

### VALLEY COMMONS EAST APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Star – VC East LP

Action: Final Resolution

Amount: \$3,500,000

Purpose: Finance the Acquisition and Rehabilitation of Affordable

Housing Apartments in the City of Grass Valley, County of

Nevada, California

Activity: Affordable Housing

Meeting: October 14, 2011

#### Background:

Star-Holdings, based in Rockford, IL brings together nearly 450 skilled professionals in 10 states to create affordable housing solutions for the people who need them most. With more than 230 properties located in over 150 cities, they bring together a unique mix of people and resources critical in developing, renovating, building and managing affordable housing.

Star Development focuses on the acquisition, renovation, repositioning and development of affordable housing properties and neighborhoods. Their experience and skills in this arena allow them to undertake a broad spectrum of projects designed to produce results.

Star - Valley Commons East currently owns 7 properties and is now focusing helping Northern California with their shortage of affordable housing.

#### The Project:

The Valley Commons East Apartments project is an Acquisition Rehabilitation affordable multifamily housing development located in the City of Grass Valley, Nevada County, California. The 56 unit project is a Preservation project that will keep the historical and existing buildings intact. The project will include a mix of one- and two-bedroom units for families earning between 50% and 60% of AMI. There are 7 buildings which are two-story, wood-frame construction. Site amenities will include recreational areas, barbecues, covered parking, refrigerator, disposal, blinds, laundry rooms, and Community Room with Kitchen.

#### The City of Grass Valley:

The City of Grass Valley is a member of the CMFA and held a TEFRA hearing on May 24, 2011. Upon closing the city is expected to receive approximately \$2,187 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Financing:**

| Sources of Funds:               | Construction | <u>Permanent</u> |
|---------------------------------|--------------|------------------|
| Tax-Exempt Bond Proceeds:       | \$3,500,000  | \$2,300,000      |
| Developer Equity:               | \$ 375,435   | \$ 375,435       |
| Deferred Developer Fee:         | \$ 237,094   | \$ 237,094       |
| LIH Tax Credit Equity:          | \$ 289,200   | \$1,489,200      |
| Direct & Indirect Public Funds: | \$1,903,439  | \$1,903,439      |
| Total Sources:                  | \$6.305.168  | \$6,305,168      |

#### Uses of Funds:

| \$3,096,622 |
|-------------|
| \$1,249,080 |
| \$ 90,000   |
| \$ 170,800  |
| \$ 673,883  |
| \$ 10,000   |
| \$ 427,559  |
| \$ 105,000  |
| \$ 482,224  |
| \$6,305,168 |
|             |

#### Terms of Transaction:

Amount: \$3,500,000 Maturity: 30 years.

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement. Estimated Closing: October 2011.

#### Public Benefit:

The Valley Common East Apartments will provide 56 affordable apartments for low-income households with incomes at or below the area median income. Grass Valley's low-income community has a need for affordable housing.

Percent of Restricted Rental Units in the Project: 100%

31% (17 Units) restricted to 50% or less of area median income households; and 69% (38 Units) restricted to 60% or less of area median income households;

Unit Mix: 1 & 2 bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: U.S. Bank

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Lender Counsel: Kutak Rock

Issuer Counsel: Squire, Sanders & Dempsey LLP
Borrower Counsel: Reinhart Boerner Van Deuren SC
Borrower Consultant: Community Preservation Partners, LLC

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt a Final Resolution in the amount of \$3,500,000 of tax-exempt private activity bonds to finance the acquisition and rehabilitation of affordable housing in the City of Grass Valley, Nevada County, California.



## HURON PORTFOLIO CONQUISTADOR VILLA & HURON GARDEN APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Community Preservation Partners & Hammond Family

Limited Partnership

Action: Final Resolution

Amount: \$3,300,000

Purpose: Finance the Acquisition and Rehabilitation of Affordable

Housing Apartments in the City of Huron, County of Fresno,

California

Activity: Affordable Housing

Meeting: October 14, 2011

#### Background:

To achieve its high quality standards, Community Preservation Partners draws on the collective experience of its 38-year-old parent company WNC, which employs 60 professionals with experience in every facet of affordable housing. Preservation of older affordable communities is a specialized and relatively new issue within the affordable housing industry, with each community having complex and unique needs. The Community Preservation Partners staff brings to the table the necessary experience, knowledge and resources which can benefit the revitalization of these older projects. Community Preservation Partners currently owns over 1,000 units with a total development cost of over \$90 million.

Community Preservation Partners is WNC & Associate's development arm. The Community Preservation Partners was formed primarily to create exit strategies for owners and investors of multifamily communities older than 10 years. Through the recapitalization of these older communities they are able to be kept as affordable housing. With both WNC as developer and property manager, the properties receive a high level of commitment to safe and clean communities.

#### The Project:

The Conquistador Villa and Huron Garden Apartments are an Acquisition Rehabilitation affordable multi-family housing development located in the City of Huron, Fresno County, California. The project consists of two scattered site properties, the Huron Garden Apartments and the Conquistador Villa Apartments with an aggregate total of 76 existing units. The project will include a mix of one-, two-, and three-bedroom units for families earning between 50% and 60% of AMI. Buildings will be two-story, wood-frame construction. The development amenities will include off-street parking, onsite management, laundry facilities and a playground. The unit amenities include central air conditioning, blinds and carpeting in all bedrooms and living rooms, vinyl floor coverings in kitchens and bathrooms.

#### The City of Huron:

The City of Huron is a member of the CMFA and held a TEFRA hearing on March 16, 2011. Upon closing the city is expected to receive approximately \$2,062 as part of CMFA's sharing of Issuance Fees.

#### Proposed Financing:

| Sources of Funds:                       | Construction | <u>Permanent</u> |
|---|--------------|------------------|
| Tax-Exempt Bond Proceeds:               | \$3,300,000  | \$1,785,000      |
| Cash Flow From Operations During Rehab: | \$ 63,988    | \$ 97,500        |
| Deferred Developer Fee:                 | \$ 111,665   | \$ 111,665       |
| LIH Tax Credit Equity:                  | \$ 0         | \$1,481,488      |
| Direct & Indirect Public Funds:         | \$3,223,957  | \$3,223,957      |
| Existing Replacement Reserves:          | \$ 220,707   | \$ 220,707       |
| Total Sources:                          | \$6,920,317  | \$6,920,317      |

#### Uses of Funds:

| Acquisition Costs:                  | \$3,570,000 |
|-------------------------------------|-------------|
| Hard Cost Contingency:              | \$ 144,722  |
| Hard Construction Costs:            | \$1,256,265 |
| Architect & Engineering Fees:       | \$ 85,000   |
| Contractor Overhead & Profit:       | \$ 175,877  |
| Developer Fee:                      | \$ 738,111  |
| Relocation:                         | \$ 7,500    |
| Cost of Issuance:                   | \$ 215,060  |
| Capitalized Interest:               | \$ 64,493   |
| Other Soft Costs (Marketing, etc.): | \$ 663,289  |
| Total Sources:                      | \$6,920,317 |

#### **Terms of Transaction:**

Amount: \$3,300,000 Maturity: 30 years.

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement. Estimated Closing: November 2011.

#### Public Benefit:

The Conquistador Villa and Huron Garden Apartments will provide 76 affordable apartments for low-income households with incomes at or below the area median income. Huron's low-income community has a problem with a lack of affordable housing. This project will help supply the area with affordable housing for 55 years.

Percent of Restricted Rental Units in the Project: 100%

36% (27 Units) restricted to 50% or less of area median income households; and 64% (49 Units) restricted to 60% or less of area median income households;

Unit Mix: 1, 2, 3 & 4 bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: Rabobank N.A.

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Lender Counsel: DLA Piper

Issuer Counsel: Squire, Sanders & Dempsey LLP Cox, Castle & Nicholson LLP

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt a Final Resolution in the amount of \$3,300,000 of tax-exempt private activity bonds to finance the acquisition and rehabilitation of affordable housing in the City of Huron, Fresno County, California.



# MENDOTA PORTFOLIO COUNTRYWAY & MIDLAND MANOR APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Community Preservation Partners & Hammond Family

Limited Partnership

Action: Final Resolution

Amount: \$3,200,000

Purpose: Finance the Acquisition and Rehabilitation of Affordable

Housing Apartments in the City of Mendota, County of

Fresno, California

Activity: Affordable Housing

Meeting: October 14, 2011

#### Background:

To achieve its high quality standards, Community Preservation Partners draws on the collective experience of its 38-year-old parent company WNC, which employs 60 professionals with experience in every facet of affordable housing. Preservation of older affordable communities is a specialized and relatively new issue within the affordable housing industry, with each community having complex and unique needs. The Community Preservation Partners staff brings to the table the necessary experience, knowledge and resources which can benefit the revitalization of these older projects. Community Preservation Partners currently owns over 1,000 units with a total development cost of over \$90 million.

Community Preservation Partners is WNC & Associate's development arm. The Community Preservation Partners was formed primarily to create exit strategies for owners and investors of multifamily communities older than 10 years. Through the recapitalization of these older communities they are able to be kept as affordable housing. With both WNC as developer and property manager, the properties receive a high level of commitment to safe and clean communities.

#### The Project:

The Countryway and Midland Manor Apartments are an Acquisition Rehabilitation affordable multi-family housing development project located in the City of Mendota, Fresno County, California. The community was constructed in 1982 and 1990. The project consists of two apartment complexes (Countryway Apartments and Midland Manor Apartments) with a combined total of 14 buildings (seven on each site) and an aggregate total of 81 units, which includes two manager units. The unit mix consists of 1-, 2- and 3-bedroom unit types all restricted to households with incomes that are at or below 60% of the area median income. Construction is expected to begin September 2011 and the project is projected to enter the market July 2012. Buildings will be two-story, wood-frame construction. Site amenities will include recreational areas, barbecues, covered parking, refrigerator, disposal, blinds, laundry rooms, and Community Room with Kitchen.

#### The City of Mendota:

The City of Mendota is a member of the CMFA and held a TEFRA hearing on April 12, 2011. Upon closing the city is expected to receive approximately \$2,000 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Financing:**

| Sources of Funds:                | Construction | <u>Permanent</u> |
|----------------------------------|--------------|------------------|
| Tax-Exempt Bond Proceeds:        | \$3,200,000  | \$1,365,000      |
| Cash Flow (during Rehab period): | \$ 0         | \$ 141,617       |
| Deferred Developer Fee:          | \$ 279,610   | \$ 279,610       |
| LIH Tax Credit Equity:           | \$ 0         | \$1,526,063      |
| Direct & Indirect Public Funds:  | \$2,763,701  | \$2,763,701      |
| Other:                           | <u>\$ 0</u>  | \$ 167,320       |
| Total Sources:                   | \$6,243,311  | \$6,243,311      |
|                                  |              |                  |

#### Uses of Funds:

| Acquisition Costs:            | \$2,882,000 |
|-------------------------------|-------------|
| Rehabilitation Costs:         | \$1,353,248 |
| Architect & Engineering Fees: | \$ 85,000   |
| Contractor Overhead & Profit: | \$ 189,455  |
| Hard Cost Contingency:        | \$ 155,894  |
| Developer Fee:                | \$ 663,429  |
| Relocation:                   | \$ 7,500    |
| Cost of Issuance:             | \$ 215,060  |
| Capitalized Interest:         | \$ 64,493   |
| Other Soft Costs:             | \$ 627,232  |
| Total Sources:                | \$6,243,311 |

#### **Terms of Transaction:**

Amount: \$3,200,000 Maturity: 30 years.

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement. Estimated Closing: November 2011.

#### Public Benefit:

The Countryway and Midland Manor Apartments will provide 79 affordable apartments for low-income households with incomes at or below the area median income. Mendota's low-income community has a problem with a lack of affordable housing. This project will help supply the area with affordable housing for 55 years.

Percent of Restricted Rental Units in the Project: 100%

32% (25 Units) restricted to 50% or less of area median income households; and 68% (56 Units) restricted to 60% or less of area median income households;

Unit Mix: 1, 2 & 3 bedrooms

Term of Restriction: 55 years

#### Finance Team:

Lender: Rabobank N.A.

Bond Counsel: Orrick, Herrington & Sutcliffe LLP

Lender Counsel: DLA Piper

Issuer Counsel: Squire, Sanders & Dempsey LLP Borrower Counsel: Cox, Castle & Nicholson LLP

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt a Final Resolution in the amount of \$3,200,000 of tax-exempt private activity bonds to finance the acquisition and rehabilitation of affordable housing in the City of Mendota, Fresno County, California.



## NEVADA IRRIGATION DISTRICT JOINT POWERS AUTHORITY SUMMARY AND RECOMMENDATIONS

Applicant: Nevada Irrigation District

Action: Approve JPA Creation & Membership

Amount: \$26,000,000

Purpose: To Create a New JPA forming the Nevada Irrigation District

Joint Powers Authority

Activity: Creating JPA

Meeting: October 14, 2011

#### Background:

The Nevada Irrigation District, (the "District") is organized primarily to supply water for irrigation, municipal, domestic and industrial purposes. District water is available in wide areas of Nevada and Placer counties; the District also has storage and distribution facilities in Sierra and Yuba counties.

The CMFA has been requested by the District to join it in creating a new Joint Powers Authority to be called the Nevada Irrigation District Joint Powers Authority ("new JPA"). The new JPA would be a single purpose entity controlled by the District with the sole purpose of issuing bonds for the benefit of the District. The initial and immediate purpose of the JPA is to facilitate the issuance by the new JPA of the District's upcoming revenue bonds in order to finance improvements to the District's water system and to refund certain outstanding obligations of the District. Recent changes in the municipal market have resulted in an interest rate premium being charged to certificates of participation (as opposed to lease revenue bonds). Accordingly, with CMFA's assistance the District desires to form the new JPA in order to issue revenue bonds in order to finance these improvements at the most cost-effective rate.

Changes in the municipal markets have significantly widened the cost of borrowing through issuance of certificates of participation versus revenue bonds. Substantively there is no difference between a revenue-secured COP and a revenue bond; the security for both forms of debt is identical. But because COPs are also used for lease-backed debt of cities, counties and school districts, and these are subject to annual appropriation, lease abatement, and other risks, there is some widespread market confusion. This confusion has been exacerbated by the demise of the bond insurance companies, which previously shielded investors from such complexity. Despite the fact that "revenue

bonds" and "revenue COPs" are substantially the same, primary and secondary markets have widened the pricing between the two instruments to anywhere from 5 to 50 basis points.

The new JPA will be governed by a member Board which will consist of all members of the District's Board of Directors. The officers of the new JPA will be staff members of the District. The CMFA and the District will be the only members and the new JPA will be limited to issuing bonds only for the District.

#### The Project:

A portion of the proceeds of the revenue bonds will finance the acquisition of the Lower Cascade Canal/Banner Cascade Pipeline Project, consisting of approximately 5.5 miles of treated water pipe and 6.5 miles of raw water pipe. The raw water pipeline will convey existing and increased flows to the District's Loma Rica and Elizabeth George water treatment plants. The treated water pipeline, which parallels portions of the proposed raw water pipeline, will expand water services to customers within the District's service area who do not currently receive treated water service from the District. In addition, the treated water pipeline will increase system reliability in certain areas of the District, enhance fire protection and help facilitate future plans for transferring treated water between pressure zones and between existing water treatment plans.

A portion of the proceeds of the revenue bonds will be applied to refund a portion of the District's outstanding Revenue Certificates of Participation (Refunding Project), Series 2002, in an amount to be determined at pricing.

#### **Liability Issues for CMFA:**

By approving this transaction, CMFA will become a member of the new JPA, but will have no role in the proposed bond transaction. CMFA has no liability of any kind for the obligations of the new JPA. CMFA will have no ongoing responsibilities for the administration or operation of the new JPA or maintenance of the bonds. CMFA counsel fees, as well as a transaction fee, will be paid from proceeds of the bond financing.

The firm of Stradling Yocca Carlson & Rauth will serve as bond counsel and disclosure counsel for the transaction and is representing the District in the formation of the new JPA.

#### **Anticipated Bond Closing:**

December 2011

#### Public Benefit:

The improvements consist of necessary upgrades to the District's water system designed to ensure continued system reliability, enhance fire protection and help facilitate future plans for transferring treated water between pressure zones and between existing water treatment plans.

#### Finance Team:

District: Nevada Irrigation District

District General Counsel: Minasian, Spruance, Meith, Soares & Sexton Underwriter: To be determined upon competitive sale Stradling Yocca Carlson & Rauth

CMFA Counsel: Squire, Sanders & Dempsey

Financial Advisor: First Southwest

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt a Resolution authorizing the execution of a Joint Exercise of Powers Agreement by and between the California Municipal Finance Authority and the Nevada Irrigation District for the purpose of forming the new joint powers authority to be known as the Nevada Irrigation District Authority.



## CMFA Financings Enabled the Following Charitable Donations through the CFSC (2004-2011)

| A Community of Friends -                    | \$ 10,000 | Children's Day School -                      | \$<br>6,333  |
|---|-----------|--|--------------|
| A Place Called Home -                       | \$ 20,000 | Children's Institute -                       | \$<br>10,000 |
| A Safe Place -                              | \$ 10,000 | Chinatown Service Center -                   | \$<br>5,000  |
| ADONAI -                                    | \$ 20,000 | Clearwater Residential -                     | \$<br>7,500  |
| Alameda County -                            | \$ 8,503  | Clinicas de Salud del Pueblo, Inc            | \$<br>15,000 |
| All Peoples Christian Center -              | \$ 10,000 | Coalition for Responsible Comm. Dev          | \$<br>15,000 |
| Alpha House -                               | \$ 10,000 | Coastside Hope -                             | \$<br>15,000 |
| America Cares Foster Family Agency -        | \$ 10,000 | Comfort for Kids / Hospice of the East Bay - | \$<br>20,000 |
| America River Grange -                      | \$ 1,251  | Community Gate Path -                        | \$<br>12,796 |
| Anaheim Community Foundation -              | \$ 3,198  | Concept 7 -                                  | \$<br>10,000 |
| Anaheim Interfaith Shelter -                | \$ 15,000 | Contra Costa Food Bank -                     | \$<br>13,707 |
| Angel Flight Shelter -                      | \$ 30,000 | Court Appointed Special Advocates of OC -    | \$<br>10,000 |
| Arts Orange County -                        | \$ 10,000 | Daniel Hernandez Youth -                     | \$<br>20,000 |
| Asian Pacific Community Fund -              | \$ 15,000 | Desert AIDS Project -                        | \$<br>20,000 |
| Asian Pacific Dispute & Resolution Center - | \$ 5,000  | Desert ARC -                                 | \$<br>25,000 |
| Asian Pacific Women's Center -              | \$ 17,000 | Desert Cancer Foundation -                   | \$<br>20,000 |
| Asian Women's Shelter -                     | \$ 10,000 | Doors to Hope -                              | \$<br>10,000 |
| Bay Area Outreach & Recreation Program -    | \$ 15,000 | East Bay Children's Theater -                | \$<br>15,000 |
| Bayfront Youth -                            | \$ 10,000 | East Bay Zoological Society -                | \$<br>5,127  |
| Bill Wilson Center -                        | \$ 20,000 | Eden Youth and Family Center -               | \$<br>2,778  |
| Borrego Community Health Foundation -       | \$ 5,000  | Eggelston Youth Center -                     | \$<br>10,000 |
| Boys & Girls Club of Coachella -            | \$ 20,000 | Eisenhower Medical Center                    | \$<br>23,445 |
| Boys & Girls Club of Redlands -             | \$ 10,000 | Elevate Your Game -                          | \$<br>20,000 |
| Boys & Girls Club of San Francisco -        | \$ 15,000 | Elmhurst Food Pantry -                       | \$<br>2,778  |
| Boys & Girls Club of South Coast Area -     | \$ 10,000 | EPIC -                                       | \$<br>5,000  |
| Bridge Housing -                            | \$ 15,578 | Family Crossroads -                          | \$<br>15,000 |
| Building Blocks for Kids -                  | \$ 15,000 | Fish Food Bank -                             | \$<br>10,000 |
| Cabrillo Economic Development Corporation - | \$ 15,000 | Fisher House -                               | \$<br>35,000 |
| California Family Life Center -             | \$ 10,000 | Food Bank of Contra Costa & Solano County -  | \$<br>15,000 |
| California Youth Connection -               | \$ 25,000 | Food Bank of Monterey County -               | \$<br>10,000 |
| Cameron House -                             | \$ 25,000 | Food in Need of Distribution -               | \$<br>10,000 |
| Camp Harmony -                              | \$ 20,000 | Foundation at Fairplex (Big Yellow Bus) -    | \$<br>10,000 |
| Cancer Angeles of San Diego -               | \$ 30,000 | Foundation for CSU San Bernardino -          | \$<br>8,521  |
| Canyon Acres Children & Family Services -   | \$ 10,000 | Foundation for Children's Dental Health -    | \$<br>3,061  |
| Casa Romantica -                            | \$ 5,000  | Freedom Station -                            | \$<br>15,000 |
| Center for Land Based Learning -            | \$ 10,000 | Fresno County Economic Development Corp -    | \$<br>130    |
| Center for the Pacific Asian Family -       | \$ 1,000  | Friends of Tulare County -                   | \$<br>7,188  |
| Chabad of California -                      | \$ 10,000 | Furnishing Hope of Orange County -           | \$<br>25,000 |
| Charles Drew University -                   | \$ 20,000 | Gary Center -                                | \$<br>20,000 |
| Child Net -                                 | \$ 30,000 | George Mark House -                          | \$<br>30,000 |
|   |           |  |              |



## CMFA Financings Enabled the Following Charitable Donations through the CFSC (2004-2011)

| Girl Scouts of Northern California -          | \$<br>10,000 | Make A Wish Foundation of LA -              | \$<br>30,000 |
|---|--------------|---|--------------|
| Good Sheppard -                               | \$<br>20,000 | Manzanita Services                          | \$<br>5,000  |
| Grace Land -                                  | \$<br>20,000 | Marjorie Mason Center -                     | \$<br>15,000 |
| Great Northern Corporation -                  | \$<br>5,000  | Martha's Village and Kitchen -              | \$<br>15,000 |
| Greater Stockton Foundation -                 | \$<br>796    | Mary Graham Children's Shelter Foundation - | \$<br>2,589  |
| Guardian Scholars -                           | \$<br>20,000 | Meals on Wheels -                           | \$<br>2,500  |
| Healthy Neighborhoods Venture Fund -          | 14,171       | Micke Grove Zoological Society -            | \$<br>2,589  |
| High Sierra Resource Conservation & Developme |              | Moral Values Program -                      | \$<br>25,000 |
| Hispanic Chamber of Commerce Edu. Fund -      | 10,000       | Moss Beach Homes -                          | \$<br>10,000 |
| Homefront San Diego -                         | 10,000       | Muzeo Foundation -                          | \$<br>6,889  |
| Hope Through Housing Foundation -             | \$<br>10,000 | National CORE -                             | \$<br>7,937  |
| Hope University -                             | \$<br>25,000 | Napethian Homes -                           | \$<br>10,000 |
| Housing California -                          | 20,000       | Navy League of the U.S. San Diego Council - | \$<br>65,000 |
| Imagine LA -                                  | \$<br>2,500  | New Image Emergency Shelter for Homeless -  | \$<br>15,000 |
| Industry Sheriffs Station YAL -               | \$<br>6,250  | Niroga -                                    | \$<br>15,000 |
| Inspire Life Skills Training, Inc             | \$<br>3,750  | North Peninsula Food Pantry -               | \$<br>9,453  |
| Iraq Star -                                   | \$<br>20,000 | Nor Cal Vet Cemetery Endowment Fund -       | \$<br>1,913  |
| IV Parks -                                    | \$<br>3,570  | Oak Grove -                                 | \$<br>10,000 |
| Jai Lao -                                     | \$<br>10,000 | Oak View Park & Resource Center -           | \$<br>945    |
| Joy Center -                                  | \$<br>40,000 | Olive Crest -                               | \$<br>10,000 |
| Kern Bridges Youth Homes -                    | \$<br>10,000 | Olive Crest Academy -                       | \$<br>20,000 |
| Kern River Valley Senior Citizens -           | \$<br>10,000 | Olive Crest Scholarship Fund -              | \$<br>20,000 |
| Kettleman City Foundation -                   | \$<br>4,253  | Opera Noir -                                | \$<br>10,000 |
| Kids for the Bay -                            | \$<br>10,000 | Operation Gratitude -                       | \$<br>20,000 |
| Kids Konnected -                              | \$<br>10,000 | Operation Homefront -                       | \$<br>20,000 |
| Kids Turn -                                   | \$<br>10,000 | Operation Mend -                            | \$<br>75,000 |
| Kidsworks -                                   | \$<br>20,000 | Operation Safehouse -                       | \$<br>30,000 |
| Koreatown Youth & Community Center -          | \$<br>5,000  | Pacific American Volunteer Association -    | \$<br>20,000 |
| Laborers of the Harvest -                     | \$<br>9,000  | Pacific Institute -                         | \$<br>1,866  |
| Laura's House -                               | \$<br>20,000 | Pasadena Senior Center                      | \$<br>15,000 |
| Lazarus Project -                             | \$<br>15,000 | People Who Care -                           | \$<br>5,000  |
| Leukemia Lymphoma Society -                   | \$<br>35,000 | Permission to Dream -                       | \$<br>10,000 |
| Lincoln Child Center -                        | \$<br>10,000 | Picture Me Happy -                          | \$<br>5,000  |
| Lodi House -                                  | \$<br>10,000 | Pilipino Workers Center -                   | \$<br>5,000  |
| Long Beach Museum of Art -                    | \$<br>30,000 | Poverello House -                           | \$<br>3,063  |
| Los Angeles Arts High Foundation -            | \$<br>15,000 | Rainbow Family -                            | \$<br>50,000 |
| Los Angeles Food Bank -                       | \$<br>5,000  | Ramona Animal Shelter -                     | \$<br>2,344  |
| Los Angeles Police Memorial Foundation -      | \$<br>15,000 | Retirement Housing Foundation -             | \$<br>15,000 |
| Los Angeles Regional Food Bank -              | \$<br>10,885 | Richard Prado Senior Center -               | \$<br>10,000 |
| Maitri -                                      | \$<br>25,000 | Rob Dyrdek Foundation -                     | \$<br>25,000 |
|   |              |   |              |



## CMFA Financings Enabled the Following Charitable Donations through the CFSC (2004-2011)

|   | <b>#</b> 10.000 |  | ф  | 10.000 |
|---|-----------------|--|----|--------|
| Rosemary Children -                           | \$ 10,000       | Thai Community Development Center -          | \$ | 10,000 |
| Rural Communities Housing Dvlpmnt Corp -      | \$ 15,000       | The City of Commerce Scholarship Program -   | \$ | 6,250  |
| Rural Community Assistance Corporation -      | \$ 15,000       | The Harold Pump Foundation -                 | \$ | 25,000 |
| Sacramento Child Advocates -                  | \$ 15,000       | The Restart Center -                         | \$ | 10,000 |
| San Francisco Food Bank -                     | \$ 10,000       | Ties for Adoption (Regents of UofC) -        | \$ | 18,500 |
| San Lorenzo Help Center -                     | \$ 2,779        | Torrance Cultural Arts Center Foundation -   | \$ | 15,626 |
| San Pasqual Academy -                         | \$ 20,857       | Tri-County Independent Living -              | \$ | 10,000 |
| Search to Involve Pilipino Americans -        | \$ 5,000        | UC Riverside Pathways to Success -           | \$ | 20,000 |
| Senior Nutrition Services                     | \$ 15,000       | UCLA Entrepreneurship Boot Camp -            | \$ | 20,000 |
| Shelter From the Storm -                      | \$ 10,000       | UCLA Medical Student's Scholarship Fund -    | \$ | 10,000 |
| Sky High Training -                           | \$ 15,000       | Unicorn Garden -                             | \$ | 10,000 |
| Society for the Blind                         | \$ 15,000       | Union of Pan Asian Communities -             | \$ | 10,000 |
| Solano Community Foundation -                 | \$ 5,432        | United Way of Central County -               | \$ | 2,344  |
| Solano Economic Development Corporation -     | \$ 4,953        | United Way of Kern County Literacy Program - | \$ | 9,000  |
| Sonrisas Community Dental Center -            | \$ 15,000       | United Way of San Joaquin -                  | \$ | 1,678  |
| South Bay Children's Health Center -          | \$ 70,000       | Unity Counsel -                              | \$ | 5,000  |
| South Bay Youth -                             | \$ 12,437       | USO Northern California -                    | \$ | 5,000  |
| Southeast Asian Community Alliance -          | \$ 5,000        | Venice Community Housing -                   | \$ | 10,000 |
| Southern California Indian Center -           | \$ 10,000       | Vernon Rotary Club -                         | \$ | 6,250  |
| SOVA -  | \$ 20,000       | Vista Del Mar -                              | \$ | 20,000 |
| SPUR -  | \$ 4,623        | Volunteer Center of Orange County -          | \$ | 10,000 |
| St. Barnabas Senior Services -                | \$ 15,000       | WEAVE -                                      | \$ | 10,000 |
| St. Johns Child & Family Development Center - | \$ 13,000       | West Marin Senior Services -                 | \$ | 10,000 |
| St. Joseph's -                                | \$ 10,000       | West Side Children's Center -                | \$ | 15,500 |
| Stable Hands -                                | \$ 12,500       | Wise and Healthy Aging -                     | \$ | 15,000 |
| Stand Down 08 -                               | \$ 10,000       | Woman Haven -                                | \$ | 10,000 |
| Stanislaus Foundation -                       | \$ 5,063        | Wonder Inc                                   | \$ | 10,000 |
| Step Up on Second -                           | \$ 10,000       | YMCA San Diego Armed Services -              | \$ | 10,000 |
| Susan G Komen Cure Foundation -               | \$ 10,736       | YMCA San Francisco -                         | \$ | 5,666  |
| Tender Loving Canines -                       | \$ 20,000       | YMCA Youth & Community Outreach -            | \$ | 5,000  |
|   | ,               |  | -  | -,0    |

**Total Donations 2004 - 2011:** \$2,990,350



Asian Rehabilitation Services Bladder Exstrophy Research Foundation Breathe California Chapman College AmVets Legal Clinic Community Catalysts of California Homeless Health Care Los Angeles Jewish Family & Children's Services Life Steps Little Tokyo Service Center Mar Vista Family Center Rose Center Theater **Rural Community Assistance Corporation** Sierra Child & Family Services SFMade SJB Child Development Centers **SPARK** St. John's Health Center\* Swords into Plowshares The Gathering Inn Volunteers of America

#### **Listed for Over One Year**

Volunteers of America

#### CHARITABLE GRANT GUIDELINES

Recipient: Board Members of the California Foundation for

**Stronger Communities** 

Purpose: To Provide an Outline of Charitable Grant Guidelines

#### **CHARITABLE GUIDELINES:**

1. Ensure charitable donations are directed towards organizations that:

- a. Are in California communities.
- b. Find it difficult to receive funding through other sources.
- c. Have not received a charitable donation in the last three years. This is not meant to include those organizations that have enjoyed a fee reduction through a CMFA financing.
- d. Do not require compliance monitoring by the CMFA or CFSC.
- e. Are not in a category listed below:
  - i. individuals, including scholarship or fellowship assistance
  - ii. For-profit entities, including start-up businesses
  - iii. Political, labor, religious, or fraternal activities
  - iv. Endowments
  - v. Film or video projects, including documentaries
  - vi. Travel, including student trips or tours
  - vii. Promotional merchandise
  - viii. Organizations other than IRS 501(c)(3), 501(c)(6), governmental, or tribal entities
- 2. A staff report must be provided to the Board at least 24 hours before donations are recommended or approved. Funds will not be dispersed on a cash advance basis.
- 3. Coordinate donation with municipal staff, elected officials, recipient and press to ensure everyone on the team benefits from our partnership and unique give back. Furthermore, the widest dissemination of the donation will further the goals of the CMFA, and provide the greatest chance for leveraging these funds by inducing other donations.
- 4. Suggested categories the CMFA through the CFSC could direct funds are:
  - a. Health Care
  - b. Education
  - c. Human Services
  - d. Affordable Housing
  - e. Cultural
  - f. Subcategories:
    - i. Youth
    - ii. Seniors
    - iii. Low/Moderate Income Individuals
- 5. Staff will distribute and process all charitable grants.

Recipient: **ASIAN REHABILITATION SERVICE** (1/14/2011)

Location: 1701 E. Washington Blvd. Los Angeles, CA 90021

Purpose: Provides vocational rehabilitation services and employment training

services

Website: <u>www.asianrehab.org</u>

Revenue: \$3,013,541

#### **MISSION/VISION:**

Asian Rehabilitation Service, Inc. (ARS) believes in the uniqueness, worth, cultural integrity and right to human dignity for every person. It is our mission to provide vocational rehabilitation and other employment services by which individuals with disabilities can achieve their highest potential.

#### **BACKGROUND:**

Founded in 1972, ARS has a long history of providing quality commercial manufacturing assembly services and professional custodial services to our business and government customers.

Developing mutually beneficial partnerships with our customers has been crucial to our ongoing success. Customers receive quality business solutions to increase their bottom line, while simultaneously creating employment opportunities, building futures and promoting independence for individuals with disabilities.

ARS is CARF accredited for the following Community Employment Services programs:

- Job Development
- Job-Site Training
- Job Supports
- Organizational Employment Services

#### **FISCAL IMPACT:**

Donations will help fund the services provided and increases opportunities, build futures, and creates independence

Recipient: **BLADDER EXSTROPHY RESEARCH FOUNDATION** (7/22/2011)

Location: P.O. Box 13083, Newport Beach, CA 92694

Purpose: Provides Research and treatment for infants that are born deformed

Website: <u>www.exstrophyresearch.org</u>

Revenue: \$120,000

#### **MISSION/VISION:**

The Bladder Exstrophy Research Foundation is a non-profit 501(c)3 public charity dedicated to raising funds for research related to the cause and treatment of bladder exstrophy, a congenital birth defect. The Foundation also serves as a resource for information on current, ongoing and future research in this area.

#### **BACKGROUND:**

The Bladder Exstrophy Research Foundation (BERF) was established to help families that are dealing with their new-born deformities and cope with possible treatment options. Currently most specialist live and practice on the East Coast. The BERF helps educate doctors on how to treat Bladder Exstrophy. This allows the new-born children to receive treatment in their home area.

Bladder exstrophy is a rare, complex congenital birth defect that involves abnormalities of multiple body systems and organs including the lower abdominal wall, bladder, pelvis, genitalia, rectum and anus. The condition is thought to occur due to abnormal development of the cloacal membrane during early fetal growth. This malformation results in protrusion of the bladder through the lower abdominal wall.

Incidence rates for bladder exstrophy have been reported to occur in approximately one of every 30,000 live births, with an estimated 2:1 male to female ratio. Current methods for gathering and reporting such figures vary however, so actual occurrence may differ from that previously reported.

#### **FISCAL IMPACT:**

Donations will help provide treatment and research options to this foundation.

Recipient: **BREATHE CALIFORNIA** (8/12/2011)

Location: 1469 Park Avenue, San Jose, CA 95126

Purpose: Provides primary and preventive health programs to low income

families.

Website: www.borregomedical.org

Revenue: \$598,720

#### **MISSION/VISION:**

As the local lung health leader, Breathe California of the Bay Area fights lung disease in all its forms and works with its communities to promote lung health.

#### **BACKGROUND:**

Since 1911, their grassroots non-profit organization has dedicated itself to helping all local residents breathe easier. Originally founded as the Tuberculosis Society and later working under three other names (including the American Lung Association of Santa Clara-San Benito Counties, 1970-2005), they have offered a wide array of services that address the most pressing lung health issues of our time. This includes programs to:

- teach kids how to manage their asthma;
- prevent teens from using tobacco;
- assist smokers who want to quit;
- offer support to local COPD & lung cancer patients;
- advocate for clean air policies; and
- support innovative lung disease research.

They believe the most significant impact on people's lives takes place through local interaction. Through education, political advocacy, cutting-edge research and patient services, we use a comprehensive approach to promote healthy lifestyles and reduce the impact of lung disease. With a committed core of volunteers and staff who hold hope, determination, action and vigilance as the cornerstones to creating change, they will continue their drive to ensure we can all breathe easier.

#### **FISCAL IMPACT:**

Donations will help provide support to fighting lung disease.

Chairperson - Gerard Denny Chair-Elect - Daryl L. Canham, Ed.D, MSN Past-Chair - Hon. Rod Diridon, Sr. Treasurer - Ted Mazzone Secretary - Alan Goldsobel, MD

Recipient: **COMMUNITY CATALYSTS OF CALIFORNIA** (10/14/2011)

Location: 3760 Convoy Street, Suite 344, San Diego, CA 92111

Purpose: Provides Vocational Counseling, Job Placement and Other Services

Website: <a href="www.communitycatalystcalifornia.com">www.communitycatalystcalifornia.com</a>

Revenue: \$170,382

#### **MISSION/VISION:**

Empowering Consumers, Enhancing Lives

#### **BACKGROUND:**

Community Catalysts of California is a not for profit 501(c)(3), charitable organization that provides vocational counseling, job placement, community-living skills training, residential support, in-home respite care, crisis intervention and other services to individuals with disabilities. Various private, federal, state and local agencies as well as generous donors in the community support us. We have successfully provided services for over twenty years with the fundamental goal of empowering disabled persons to live and work successfully in their communities and to reach their highest level of self-sufficiency and independence.

Community Catalysts of California is committed to being a positive catalyst for and in the communities it serves. They are guided by their vision to empower our consumers and enhance their lives and serve every consumer as an individual, with unique needs and aspirations. they go to our consumer's homes or other community location rather than require them to come to us. Community Catalysts of California achieves a higher level of service through our Code of Ethics and a strict Quality Assurance Program. They are committed to providing consumers, funders, donors, employers and the community with a consistently high return on their investment of time and support. Their first priority is to benefit those with disabilities, but they also want to engage the community and support the social perception that people with disabilities are an integral part of the community. The presence and participation of individuals with disabilities, by individuals without disabilities encourages acceptance of all individuals and strengthens the sense of community.

#### **FISCAL IMPACT:**

Donations will be used to provide funding to the programs that are provided.

David Bond Carey Storm Neil Lien David Kuhlman Debra Mcquillen

Recipient: CHAPMAN COLLEGE AMVETS LEGAL CLINIC (9/23/2011)

Location: One University Drive, Orange, CA 92866

Purpose: Provides Free Legal Services to Help Veterans

Website: <a href="www.chapman.edu/militarylawinstitute/">www.chapman.edu/militarylawinstitute/</a>

Revenue: \$-

#### **MISSION/VISION:**

Chapman's mission is to provide a personalized education of distinction that leads to inquiring ethical and productive lives as global citizens

#### **BACKGROUND:**

In January 2009, Chapman University School of Law launched the AMVETS Legal Clinic, a pro-bono legal clinic for military service personnel unlike any other on the West Coast. The program provides experience to law students and free legal representation to veterans, service members and their families. In just two short years the clinic has had tremendous success and has made a huge impact in the lives of active duty service members and veterans. By Spring 2011, the AMVETS Legal Clinic, had assisted over 70 clients, had 90 students participate in the program and had recovered approx. \$4.6 million in compensation and benefits for active and retired military and their families.

The AMVETS Legal Clinic is the cornerstone of Chapman's new Law Institute; it is housed in the first floor of the law school building. As the name implies, the AMVETS Legal Clinic is a cooperative effort with AMVETS Department of California, a non-profit organization that is committed to veterans and community service.

#### **FISCAL IMPACT:**

Donations will be used to provide cover the cost of the colleges pro-bono legal counsel to veterans.

Recipient: HOMELESS HEALTH CARE LOS ANGELES (2/4/2011)

Location: 2330 Beverly Blvd., Los Angeles, CA 90057

Purpose: To Improve the Lives of the Homelessness

Website: <a href="www.housingca.org">www.housingca.org</a>

Revenue: \$4,016,789

#### **MISSION/VISION:**

The mission of Homeless Health Care Los Angeles (HHCLA) is to improve the health of homeless people through direct services, education and advocacy.

#### **BACKGROUND:**

Since 1985, board members, the executive director, staff and volunteers of HHCLA have dedicated themselves to improving the health of Los Angeles' homeless. When they see expressions of hope and relief on the faces of those whom they serve, they know that they, as professional social workers, health care advocates, trainers, sponsors, and donors, are truly making an impact on this enormous social problem. For example:

- Their multicultural, multidisciplinary staff uses a comprehensive case management model to provide a unique and highly successful drug treatment and health services program.
- Their training and education department provides skill-building training for homeless service providers to increase their abilities to effectively assist homeless people and gain a basic understanding of and develop skills in health and safety, mental health substance abuse, case management, counseling and tuberculosis.
- Their advocacy work is focused on affecting policy that increases access to health care services, which goes hand in hand with our mission of improving the health of our community.

#### **FISCAL IMPACT:**

This charitable donation would increase the odds of helping the homeless regain control of their lives and transform themselves into productive citizens.

Carol Prescott

Matt Humphreys

Brenda Goldstein

Gail Kennard

Samantha Martinez

Richard Browne

Brad Gwinn

John W. Tsuang

Michael Lehrer

Scott Fears

Mark Edwards

Jacqui Biery

Carl King

Lisa Kring

CJ Martinez

Marsha Temple

Lisa Kaminir

David Langness

Recipient: **JEWISH FAMILY AND CHILDREN'S SERVICES** (Marin)

(6/10/2011)

Location: 2150 Post Street, San Francisco, CA 94115

Purpose: To Strengthen Individuals, Families and Community

Website: <u>www.jfcs.org</u>

Revenue: \$776,752

#### MISSION/VISION:

Strengthening individuals. Strengthening families. Strengthening Community. That's what Jewish Family and Children's Services is all about.

#### **BACKGROUND:**

Jewish Family and Children's Services is one of the oldest and largest family service institutions in the United States, founded in 1850 by immigrant pioneers who arrived in California during the Gold Rush and created an extended family to care for each other.

Today, they continue to be that extended family, serving 65,000 people annually with the highest quality, research-based social services designed to strengthen individuals, strengthen families, and strengthen community.

As the problem-solving center for residents of San Francisco, Marin, Sonoma, Santa Clara, and San Mateo counties, they are a lifeline for children, families, and older adults facing life transitions and personal crises.

#### **FISCAL IMPACT:**

This charitable donation would go towards the many programs that are provided. This specific write up is towards the Marin group that focuses on children's needs. .

Recipient: **LIFE STEPS** (10/14/2011)

Location: 4041 Bridge Street, Fair Oaks, CA 95628

Purpose: Life Skills Training and Educational Programs to Abused Youth

Website: <u>www.lifestepsusa.org</u>

Revenue: \$79,248

#### **MISSION/VISION:**

The mission of LifeSTEPS is to provide effective educational and supportive services to maximize the strengths of individuals and build resilient communities.

#### **BACKGROUND:**

LifeSTEPS, Life Skills Training and Educational Programs, Inc., is a 501(c)(3) nonprofit charitable organization. By partnering with property owners and developers, LifeSTEPS provides high quality supportive services to residents of affordable housing. This group serves 176 senior and multifamily affordable housing complexes throughout California.

Founded in 1996, LifeSTEPS brings years of experience and specialization in social services to serve low-wage earners living in affordable housing, including children, teens, and adults. The STEP in LifeSTEPS stands for 'Skills Training and Educational Programs' and is the heart of their mission. We believe community development is built 'One STEP at a time.' Their vision is that every person touched by LifeSTEPS will be empowered with the skills, resources, and support to maintain stable housing and break the cycle of poverty.

Their founders believe that building affordable housing is only the first step. It is also essential to provide meaningful programs that empower people to move forward in their lives

We serve a diverse range of people who live in affordable housing. Their clients are primarily low wage earners performing vital jobs in their communities. They also include retired seniors, disabled adults, and children, all living on limited incomes.

#### **FISCAL IMPACT:**

Donations continue to funding the outreach programs of the organization.

Beth Southorn – Executive Director Craig Gillet Meredith Chillemi Liza Trujillo Karen Cosio Zolia Parodi Maydy Bran-Orona

Recipient: **LITTLE TOKYO SERVICE CENTER** (1/14/2011)

Location: 231 E. Third St., Suite G-106, Los Angeles, CA 90013

Purpose: Helps improve the lives of families through cultural social services

Website: <u>www.ltsc.org</u>

Revenue: \$379,248

#### **MISSION/VISION:**

The mission of the Little Tokyo Service Center, a Community Development Corporation, is to meet the critical needs of people and build community.

- We improve the lives of Individuals and families through culturally sensitive social services.
- We strengthen neighborhoods through housing and community development.
- We promote the rich heritage of the ethnic community.

#### **BACKGROUND:**

For over 29 years, the Little Tokyo Service Center, a Community Development Corporation (LTSC CDC), has been an important resource for the residents of a diverse community. Founded in 1979, LTSC CDC is a nonprofit charitable organization serving Asian and Pacific Islanders throughout Los Angeles County who are in need, especially those facing language or cultural gaps, financial need, or physical disabilities.

#### **FISCAL IMPACT:**

Donations continue to funding the outreach programs of the organization.

Bill Watanabe – Executive Director
Erich Nakano – Deputy Director
Dean Matsubayashi – Director of Community Economic Development
Gayle Yamada – Director of Development
Scarlet Sy – Director of Finance
Mike Murase – Director of Service Programs
Yasuko Sakamoto – Director of Social Services

Recipient: MAR VISTA FAMILY CENTER (10/14/2011)

Location: 5075 S. Slauson Avenue, Culver City, CA 90230

Purpose: To help families make positive changes in their lives

Website: <u>www.marvistafc.org</u>

Revenue: \$2,203,089

#### **MISSION/VISION:**

The mission of Mar Vista Family Center (MVFC) is to provide low-income families with quality early childhood education, youth enrichment, and educational tools to create positive change in their lives and their communities.

#### **BACKGROUND:**

Mar Vista Family Center was founded in 1977 as a preschool for low-income families that aimed to engage parents as partners in the education of their children. In 1980, after functioning in a public school bungalow for three years, a preschool facility was built at the end of a cul-de-sac in the same crime-ridden area that a local gang called home. Three weeks after the preschool opened, the building was burned down. Realizing that the success of a rebuilt preschool would depend on the empowerment of community leaders and parents to play a larger role in the life of the preschool, the MVFC founders developed a model of increased community involvement and personal responsibility. Parents, teens and other members of the community became classroom volunteers, preschool teachers, mentors, fundraisers and community advocates. As additional services have been added over the years - to serve elementary and high school students, as well as adults - MVFC continues to involve the community in the decision-making and running of its programs. MVFC's long-term involvement with entire families has improved family functioning, decreased domestic violence and improved youths' academic successes and rates of attendance at institutes of higher education.

#### **FISCAL IMPACT:**

Donations continue to funding the outreach programs of the organization.

Susan Rosenblum – Board Chair

Nancy Gilson – Board Trustee

Dr. Saundra Sparling – Board Secretary Halleh Yafeh, Esq – Board Counsel

Ronnie Avedon

Kristina Deutsch

John Dupuy

Claudia Estevez

H. Allen Evans

Cura Franklin

Venisa Ibarra

Jolisa Jones-Corey

Nikolas Lew

Terri Lyman

Edward Melendez

Judson Mock

Loren Montgomery, Esq.

Sandy Sirirat

Raymond Reisler

Recipient: **ROSE CENTER THEATER** (10/14/2011)

Location: 14140 All American Way, Westminster, CA 92683

Purpose: To help families make positive changes in their lives

Website: <u>www.rosecentertheater.org</u>

Revenue: \$229,000

## **MISSION/VISION:**

The Rose Center Theater is a non-profit, 501(c)(3) corporation located in the heart of Orange County. With its own "in house" production company headed by artistic Director Tim Nelson, the Rose Center Theater produces four Broadway-style Musicals every season. In addition, the Rose Theater serves the community in a variety of ways by helping bring the arts to young and old alike.

#### **BACKGROUND:**

The Beautiful Rose Center Theater is a State-of-the-Art Theater Complex located on All American Way in Westminster, California – right in the heart of Orange County. This elegant theater is the perfect venue to showcase a variety of theatrical performances and events.

They are now in their 6<sup>th</sup> season f Award Winning Musicals, this impressive 40-foot wide proscenium stage boasts a magnificent performance space designed with luxurious VIP/Performance boxes, beautiful backstage performer areas and a spacious glass enclosed upper and lower lobby.

Some areas of special interest include:

- Serving as a venue for youth theater production companies & local schools in order to give the children fo all grade levels an opportunity to become involved with theater
- Volunteer and Intern program for students
- Volunteer programs for seniors

#### **FISCAL IMPACT:**

Donations could go towards the general fund or to purchasing "Name a Rose". Essentially you purchase a seat with a plaque on it. The proceeds go towards the general fund or improvement of the Theater.

Susan Rosenblum – Board Chair

Nancy Gilson – Board Trustee

Dr. Saundra Sparling – Board Secretary Halleh Yafeh, Esq – Board Counsel

Ronnie Avedon

Kristina Deutsch

John Dupuy

Claudia Estevez

H. Allen Evans

Cura Franklin

Venisa Ibarra

Jolisa Jones-Corey

Nikolas Lew

Terri Lyman

Edward Melendez

Judson Mock

Loren Montgomery, Esq.

Sandy Sirirat

Raymond Reisler

Recipient: RURAL COMMUNITY ASSISTANCE CORPORATION

(4/29/2011) (Previously donated to on 3/09/07)

Location: 3120 Freeboard Drive, Suite 201, West Sacramento, CA 95691

Purpose: Assists Rural Communities Achieve Their Goals

Website: <u>www.rcac.org</u>

Revenue: \$15,639,715

## **MISSION/VISION:**

Provides technical assistance, training and financing so rural communities achieve their goals and visions.

#### **BACKGROUND:**

Rural Community Assistance Corporation was founded in Sacramento, California on Oct. 1, 1978. Funding from The Rosenberg Foundation allowed RCAC to establish itself as a multi-state agency helping to build the capacity of other nonprofit agencies and create new agencies to serve low-income people living in rural communities in the western United States.

RCAC is committed to green initiatives in affordable housing development, environmental programs and lending, and in its organizational operations. They seek new partnerships and opportunities to advance comprehensive community development as they strive to become the provider of choice. As this year unfolds, RCAC will rise to a new level of accountability to their clients and funders to create opportunities in rural America.

## **FISCAL IMPACT:**

The donation will provide support to the specific programs that are offered.

Dr. Florine Raitano

Elizabeth Moore

Robert Rendon

Anita Gahimer Crow

Sandra Borbridge

Ann Harrington

Joe Herring

Nalani Fujimori Kaina

Vickie Kitseallyboy Oldman-John

David E. Provost

Jon Townsend

William H. Wiese, MD

Kirke Wilson

Recipient: SIERRA CHILD & FAMILY SERVICES (10/14/2011)

Location: 4250 Fowler Lane, #204, Diamond Springs, CA 95619

Purpose: Provides Child and Family Services for Emotionally Disturbed Boys and

Girls

Website: <u>www.sierracfs.org</u>

Revenue: \$58,010

## **MISSION/VISION:**

Sierra Child and Family Services provides residential, educational and community based programs for emotionally disturbed girls and boys in Northern California. The program includes a full continuum of care to ensure all children are served in the least restrictive environment possible.

#### **BACKGROUND:**

Sierra Child and Family Services was founded in 1988 to provide residential and educational services for emotionally disturbed children in Northern California. The program began on a five acre ranch in Placerville, originally serving six boys in residential care and in the on-site nonpublic school.

The children at SCFS face a wide range of challenges, including histories of mental health disorders, learning disabilities, and in some cases, physical or sexual abuse and neglect. Their staff works with children and families as a team to bring an increased level of health and functioning to the entire unit, and to provide a better chance for a successful future. The components of their programs include:

- •Residentially Based Services
- •A Non-Public School
- •Outpatient / Wraparound Services
- •Equine Assisted Psychotherapy (EAP)

#### **FISCAL IMPACT:**

The donation goes directly to placing people in manufacturing jobs and to further their services.

Barry Harwell - Executive Director Brandon Dinon - President Michelle Vien -Vice-President Monica Carrillo - Secretary Christa Blair - Treasurer Jennifer Baland Leah Bielejeski Laurie Heyman

Recipient: **SFMADE** (8/12/20011)

Location: The Tech Shop Building, 926 Howard, St. San Francisco, CA 94103

Purpose: Supports building up the manufacturing sector in San Francisco

Website: <u>www.sjbcdc.org</u>

Revenue: \$156,710

## **MISSION/VISION:**

SFMade's mission is to build and support a vibrant manufacturing sector in San Francisco, that sustains companies producing locally-made products, encourages entrepreneurship and innovation, and creates employment opportunities for a diverse local workforce.

### **BACKGROUND:**

Their vision is a more diverse and sustainable local economy, where companies who design and manufacture products locally thrive, in turn, creating quality jobs for people from all walks of life and contributing to the overall economic and social vibrancy of our City.

SFMade engages directly with entrepreneurs and growing small companies, all of whom are headquartered in and manufacture within San Francisco, offering industry-specific education, networking opportunities, and connecting these companies to powerful local resources. By building strong companies, SFMade helps sustain and create job opportunities for the City's low-income communities and individuals with less typical education, experience, or skills. We also work with manufacturers directly on workforce issues, including connecting companies to local hiring resources and job training programs and connecting their workers to relevant local resources and assistance.

In addition to working with manufacturers and their employees, SFMade engages with the larger San Francisco community, offering educational workshops, factory tours, and other programs designed to heighten the public awareness of manufacturing, the craftspeople they employ, and their collective role in the local economy. SFMade also collaborates with both the public and private sectors to define and enhance the local infrastructure -from access to capital to industrial land use policy -required to support a vibrant manufacturing sector. In our work, SFMade seeks to develop and share a model for manufacturing incubation that other major US cities can use to catalyze their own local manufacturing sectors.

# **FISCAL IMPACT:**

The donation goes directly to placing people in manufacturing jobs and to further their services.

# **BOARD OF DIRECTORS:**

Mark Dwight
Alicia Esterkamp Allbin
Maureen Futtner
Gary Groff
Rob Glen
Jeff Gustafson
Fritz Maytag
Robin McRoskey-Azevedo
Scott Smith
Kate Sofis

Recipient: SJB CHILD DEVELOPMENT CENTERS (8/12/20011)

Location: 1400 Parkmoor Avenue, Ste. 220, San Jose, CA 95126

Purpose: Supports Child Care

Website: <u>www.sjbcdc.org</u>

Revenue: \$7,829,590

## **MISSION/VISION:**

The mission of SJB Child Development Centers is to provide educational child care for children 0 to 12 years of age to strengthen and support families throughout Santa Clara County.

#### **BACKGROUND:**

Their mission stems from the vision of their organization's founders. Mr. Bill Williams, their former executive director, had a desire to help parents establish financial independence by creating a safe place where they could bring their children while they worked. He also set out to break the cycle of poverty by offering education-based child care so that the children at his center would have access to the same opportunities as those from more affluent families. San Juan Bautista Child Development Center was established with these goals in mind and quickly made a name for itself by being the first in Santa Clara County to offer toddler care, before and after school care and sick care services.

Today, SJB Child Development Centers is synonymous with excellence in child care and is the only provider in the county to hold all four licenses from California's Department of Social Services/Community Care Licensing (DSS/CCL) for Infant Care, Preschool, Extended Day Care and Sick Care. 95% of our clients are very low to moderate income and are served through 26 programs at 11 sites, all working to uphold Mr. Williams' vision of Building Better Tomorrows for Children and Families Today.

#### **FISCAL IMPACT:**

The donation will provide support to the specific programs that are offered.

## **Officers**

- Victor Hassan, Chair Vandermade
- Gregg Nurnberg, Vice-Chair Wells Fargo
- Nada Logan, Treasurer Snap on Tools
- Andrea Rudominer, Secretary Kaiser Permanente

#### **Members**

- Bud LoMonaco LoMonaco & Company
- Deepa MacPherson Stratford Schools
- Jackie Silveira National Society of Hispanic MBA's
- Kevin Meza Target Corp.
- Mattilon Smith Vanderhorst County of Santa Clara, Retired

Recipient: **SPARK** (7/1/2011)

Location: 10900 Wilshire Blvd., 5<sup>th</sup> Floor, Los Angeles, CA 90024

Purpose: To Provide Mentoring and Scholarship Programs to the Less Fortunate

Website: <u>www.sparkprogram.org</u>

Revenue: \$267,966

## **MISSION:**

Spark's mission is to provide life-changing apprenticeships to youth in underserved communities across the United States.

#### **BACKGROUND:**

Founded in 2004 by teachers Chris Balme and Melia Dicker, Spark has always aspired to strengthen the community in two ways: by helping youth become motivated learners and connected community members, and by encouraging adults to nurture the next generation through mentoring and volunteerism.

Spark has grown rapidly since its inception. Enrollment grew by more than 50% year over year, and after five years, Spark expanded from the San Francisco Bay Area to Los Angeles in 2010 and Chicago in 2011, with plans to expand to the east coast by 2013.

In 2011, Spark will create its 1,000th apprenticeship. Studies of Spark's initial cohort of students reveal that over 98% are on track to graduate from high school on time. This is true for only 50-60% of their non-Spark peers in a similar demographic. 95% of Spark students report improvements in areas such as self confidence, motivation, goal-setting, and team work, and in skills such as financial literacy, public speaking, and networking/resourcefulness. In a focused survey from 2009, 97% of students responded that participating in Spark made them more interested in learning, and 77% reported being more interested in school.

## **FISCAL IMPACT:**

The donations can sponsor specific students or the program as a whole. .

Charlie Cohen: COO, MGM

Joan I. Chu: Senior Partner, Monitor Group

Sarah & Alex Graves

**Aaron Meyerson:** President of Programming and Development, CBS Television Distribution **Robert Perrin:** Partner, Latham & Watkins LLP

Recipient: ST. JOHN'S HEALTH CENTER (UCLA COMMUNITY

**PARTNERSHIP**) (11/12/2010)

Location: 2121 Santa Monica Blvd., Santa Monica, CA 90404

Purpose: To Provide Low Cost Health-Care to the Less Fortunate

Website: <u>www.stjohns.org</u>

Revenue: \$16,837,394

#### **MISSION:**

We will in the spirit of the Sisters of Charity, reveal God's healing love by improving the health of the individuals and communities we serve, especially those who are poor and vulnerable.

#### **BACKGROUND:**

Embedded in the mission of Saint John's Health Center is their commitment to providing leading-edge medicine with unwavering compassion and personalized care. For more than 65 years, the physicians and employees of Saint John's Health Center have focused on their healing ministry.

Saint John's is a 233 bed Primary Care hospital that serves the Santa Monica. Saint John's provides a full spectrum of treatment and diagnostic services. In particular, they are committed to Saint John's four areas of excellence: Cancer Care, Cardiac Care, Orthopedics, Women's Health, and a wide array of Other Health Services. The dedication of their nurses and physicians in these and all areas of health care, and their attention to patient needs, along with the overall excellence of the Health Center's staff, have helped Saint John's set the standard for health care now and for years to come. They are in the process of constructing the Howard Keck Diagnostic and Treatment Center, a 275,000-square-foot, four-story treatment facility that will house a state-of-the-art Emergency Department, surgery rooms with the latest technologies, and imaging centers to meet both in and out-patient needs.

## **FISCAL IMPACT:**

The donation will provide support to the specific programs that are offered.

Rae W. Archibald, Ph.D Sr. Marianna Bauder Jim Birdwell Waldo Burnside Sr. Lynn Casey Mary Flaherty William Frumovitz, M.D. Allan Goldman Iao Katagiri Joel Kessler, M.D. Dale Laurance, Ph.D. Lou Lazatin

William Murray

Sr. Marie Madeleine Shonka

Paul Torrens, M.D.

Recipient: **SWORDS TO PLOWSHARES** (9/2/2011)

Location: 1060 Howard Street, San Francisco, CA 94103

Purpose: Veterans Rights Organization

Website: <u>www.swords-to-plowshares.org</u>

Revenue: \$6,339,769

## **MISSION:**

War causes wounds and suffering that last beyond the battlefield. Our mission is to heal the wounds; restore dignity, hope and self-sufficiency to all veterans in need; and significantly reduce and prevent homelessness and poverty among veterans. Swords to Plowshares promotes and protects the rights of veterans through advocacy, public education and partnerships with local, state and national entities.

#### **BACKGROUND:**

Sword into Plowshares is a non-profit that assists veterans returning from combat transition to civilian life. The community-based organization was founded in 1974 and serves about 2000 returning veterans each year. Helping returning veterans become self-sufficient is one of their key service areas. Finding a job is one of the critical factors that will help a veteran transition into civilian life. Staff provides one on one career counseling to help veterans analyze their unique skill sets and how to incorporate those skills into a viable career. Other areas of significant support include transitional and permanent housing that is combined with comprehensive health care and benefit advocacy. Sword Case workers are position onsite at several non-profit housing projects in the bay area and provide ongoing casework support. In addition, special attention is provided to female veterans. This veteran population is often overlooked.

Lastly, the San Francisco-based non-profit works with community partners to help them understand the challenges veterans face. Sword offers specialized training for local police and emergency care personnel.

Sword is currently working on developing a project specifically to assist post-9/11 veterans. They are currently fundraising for a proposed project on Treasure Island to house and support returning young veterans and their families.

#### **FISCAL IMPACT:**

The donation will provide support to the specific programs that are offered.

Paul Cox, Board Chair Stephen Plath, Vice Chair Pete McCorkell, Board Secretary

Gordon Erspamer

Steve Fields

Rick Houlberg

Judy Kridle

Maceo May

Larry Rosenberger

Sara Seltzer

Mai Kha Shutt

Stephen M. Snyder

Robert Trevorrow

Linsay Rousseau Burnett

Stacey Sprenkel

Opal Perry

Ian Sharpe

Joanette Sorkin

Recipient: **THE GATHERING INN** (9/2/2011)

Location: 201 Berkeley Ave, Roseville, CA 95678

Purpose: Human Services/ Homeless Services/ Centers

Website: <u>www.thegatheringinn.com</u>

Revenue: \$628,549

## **MISSION/VISION:**

To provide help to the homeless and underserved

### **BACKGROUND:**

On a cold day in January 2004, a group of ministers in Placer County met to talk about a longstanding problem in the community—there was no safe and warm place for people to go if they lacked housing during the coldest months of the year. The ministers represented many different faiths, but felt united in their desire to help those who were suffering each night in the cold.

Together, the ministers imagined gathering those who were homeless into the warmth of their churches, to provide supper, overnight accommodations and hospitality. They discussed the nomadic model of care, which had been used successfully in many other parts of the country. It was a simple concept that appealed to them: the site of the hosting church would change from one night to the next.

Over the next year, the group began developing The Gathering Inn; working to design the operation, raise funds, purchase a bus, enroll 23 churches to serve overnight guests, develop an Advisory Board and receive 501 (c)(3) nonprofit status.

Today, The Gathering Inn provides a community-based response to people in need in south Placer County by offering hope, dignity and a secure place to rest at night, in addition to a wide range of services that help clients get back on their feet again.

### **FISCAL IMPACT:**

Donations go towards the programs that they provide. The money can be given to the general fund, shelter, community health clinic or "clothing closet".

Wayne Mains, President
Marc Annicchero, Secretary
Cheryl Snyder, Treasurer
Jim Holmes, Emeritus
Ralph Laird, Vice Chair
Lynda Dasaro
Jay Ferrans
Bert Hardcastle
Steve Martinez
Bonnie Marx
Peter Nutting
Michael Russo
Kevin Smith
Robert Tomasini

Recipient: **VOLUNTEERS OF AMERICA** (10/26/2010)

Location: 3530 Camino Del Rio North, Suite 300, San Diego, CA 92108

Purpose: Provides Services to those in need to rebuild their lives.

Website: <u>www.voa.org</u>

Revenue: \$11,094,999

## **MISSION/VISION:**

At Volunteers of America, we are more than a nonprofit organization. We are a ministry of service that includes nearly 16,000 paid, professional employees dedicated to helping those in need rebuild their lives and reach their full potential.

Through our thousands of human service programs, including housing and healthcare, Volunteers of America helps more than 2 million people in over 400 communities in 44 states. Since 1896, we have supported and empowered America's most vulnerable groups, including at-risk youth, the frail elderly, men and women returning from prison, homeless individuals and families, people with disabilities, and those recovering from addictions. Our work touches the mind, body, heart — and ultimately the spirit — of those we serve, integrating our deep compassion with highly effective programs and services.

### **BACKGROUND:**

The name Volunteers of America was selected when the organization was founded 114 years ago. It signified that the organization was comprised of people voluntarily choosing to help others. Our services are delivered through a partnership of professional staff, volunteers and other community supporters.

When Maud and Ballington Booth thought of names for their new organization 113 years ago, one word remained prominent: "volunteer." In those days, a volunteer was anyone who was committed to a mission or cause. Since its earliest days, when Volunteers of America brought food, medicine and comfort to people not served by other charities, volunteering has been instrumental in every aspect of the organization's ministry of service.

#### **FISCAL IMPACT:**

Your gift may provide such basic human necessities as shelter and food and such life-renewing assistance as rehabilitation and counseling.

## **NATIONAL BOARD OF DIRECTORS:**

Ms. C. Nancy Gofus

Reston, VA Mr. Manuel L. Martinez

Ms. Dawn Batts

Ms. Karen Mathis

Ms. Dianna Kunz

Mr. Gerald McFadden

Mr. Curt Zaske

Mr. Leo McFarland

Mr. Michael (Mike) King

Dr. Sara Meléndez

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Mr. Richard Motta

Ms. Elaine M. Dahlgren

Ms. Dianne Newhouse

Ms. Gina Williams Deas

Mr. James E. Pearce

Dr. Gary Filerman

Mr. Maury B. Reiter

Dr. Renee White Fraser

Ms. Jane Shank

Dr. William Guillory

Mr. Leonard (Lenny) Simmons, Jr.

Mr. C. David Kikumoto

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Ms. Karen Kipling

Mr. Michael Sullivan

Mr. James LeBlanc

Mr. Richard Toyer, CPA

Ms. Annelle Lewis

Mr. John Tyson, Jr.

Mr. Thomas J. Mackell, Jr.



# KENNETH HENRY COURT APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: Satellite Housing, Inc.

Action: Initial Resolution

Amount: \$4,000,000 (Not to exceed)

Purpose: Finance the Acquisition and Construction of Affordable

Housing Apartments in the City of Oakland, Alameda

County, California

Activity: Affordable Housing

Meeting: October 14, 2011

#### Background:

With 45 years of experience, Satellite Housing, Inc. ("Satellite") currently serves over 1,600 low-income residents in 26 communities throughout the East Bay. Of these, thirteen are located in the City of Oakland. Satellite's activities include the development of new housing for low-income seniors, families, and special needs populations, rehabilitation and refinancing of new and existing properties, management of twenty-five affordable developments, and coordination of supportive services to the residents of these properties. Satellite is committed to quality, enduring, attractive, and affordable housing. Such housing is achieved through the establishment of strong development teams and a personal commitment to each development. Satellite has waiting lists at all of its Oakland properties and continues to receive frequent inquiries from its service partners regarding permanent affordable housing. This will be the fifth project with Satellite.

## The Project:

The Kenneth Henry Court Apartments are an Acquisition Rehabilitation affordable multi-family housing development located in the City of Oakland, California. The project will contain a total of 51 units of affordable rental housing apartments. The development is currently in foreclosure due to the closing of Oakland Community Housing, Inc., a nonprofit housing provider that has

dissolved its operations but remains the owner of Kenneth Henry Court. With the goal of maintaining the property as an affordable development, Satellite intends to use \$400,000 in LISC financing to purchase the promissory note for the remaining principal and interest of a Citi Community Capital loan the Citi loan is in first position on the property, ahead of a State of California RHCP loan, and a City of Oakland loan. Several months ago Citi indicated that they intended to sell the note due to a pending offer from a market rate developer. Affordability restrictions on the property could be potentially wiped out if a for profit entity were to purchase the note from Citi and take ownership through the foreclosure process.

Kenneth Henry was developed in 1992 and is a 51-unit property composed of four separate buildings. Units range in size from one, two, three and four bedroom apartments. In addition to 40 parking spaces property amenities include central laundry, a community building with community room, manager's office computer lab, restrooms, lobby, small tot lot, and court-yard area.

## The City of Oakland:

The City of Oakland is a member of the CMFA and will need to hold a TEFRA hearing. The City of Oakland is expected to receive approximately \$2,000 as part of CMFA's sharing of Issuance Fees.

## Proposed Financing:

**Total Sources:** 

| Sources of Funds:            | Permanent:   |
|------------------------------|--------------|
| Tax-Exempt Bond Proceeds:    | \$ 1,454,400 |
| City of Oakland & RDA:       | \$ 2,869,688 |
| State of Ca RHCP:            | \$ 2,955,406 |
| Project Reserves:            | \$ 76,000    |
| Deferred Developer Fee:      | \$ 315,977   |
| Equity:                      | \$ 2,202,083 |
| Total Sources:               | \$ 9,873,554 |
| Uses of Funds:               |              |
| Acquisition Costs:           | \$ 4,786,094 |
| Rehabilitation:              | \$ 2,334,863 |
| Architectural & Engineering: | \$ 297,000   |
| Contactor Overhead & Profit: | \$ 165,137   |
| Relocation:                  | \$ 20,000    |
| Soft Costs:                  | \$ 1,394,548 |
| Capitalized Interest:        | \$ 87,958    |
| Developer fee:               | \$ 655,129   |
| Costs of Issuance:           | \$ 132,825   |

#### Terms of Transaction:

Amount: \$4,000,000 (not to exceed)

Maturity: 15 years.

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement. Estimated Closing: August 2011.

#### Public Benefit:

The Kenneth Henry Court Apartments will provide 51 affordable apartments for low-income households with incomes at or below the area median income. Oakland's low-income community has a serious need for of affordable housing. This project will help keep the project affordable for another 55 years.

Percent of Restricted Rental Units in the Project: 100%

39% (20 Units) restricted to 35% or less of area median income households; and 5% (3 Units) restricted to 40% or less of area median income households; and 39% (20 Units) restricted to 50% or less of area median income households; and 17% (8 Units) restricted to 60% or less of area median income households;

Unit Mix: 1, 2, 3 and 4 bedrooms

Term of Restriction: 55 years

## Finance Team:

Lender: U.S. Bank, NA
Bond Counsel: Jones Hall, LLP
Lender Counsel: Kutak Rock LLP

Issuer Counsel: Squire, Sanders & Dempsey LLP

Borrower Counsel: Gubb & Barshay, LLP Community Economics, Inc.

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt an Initial Resolution in the amount of \$4,000,000 of tax-exempt private activity bonds to finance the acquisition and rehabilitation of the Kenneth Henry Court Apartments project located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.



# DRASNIN MANOR APARTMENTS SUMMARY AND RECOMMENDATIONS

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Applicant: East Bay Asian Local Development Corporation

Action: Initial Resolution

Amount: \$4,500,000 (Not to Exceed)

Purpose: Finance Affordable Multi-Family Rental Housing Facility

Located in the City of Oakland, Alameda County, California

Activity: Affordable Housing

Meeting: October 14, 2011

#### **Background:**

The East Bay Asian Local Development Corporation ("EBALDC") was created around the dream of buying and preserving a beautiful but deteriorated warehouse in Oakland's Chinatown. That warehouse became the Asian Resource Center, a multi-service center to house social services and businesses. The Asian Resource center is home to EBALDC, various nonprofit agencies, retail businesses, medical facilities, school district classes, and the Asian Resource Art Gallery.

Since 1975, EBALDC community development efforts have included development of: Over 1,600 affordable apartments and townhouses in 17 developments, of which five are historic structures; 124 first-time homeownership units; and 280,000 square feet of space for community organizations, including space for nonprofit organizations, resident services, childcare and small businesses.

In 1999, EBALDC created the Neighborhood Economic Development (NED) Department. The NED Department is dedicated to empowering diverse low-income individuals, families, businesses, and community organizations by mobilizing resources and facilitating collaborations. The NED department includes the following program areas: Family Economic Success (FES), Resident Services and Community Planning and Organizing.

EBALDC is a certified Community Housing Development Organization (CHDO) in Alameda and Contra Costa Counties, and has won multiple awards for excellence in architectural design.

## The Project:

The Drasnin Manor Apartments is an acquisition/rehabilitation of an existing apartment project. The rehabbed apartments will consist of a 26 unit affordable family housing development that will house tenants with incomes below 50% of the Area Median Income. The 26 units will include one, two and three bedrooms. Amenities include a community room and a laundry room.

## The City of Oakland:

The City of Oakland is a member of the CMFA and a TEFRA hearing needs to be held. Upon closing the City of Oakland is expected to receive approximately \$2,500 as part of CMFA's sharing of Issuance Fees.

## **Proposed Financing:**

| Sources of Funds:           | <u>Permanent</u> |
|-----------------------------|------------------|
| Tax-Exempt Bond Proceeds:   | \$ 1,484,400     |
| City of Oakland Loan:       | \$ 2,100,439     |
| State HCD Loan:             | \$ 1,631,520     |
| New City and NSP Loan:      | \$ 2,959,031     |
| AHP/Deferred Dev fee/Other: | \$ 455,813       |
| Equity:                     | \$ 2,341,271     |
| Total Sources:              | \$10,972,474     |

## Uses of Funds:

| Land Acquisition:                   | \$  | 2,216,571  |
|-------------------------------------|-----|------------|
| Building Acquisition:               | \$  | 2,216,571  |
| Rehabilitation:                     | \$  | 3,404,786  |
| Architectural & Engineering:        | \$  | 270,321    |
| Legal & Professional:               | \$  | 230,500    |
| Loan interest/ fees:                | \$  | 287,714    |
| Operating Reserves:                 | \$  | 316,985    |
| Contingencies:                      | \$  | 771,957    |
| Other soft costs including Dev Fee: | \$  | 1,113,186  |
| Costs of Issuance:                  | \$  | 143,883    |
| Total Uses:                         | \$1 | 10,972,474 |

## Terms of Transaction:

Amount: \$4,500,000 (Not to Exceed)

Maturity: Up to 40 years

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement. Estimated Closing: January, 20112

#### Public Benefit:

Twenty-six families will be able to enjoy high quality affordable housing in the City of Oakland. Amenities at the complex will include on-site parking, laundry facilities, picnic areas, community room and walking areas.

Percent of Restricted Rental Units in the Project: 100%

100% (25 Units) restricted to 50% or less of area median income households

Unit Mix: 1, 2 and 3 bedroom Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank, N.A.
Lender Counsel: Paul Hastings
Bond Counsel: Jones Hall LLP

Issuer Counsel: Squire, Sanders & Dempsey LLP

Borrower Counsel: Gubb & Barshay

Financial Advisor: Community Economics, Inc.

## Recommendation:

It is recommended that the CMFA Board of Directors approve an Initial Resolution of \$4,500,000 for an affordable housing project located in the City of Oakland, Alameda County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.