA Member Distributions	589,303	381,289	208,014
Marketing Office Supplies Outside Services	31,107 672 4,250	53,193 0 2,250	-22,086 672 2,000
Postage and Delivery Professional Fees	0 2,487,915	0 1,925,600	0 562,315
Travel & Entertainment	12,498	9,439	3,060
Total Expense	4,479,426	3,426,531	1,052,895
Net Ordinary Income	-16,773	4,403	-21,176
Other Income/Expense Other Income	721	879	-158
Net Other Income	721	879	-158
Net Income	-16,052	5,282	-21,334

# California Municipal Finance Authority Statement of Financial Position As of June 30, 2016

	Jun 30, 16	Jun 30, 15	\$ Change	% Change
ASSETS Current Assets Checking/Sovings				
Checking/Savings Wells CDLAC (#8131) Wells Checking (#4713)	4,724,639.23 587,850.20	1,706,316.43 544,658.43	3,018,322.80 43,191.77	176.9% 7.9%
Total Checking/Savings	5,312,489.43	2,250,974.86	3,061,514.57	136.0%
Accounts Receivable Accounts Receivable	43,636.83	99,013.25	-55,376.42	-55.9%
Total Accounts Receivable	43,636.83	99,013.25	-55,376.42	-55.9%
Other Current Assets Prepaid Expenses	6,370.78	5,781.71	589.07	10.2%
<b>Total Other Current Assets</b>	6,370.78	5,781.71	589.07	10.2%
Total Current Assets	5,362,497.04	2,355,769.82	3,006,727.22	127.6%
TOTAL ASSETS	5,362,497.04	2,355,769.82	3,006,727.22	127.6%
LIABILITIES & EQUITY Liabilities Current Liabilities Accounts Payable Accounts Payable	66,373.36	62,550.95	3,822.41	6.1%
Total Accounts Payable	66,373.36	62,550.95	3,822.41	6.1%
Other Current Liabilities Accrued Expenses Refundable Deposits	45,600.03 4,724,639.23	44,966.00 1,706,316.43	634.03 3,018,322.80	1.4% 176.9%
Total Other Current Liabilities	4,770,239.26	1,751,282.43	3,018,956.83	172.4%
Total Current Liabilities	4,836,612.62	1,813,833.38	3,022,779.24	166.7%
Total Liabilities	4,836,612.62	1,813,833.38	3,022,779.24	166.7%
Equity Retained Earnings Net Income	541,936.44 -16,052.02	536,654.54 5,281.90	5,281.90 -21,333.92	1.0% -403.9%
Total Equity	525,884.42	541,936.44	-16,052.02	-3.0%
TOTAL LIABILITIES & EQUITY	5,362,497.04	2,355,769.82	3,006,727.22	127.6%



## INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Item: Administrative Issues; A., B., C., D., E., F., G.

Action: Each meeting, the board has the opportunity to discuss,

without taking any formal actions on items;

A. Executive Director Report

B. Marketing Update

C. Membership Update

D. Transaction Update

E. Legislative Update

F. Internal Policies and Procedures

G. Legal Update



## PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS

\_\_\_\_\_

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

#### CHARITABLE GRANT GUIDELINES

Recipient: Board Members of the California Foundation for

**Stronger Communities** 

Purpose: To Provide an Outline of Charitable Grant Guidelines

#### **CHARITABLE GUIDELINES:**

1. Ensure charitable donations are directed towards organizations that:

- a. Are in California communities.
- b. Find it difficult to receive funding through other sources.
- c. Have not received a charitable donation in the last year. This is not meant to include those organizations that have enjoyed a fee reduction through a CMFA financing.
- d. Do not require compliance monitoring by the CMFA or CFSC.
- e. Are not in a category listed below:
  - i. Individuals, including individual scholarship or fellowship assistance
  - ii. For-profit entities, including start-up businesses
  - iii. Political, labor, religious, or fraternal activities
  - iv. Endowments
  - v. Film or video projects, including documentaries
  - vi. Travel, including student trips or tours
  - vii. Promotional merchandise
  - viii. Organizations other than IRS 501(c)(3), 501(c)(6), governmental, or tribal entities
- 2. A staff report must be provided to the Board at least 24 hours before donations are recommended or approved. Funds will not be dispersed on a cash advance basis.
- 3. Coordinate donation with municipal staff, elected officials, recipient and press to ensure everyone on the team benefits from our partnership and unique give back. Furthermore, the widest dissemination of the donation will further the goals of the CMFA, and provide the greatest chance for leveraging these funds by inducing other donations.
- 4. Suggested categories the CMFA through the CFSC could direct funds are:
  - a. Health Care
  - b. Education
  - c. Human Services
  - d. Affordable Housing
  - e. Cultural
  - f. Targeted Populations: Youth, Seniors, Low/Moderate Income Individuals
- 5. Staff will distribute and process all charitable grants.
- 6. Charitable grants are not intended to supplant governmental funds.

Name	Nominated	Page #
CASA Youth Shelter	07/15/2016	3
Contra Costa Kops For Kids	07/15/2016	5
Cove Communities Senior Association, The Joslyn Center	07/15/2016	6
Families Forward	07/15/2016	9
Task Force Dagger Foundation	07/15/2016	17
Bev's Angel Project	06/24/2016	1
Kennedy Commision	05/20/2016	12
Project Angel Food	05/20/2016	15
VETSHELPINGVETERANS	05/20/2016	19
Calicinto Ranch, Inc.	03/18/2016	2
Education Synergy Alliance	03/18/2016	8
South Bay Community Services, Chula Vista Promise Neighborhood Pro	03/18/2016	16
Independent Cities Association, Inc	02/05/2016	11
OneOC	12/11/2015	14
The Pure Game	11/20/2015	18
Los Angeles Regional Food Bank	09/18/2015	13
Hispanic Chamber of Commerce Education Foundation	08/28/2015	10
Desert AIDS Project	08/07/2015	7
CCEF (California Consortium of Educational Foundations)	06/26/2015	4

### Index of Charities

Name	List Date	Page #
Bev's Angel Project	6/24/2016	1
Calicinto Ranch, Inc.	3/18/2016	2
CASA Youth Shelter	7/15/2016	3
CCEF (California Consortium of Educational Foundations)	6/26/2015	4
Contra Costa Kops For Kids	7/15/2016	5
Cove Communities Senior Association, The Joslyn Center	7/15/2016	6
Desert AIDS Project	8/7/2015	7
Education Synergy Alliance	3/18/2016	8
Families Forward	7/15/2016	9
Hispanic Chamber of Commerce Education Foundation	8/28/2015	10
Independent Cities Association, Inc	2/5/2016	11
Kennedy Commision	5/20/2016	12
Los Angeles Regional Food Bank	9/18/2015	13
OneOC	12/11/2015	14
Project Angel Food	5/20/2016	15
South Bay Community Services, Chula Vista Promise Neighborhood	3/18/2016	16
Task Force Dagger Foundation	7/15/2016	17
The Pure Game	11/20/2015	18
VETSHELPINGVETERANS	5/20/2016	19

#### Bev's Angel Project

#### 3305 Horseshoe Drive

Sacramento , CA 95821 County Sacramento

They are registered as a charity with both the

agencies and are active.

federal and state

N/A

FEIN 45-4992821 Founded: 2012

Previous Donation: Yes No List Date 6/24/2016

#### Mission:

They are a small non-profit in Sacramento that delivers clothing, blankets, bikes, toiletries, books and toys to needy children and teens in Sacramento, Yolo, and Placer counties. At Christmas volunteers make stockings and gather gifts to distribute to local low-income schools in the region. For many of the kids their stocking and gift will be the only present they receive. Last year over 3,000 kids were served. The non-profit keeps their overhead low and 100% of all donations go back into the community.

#### **Impact:**

A donation would assist the charity in the furtherance of their mission

**Financial Information:** Not available. Less than \$25,000 990-N

Revenues: Amount % Notes

Government/Earned

Contributions

Other

**Total Revenue:** 

Expenses:

Program

Administration

**Fund Raising** 

Total Expenses:

Excess/(Deficit) of

Revenues Over Expenses:

Net Assets:

BOD: Judith Shoemaker

#### Calicinto Ranch, Inc.

#### PO Box 1225

San Jacinto , CA 92581 County Riverside

www.calicintoranch.org

FEIN 42-1579061 Founded: 2002

Previous Donation: Yes No List Date 3/18/2016

#### **Mission:**

Our target population is children, ages seven to fifteen, of incarcerated parents. There are over 70,000 of these victims in Southern California, and statistics show that these children are five times more likely to end up in prison (The Barna Research Group).

The founding family chose to serve this population because of a child's cry to God in a Sunday school classroom for his Daddy that was taken away to prison. Sunday school teacher Sophia Pirelli shared with her family how this little boy touched her heart! That day the Lord put a desire and passion in the hearts of the family to serve and minister to these vulnerable children, and at that point the family chose to dedicate the family ranch to these high-risk forgotten hurting and needy victims.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission.

Financial Information:	IRS Form 990 for FY 2013		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$221,462 300,968	42.4% 57.6%	
Total Revenue: Expenses:	<u>\$522,430</u>	100.0%	
Program	\$426,891	78.8%	
Administration	85,413	15.8%	
Fund Raising	<u>29,605</u>	5.5%	
Total Expenses:	<u>\$541,909</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$19,479)		
Net Assets:	(\$97,992)		

BOD: Henry Pirelli; Sophia Pirelli; Marcela Pirelli Thompson; Carmela Pirelli Heikkila; Daniela Pirelli; Hanns Manship; Jeff McKinley; Darrel Dixon; Hal Adams; Joe Mudd; Kurt Johnston; Eddie Yeh; Joanne Pirelli; Mel Kennedy; Steve Jordan; Jerry Damato; Bill Cramer

#### **CASA Youth Shelter**

#### 10911 Reagan Street

Los Alamitos , CA 90720 County Orange

www.casayouthshelter.org

FEIN 95-3218061 Founded: 1978

Previous Donation: Yes No List Date 7/15/2016

#### **Mission:**

Casa Youth Shelter is a 501(c)(3) nonprofit organization located in Los Alamitos, California providing emergency temporary shelter for homeless, runaway and abandoned youth. We have 12 licensed beds dedicated to providing 24/7 shelter care for youth ages 12-17.

The purpose of Casa Youth Shelter is to provide temporary shelter for runaways and youth in crisis, enabling them to come through the crisis with an increased personal strength and a sense of renewal while in a supportive environment, with family reunification as a primary goal.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission.

Financial Information:	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned	\$293,134	27.3%	
Contributions	732,148	68.3%	
Other	<u>47,439</u>	<u>4.4%</u>	
Total Revenue:	<u>\$1,072,721</u>	100.0%	
Expenses:			
Program	\$897,515	81.8%	
Administration	132,595	12.1%	
Fund Raising	<u>67,614</u>	<u>6.2%</u>	
Total Expenses:	<u>\$1,097,724</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$25,003)		
Net Assets:	<u>\$2,066,921</u>		

BOD: Nesi Stewart; Kathryn Partis; Troy Edgar; Dr. Nasir Tejani; Sandy McElroy; John Amador; David Basok; Rodger Borge; Kevin Boylan; Kenny Brandyberry; Gina Cappennelli; Kent Clayton; Gary Howard; Emil Jorge; Judy Klabouch; Karen Klabouch; Tricia Lange; Nicole Madison; Greg Magnuson; Todd Mattern; David T. McEachen; Eric Nunez; Jan Timmons; Tom Timmons; Luciann Maulhardt; Robin Sinclair

#### CCEF (California Consortium of Educational Foundations)

PO Box 19290

Stanford , CA 94309 County Santa Clara

www.cceflink.org

FEIN 94-3080595 Founded: 1982

Previous Donation: O Yes No List Date 6/26/2015

#### **Mission:**

The vision of CCEF is to ensure that there are adequate resources to deliver a high-quality education to every child in California. CCEF's mission is to enable all local education foundations to have the knowledge, capacity, and resources to effectively support education in their communities. Improve the capacity of local education foundations to effect positive community engagement, resource development, and educational outcomes for every student in California's public schools. Be the trusted voice for all local education foundations in California by advocating for statewide awareness and policies that better support the work they do. Promote leading practices and standards for nonprofit organizations by being an efficient, ethical, and effective statewide coalition and by sharing best practices among local education foundations. Increase sustainable revenue from diversified sources to build our own capacity to deliver services and support the crucial work we do on behalf of local education foundations.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$15,005 720 <u>12,677</u>	52.8% 2.5% <u>44.6%</u>	
Total Revenue: Expenses:	<u>\$28,402</u>	<u>100.0%</u>	
Program	\$35,328	87.2%	
Administration	4,684	11.6%	
Fund Raising	<u>502</u>	1.2%	
Total Expenses:	<u>\$40,514</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	(\$12,112)		
Net Assets:	<u>\$13,364</u>		

BOD: Caroline O. Boitano; Joan Fauvre; Wayne Padover; Tom Delapp; Lawrence M. Schwab; Linda Greenberg Gross; David Cash; Neal Waner

#### Contra Costa Kops For Kids

#### 1430 Willow Pass Road, Suite 130

Concord , CA 94520 County Contra Costa

contracostakopsforkids.org

FEIN 68-0379365 Founded: 1995

Previous Donation: Yes No List Date 7/15/2016

#### **Mission:**

Our Mission is to help prevent drug abuse, gangs, violence and juvenile delinquency in Contra Costa County by providing athletic, educational, and other programs for at-risk youth.

We are a 501c3 organization incorporated on 31 October 1995. Currently all of our work is done by volunteers. Our first fundraiser was the 1998 California Police Summer Games. We hosted more than 5,000 California law enforcement officers in over 50 different sports between 21-27 June, 1998. Now we have an annual Golf tournament and a run that raises some of the funds for our programs. For the past two years we've teamed up with the Oakland Raiders to raise money for our mentoring efforts. In 2007 we added the Kops For Kids Run/Walk of 1 Mile, 5K, and 10K. This was on the Iron Horse Trail in Concord. This year it will be on Saturday, 21 May 2011. It will be a great warm-up for the Bay to Breakers Race on Sunday, 22 May 2011.

#### **Impact:**

A donation would assist the organization in the furtherance of their program

<b>Financial Information:</b>	IRS Form 990-EZ for FY 20	)15	
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	54,791 <u>1,065</u>	98.1% <u>1.9%</u>	
Total Revenue: Expenses:	<u>\$55,856</u>	100.0%	
Program  Administration  Fund Raising	\$52,899	100.0%	
Total Expenses: Excess/(Deficit) of Revenues Over Expenses:	<u>\$52,899</u> <u>\$2,957</u>	100.0%	
Net Assets:	<u>\$48,388</u>		

BOD: James Hatchell; Jim Alcorn; Beri Kasper; Chuck Blazer; Michael Booker; Wayne Butler; Dave Cutaia; Darrell Graham; Lance Haight; Amy Hendricks; Daniel Huovinen; Dan Lawrence; Larry Lewis; Gordon MacDonald; Jim Nichols; Jim Nunes; Larry Olson; Mark Peterson; Neil Stratton; Bruce Woods

#### Cove Communities Senior Association, The Joslyn Center

73-750 Catalina Way

Palm Desert , CA 92260 County Riverside

joslyncenter.org

FEIN 95-3622332 Founded: 1981

Previous Donation: Yes No List Date 7/15/2016

#### **Mission:**

The Joslyn Center provides health, recreational, educational and social programs along with information, referral, volunteer and support services for adults age 50+ in the communities of Indian Wells, Palm Desert and Rancho Mirage.

What would become the Joslyn Senior Center, now Joslyn Center, started with a community meeting of 40 people in January 1981 and was called the Palm Desert Senior Association, and its members met alternately between St. Margaret's and University Baptist Church.

#### Impact:

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$607,022 226,024 <u>17,216</u>	71.4% 26.6% 2.0%	
Total Revenue: Expenses:	<u>\$850,262</u>	100.0%	
Program	\$722,667	80.1%	
Administration	98,074	10.9%	
Fund Raising	<u>81,505</u>	9.0%	
Total Expenses:	<u>\$902,246</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$51,984)</u>		
Net Assets:	\$1,156,111		

BOD: Kathleen Kelly; Aurora Wilson; Barry Kaufman; Mary Gilstrap; Beverly Fitzgerald; Berit Reistad; Berrylynn Freeby; Linda Bray; Don Levy; Ed Walsh; Kristian Ardelian

Desert AIDS Project

1695 N. Sunrise Way

Palm Springs , CA 92262 County Riverside

www.desertaidsproject.org

FEIN 33-0068583 Founded: 1984

Previous Donation: • Yes O No \$10,000 8/7/2015 List Date 8/7/2015

#### **Mission:**

Desert AIDS Project is a comprehensive HIV/AIDS service provider, operating an on-site medical clinic, dental clinic, behavioral clinic and a full range of client support services. DAP provides comprehensive HIV education and prevention service including free and confidential HIV testing.

#### **Impact:**

A donation will contribute to continuing operation of the organization.

<b>Financial Information:</b>	IRS Form 990 for FY 2013		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$14,447,854 6,868,904 <u>218,287</u>	67.1% 31.9% <u>1.0%</u>	
Total Revenue: Expenses:	<u>\$21,535,045</u>	100.0%	
Program	\$15,967,802	85.2%	
Administration	1,937,049	10.3%	
Fund Raising	829,327	4.4%	
Total Expenses: Excess/(Deficit) of	\$18,734,178	100.0%	
Revenues Over Expenses:	<u>\$2,800,867</u>		
Net Assets:	\$12,623,343		

BOD: Stephen R. Winters; Gregory E. Seller; Lanny Seese; Sheila A. Williams; Garry C. Kief; Jim Casey; Temi Ketover; Ted Briggs; Keven Bass; Carolyn Caldwell; Robert J. Karl Jr.; Steve Kaufer; Bruce J. Purdy; Curtis Ringness; Frederick J. Drewette; Tammy Fox; Steve Lachs; Barbara Keller

#### **Education Synergy Alliance**

123 Camino del la Reina, Suite 202 South

San Diego , CA

92108

County

San Diego

sdedsynergy.org

27-2938491 FEIN

Founded: 2012

Previous Donation: Yes No.

List Date

3/18/2016

#### **Mission:**

When we fail to provide for the education of the next generation, we fail our community. There are sparks of incredible education models throughout San Diego, but too often they remain isolated in their original school or region, or falter before they begin. Launched in October 2013, The Education Synergy Alliance (ESA) is a group of educators, business leaders, community members and innovators charged with scaling the isolated successes in our region.

Our goal is lasting system change, not short-term fixes. We believe we can make this happen by connecting change agents in the community to the partners, ideas and information they need to ensure these initiatives succeed. However, we do not implement programs. We believe the schools and their non-profit partners do it best.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

<u>Financial Information:</u>	IRS Form 990 for Mission	Edge for FY 20	)14
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$1,039,646 4,210,318	19.8% 80.2%	Education Synergy Alliance is a fiscally- sponsored project of Mission Edge San
Total Revenue: Expenses:	<u>\$5,249,964</u>	100.0%	Diego
Program	\$2,662,287	81.5%	
Administration	578,870	17.7%	
Fund Raising	<u>24,630</u>	0.8%	
Total Expenses:	\$3,265,787	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$1,984,177</u>		
Net Assets:	\$2,156,990		

BOD: David Lynn; Duane Trombly; Steve Hermes; Molly Cartmill; Cami Mattson; Robin Ritch

#### **Families Forward**

#### 8 Thomas

Irvine , CA 92618 County Orange

www.families-forward.org

FEIN Founded: 1985

Previous Donation: Yes No List Date 7/15/2016

#### **Mission:**

Families Forward exists to help families in need achieve and maintain self-sufficiency through housing, food, counseling, education, and other support services.

Families Forward holds strong to our commitment to the values of dignity, empowerment, accountability, community spirit, and hope.

Dignity – Honor each individual through an atmosphere of respect, trust, and confidentiality. Empowerment – Inspire self-sufficiency through the development of courage, confidence, and pride.

Accountability – Accept responsibility for commitments and accomplishing our goals. Community Spirit – Realize our vision through teamwork, cooperation, and collaboration. Hope – Share a belief in new beginnings and allowing dreams of the future to emerge.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$706,930 2,819,372 <u>82,670</u>	19.6% 78.1% <u>2.3%</u>	
Total Revenue: Expenses:	\$3,608,972	100.0%	
Program	\$3,096,697	88.6%	
Administration	171,477	4.9%	
Fund Raising	228,793	6.5%	
Total Expenses: Excess/(Deficit) of	\$3,496,967	100.0%	
Revenues Over Expenses:	<u>\$112,005</u>		
Net Assets:	\$9,123,532		

BOD: Jack Stemper; Ryan Warne-McGraw; Dr. James Berman; Sandy Avzaradel; Michael Kaufman; Victoria Parret; Mark Engstrom; Mary Earl Spencer; Gary Cohn; James Klingler; plus 20 other directors

#### Hispanic Chamber of Commerce Education Foundation

2130 E. 4th Street, Suite 160

Santa Ana , CA 92705 County Orange

www.ochcc.com

FEIN 90-0100601 Founded: 2004

Previous Donation: • Yes • No \$10,000 3/20/2009 List Date 8/28/2015

#### Mission:

The Lead Center for the Orange County/Inland Empire SBDC, hosted by California State University, Fullerton awarded the Orange County Hispanic Chamber of Commerce as the new host for the Hispanic Small Business Development Center (SBDC) in Orange County. "CSUF is proud to name the Orange County Hispanic Chamber of Commerce as the Hispanic Serving Small Business Development Center for Orange County. As a long standing 'Hispanic Serving Institution' (HSI), CSUF has maintained a commitment to serving and enhancing the contributions of the fastest growing population of students, entrepreneurs, and future leaders. This program will serve as the first of its kind in Southern California and as a model for the rest of the nation." stated Dr. Anil Puri, the Dean of the Mihaylo College of Business & Economics at CSUF.

#### **Impact:**

This program will provide valuable technical assistance to the small business community. A donation would assist in the program

<b>Financial Information:</b>	Internal Financials for FY 20	)15	
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	102,739	100.0%	
Total Revenue:	\$102,739	100.0%	
Expenses:  Program	\$86,330	100.0%	
Administration Fund Raising	<b>400/00</b>	1001070	
Total Expenses:	\$86,330	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$16,409</u>		
Net Assets:	<u>\$15,708</u>		

BOD: Clemente Gonzalez; Dr. Anil K. Puri; Reuben D. Franco; Alicia Maciel; David Ceballos; Don Martinez; Eddie Marquez; Isis Calvario; Jose Miguel Amozurrutia; Leila Mozaffari; Maria Cervantes; Michael Cooper; Mitch Seigel; Nydia Kush; Oswaldo Dorantes; Patty Juarez; Paula Garcia-Young; Pricilla Lopez; Richard Porras; Rick Rodriguez Jr.; Sylvia Acosta; Troy Harrison

#### Independent Cities Association, Inc

#### 1601 N. Sepulveda Blvd No 744

Manhattan Beach , CA 90266 County Los Angeles

www.icacities.org

FEIN 95-3891400 Founded: 1961

Previous Donation: Yes No List Date 2/5/2016

#### **Mission:**

The ICA Board, in conjunction and in coordination with its legislative consultant, review every single bill and budget proposal that might have impact to the Association. Once items of import have been identified the Board will take action on a limited number of proposals to engage and educate policy makers on the cost/benefit of a proposed item. Because the ICA chooses to actively engage on a select amount of items per year, the Association's track record for success is quite exceptional. Instead of diluting our voice by engaging hundreds of bills, the ICA will target specific items and work hard to achieve an outcome in the best interest of its members.

#### **Impact:**

A donation would assist them in the continuance of their mission.

Financial Information:	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions	\$396,050	99.9%	Their Income is from Registration,
Other	<u>298</u>	0.1%	Membership, Sponsorships, and
Total Revenue: Expenses:	<u>\$396,348</u>	100.0%	Commissions
Program	\$343,964	87.3%	
Administration	50,198	12.7%	
Fund Raising			
Total Expenses:	<u>\$394,162</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$2,186</u>		
Net Assets:	\$173,116		

BOD: Marie Fellhauer; Micheal O'Leary; Vivian Romero; Robert Gonzales; Ralph Franklin; Laura Friedman + 20 other directors.

#### **Kennedy Commision**

#### 17701 Cowan Avenue, Suite 200

Irvine , CA 92614 County

Orange

www.kennedycommission.org

FEIN 33-0959380 Founded: 1995

Previous Donation: • Yes • No \$5,000 11/18/2011 List Date 5/20/2016

#### **Mission:**

The Kennedy Commission is a collaborative of community members that advocates for the production of homes for Orange County families earning less than \$20,000 annually. We strive to develop solutions to housing needs, affirm the dignity of families with low and extremely low-incomes and to unite communities across Orange County to support the development of homes that are affordable to all residents.

The Kennedy Commission originally convened in 1995 as an all-volunteer organization. Formally incorporated in 1999, the Kennedy Commission was named in memory of Orange County resident Ralph Kennedy, a pioneer of affordable homes and human rights advocacy. Through our extensive network, the Kennedy Commission works at the local, state, and federal levels to provide education on housing needs and to help create public policy that results in the production of homes that are affordable to those earning less than \$10.00 per hour.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission.

Financial Information: IPS Form 990 for EV 2014

Financial Information:	1RS FORM 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned	\$81,845	22.9%	
Contributions	269,695	75.5%	
Other	<u>5,495</u>	<u>1.5%</u>	
Total Revenue:	<u>\$357,035</u>	100.0%	
Expenses:			
Program	\$155,665	71.0%	
Administration	32,073	14.6%	
Fund Raising	<u>31,567</u>	<u>14.4%</u>	
Total Expenses:	<u>\$219,305</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$137,730</u>		
Net Assets:	\$947,748		

BOD: Dianne Russell; Perica Bell; Brenda Rodriguez; Joseph Singh; Victoria Ramirez; Lisa Castillo; Glenn Hayes; David Levy; Nora Mendez; Rochelle Mills; Linda Wilson

#### Los Angeles Regional Food Bank

#### 1734 East 41st Street

Los Angeles , CA

90058

County

Los Angeles

www.lafoodbank.org

FEIN

95-3135649

Founded: 1973

Previous Donation: • Yes No

\$5,000

3/4/2011

List Date

9/18/2015

#### Mission:

The Food Bank, founded in 1973, provides food and other products to people seeking food assistance throughout Los Angeles County. We also energize the community to get involved and support hunger relief through volunteerism, food and fund drives, financial and in-kind support. The Food Bank also conducts hunger education and awareness campaigns and advocates for public policies that alleviate hunger. With the help of 31,000 volunteers and financial supporters, the Food Bank distributed over 60 million pounds of food in 2011 including 14 million pounds of fresh produce. We serve over 1 million individuals throughout Los Angeles County each year. The Food Bank also has nutrition education classes for local schools. Additionally, we make every effort to educate the public about the problem of hunger

#### Impact:

A donation would assist them in the continuation of their mission

<b>Financial Information:</b>	IRS Form 990 for FY 2013		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$27,808,691 49,995,295 <u>499</u>	35.7% 64.3% <u>0.0%</u>	
Total Revenue: Expenses:	<u>\$77,804,485</u>	100.0%	
Program	\$76,648,777	97.3%	
Administration	568,562	0.7%	
Fund Raising	<u>1,522,729</u>	<u>1.9%</u>	
Total Expenses: Excess/(Deficit) of	\$78,740,068	100.0%	
Revenues Over Expenses:	(\$935,583)		
Net Assets:	<u>\$15,858,498</u>		

BOD: Dino Barajas; Karl E. Block; Christina E. Carroll; Bradford E. Chambers; Ravi Chatwani; Joseph E. Davis; Stephanie Edens; Jonathan Friedman; Richard Fung; Whitney Jones Roy; Robert W. Kelly; Gary Kirkpatrick; David Luwisch; Barry Siegal; Mark A. Stegemoeller; Cary STrouse; James A. Thomson; Susan Leonard; Karen Pointer

#### OneOC

#### 1901 E. 4th Street, Suite 100

Santa Ana , CA 92705 County Orange

www.oneoc.org

FEIN 95-2021700 Founded: 1958

Previous Donation: Yes No List Date 12/11/2015

#### **Mission:**

OneOC was founded in 1958 as Newport Bureau of Volunteerism, the very first community service project of the Junior League of Orange County. Newport Bureau of Volunteerism then became the Volunteer Center Orange County. In 2010, the organization rebranded to become OneOC, signaling our expanded services to nonprofits across the county. Since our early beginnings, we have developed ways for people to best use their valuable time and talent to help others. OneOC holds a 57-year track record of encouraging people to become personally involved in making our community a good and welcoming place to live, work, and raise a family. We have grown and matured into the largest and most comprehensive of the 250 volunteer centers nationwide, partnering with Points of Light Institute, HandsOn Network and California Volunteers. In 2015, OneOC launched the Center for Business & Community Partnerships, which helps companies build and grow their giving and employee volunteering programs.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2014		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$3,343,478 3,794,788 <u>6,210</u>	46.8% 53.1% <u>0.1%</u>	
Total Revenue: Expenses:	<u>\$7,144,476</u>	100.0%	
Program	\$6,354,448	89.1%	
Administration	441,182	6.2%	
Fund Raising	<u>335,962</u>	4.7%	
Total Expenses:	<u>\$7,131,592</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$12,884</u>		
Net Assets:	<u>\$4,116,866</u>		

BOD: Rob Reindl; Gary Meister; Dave Copley; Mark Tillotson; Marna Bullard; Bassam Fawaz; Jeffrey Bird; Daniel McQuaid

#### Project Angel Food

#### 922 Vine Street

Los Angeles , CA

90038

County

Los Angeles

www.angelfood.org

FEIN

95-4115863

Founded: 1989

Previous Donation: • Yes No.

\$10,000

1/16/2015

List Date

5/20/2016

Makaa

#### Mission:

Project Angel Food's mission is to nourish people debilitated by critical illnesses. We believe they should not also suffer the ravages of hunger and malnutrition, which can lead to catastrophic deterioration in their already fragile health.

We operate with the knowledge that food is medicine so we medically tailor our recipes and design our freshly-cooked meals to offer optimum benefits: overall improved health, efficacy of vital medications, prevention of secondary illnesses, optimum body weight and more.

Our client services and nutrition services teams assist clients in accessing other health resources and help them better understand the positive impact of healthy eating in their fight against disease and their overall life. We also provide a friendly ear during one of the most challenging experiences possible.

#### **Impact:**

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A donation would assist in the furtherance of their mission

Revenues:	Amount	%	Notes
Government/Earned	\$548,402	12.0%	
Contributions	3,971,759	87.2%	
Other	<u>35,837</u>	0.8%	
Total Revenue: Expenses:	<u>\$4,555,998</u>	100.0%	
Program	\$3,400,318	83.3%	
Administration	355,917	8.7%	
Fund Raising	327,023	<u>8.0%</u>	
Total Expenses:	\$4,083,258	100.0%	

IRS Form 990 for FY 2014

Excess/(Deficit) of

Total Expenses:

**Financial Information:** 

Revenues Over Expenses: \$472,740

Net Assets: \$3,962,324

BOD: Joe Mannis; Robert Bauer; Bobby Ralston; Peter Helenek; David Couper; Andre Dawson; Bert Edwards; Wayne Elias; Adam Ma; Ardis Moe; Faye Moseley; Pauley Perrette; Filippo Puglisi-Alibrandi; Tim Robinson; Richard Ayoub

#### South Bay Community Services, Chula Vista Promise Neighborhood Program

430 F. Street

Chula Vista, CA

91910

County

San Diego

www.cvpromise.org and www.southbaycommunityservices.org

FEIN Founded: 1971

Previous Donation: O Yes No List Date 3/18/2016

#### **Mission:**

Since 1971, South Bay Community Services (SBCS) has developed programs on the belief that family struggles do not remain isolated - families as a whole are affected as well as the communities in which they live. That's why it made perfect sense for SBCS and its collaborative partners to bring the Promise to Chula Vista - a city long recognized as a city of partnerships. Together with SBCS, CVPromise Partners developed an impressive plan for a holistic and seamless continuum of 'cradle to career' solutions to provide a clear and viable pathway to college and career success.

#### **Impact:**

A donation would assist the organization in the furtherance of their mission

Financial Information:	IRS Form 990 for FY 2014 South Bay		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$23,324,540 1,168,011 <u>418,558</u>	93.6% 4.7% <u>1.7%</u>	
Total Revenue: Expenses:	\$24,911,109	100.0%	
Program	\$21,832,981	88.4%	
Administration	2,787,794	11.3%	
Fund Raising	82,724	0.3%	
Total Expenses: Excess/(Deficit) of	<u>\$24,703,499</u>	100.0%	
Revenues Over Expenses:	<u>\$207,610</u>		
Net Assets:	<u>\$538,254</u>		

BOD: Charles Moore; Maria Mora; Dave Rowlands; Anthony Perez; Fran Muncey; Sue Belmonte; Adolfo Gonzales; Ceanne Guerra; Diane Rose; John Nelson; Nancy Kerwin

#### Task Force Dagger Foundation

5900 South Lake Forest Drive #200

McKinney, TX , CA 75070 County

www.taskforcedagger.org

FEIN 80-0439987 Founded: 2009

Previous Donation: Yes No List Date 7/15/2016

#### **Mission:**

Brain Treatment Center: We explore the concept that the brain can be treated by physical means that are not chemical. We believe that with the exploration of the relationship between cognition and neural activity, an innovative and informed approach to non-invasive neuromodulation is possible. Our dedicated team of neuroscientists and physicians believe in delivering individualized, cutting-edge brain stimulation in order to achieve better outcomes for people with various neurological issues. Our evidence-based methodology is unique because we focus on the physiology of the brain. We are able to map and reveal areas of the neuronal networks in the brain that aren't communicating properly. As a result, we're able to take a personalized and targeted approach based on your brain rhythm, encouraging your brain to work at optimum frequency. Our goal is to empower minds.

#### **Impact:**

A donation would be restricted to the California operations of the Brain Treatment Center which would use it for treatment of veterans with **PTSD**.

Financial Information:	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	1,139,738	100.0%	A donation would be restricted to the Brain Treatment Center's three locations in California
Total Revenue: Expenses:	<u>\$1,139,738</u>	100.0%	
Program	\$1,304,490	95.2%	
Administration	28,474	2.1%	
Fund Raising	<u>37,568</u>	2.7%	
Total Expenses:	<u>\$1,370,532</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>(\$230,794)</u>		
Net Assets:	(\$180,055)		

BOD: Frank Antenori; Benjamin Bethke; Charles Keith David; Rick L. Walker; Scott Gronowski

#### The Pure Game

#### 1505 E. 17th Street, Suite 211

Santa Ana , CA 92705 County Orange

www.thepuregame.org

FEIN 26-4083785 Founded: 2009

Previous Donation: Yes No List Date 11/20/2015

#### **Mission:**

Pure Game is a nonprofit organization that provides mentors "Field Champions" to help children develop character through experiential learning. Pure Game's character education curriculum is facilitated through the game of soccer.

Our Vision is a community of children and youth that are realizing their potential, contributing to the community as young leaders and confidently making positive choices that reflect their unique strengths and personalities.

#### Impact:

A donation would assist the organization in the continuance of their mission.

Financial Information:	IRS Form 990 for FY 2015		
Revenues:	Amount	%	Notes
Government/Earned Contributions Other	\$23,367 298,874	7.3% 92.7%	
Total Revenue: Expenses:	<u>\$322,241</u>	100.0%	
Program	\$211,685	70.4%	
Administration	41,289	13.7%	
Fund Raising	<u>47,518</u>	<u>15.8%</u>	
Total Expenses:	<u>\$300,492</u>	100.0%	
Excess/(Deficit) of Revenues Over Expenses:	<u>\$21,749</u>		
Net Assets:	<u>\$7,670</u>		

BOD: Tony Everett; Chris Panaia; Jeanette Valencia; Octavio Valente; Jimmy Puccini; Sven Johnston; Erik Woodbury; Zena Peltier; Andy Downer; Mike Fransz; Zajid Cova; Frank Acosta; James Dagostino; Ian Thomas; Doug Hall; Erik McGrath

#### **VETSHELPINGVETERANS**

650 4th Street

Hermosa Beach, CA

90254

County

Los Angeles

www.vetshelpingveterans.org

FEIN

47-4311580

Founded: 2015

Previous Donation: • Yes No

\$20,000

6/26/2015

List Date

5/20/2016

#### Mission:

Our mission is to share information and serve veterans. Vets Helping Veterans (VHV), is a charitable, tax-exempt, 501(c)(3) organization, serving veterans through outreach program, website and email accounts directing them towards assistance and provide them with the knowledge and support that they may need. VHV is founded by Veterans to help Veterans (men and women). The foundation focuses it's funding on committed, grass roots organizations that that help Veterans and their families getting jobs and become a productive member of the communities they heroically served.

They have completed their 501(c)(3) application and have been approved by the IRS to receive donations.

#### **Impact:**

A donation would assist them in the continuance of their program

**Financial Information:** 

NA - Organization files a 990-N

Revenues:

Amount

%

Notes

Government/Earned

Contributions

Just becoming established.

Other

Total Revenue:

Expenses:

Program

Administration

**Fund Raising** 

Total Expenses:

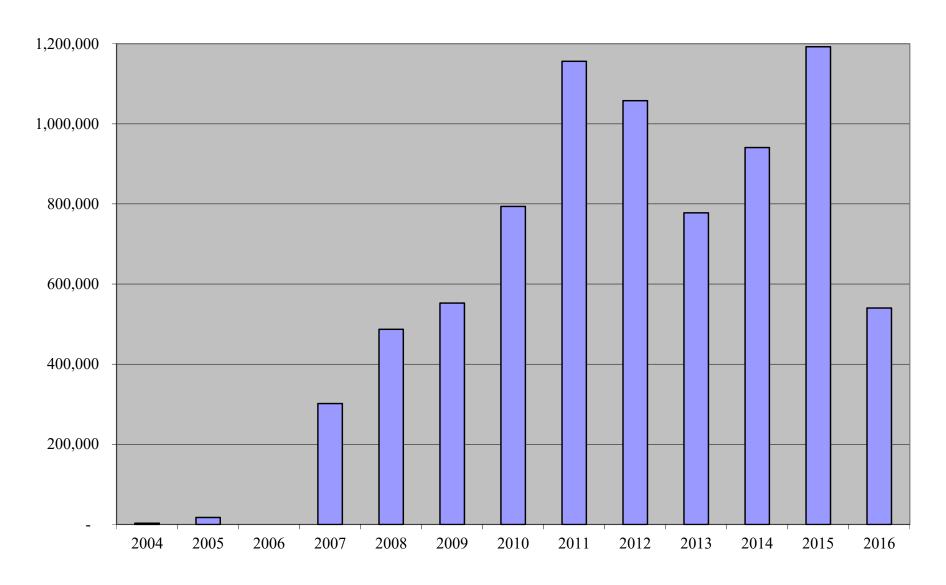
Excess/(Deficit) of

Revenues Over Expenses:

Net Assets:

BOD: Robert D. Gasparri; Joseph Connors; Richard Gasparri

### Donations as of 6/24/16



### **California Foundation For Stronger Communities**

Profit & Loss Budget vs. Actual July 2015 through June 2016

3:09 PM 07/10/2016 Accrual Basis

	Jul '15 - Jun 16	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Restricted Income	30,877	10,000	20,877
Unrestricted Income			
CMFA Operations Grants	10,926	16,000	-5,074
CMFA Unrestricted Grants	1,260,000	699,430	560,570
Total Unrestricted Income	1,270,926	715,430	555,496
Total Program Income	1,301,803	725,430	576,373
Total Income	1,301,803	725,430	576,373
Gross Profit	1,301,803	725,430	576,373
Expense			
Charitable Payments			
Restricted Charity Payments	30,877	10,000	20,877
<b>Unrestricted Charity Payments</b>	1,260,000	699,430	560,570
Total Charitable Payments	1,290,877	709,430	581,447
Dues and Subscriptions	75	75	(
Miscellaneous	0	808	-808-
Office Supplies	288		
Professional Fees			
Accounting Fees	10,548	15,152	-4,604
Total Professional Fees	10,548	15,152	-4,604
Taxes			
State Taxes	15	25	-10
Total Taxes	15	25	-10
Total Expense	1,301,803	725,490	576,313
Net Ordinary Income	0	-60	60
Other Income/Expense			
Other Income			
Interest Income	75	60	15
Net Other Income	75	60	15
let Income	75	0	75

#### California Foundation For Stronger Communities Statement of Financial Income & Expense July 2015 through June 2016

2:55 PM 07/11/2016 Accrual Basis

	Jul '15 - Jun 16	Jul '14 - Jun 15	\$ Change
Ordinary Income/Expense			
Income			
Restricted Income			
<b>CMFA JPA Member Donation</b>	24,885.81	0.00	24,885.81
CMFA Restricted Grants	5,991.43	3,062.50	2,928.93
Total Restricted Income	30,877.24	3,062.50	27,814.74
Unrestricted Income			
<b>CMFA Operations Grants</b>	10,925.94	11,237.00	-311.06
<b>CMFA Unrestricted Grants</b>	1,260,000.00	965,000.00	295,000.00
Total Unrestricted Income	1,270,925.94	976,237.00	294,688.94
Total Income	1,301,803.18	979,299.50	322,503.68
Expense			
Charitable Payments			
Restricted Charity Payments	30,877.24	3,062.50	27,814.74
<b>Unrestricted Charity Payments</b>	1,260,000.00	965,000.00	295,000.00
<b>Total Charitable Payments</b>	1,290,877.24	968,062.50	322,814.74
Dues and Subscriptions	75.00	75.00	0.00
Office Supplies	287.93	0.00	287.93
Professional Fees	10,548.01	11,122.00	-573.99
Taxes	15.00	40.00	-25.00
Total Expense	1,301,803.18	979,299.50	322,503.68
Net Ordinary Income	0.00	0.00	0.00
Other Income/Expense			
Other Income	75.04	62.78	12.26
Net Income	75.04	62.78	12.26

## **California Foundation For Stronger Communities Statement of Financial Position**

As of June 30, 2016

2:28 PM 07/10/2016 Accrual Basis

	Jun 30, 16	Jun 30, 15	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
Wells Fargo Checking (#4721)	5,352.10	5,277.06	75.04
Total Checking/Savings	5,352.10	5,277.06	75.04
Accounts Receivable	11,200.01	11,122.00	78.01
Total Current Assets	16,552.11	16,399.06	153.05
TOTAL ASSETS	16,552.11	16,399.06	153.05
LIABILITIES & EQUITY			_
Liabilities			
Accrued Expenses	11,200.01	11,122.00	78.01
<b>Total Current Liabilities</b>	11,200.01	11,122.00	78.01
Total Liabilities	11,200.01	11,122.00	78.01
Equity			
Retained Earnings	5,277.06	5,214.28	62.78
Net Income	75.04	62.78	12.26
Total Equity	5,352.10	5,277.06	75.04
TOTAL LIABILITIES & EQUITY	16,552.11	16,399.06	153.05



## PROCEDURAL ITEMS FOR THE CFPF SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFPF, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

# California Foundation for Public Facilities Statement of Income & Expense July 2015 through June 2016

3:28 PM 07/10/2016 Accrual Basis

	Jul '15 - Jun 16	Jul '14 - Jun 15	\$ Change	
Ordinary Income/Expense				
Income				
Direct Public Support				
<b>Corporate Contributions</b>	-20.00	20.00	-40.00	
<b>Total Direct Public Support</b>	-20.00	20.00	-40.00	
Total Income	-20.00	20.00	-40.00	
Net Ordinary Income	-20.00	20.00	-40.00	
Other Income/Expense				
Other Income				
Interest Received	0.99	1.42	-0.43	
Total Other Income	0.99	1.42	-0.43	
Net Other Income	0.99	1.42	-0.43	
Net Income	-19.01	21.42	-40.43	

# California Foundation for Public Facilities **Statement of Financial Position**As of July 10, 2016

3:31 PM 07/10/2016 Accrual Basis

	Jul 10, 16	Jul 10, 15	\$ Change
ASSETS			
Current Assets			
Checking/Savings	946.46	945.47	0.99
Accounts Receivable	0.00	20.00	-20.00
Total Current Assets	946.46	965.47	-19.01
TOTAL ASSETS	946.46	965.47	-19.01
LIABILITIES & EQUITY			
Equity			
Unrestricted Net Assets	946.46	965.47	-19.01
Total Equity	946.46	965.47	-19.01
TOTAL LIABILITIES & EQUITY	946.46	965.47	-19.01