

# PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

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Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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### HAWTHORNE APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: AMG & Associates, LLC

Action: Initial Resolution

Amount: \$35,000,000 (Not to Exceed)

Purpose: Finance Affordable Multi-Family Rental Housing Project

Located in the City of Hawthorne, Los Angeles County,

California

Activity: Affordable Housing

Meeting: February 1, 2013

#### Background:

AMG & Associates, LLC ("AMG") is a mid-size land development company that specializes in the development of rental housing in California and other western states. Their philosophy is to capitalize on the added value created through assembling the most qualified and trustworthy development and capital partners. They believe that the highest yields are achieved through land acquisitions that have been overlooked by developers and investors that do not have the risk appetite for complex land entitlements and financing. AMG principals are involved in all aspects of the development process in which all of its projects involve an institutional capital partner and an experienced development partner.

In every land development project that AMG develops, it takes the land acquisition entitlement risk, develops the financing plan, selects the most qualified development partner and capital partner, and then oversees the project until the final permanent loan conversion and/or sale. Other land development transactions involve joint ventures with land owners or ventures with municipal agencies. To date, AMG has developed over 3,600 units with a total project cost of over \$450M, partnering with its strategic development partners in 55 limited partnerships.

#### The Project:

The Hawthorne Apartment project is a new construction multi-family mixed use housing development located in the City of Hawthorne. The project will consist of 127 units of 2 story garden style apartment homes. The units will consist of one, two and three bedrooms; with one bath and a private patio/balcony. The scope of the work will include a community building, laundry rooms, leasing office, maintenance facilities, exercise rooms and a computer room. The project will be energy efficient by using Energy Star specifications. This financing will create 127 units of affordable housing for the City of Hawthorne for 55 years. There will also be a small retail commercial building constructed on the front of the property

#### The City of Hawthorne:

The City of Hawthorne will need to become a member of the CMFA and hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$13,333 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds

Tax-Exempt Bond:	\$30,392,088
Tax Credit Equity:	\$10,615,102
Deferred Developer Fee:	\$ 2,232,478
Total Sources:	\$43,239,668

#### Uses of Funds:

Land Acquisition:	\$ 6,500,000
New Construction:	\$29,799,430
Architectural & Engineering:	\$ 340,000
Financing Costs:	\$ 1,571,903
Soft Costs:	\$ 2,131,658
Reserves:	\$ 396,677
Developer Fee:	\$ 2,500,000
Total Uses:	\$43,239,668

#### Terms of Transaction:

Amount: \$35,000,000 (Not to Exceed)

Maturity: 35 years

Collateral: Deed of Trust on property.

Offering: Private Placement. Estimated Closing: December, 2013

#### Public Benefit:

A total of 127 families will now enjoy high quality, independent, affordable housing in the City of Hawthorne. Services at the complex will include a community room, lounge, and outdoor space for seating and relaxing. The new construction of this project will provide affordable living in the City of Hawthorne for 55 years.

Percent of Restricted Rental Units in the Project: 100%

40% (51 Units) restricted to 50% or less of area median income households; and 60% (76 Units) restricted to 60% or less of area median income households.

Unit Mix: One, two and three bedroom

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, PLC

Lender Counsel: TBD

Borrower Counsel: Katten Muchin Rosenman LLP

#### Recommendation:

It is recommended that the CMFA Board of Directors approve an Initial Resolution of \$35,000,000 for the Hawthorne Apartments affordable housing project located in the City of Hawthorne, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.



### CALDEN AVENUE APARTMENTS SUMMARY AND RECOMMENDATIONS

Applicant: AMG & Associates, LLC

Action: Amended & Restated Resolution

Amount: \$40,000,000 (Not to Exceed)

Purpose: Finance Affordable Multi-Family Rental Housing Project

Located in the City of South Gate, Los Angeles County,

California

Activity: Affordable Housing

Meeting: February 1, 2013

#### Background:

AMG & Associates, LLC ("AMG") is a mid-size land development company that specializes in the development of rental housing in California and other western states. Their philosophy is to capitalize on the added value created through assembling the most qualified and trustworthy development and capital partners. They believe that the highest yields are achieved through land acquisitions that have been overlooked by developers and investors that do not have the risk appetite for complex land entitlements and financing. AMG principals are involved in all aspects of the development process in which all of its projects involve an institutional capital partner and an experienced development partner.

In every land development project that AMG develops, it takes the land acquisition entitlement risk, develops the financing plan, selects the most qualified development partner and capital partner, and then oversees the project until the final permanent loan conversion and/or sale. Other land development transactions involve joint ventures with land owners or ventures with municipal agencies. To date, AMG has developed over 3,600 units with a total project cost of over \$450M, partnering with its strategic development partners in 55 limited partnerships.

#### The Project:

The Calden Avenue Apartment project is a new construction multi-family housing development located in the City of South Gate. The project will consist of 225 units of 2 story garden style apartment homes. The units will consist of one, two and three bedrooms; with one bath and a private patio/balcony. The scope of the work will include a community building, laundry rooms, leasing office, maintenance facilities, exercise rooms and a computer room. The project will be energy efficient by using Energy Star specifications. This financing will create 225 units of affordable housing for the City of South Gate for 55 years.

#### The City of South Gate:

The City of South Gate will need to become a member of the CMFA and hold a TEFRA hearing. Upon closing, the City is expected to receive approximately \$15,833 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Construction Financing:**

#### Sources of Funds

Tax-Exempt Bond:	\$40,000,000
HOME Funds:	\$ 1,500,000
Tax Credit Equity:	\$14,500,000
City of Industry Loan:	\$ 2,500,000
Deferred Developer Fee:	\$ 2,500,000
Total Sources:	\$61,000,000

#### Uses of Funds:

\$ 4,350,000
\$47,928,739
\$ 200,000
\$ 2,877,761
\$ 2,083,500
\$ 1,060,000
\$ 2,500,000
\$61,000,000

#### <u>Terms of Transaction</u>:

Amount: \$40,000,000 (Not to Exceed)

Maturity: 35 years

Collateral: Deed of Trust on property.

Offering: Private Placement. Estimated Closing: December, 2013

#### Public Benefit:

A total of 225 families will now enjoy high quality, independent, affordable housing in the City of South Gate. Services at the complex will include a community room, lounge, and outdoor space for seating and relaxing. The new construction of this project will provide affordable living in the City of South Gate for 55 years.

Percent of Restricted Rental Units in the Project: 100%

11% (24 Units) restricted to 50% or less of area median income households; and 89% (201 Units) restricted to 60% or less of area median income households.

Unit Mix: Studio, one and two bedroom

Term of Restriction: 55 years

#### Finance Team:

Lender: TBD

Bond Counsel: Orrick, Herrington & Sutcliffe, LLP

Issuer Counsel: Jones Hall, PLC

Lender Counsel: TBD

Borrower Counsel: Katten Muchin Rosenman LLP

#### Recommendation:

It is recommended that the CMFA Board of Directors approve an Amended and Restated Resolution of \$40,000,000 for the Calden Avenue Apartments affordable housing project located in the City of South Gate, Los Angeles County, California.

Note: This transaction is subject to review and final approval at the Final Resolution.



### EDEN HOUSING PORTFOLIO SUMMARY AND RECOMMENDATIONS

Applicant: Eden Housing, Inc.

Action: Final Resolution

Amount: \$40,402,907

Purpose: Finance Affordable Multi-Family Rental Housing Facilities

Located in Alameda County, California

Activity: Affordable Housing

Meeting: February 1, 2013

#### Background:

Eden Housing was founded in May of 1968 by six community activists who were greatly concerned about the lack of non-discriminatory, affordable housing in Alameda County. Eden's housing now includes rental apartments, first-time homeowner opportunities, cooperatives, and supportive living environments for families, seniors and people with disabilities.

Although Eden Housing's initial home base for development was Alameda County, Eden's charter calls for the organization to work wherever there is a need for affordable housing in California. Eden has so far partnered with twenty-seven cities in seven counties and is expanding its geographical operations at a rapid pace to new communities, including the San Joaquin Valley.

In the mid-1980s, in an effort to guarantee that its properties remain well kept and affordable for the long term, Eden incorporated an affiliated property management company, Eden Housing Management, Inc., (EHMI). EHMI currently provides quality onsite management and maintenance of more than 4,000 affordable homes in ten counties throughout California. Eden also expanded the scope of affordable housing development to include the provision of free onsite support services and programs for its residents. To design and implement its resident support services, Eden founded an additional affiliate, nonprofit Eden Housing Resident Services, Inc.

#### The Project:

Eden Housing has requested the CMFA help finance the acquisition and rehabilitation of the following facilities; a 21 unit rental housing facility known as EC Magnolia Court, located at 22880 Watkins Street, Hayward, CA 94541; a 100-unit rental housing facility known as Issei Terrace, located at 200 Fagundes Street, Hayward, CA 94544; a 26-unit rental housing facility known as Fuller Lodge, located at 2141 Bancroft Ave, San Leandro, CA 94577; a 26-unit rental housing facility known as Olive Tree Apartments, located at 671 West A Street, Hayward, CA 94541; a 24-unit rental housing facility known as Redwood Lodge, located at 40767 Fremont Blvd., Freemont, CA 94538; a 81-unit rental housing facility known as Sequoia Manor, located at 40789 Fremont Blvd. Fremont, CA 94538.

The breakdown of each project description is detailed below:

#### **Magnolia Court:**

The EC Magnolia Apartments was built in 1992 providing housing for senior/disabled households. The Project is located on 0.49 acres. The site consists of two residential structures around a central landscaped courtyard and community building with administrative offices. The residential structures are two stories tall, joined by exterior walkways, stairs, and serviced by a single elevator. There is communal laundry and a kitchenette in the community building available for tenant use. The property has onsite parking in a single surface lot. Planned renovations include revising exterior exit balconies to make them ADA compliant, repairing private deck decay and improving waterproofing, replacing all windows and sliding glass doors, painting the exterior, replacing dry rot throughout the exterior, removing unnecessary fire life safety signage and relocating them to minimize confusion and add ADA compliance signage, replacing components of trash room, and replacing insulation at boiler pipes. Residential units will be renovated to convert 5% of units to current ADA compliance, replace carpeting in 21 units, repair drywall and install corner guards, replace resilient flooring in bathrooms and kitchens, and replacing kitchen cabinets and countertops.

#### **Issei Terrace:**

The proposed project is an existing 100-unit complex located in central Hayward, in an area commonly known as the "Jackson Triangle" in the County of Alameda. The project was originally constructed in 1985 and funded through the HUD 202 program. The site provides housing for senior households. The property is composed of a large three-story building. The property consists of 25 studio units, 74 one-bedroom units and 1 two-bedroom manager unit. The work at the property will include replacement of the following items: 50 unit decks, sanitary sewer piping, all unit windows and sliding glass doors, roofing at the flat roof; exterior painting and waterproofing; and ADA corrections to the sidewalk and main entry of the complex and main entry of the parking lot. Construction is anticipated to start by the end of January 2013 and completed in November 2013.

### Fuller Lodge:

The Fuller Lodge is an existing two-story 26-unit project in San Leandro. It was originally constructed in 1991 and is on a .72-acre site with frontage access on Bancroft Avenue. The main lobby area has secured access and includes two offices, a recreation room with a kitchen and bath and a laundry room. There are 20 one-bedroom residential units and 6 two-bedroom units. Each unit has a wall furnace, ceiling fan, modern kitchen with range/oven, refrigerator, exhaust fan,

garbage disposal and a bathroom. There are storage lockers for bicycles and an older equipped exercise room. There are only seven paved parking spaces available.

#### Olive Tree Plaza:

The Olive Tree Apartments is an existing 26-unit project located in Hayward. Originally constructed in 1987, the structure and site are in need of significant rehabilitation to replace items that have exceeded their useful life. Upon completion of the renovations, the property will continue to target and serve households with senior and/or disabled members. There are a variety of property types in the immediate area including single-family housing, multi-family housing, retail, office and commercial buildings. The project consists of 20 one-bedroom units and 6 two-bedroom units. The work at the property will include the following critical repairs: repair private fence decay and improve water proofing, window replacement, paint exterior, replace dry rot throughout exterior, improve lighting and make accessibility corrections throughout the project site. The interior rehabilitation will include the new carpet in 14-units; repair drywall, new flooring, kitchen cabinets and countertops, cooktops, some tubs as needed, refrigerators in six units, shower valves and toilets in four units.

#### Redwood Lodge:

Redwood Lodge Apartments is a proposed 24-unit acquisition and rehabilitation project located in the City of Fremont. It will consist of 18 one-bedroom units and 5 two-bedroom units on .41 acres. All of the units will be income-restricted to households earning between 30 and 40 percent of Area Median Income. Each unit will include standard appliances, controlled baseboard heating, a ceiling fan, and a private backyard. The property will include a community room, a laundry facility, a courtyard, and parking.

#### **Sequoia Manor Apartments:**

The Sequoia Manor Apartments was built in 1989 providing housing for senior households. The Project is situated on 2.4 acres in the historic downtown area of central Fremont, CA. The Project consists of one three-story 81-unit residential building with a central courtyard. The main entrance includes the rental office, community room, and laundry room. Currently the project is having new solar panels, exterior siding and dual paned sliding windows and doors installed. The central courtyard is landscaped with a patio, benches, and barbeque for the tenants use. The typical residential unit has carpeting and vinyl flooring, an individually controlled wall or FAU furnace, modern kitchen with range/oven, refrigerator, exhaust fan (no dishwasher or garbage disposal) and a three fixture bathroom. Planned external renovations will include the following items; creation of an ADA compliance accessible entry and path of travel from the parking lot, repair work at boiler storage tanks, repair timed release of fire doors and elevator lobbies, and replacement of structural support at elevated walkways. Planned unit renovations include the replacement of entry door hardware in all the units, kitchen cabinets, cooktops in 69-units, and carpets in 50-units.

#### The County of Alameda:

The County of Alameda is a member of the CMFA and held a TEFRA hearing on July 24, 2012. Upon closing, the County of Alameda is expected to receive approximately \$25,251 as part of CMFA's sharing of Issuance Fees.

## **Proposed Financing:**

Magnolia Court A	<b>Apartments:</b>
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Sources of Funds:	(	Construction	 Permanent
Tax-Exempt Bond Proceeds:	\$	2,692,134	\$ 1,320,327
Developer Equity:	\$	1,163,056	\$ 1,393,375
LIH Tax Credit Equity:	\$	156,224	\$ 1,562,395
Other (seller financing/existing reserves/			
accrued interest on seller financing):	\$	842,040	\$ 1,052,040
Total Sources:	\$	4,853,454	\$ 5,328,137
Uses of Funds:			
Acquisition/Land Purchase:	\$	2,173,508	
On & Off Site Costs:	\$	73,679	
Hard Construction Costs:	\$	1,661,954	
Architectural & Engineering Fees:	\$	139,014	
Contractor Overhead & Profit:	\$	128,251	
Developer Fee:	\$	421,819	
Relocation:	\$	151,079	
Cost of Issuance:	\$	72,030	
Capitalized Interest:	\$	65,338	
Other Soft Costs (Marketing, etc.):	\$	441,465	
Total Uses:	\$	5,328,137	

# **Issei Terrace Apartments:**

Sources of Funds:	 Construction	 Permanent
Tax-Exempt Bond Proceeds:	\$ 12,994,078	\$ 7,602,471
Deferred Developer Fee:	\$ 2,616,781	\$ 2,616,781
LIH Tax Credit Equity:	\$ 1,585,392	\$ 7,927,754
Other (seller financing/existing reserves/accrued		
interest on seller financing/deferred dev fee/		
income from operations prior to conversion:	\$ 4,247,856	\$ 4,877,856
Total Sources:	\$ 21,444,107	\$ 23,024,862

### Uses of Funds:

Acquisition/Land Purchase:	\$ 10,548,284
On & Off Site Costs:	\$ 346,177
Hard Construction Costs:	\$ 5,941,882
Architectural & Engineering Fees:	\$ 447,593
Contractor Overhead & Profit:	\$ 524,745
Developer Fee:	\$ 1,696,328
Relocation:	\$ 719,424

Cost of Issuance:	\$ 346,961
Capitalized Interest:	\$ 403,623
Other Soft Costs (Marketing, etc.):	\$ 2,049,845
Total Uses:	\$ 23,024,862

### **Fuller Lodge Apartments:**

Sources of Funds:	 Construction	 Permanent
Tax-Exempt Bond Proceeds:	\$ 3,812,954	\$ 1,909,089
Seller Carryback Loan:	\$ 1,918,626	\$ 1,918,626
Deferred Developer Fee:	\$ -	\$ 200,000
Developer Equity:	\$ 931,086	\$ 1,290,202
LIH Tax Credit Equity:	\$ 247,151	\$ 2,471,758
Other (Cash Flow, accrued/deferred interest &		
Replacement Res.):	\$ 274,665	\$ 289,665
Total Sources:	\$ 7,184,482	\$ 8,079,340
Uses of Funds:		
Acquisition/Land Purchase:	\$ 3,420,729	
On & Off Site Costs:	\$ 2,587,341	
Architectural & Engineering Fees:	\$ 193,354	
Contractor Overhead & Profit:	\$ 186,502	
Developer Fee:	\$ 654,108	
Relocation:	\$ 187,050	
Cost of Issuance:	\$ 95,710	
Capitalized Interest:	\$ 119,084	
Other Soft Costs (Marketing, etc.):	\$ 635,462	
Total Uses:	\$ 8,079,340	

## Olive Tree Plaza Apartments:

 Construction		Permanent
\$ 3,399,351	\$	1,810,912
\$ 121,151	\$	375,220
\$ 273,920	\$	2,107,288
\$ 1,828,970	\$	2,063,969
\$ 5,623,392	\$	6,357,389
\$ \$ \$ \$	\$ 121,151 \$ 273,920 \$ 1,828,970	\$ 3,399,351 \$ \$ 121,151 \$ \$ 273,920 \$ \$ 1,828,970 \$

Uses of Funds:	
Acquisition/Land Purchase:	\$ 2,541,917
On & Off Site Costs:	\$ 149,827
Hard Construction Costs:	\$ 1,905,333
Architectural & Engineering Fees:	\$ 159,652

Contractor Overhead & Profit:	\$ 140,928
Developer Fee:	\$ 488,838
Relocation:	\$ 187,050
Cost of Issuance:	\$ 89,916
Capitalized Interest:	\$ 101,406
Other Soft Costs (Marketing, etc.):	\$ 592,522
Total Uses:	\$ 6,357,389

# **Redwood Lodge Apartments:**

Sources of Funds:	 Construction	 Permanent	
Tax-Exempt Bond Proceeds:	\$ 4,932,430	\$ 2,754,600	
Developer Equity:	\$ -	\$ 366,018	
LIH Tax Credit Equity:	\$ 281,553	\$ 2,559,832	
Other (seller financing/developer equity, etc.):	\$ 1,793,277	\$ 2,063,277	
Total Sources:	\$ 7,007,260	\$ 7,743,727	
Uses of Funds:			

\$	2 204 554
Ф	3,384,554
\$	113,823
\$	2,241,955
\$	177,147
\$	148,855
\$	584,582
\$	172,662
\$	108,200
\$	126,285
\$	685,664
\$	7,743,727
	\$ \$ \$ \$ \$ \$ \$

## **Sequoia Manor Apartments:**

Sources of Funds:	 Construction	 Permanent	
Tax-Exempt Bond Proceeds:	\$ 12,571,960	\$ 9,275,097	
LIH Tax Credit Equity:	\$ 438,770	\$ 4,388,135	
Other (seller financing/existing reserves/accrued			
interest on seller financing):	\$ 1,576,573	\$ 1,641,573	
Total Sources:	\$ 14,587,303	\$ 15,304,805	

### Uses of Funds:

Acquisition/Land Purchase:	\$ 8,164,271
On & Off Site Costs:	\$ 118,184
Hard Construction Costs:	\$ 2,678,332

Architectural & Engineering Fees:	\$ 226,472
Contractor Overhead & Profit:	\$ 307,654
Developer Fee:	\$ 966,889
Relocation:	\$ 582,734
Cost of Issuance:	\$ 310,580
Capitalized Interest:	\$ 335,058
Other Soft Costs (Marketing, etc.):	\$ 1,614,631
Total Uses:	\$ 15,304,805

#### <u>Terms of Transaction</u>:

Amount: \$40,402,907 (Not to Exceed)

Maturity: 30 years

Collateral: Deed of Trust on property.

Bond Purchasers: Private Placement.

Estimated Closing: March 2013

#### Public Benefit:

A total of 271 seniors, families or those with special needs will continue to enjoy high quality affordable housing in the County of Alameda. Services at the complex's will include on-site parking as well as some garage parking, laundry facilities, air conditioning, and on-site Learning Programs.

#### **Magnolia Court Apartments:**

Percent of Restricted Rental Units in the Project: 100%

100% (20 Units) restricted to 50% or less of area median income households.

Unit Mix: 1 & 2 bedrooms Term of Restriction: 55 years

#### **Issei Terrace Apartments**:

Percent of Restricted Rental Units in the Project: 100%

100% (98 Units) restricted to 50% or less of area median income households.

Unit Mix: Studio & 1 bedroom Term of Restriction: 55 years

#### **Fuller Lodge Apartments:**

Percent of Restricted Rental Units in the Project: 100%

100% (25 Units) restricted to 50% or less of area median income households.

Unit Mix: 1 & 2 bedrooms Term of Restriction: 55 years

#### Olive Tree Plaza Apartments:

Percent of Restricted Rental Units in the Project: 100%

100% (25 Units) restricted to 50% or less of area median income households.

Unit Mix: 1 & 2 bedrooms Term of Restriction: 55 years

#### **Redwood Lodge Apartments:**

Percent of Restricted Rental Units in the Project: 100%

100% (23 Units) restricted to 50% or less of area median income households.

Unit Mix: 1 & 2 bedrooms Term of Restriction: 55 years

#### **Sequoia Manor Apartments:**

Percent of Restricted Rental Units in the Project: 100%

100% (80 Units) restricted to 50% or less of area median income households.

Unit Mix: Studio & 1 bedroom Term of Restriction: 55 years

#### Finance Team:

Lender: Citibank, N.A.
Bond Counsel: Jones Hall, PLC
Issuer Counsel: Jones Hall, PLC

Lender Counsel: Paul Hastings, LLP & Eichner & Norris, PLLC

Borrower Counsel: Gubb & Barshay, LLP

Borrower Consultant: Mosaic Urban Development, LLC

Financial Advisor: California Housing Partnership Corporation

#### Recommendation:

It is recommended that the CMFA Board of Directors approve a Final Resolution of \$40,402,907 for the Eden Housing Portfolio affordable housing projects located in Alameda County, California.



# TIGER WOODS FOUNDATION, INC. SUMMARY AND RECOMMENDATIONS

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Applicant: Tiger Wood's Foundation, Inc.

Action: Final Resolution

Amount: \$10,775,000

Purpose: Refinance a Variable Rate Demand Revenue Bond that

was issued to Finance the Tiger Woods Learning Center

in the City Anaheim, Orange County, California

Activity: Educational Facilities

Meeting: February 1, 2013

#### Background:

Tiger Woods Foundation, Inc. promotes college access for underserved youth. Since its inception in 1996 by Tiger Woods and his father, Earl, the Tiger Woods Foundation has reached millions of young people by delivering unique experiences and innovative educational opportunities for youth worldwide. What began as simply a dream to provide young people with opportunities and the tools needed to achieve a bright future has grown into a global organization that has served young people around the world.

Specific programs of the Foundation include the Tiger Woods Learning Center ("TWLC"), a one-of-a-kind, 35,000 square- foot education facility custom built for the underserved youth of Southern California. Everything at the Learning Center is about active participation and hands-on learning. Scholars in grades 5-12 experience college-access programs focused on science, engineering, technology and math. Interactive classes—in subjects ranging from rocketry, aerospace engineering and marine biology to graphic design and communications—allow their students to explore a future in almost any career and recognized the importance of attending college.

The Foundation recently celebrated the official expansion of the Tiger Woods Learning Center with the launch of two campuses in Washington, D.C. The two TWLC-DC campuses are located at the Cesar Chavez Public Charter School in Ward 6 and the Cesar Chavez Public Charter School in Ward 7. The TWLC-DC spaces and curriculum are custom-built for the young people in that community, providing students in multiple wards access to innovative programs and the latest technology. Students attending the TWLC-DC experience a technology-rich, innovative and highly motivated environment that has been integral to the success of the Southern California

location. Activities include building and programming robots, exploring outer space and creating films.

With the support of the Earl Woods scholarship program their scholars are able to make their dreams of going to collage a reality. In addition to a \$5,000 scholarship, renewable for up to four years, scholars receive a dedicated mentor and specialized internships which help prepare them for life after college. The Earl Woods Scholarships are awarded based on demonstrated financial need and proven commitment to community service. Their Scholars, many of whom are first generation college students, are currently attending prestigious universities such as Harvard, Georgetown, UC Berkley and UCLA.

#### The Project:

The proceeds will be used to refund the California Statewide Communities Development Authority Variable Rate Demand Revenue Bonds (Tiger Woods Learning Center Foundation) Series 2006 (the "Refunded Bonds"). The Refunded Bonds were issued to finance the capital expenditures at the Tiger Woods Learning Center in Anaheim.

The Tiger Woods Learning Center is a two-story, 35,000-square foot education facility. The Facilities include a multimedia center, an auditorium, classrooms, a computer lab and a student lounge and cafe, among other amenities. The Facilities serve children in grades 5 to 12 in the low-income communities in Orange County, California, by providing them with critically important free interactive enrichment programs in reading, math, science and technology.

#### The City of Anaheim:

The City of Anaheim is a member of the CMFA and is expected to approve the financing on February 5, 2013. The City of Anaheim will receive approximately \$6,900 as part of CMFA's sharing of Issuance Fees.

#### **Proposed Financing:**

Cources	of Funds	
Sources	OF Fillings	•

Tax-Exempt Bond Proceeds:	\$ 10,775,000
Equity:	\$ 100,000
Total Sources:	\$ 10,875,000

#### Uses of Funds:

Refinance:	\$ 10,775,000
Cost of Issuance:	\$ 100,000
Total Uses:	\$ 10,875,000

#### **Terms of Transaction:**

Amount: \$10,775,000

Rate: Variable Rate (Fixed via an interest rate swap)

Maturity: July 2036 Collateral: Unsecured

Bond Purchasers: Private Placement Estimated Closing: March 2013

#### Public Benefit:

The refinancing will continue to allow Tiger Woods Foundation, Inc. to provide unique experiences and innovative educational opportunities for youth worldwide. Specific programs of the Foundation include the Tiger Woods Learning Center, a one-of-a-kind, 35,000 square- foot education facility custom built for the underserved youth of Southern California. Everything at the Learning Center is about active participation and hands-on learning. Scholars in grades 5-12 experience college-access programs focused on science, engineering, technology and math. Interactive classes—in subjects ranging from rocketry, aerospace engineering and marine biology to graphic design and communications—allow their students to explore a future in almost any career and recognized the importance of attending college.

#### Finance Team:

Lender: Bank of America, N.A.
Bank Counsel: Mark E. Raymond, Esq.

Issuer Counsel: Jones Hall, PLC

Special Tax Counsel: Mark E. Raymond, Esq.

Borrower Counsel: Musick, Peeler & Garrett LLP

#### Recommendation:

It is recommended that the CMFA Board of Directors adopt a Final Resolution authorizing the issuance of up to \$10,775,000 of tax-exempt revenue bonds to refinance the principal portion of the California Statewide Communities Development Authority Variable Rate Demand Revenue Bonds (Tiger Woods Learning Center Foundation) Series 2006 for a project located in the City of Anaheim, County of Orange, California.



# DISCUSS AND AUTHORIZE ESTABLISHMENT OF A NON-RESIDENTIAL PACE PROGRAM

Action: Non-Residential PACE Program Approval

Purpose: Property Assessed Clean Energy ("PACE")

Activity: Energy Efficiency and Renewable Energy PACE Loans

Meeting: February 1, 2013

#### Background:

Non-residential Property Assessed Clean Energy ("PACE") Programs allow business owners to finance the installation of renewable energy, energy efficiency and water improvements on commercial, industrial and multi-family (over 5 units) buildings through a property tax assessment. Communities with PACE Programs have increased construction activity, created jobs, lowered utility bills and reduced greenhouse gas emissions.

Through the non-residential PACE Program, business owners can apply for low cost financing for improvements such as installing solar energy systems, upgrading to energy efficient HVAC systems, air sealing and weatherization, and other renewable energy or energy efficiency improvements. Business owners repay the financing through their property tax bill over the useful life of the installed products. In many cases, the PACE program savings more than offset the cost of the new equipment and improvements.

Similar to other types of tax liens, PACE property tax liens currently enjoy a priority position ahead of other non-tax lienholders. The program is 100% voluntary and allows property owners to benefit from potentially lower energy costs and improved property values. PACE financing provides a means of paying for large energy efficiency and renewable energy improvements on property and may include a lower interest rate and is typically tax deductible to the property owner.

#### **Discussion**:

Because non-residential PACE loans are not backed by Freddie Mac or Fannie May there are no Federal Housing Finance Authority ("FHFA") limitations. Even so, as part of the financing process an acknowledgement will be required from existing mortgage lenders before any non-residential PACE loans are placed on the property.

Even though non-residential PACE loans are taxable, the CMFA will act as an Issuer in order for the loan to qualify as a property tax assessment. CMFA related administration activities include reviewing each loan to make sure it is complete and meets the underwriting requirements specified in the program as well as ensuring documents are properly executed. Ongoing

administration of the loan is performed by the Trustee and all property tax lien filings and related administration will be handled by the Assessment Administrator.

As with other CMFA financings, repayment of the loan is the responsibility of the borrower and not the CMFA. PACE loans are secured by a senior lien position on the property.

#### Required Steps:

- 1. Finalize Program Documents and Guidelines
- 2. Interested JPA Members Approve a Resolution Joining the Program
- 3. Validation Process
- 4. Begin Financing PACE Improvements

#### Public Benefit:

PACE programs encourage energy efficiency, diversifies energy sources both of which reduces the impact on existing infrastructure. Furthermore, PACE programs provide property owners with a low cost alternative to financing major energy efficiency improvements or renewable energy retrofits. The program helps the economies of the communities we serve by creating new jobs and retaining existing jobs.

#### Recommendation:

It is recommended that the CMFA Board of Directors approve the establishment of a CMFA Non-residential PACE program with one or more providers.

Note: Individual transactions are subject to review and final approval at the Final Resolution.



#### **Professional Services Retention and Performance Review Policy**

The California Municipal Finance Authority (the "CMFA") is a joint power authority organized under California Government Code Section 6500, and following (the "JPA Act"). Under the JPA Act, the CMFA is authorized to retain providers of certain professional services; the CMFA is not subject to any state or federal procurement or competitive bidding requirements for the selection of a service provider.

Each service provider to the CMFA shall be selected and engaged after the Board deliberates over the specific need or needs of the CMFA and determines whether such provider satisfies the requirements as identified by the Board. Such deliberation shall include (but is not limited to) a review for the potential of any conflict of interest with the CMFA or the Board of the CMFA. The process of identifying and selecting each service provider may be completed through a request for proposal, solicitation for a competitive proposal, a sole-source request proposal or such other method of selection as determined and directed by the Board.

With respect to any engagement for professional services with the duration of at least one (1) year, the Board shall conduct a review on a periodic basis to assess and evaluate the performance of the service provider. Such review and assessment shall be conducted at least annually, but may be undertaken more frequently on an "as-needed" basis. The Board may also deliver any performance feedback on an "as-needed" basis. If permitted to terminate an engagement prior to its stated terms, such termination may be based upon the findings and determinations of the performance review.

As part of the periodic review and assessment of a service provider, the Board may evaluate the competiveness of the fees and expenses charged for such services delivered. The Board may also review whether the fees are commensurate with the service and value provided to the CMFA. With respect to any engagement for professional services with the duration of at least five (5) years, such evaluation shall occur at least once every three (3) years by the Board. Based upon the evaluations, the Board may take appropriate actions including the amending of certain terms of an engagement or early termination of such engagement for professional services.

With respect to any financing team formed by an applicant / borrower relating to any bond transaction to be completed through the CMFA, the Board retains the right to approve each participant to any transaction. In addition, the Board relies upon the provisions of its Procedures Guide including the following:

"The Authority developed this Procedures Guide to support its customer-oriented approach to debt financing. For example, it is the Authority's current policy to give borrowers discretion in assembling their financing team, although the Authority requires bond counsel to recognize the Authority as its client."

The Board may delegate to a subcommittee of less than a majority of its members such aspects of the review, selection or assessment process as it deems necessary or advisable in implementing this policy; provided, however, all final actions pursuant to this policy shall be made by the Board.

Policy Date: July 20, 2012

#### Hand-out for the Policy Review and Discussion

"Many of the objectives of using an RFP can be accomplished without resorting to the use of an RFP. For example, the issuer can obtain comparative price data by informally asking for it, by calling other issuers who are using other professionals, by asking a financial advisor for a breakdown of underwriting compensation in comparable cases, and so on. Price control can then be achieved by direct negotiation with the professionals with whom the issuer has established relationships, rather than by competition through the use of an RFP. As another example, comparative data concerning experience can be obtained by reviewing CDIAC's calendar of financings published in Debt Line, or by reviewing the data published in periodicals, such as the Bond Buyer, or by consulting with participants already selected.

The RFP process should not be perceived as a perfect solution to the problem of selecting qualified participants in a debt financing. The information obtained in the course of the RFP process may be incomplete or imperfect in many respects. Respondents may portray themselves in the best possible light and often gloss over their own inadequacies. Not all of the costs of selecting and using a particular participant may be described by that participant when responding to an RFP. For example, the interest costs of an inefficiently designed financial structure may dwarf any savings resulting from differences in the quoted management fee or total underwriting spread. Issuers should be aware that costs associated with any delay resulting from inattention or lack of responsiveness, that in turn results from inadequate compensation, may far outweigh the savings from the lowered compensation if the lowest proposed compensation is the primary selection criterion. Unlike a professional with an established relationship with the issuer, consultants may have a "short-timer's view," which results in a lack of loyalty to the issuer; they may also be short on knowledge of the issuer's circumstances, historical financing programs, and needs.

Finally, the RFP process takes time and, for whatever reason, it may not fit within the issuer's financing timetable."

i "California Debt And Investment Advisory Commission- California Debt Issuance Primer", pg 30

# FIRST AMENDMENT TO PROFESSIONAL SERVICES AGREEMENT

This First Amendment to Professional Services Agreement is made this \_\_\_ day of \_\_\_\_\_, 2013 by and between the California Municipal Finance Authority ("CMFA"), a California joint powers agency, the California Foundation for Stronger Communities, Inc. ("California Foundation"), a California non-profit corporation, and the Sierra Management Group, LLC ("Sierra"), a California limited liability company, and

#### WITNESSETH:

**WHEREAS**, the parties have previously entered into a professional services agreement, dated as of May 18, 2007 ("the Agreement"); and

**WHEREAS**, under the terms of the Agreement, CMFA and California Foundation have jointly retained the services of Sierra as specified in the Agreement; and

**WHEREAS**, the parties now desire to amend the Agreement with respect to reporting of compensation of Sierra employees and use of certain Government Finance Officers Association ("GFOA") guidelines;

#### **NOW, THEREFORE**, the parties agree as follows:

- 1. Section 2(g) is hereby added to the Agreement to read as follows:
- "(g) Report Regarding Sierra Employee Compensation. Not later than April 15 of each year (including the year following that in which this Agreement terminates) Sierra shall report in writing to CMFA with respect to the compensation it pays to those employees of Sierra assigned by it to provide services to CMFA. Such report shall include (i) a statement of whether the gross amount of all compensation paid to the respective employees is less than \$1,000, between \$1,001 and \$10,000, between \$10,001 and \$100,000, or greater than \$100,001; and (ii) a statement as to whether any of the amount paid in (i) was directly tied to the volume of bond sales of CMFA.

It is the intent of the parties that the report of amounts of gross income required by this subsection be at the same level of detail required to be publicly disclosed by public officials required by the Political Reform Act (Govt. Code section 81000 et seq.) to file a California Fair Political Practices Commission ("FPPC") "Statement of Economic Interests", Form 700, schedule "C" ("Income, Loans & Business Positions"). In the event that the FPPC amends its Form 700, schedule "C" to provide for different income level disclosures, this subsection shall be deemed to be automatically amended to be inclusive of such income levels."

2. Section 2(h) is hereby added to the Agreement to read as follows:

- "(h) <u>Prohibition of Financial Gain.</u> Sierra shall not engage in activities which result in a direct or indirect financial gain to Sierra as a consequence of any bond issue for which Sierra provides services to CMFA, other than the herein agreed upon compensation to Sierra, except as may be otherwise approved by CMFA in writing."
- 3. Except as otherwise provided in this First Amendment, the Agreement shall remain in full force and effect.

#### CALIFORNIA MUNICIPAL FINANCE AUTHORITY

By:	
Its:	
Date:	
	FOR STRONGER COMMUNITIES, INC.
By:	_
Its:	
SIERRA MANAGEMENT GRO	or, elec
By:	_
Its:	

#### Sierra Management Group, LLC & Employees Non-Profit Donations & Service List, 2010-12:

#### **Board Member Positions:**

CREW Sacramento
Frisco International Development Center
Irvine Housing Opportunities
Prince of Peace Christian School

#### **Donation Recipients:**

**Boy Scouts** 

Best Friends Animal Shelter

California Council for Affordable Housing

California Housing

Dallas Fort Worth Labrador Rescue

Fort Worth Museum of Science

Frisco Cares

Frisco Family Services

**Kennedy Commission** 

Military Outreach Ministry Camp Pendleton

Navy-Marine Corps Relief Society

**Religious Institutions- Various** 

Sky Ranch Foundation

The Rhoades Foundation

USO

#### **Volunteer Service:**

**Boy Scouts** 

Bread of Life

**BYU Student Mentoring** 

Court Appointed Special Advocate for Children

Dallas Fort Worth Labrador Rescue

**Furnishing Hope** 

**Good News Club** 

**Habitat for Humanity** 

Relocation Services for Underprivileged

Surf Rider Beach Cleanup

**Sunday School Teacher** 

Women in Public Finance

Young Entrepreneurs Academy

### **2012 Sierra Management Group, LLC Performance Review**

#### Professional Services Retention and Performance Review Policy:

With respect to any engagement for professional services with the duration of at least one (1) year, the Board shall conduct a review on a periodic basis to assess and evaluate the performance of the service provider. Such review and assessment shall be conducted at least annually, but may be undertaken more frequently on an "as-needed" basis. The Board may also deliver any performance feedback on an "as-needed" basis. If permitted to terminate an engagement prior to its stated terms, such termination may be based upon the findings and determinations of the performance review.

As part of the periodic review and assessment of a service provider, the Board may evaluate the competiveness of the fees and expenses charged for such services delivered. The Board may also review whether the fees are commensurate with the service and value provided to the CMFA. With respect to any engagement for professional services with the duration of at least five (5) years, such evaluation shall occur at least once every three (3) years by the Board. Based upon the evaluations, the Board may take appropriate actions including the amending of certain terms of an engagement or early termination of such engagement for professional services.

#### Fee Comparisons:

The administrative costs of the CMFA that Sierra provides are compared against local, JPA and STO authorities. The comparisons included the California Educational Facilities Authority (CEFA), California Health Facilities Financing Authority (CHFFA), California Pollution Control Financing Authority (CPCFA), California Statewide Communities Development Corporation, Los Angeles Housing Authorities and Public Finance Authority.

Sierra's efficiency can be seen through a comparison against the State Treasurer's Authorities. The CMFA, in fiscal years 2010 and 2011 closed 73 transactions with an administrative cost to the CMFA of approximately \$2.6M. No tax-payer dollars were used to pay for these costs. On the other hand, the CEFA, CHFFA and CPCFA issued only 54 transactions at a cost of over \$8M. The pension, healthcare and other liabilities are also understated with CEFA, CHFFA and CPCFA. Certain of CEFA, CHFFA and CPCFA's operating costs including pension and retirement costs that are paid for from the tax-payers of the State of California. This comparison was provided by reviewing the 2010-2011 audited financial statements that are available on each authority's website.

Sierra's value can be further seen by comparing their services against the City of Los Angeles. While data is not publically available to compare the exact bond administrative costs of LAHD and CRA alone, there are salaries and numerous other expenses with their bond programs. Additionally, the CRA/ LAHD commonly hire an outside financial advisor to provide professional services for the transactions. This is a

service the Sierra provides as part of its engagement with the CMFA. Information derived from eight developers and several borrower & bond counsel firms was used in the comparison of the City of Los Angeles fees and their requirements. In all of the cases reviewed, the developers were forced to pay for the City's Financial Advisor. The fees charged by the City's financial advisors ranged from \$50,000 - \$80,000. This fee is in addition to the higher issuance, annual and other expenses that the borrower pays using the City of Los Angeles. Using an average \$10M affordable housing transaction shows that Financial Advisor's to the CMFA (Sierra) would earn \$12,500 for the transaction. The City of LA would pay its staff, expenses and then an outside financial advisor an additional \$50,000-\$80,000. In other words, the professional cost to issue bonds through the City of Los Angeles can be more than 400% greater than the CMFA. Additionally, financial advisors to the City of LA provide just one of the many services that Sierra provides at a cost multiple times what the CMFA pays. Additionally, the CMFA's use of Sierra to administer its program avoids burdens placed on California taxpayers for increasing pension and retirement benefits, among other liabilities, that have recently strained certain municipalities to the point of bankruptcy, which are not applicable to the CMFA.

Lastly, the CSCDA contract with HB Capital (HB) is compared. CSCDA pays HB more than 70% above what the CMFA pays Sierra for its initial fee services and 40% more for its annual fee services when comparing the base rates of the contracts of CSCDA with HB to the CMFA contract with Sierra. The gross dollar amount, with HB being paid several million dollars more than Sierra is even more staggering when compared to the number of transactions both authorities issued in the 2010 and 2011 fiscal years. Finally, the last contract that we are aware of with a private entity providing professional services to provide the administrative services to an authority involves the nationwide bond issuer- Public Finance Authority (PFA). Their contract signed September 17, 2010 with HB Consulting LLC provided an increase in the market percentages paid to administrators. PFA pays HB Consulting LLC more than 125% above what the CMFA pays Sierra for its initial fee services and 90% more for its annual fee services when comparing the base rates of the contracts of PFA with HB Consulting LLC.



# INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Item: Administrative Issues; A., B., C., D., E., F.

Action: Each meeting, the board has the opportunity to discuss,

without taking any formal actions on items;

(A). Marketing Update,

(B). Membership Update,

(C). Transaction Update,

(D). Legislative Update,

(E). Internal Policies and Procedures,

(F). FPPC Statement of Economic Interest.

The purpose of this item is to keep the Board informed of current and recent activities, and for the Board to ask

questions and give feedback on the matters listed.

#### CHARITABLE GRANT GUIDELINES

Recipient: Board Members of the California Foundation for

**Stronger Communities** 

Purpose: To Provide an Outline of Charitable Grant Guidelines

#### **CHARITABLE GUIDELINES:**

1. Ensure charitable donations are directed towards organizations that:

- a. Are in California communities.
- b. Find it difficult to receive funding through other sources.
- c. Have not received a charitable donation in the last three years. This is not meant to include those organizations that have enjoyed a fee reduction through a CMFA financing.
- d. Do not require compliance monitoring by the CMFA or CFSC.
- e. Are not in a category listed below:
  - i. Individuals, including individual scholarship or fellowship assistance
  - ii. For-profit entities, including start-up businesses
  - iii. Political, labor, religious, or fraternal activities
  - iv. Endowments
  - v. Film or video projects, including documentaries
  - vi. Travel, including student trips or tours
  - vii. Promotional merchandise
  - viii. Organizations other than IRS 501(c)(3), 501(c)(6), governmental, or tribal entities
- 2. A staff report must be provided to the Board at least 24 hours before donations are recommended or approved. Funds will not be dispersed on a cash advance basis.
- 3. Coordinate donation with municipal staff, elected officials, recipient and press to ensure everyone on the team benefits from our partnership and unique give back. Furthermore, the widest dissemination of the donation will further the goals of the CMFA, and provide the greatest chance for leveraging these funds by inducing other donations.
- 4. Suggested categories the CMFA through the CFSC could direct funds are:
  - a. Health Care
  - b. Education
  - c. Human Services
  - d. Affordable Housing
  - e. Cultural
  - f. Subcategories:
    - i. Youth
    - ii. Seniors
    - iii. Low/Moderate Income Individuals
- 5. Staff will distribute and process all charitable grants.



A Community of Friends -	\$ 10,000	Cal Independent Scholar Network Program -	\$ 20,000
A Place Called Home -	\$ 20,000	CSU Philanthropic Foundation -	\$ 15,000
A Safe Place -	\$ 20,000	California Youth Connection -	\$ 25,000
ADONAI -	\$ 30,000	Cameron House -	\$ 25,000
Afghan Coalition -	\$ 5,000	Camp Harmony -	\$ 20,000
African Advocacy Network -	\$ 10,000	Cancer Angeles of San Diego -	\$ 30,000
Alameda County -	\$ 8,503	Canyon Acres Children & Family Services -	\$ 10,000
All Peoples Christian Center -	\$ 10,000	C.A.R.E	\$ 5,000
Alpha House -	\$ 10,000	Carols by Candlelight -	\$ 5,000
America Cares Foster Family Agency -	\$ 10,000	CASA 0101 -	\$ 5,000
America River Grange -	\$ 1,251	Casa Cornelia Law Center -	\$ 10,000
Anaheim Community Foundation -	\$ 3,198	Casa Romantica -	\$ 5,000
Anaheim Interfaith Shelter -	\$ 15,000	Caterina's Club -	\$ 20,000
Angel Flight Shelter -	\$ 30,000	Center for Community Solutions -	\$ 10,000
Animals are First Fund -	\$ 8,801	Center for Land Based Learning -	\$ 10,000
Arab Cultural & Community Center -	\$ 5,000	Center for the Pacific Asian Family -	\$ 1,000
Arts Orange County -	\$ 10,000	Center of Domestic Peace -	\$ 15,000
Asian Pacific Community Fund -	\$ 15,000	Chabad of California -	\$ 10,000
Asian Pacific Dispute & Resolution Center -	\$ 5,000	Chapman College AmVet's Legal Clinic -	\$ 15,000
Asian Pacific Women's Center -	\$ 17,000	Charles Drew University -	\$ 20,000
Asian Women's Shelter -	\$ 10,000	Child Net -	\$ 30,000
Asian Youth Center -	\$ 10,000	Children's Day School -	\$ 6,333
Barrio Logan College Institute -	\$ 25,000	Children's Institute -	\$ 10,000
Bay Area Outreach & Recreation Program -	\$ 15,000	Chinatown Service Center -	\$ 5,000
Bay Area Rescue Mission -	\$ 10,000	City of Commerce Scholarship Program -	\$ 6,250
Bayfront Youth -	\$ 10,000	Clearwater Residential -	\$ 7,500
Beyond Shelter -	\$ 10,000	Clinicas de Salud del Pueblo, Inc	\$ 15,000
Big Sur Health Center -	\$ 20,000	Coalition for Responsible Comm. Dev	\$ 15,000
Bill Wilson Center -	\$ 20,000	Coastside Hope -	\$ 15,000
Borrego Community Health Foundation -	\$ 5,000	Comfort for Kids / Hospice of the East Bay -	\$ 20,000
Boys & Girls Club of Anaheim -	\$ 20,000	Community Catalysts of California -	\$ 10,000
Boys & Girls Club of Coachella -	\$ 20,000	Community Foundation for Mendocino County	\$ 5,000
Boys & Girls Club of Redlands -	\$ 10,000	Community Gate Path -	\$ 12,796
Boys & Girls Club of San Francisco -	\$ 15,000	Concept 7 -	\$ 10,000
Boys & Girls Club of South Coast Area -	\$ 10,000	Contra Costa Food Bank -	\$ 13,707
Bridge Housing -	\$ 15,578	Courage To Be You -	\$ 25,000
Brother Benno Foundation -	\$ 10,000	Courageous Connections -	\$ 10,000
Building Blocks for Kids -	\$ 15,000	Court Appointed Special Advocates of OC -	\$ 10,000
Cabrillo Economic Development Corporation -	\$ 15,000	Cristo Rey High School -	\$ 10,000
California Family Life Center -	\$ 10,000	Dana Point 5th Marine Regiment Group -	\$ 5,000



Dangerfield Institute of Urban Problems -	\$ 10,000	Gathering Inn -	\$ 10,000
Daniel Hernandez Youth -	\$ 20,000	George Mark House -	\$ 30,000
Deaf Seniors Foundation -	\$ 5,000	Get on the Bus -	\$ 10,000
Desert AIDS Project -	\$ 20,000	Girl Scouts of Northern California -	\$ 10,000
Desert ARC -	\$ 25,000	Good Sheppard -	\$ 20,000
Desert Cancer Foundation -	\$ 20,000	Grace Land -	\$ 30,000
Desert Samaritans -	\$ 10,000	Great Northern Corporation -	\$ 5,000
Doors to Hope -	\$ 10,000	Greater Stockton Foundation -	\$ 796
Earned Assets Resouce Network -	\$ 10,000	Guardian Scholars (Fullerton) -	\$ 20,000
East Bay Children's Theater -	\$ 15,000	Guardian Scholars (UCLA) -	\$ 20,000
East Bay Zoological Society -	\$ 5,127	Harbor House -	\$ 10,000
Eden Youth and Family Center -	\$ 2,778	Harold Pump Foundation -	\$ 25,000
Eggelston Youth Center -	\$ 20,000	Healthy Neighborhoods Venture Fund -	\$ 27,712
Eisenhower Medical Center -	\$ 23,445	High Sierra Resource Conserv & Dev Council -	\$ 25,000
Elevate Your Game -	\$ 20,000	Hispanic Chamber of Commerce Edu. Fund -	\$ 10,000
Elk Grove Youth Dance -	\$ 10,000	Homefront San Diego -	\$ 10,000
Elmhurst Food Pantry -	\$ 2,778	HOMES -	\$ 10,000
EPIC -	\$ 5,000	Hope Through Housing Foundation -	\$ 10,000
Esalen -	\$ 10,000	Hope University -	\$ 25,000
Eskaton Foundation -	\$ 15,000	Housing California -	\$ 20,000
Family Crossroads -	\$ 15,000	Housing With Heart -	\$ 10,000
Families Forward -	\$ 5,000	Illumination Foundation -	\$ 15,000
Festival of Arts -	\$ 10,000	Imagine LA -	\$ 2,500
Fish Food Bank -	\$ 10,000	Indian Health Council -	\$ 10,000
Fisher House -	\$ 35,000	Industry Sheriffs Station YAL -	\$ 6,250
Food Bank of Contra Costa & Solano County -	\$ 15,000	Injured Marine Semper Fi Fund -	\$ 20,000
Food Bank of Monterey County -	\$ 10,000	InnerCity Struggle -	\$ 10,000
Food in Need of Distribution -	\$ 10,000	Inspire Life Skills Training, Inc	\$ 3,750
Foster Family Service -	\$ 5,000	Intervention Center for Early Childhood -	\$ 15,000
Foundation at Fairplex (Big Yellow Bus) -	\$ 10,000	Iraq Star -	\$ 20,000
Foundation for Children's Dental Health -	\$ 3,061	IV Parks -	\$ 3,570
Foundation for CSU San Bernardino -	\$ 8,521	Jai Lao -	\$ 10,000
Freedom Dogs -	\$ 5,000	Jenesse Center -	\$ 15,000
Freedom Station -	\$ 15,000	John Glen High School -	\$ 10,000
Fresno County Economic Development Corp -	\$ 130	John Tracy Clinic -	\$ 10,000
Friends of Tulare County -	\$ 7,188	Joy Center -	\$ 40,000
Furnishing Hope of Orange County -	\$ 25,000	JuneCo -	\$ 25,000
Gahr High School Athletic Department -	\$ 7,500	Kennedy Commission -	\$ 5,000
Gary Center -	\$ 20,000	Kern Bridges Youth Homes -	\$ 10,000
Gary Sinise Foundation -	\$ 10,000	Kern River Valley Senior Citizens -	\$ 10,000

**Total Donations 2004 - 2013: \$4,417,192** 



Kettleman City Foundation -	\$ 4,253	Naval Special Warfare Family Foundation -	\$ 20,000
Khmer Girls in Action -	\$ 10,000	Navy League of the U.S. San Diego Council -	\$ 65,000
Kids for the Bay -	\$ 10,000	Navy Seal Foundation -	\$ 30,000
Kids Konnected -	\$ 10,000	New Day for Children -	\$ 30,000
Kids Turn -	\$ 10,000	New Image Emergency Shelter for Homeless -	\$ 15,000
Kidsworks -	\$ 20,000	Niroga -	\$ 15,000
Korean Health Edu Info & Resources Center -	\$ 20,000	Nor Cal Vet Cemetery Endowment Fund -	\$ 1,913
Koreatown Youth & Community Center -	\$ 5,000	North Peninsula Food Pantry -	\$ 9,453
La Familia Counseling Center -	\$ 10,000	Oak Grove -	\$ 20,000
Laborers of the Harvest -	\$ 9,000	Oak View Park & Resource Center -	\$ 945
Laura's House -	\$ 20,000	Olive Crest -	\$ 35,000
Lazarus Project -	\$ 15,000	Olive Crest Academy -	\$ 20,000
Leukemia Lymphoma Society -	\$ 35,000	Olive Crest Scholarship Fund -	\$ 20,000
Liberty Hill -	\$ 25,000	Opera Noir -	\$ 10,000
LifeSTEPS -	\$ 15,000	Operation Gratitude -	\$ 20,000
Lincoln Child Center -	\$ 10,000	Operation Homefront -	\$ 20,000
Lodi House -	\$ 10,000	Operation Mend -	\$ 75,000
Long Beach Museum of Art -	\$ 30,000	Operation Safehouse -	\$ 30,000
Los Angeles Arts High Foundation -	\$ 35,000	Orange Housing Development Corporation -	\$ 5,000
Los Angeles Food Bank -	\$ 5,000	Oscar De La Hoya Foundation -	\$ 10,000
Los Angeles Police Memorial Foundation -	\$ 15,000	Oscar De La Hoya High School -	\$ 15,000
Los Angeles Regional Food Bank -	\$ 10,885	Pacific American Volunteer Association -	\$ 20,000
Lytle Creek Community Center	\$ 7,500	Pacific Institute -	\$ 1,866
Maitri -	\$ 25,000	Pasadena Senior Center -	\$ 15,000
Make A Wish Foundation of LA -	\$ 30,000	People Who Care -	\$ 5,000
Manzanita Services -	\$ 5,000	Permission to Dream -	\$ 10,000
Mar Vista Family Center -	\$ 10,000	Picture Me Happy -	\$ 5,000
Marjorie Mason Center -	\$ 15,000	Pilipino Workers Center -	\$ 5,000
MARSOC Foundation -	\$ 20,000	Police Activity League (Los Angeles) -	\$ 10,000
Martha's Village and Kitchen -	\$ 15,000	Poverello House -	\$ 3,063
Mary Graham Children's Shelter Foundation -	\$ 2,589	Proyecto Pastoral -	\$ 10,000
Meals on Wheels -	\$ 2,500	Queen of Hearts -	\$ 25,000
Micke Grove Zoological Society -	\$ 2,589	Rainbow Family -	\$ 50,000
Miracle League of North Orange County -	\$ 20,000	Ramona Animal Shelter -	\$ 2,344
Moral Values Program -	\$ 25,000	Restart Center -	\$ 10,000
Moss Beach Homes -	\$ 10,000	Retirement Housing Foundation -	\$ 15,000
Muzeo Foundation -	\$ 6,889	Richard Prado Senior Center -	\$ 10,000
Napethian Homes -	\$ 10,000	Rob Dyrdek Foundation -	\$ 25,000
Narika -	\$ 15,000	Rose Center Theater -	\$ 10,000
National CORE -	\$ 7,937	Rosemary Children -	\$ 10,000

**Total Donations 2004 - 2013: \$4,417,192** 



ROWW -	\$ 5,000	Step Up on Second -	\$ 10,000
Rural Communities Housing Dvlpmnt Corp -	\$ 15,000	Surfers Healing Foundation -	\$ 5,000
Rural Community Assistance Corporation -	\$ 15,000	Susan G Komen Cure Foundation -	\$ 10,736
Sabin Children -	\$ 15,000	Swords into Plowshares -	\$ 30,000
Sacramento Child Advocates -	\$ 15,000	Teen Project -	\$ 15,000
San Francisco Food Bank -	\$ 10,000	Tender Loving Canines -	\$ 20,000
San Lorenzo Help Center -	\$ 2,779	Thai Community Development Center -	\$ 10,000
San Pasqual Academy -	\$ 20,857	Ties for Adoption (Regents of UofC) -	\$ 18,500
Search to Involve Pilipino Americans -	\$ 5,000	Tomorrow's Aeronautical Museum -	\$ 10,000
SEMAH -	\$ 5,000	Torrance Cultural Arts Center Foundation -	\$ 15,626
Senior Nutrition Services -	\$ 15,000	Tri-County Independent Living -	\$ 10,000
Serene Haven -	\$ 25,000	UC Riverside Pathways to Success -	\$ 20,000
SF Made -	\$ 5,000	UCLA Entrepreneurship Boot Camp -	\$ 20,000
Shelter From the Storm -	\$ 10,000	UCLA Medical Student's Scholarship Fund -	\$ 10,000
Sierra Child & Family Services -	\$ 10,000	Unicorn Garden -	\$ 10,000
SJB Child Development Centers -	\$ 5,000	Union of Pan Asian Communities -	\$ 10,000
Sky High Training -	\$ 15,000	United Outreach of El Dorado County -	\$ 10,000
Soar for Youth -	\$ 5,000	United Way of Central County -	\$ 2,344
Society for the Blind -	\$ 15,000	United Way of Kern County Literacy Program -	\$ 9,000
Solano Community Foundation -	\$ 5,432	United Way of San Joaquin -	\$ 1,678
Solano Economic Development Corporation -	\$ 4,953	Unity Counsel -	\$ 5,000
Someone Cares Soup Kitchen -	\$ 10,000	USO Northern California -	\$ 5,000
Sol La Music Academy -	\$ 20,000	VCA Charities -	\$ 5,000
Sonrisas Community Dental Center -	\$ 35,000	Venice Community Housing -	\$ 10,000
Sound Body Sound Mind -	\$ 10,000	Vernon Rotary Club -	\$ 6,250
South Asian Network -	\$ 2,000	Veterans First -	\$ 20,000
South Bay Children's Health Center -	\$ 70,000	Vista Del Mar -	\$ 20,000
South Bay Youth -	\$ 12,437	Volunteer Center of Orange County -	\$ 20,000
Southeast Asian Community Alliance -	\$ 5,000	WEAVE -	\$ 10,000
Southern California Indian Center -	\$ 10,000	West Marin Senior Services -	\$ 10,000
SOVA -	\$ 25,000	West Side Children's Center -	\$ 35,500
SPARK -	\$ 40,000	White Memorial Medical Center Foundation -	\$ 22,500
SPUR -	\$ 4,623	Wise and Healthy Aging -	\$ 15,000
St. Barnabas Senior Services -	\$ 15,000	Woman Haven -	\$ 10,000
St. Johns Child & Family Development Center	- \$ 23,000	Women's Center of San Joaquin County -	\$ 10,000
St. Joseph's -	\$ 10,000	Wonder Inc	\$ 10,000
Stable Hands -	\$ 12,500	YMCA Montebello (Dinner at the Cannon) -	\$ 10,000
Stand Down 08 -	\$ 10,000	YMCA San Diego Armed Services -	\$ 10,000
Stanislaus Foundation -	\$ 5,063	YMCA San Francisco -	\$ 5,666
Stanton Little League -	\$ 5,000	YMCA Youth & Community Outreach -	\$ 5,000

#### CHARITABLE GRANT RECOMMENDATION

Bay Area After-School All-Stars – 2/1/2013

Bishop Mora Salesian College Preparatory School – 1/11/2013

Breast Cancer Solutions – 2/1/2013

Canine Companions for Independence – 11/02/2012

Canyon Acres Children and Family Services – 4/27/2012

CASA for Children – 5/18/2012

Conner's Cause for Children – 2/1/2013

Exceptional Children's Foundation - 10/12/12

Friends of San Pasqual Academy – 2/1/2013

George Mark Children's House – 2/1/2013

Hands Together -1/11/2013

Homeless Health Care Los Angeles – 2/1/2013

Mendocino Community Health Clinic, Inc. – 2/24/2012

Midnight Mission – 1/11/2013

National Veterans Transition Services – 12/07/2012

Para Los Niño's – 12/07/2012

Pico Youth - 1/11/2013

Rural Community Assistance Corp. - 2/1/2013

TELACU Educational Foundation – 1/11/2013

#### CHARITABLE GRANT GUIDELINES

Recipient: Board Members of the California Foundation for

**Stronger Communities** 

Purpose: To Provide an Outline of Charitable Grant Guidelines

#### **CHARITABLE GUIDELINES:**

1. Ensure charitable donations are directed towards organizations that:

Are in California communities.

- a. Find it difficult to receive funding through other sources.
- b. Have not received a charitable donation in the last three years. This is not meant to include those organizations that have enjoyed a fee reduction through a CMFA financing.
- c. Do not require compliance monitoring by the CMFA or CFSC.
- d. Are not in a category listed below:
  - i. Individuals, including scholarship or fellowship assistance
  - ii. For-profit entities, including start-up businesses
  - iii. Political, labor, religious, or fraternal activities
  - iv. Endowments
  - v. Film or video projects, including documentaries
  - vi. Travel, including student trips or tours
  - vii. Promotional merchandise
  - viii. Organizations other than IRS 501(c)(3), 501(c)(6), governmental, or tribal entities
- 2. A staff report must be provided to the Board at least 24 hours before donations are recommended or approved. Funds will not be dispersed on a cash advance basis.
- 3. Coordinate donation with municipal staff, elected officials, recipient and press to ensure everyone on the team benefits from our partnership and unique give back. Furthermore, the widest dissemination of the donation will further the goals of the CMFA, and provide the greatest chance for leveraging these funds by inducing other donations.
- 4. Suggested categories the CMFA through the CFSC could direct funds are:
  - a. Health Care
  - b. Education
  - c. Human Services
  - d. Affordable Housing
  - e. Cultural
  - f. Subcategories:
    - i. Youth
    - ii. Seniors
    - iii. Low/Moderate Income Individuals
- 5. Staff will distribute and process all charitable grants.

Recipient: **BAY AREA AFTER-SCHOOL ALL-STARS** (2/1/2013)

Location: 550 Valley Way, Milpitas, CA 95035

Purpose: Funds After-School Enrichment Program for Low-Income Students

Website: www.bayallstars.org

Revenue: \$3,253,162

# **MISSION/VISION:**

The mission of the After-School All-Stars is to provide comprehensive out-of-school programs that keep children safe and help them achieve in school and in life.

#### **BACKGROUND:**

Founded in 1997, the After-School All-Stars is a national organization which provides free, comprehensive out of school programming for under-served youth, focused on enriching the mind, body and character of every child they serve. Their goal is to give these kids the skills and self-confidence needed to more fully in engage in the core school day.

Bay Area After-School All Stars currently provides after-school enrichment to over 2,300 students in the South Bay Area – Newark, CA south to South San Jose. They serve K-8<sup>th</sup> grade students from 4 separate school districts and one charter school. Through their onsite program they have grown to more than a recreational program. Many of their students are performing at a proficiency level of Below-Basic grade level to Far Below-Grade Level. After-school All-Star Staff work each school day to close this achievement gap and shore up learning deficiencies.

# **FISCAL IMPACT:**

A donation goes to provide additional educational programs and staff support that each child needs to succeed. Demand for their program is expected to grow by 700 students by Fall 2013.

Steve Robertson
Julie Vennewitz-Pierce
Jim Shore
Sheryl Sweazey-Root
Bill Tamblyn
Edward A. Davis
John Kirkorian
Paula Moreno
Ben Boyer
Jen Pitzen
John Southwell

Recipient: BISHOP MORA SALESIAN COLLEGE PREPARATORY

**SCHOOL** (1/11/2013)

Location: 960 South Soto Street, Los Angeles, CA 900237

Purpose: Funds Scholarship Program for Low-Income Students

Website: www.bayallstars.org

Revenue: The Foundation is a New Entity

#### MISSION/VISION:

The Bay Area After-School All-Stars work closely with schools, students, parents, and the community to provide expanded learning opportunities within a safe and supportive setting that promotes positive youth development for students from schools with a majority of low income families.

#### **BACKGROUND:**

In the tradition of Don Bosco's Oratory model the school and staff strives to create a well-rounded community that empower students to develop character, rooted in faith, as they become responsible, conscientious citizens of our world. Salesian High School is a Home where young people can feel welcomed, safe and peaceful. It is a School where life skills are learned. It is a Church, a place of prayer and spiritual development. It is a Playground where young people can have fun and celebrate life.

Salesian offers a program of study aimed at providing a solid foundation for continuing education and for career development. Students are counseled and placed in courses based upon placement examination results, previous academic performance, and personal choice. Recently, Salesian has enhanced the curricular programs in order to best meet the needs of all students.

The success of the Foundation is best summarized by the numbers: 100% of their high school seniors and college senior's graduate. Additionally, in Los Angeles County where only 40% of high school students graduate, 100% of their high school students not only graduate but also go on to pursue post-secondary education.

# **FISCAL IMPACT:**

Every dollar that is given as a donation will be matched by the Catholic Education Foundation.

Rosceli Escobar Elsa Jimenez Cynthia Martinez Julie Bosque Daniel Meraz

Recipient: **BREAST CANCER SOLUTIONS** (2/1/2013)

Location: 2594 Richter Avenue, Irvine, CA 92606

Purpose: Provides Basic Living financial Assistance to Breast Cancer Patients.

Website: <u>www.breastcancersolutions.org</u>

Revenue: \$839,099

# MISSION/VISION:

To provide breast cancer patients with direct assistance, community referrals and compassionate support.

#### **BACKGROUND:**

Breast Cancer Solutions is a non-profit organization that provides breast cancer patients with direct assistance, community referrals and compassionate support.

Their programs rely solely on volunteers, grants, donations, and fund raising activities to support those facing breast cancer. Their goals include:

- Assist breast cancer patients in need when current income and resources do not meet their basic living needs
- Provide interim financial safety net to assist them while they are undergoing treatment
- Advocate for their clients when they can benefit from referrals to other organizations which provide further types of cancer support services

# **FISCAL IMPACT:**

A donation goes to provide financial assistance and needed resources to patients suffering from breast cancer.

Heather Gilbert

Sandra Finestone

Anne Breuer

Dr. Ken Deck

Mary Flying Eagle Bloodsworth

Linda Ditter

Estela Juhkam

Jeanette Morrow

Bonnie Oakden,

Margaret Pisciotti

Becky Ryan

Recipient: CANINE COMPANIONS FOR INDEPENDENCE (11/03/12)

Location: PO Box 446, 2965 Dutton Ave., Santa Rosa, CA 95402

Purpose: Provides Human Services and Animal Care

Website: <u>www.cci.org</u>

Revenue: \$14,580,626

# **MISSION/VISION:**

Canine Companions for Independence (CCI) is a nonprofit organization that enhances the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships.

#### **BACKGROUND:**

Founded in 1975, Canine Companions for Independence (CCI) is a non-profit organization that enhances the lives of people with disabilities by providing highly trained assistance dogs and ongoing support to ensure quality partnerships. Headquartered in Santa Rosa, CA, CCI is the largest non-profit provider of assistance dogs, and is recognized worldwide for the excellence of its dogs, and the quality and longevity of the matches it makes between dogs and people. The result is a life full of increased independence and loving companionship.

This life changing result begins with the CCI breeding program. Using advanced technology, the breeding program meticulously selects and pairs dogs for breeding.

Volunteer breeder caretakers provide homes for the breeder dogs and whelp the puppies, returning the puppies to CCI national headquarters in Santa Rosa, California at age eight weeks.

They train four types of assistance dogs to master over 40 specialized commands: Service Dogs, Skilled Companions, Hearing Dogs and Facility Dogs. After completing training, the dogs are teamed with a graduate during an intensive two week training period.

#### **FISCAL IMPACT:**

A donation goes to providing the funding for the training programs that are offered as well as care for the dogs.

Corey Hudson Alan Feinne Paul Mundell Anne Gittinger John Miller Jean Schulz John McKinney

Recipient: CANYON ACRES CHILDREN AND FAMILY SERVICES

(4/27/12) (\*previously donated to 3/20/09)

Location: P.O. Box 68021 (#4600), Anaheim CA 92817

Purpose: Provides Housing and Treatment to Abused Children and Their Families.

Website: <u>www.canyonacres.org</u>

Revenue: \$2,263,625

# **MISSION/VISION:**

Canyon Acres is committed to providing homes, care, treatment and supportive services for abused, neglected and emotionally troubled children and their families.

#### **BACKGROUND:**

Embracing a New Future: Canyon Acres is excited to join with Kinship Center and Seneca Center in a merger that will bring to children and families in Orange County a common mission and a broader array of services that are sustainable in a challenging economic environment. Their three organizations have known and trusted each other and worked together for more than 20 years, and in March 2012 they have come together under the umbrella of Seneca Family of Agencies.

For more than 31 years, Canyon Acres Children and Family Services has been committed to providing homes, care, treatment and supportive services for abused, neglected and emotionally troubled children and their families.

With professional expertise and a dedication to giving every child a second chance, Canyon Acres has brought new hope to children who have been emotionally traumatized and require both physical protection and mental health treatment. Founded in 1980 on a ranch in Anaheim Hills, Canyon Acres has grown to become a leader in the treatment of child abuse, providing dedicated, quality services to thousands of abused and neglected children and their families.

Through foster care and adoption services, a unique program to find family connections for foster and at-risk youth, specialty mental health services, and in-home crisis services, Canyon Acres has been able to stabilize children both mentally and emotionally. It is always our ultimate goal to get all children into strengthened, permanent families, whether those families are biological or adoptive families. Canyon Acres' ability to transition troubled children into less and less restrictive environments as their functioning levels improve is seen as a model in the field. We are proud of our history of providing real hope for children and youth...the hope of a permanent, loving family that will be there for life.

# **FISCAL IMPACT:**

A donation goes to provide additional therapeutic care, special activities, educational programs and staff support that each child needs to succeed

# **BOARD OF DIRECTORS:**

Linda Denton

Gordon Maclean

Mike Faddoul

Jim Riley

Albin Gess

Jeff Lerch

Harold Herrmann

Christine Bock

Jim Bogenreif

Antonella Castro

Barbara D'Amato

Pat Dirk

John Evans

Carole Gernsin

Jeff Lerch

Recipient: CASA (COURT APOINTED SPECIAL ADVOCATES) FOR

**CHILDREN** (5/18/2012)

Location: 201 Centre Plaza Drive, Suite 1100, Monterey Park, CA 91754

Purpose: Civil Rights, Social Action, Advocacy for Children

Website: www.casala.org

Revenue: \$983,945

#### MISSION/VISION:

Each month in Los Angeles County, more than 800 hurt, frightened and confused children enter the Dependency Court, or foster care, system. These are children who have been removed from their parent's custody because of severe abuse, neglect or abandonment.

A judge must make all of the important decisions about each foster child's life, such as where the child lives, goes to school, whom the child may see, and what health care, therapy and educational services should be provided for the child.

With almost 25,000 children under court jurisdiction, this is an awesome task!

# **BACKGROUND:**

CASA of Los Angeles supports volunteers who help abused and neglected foster children in court and the community. A CASA, or Court Appointed Special Advocate, is a trained and supervised volunteer, appointed by a judge to advocate for a foster child – a child who is under the court's protection because of abuse or neglect.

A CASA volunteer provides an independent investigation of the child's circumstances for the judge. The CASA gathers information, writes reports, and makes recommendations to the judge in the child's best interests. CASA volunteers advocate for what they believe to be in the child's best interests and are responsible for:

CASA volunteers maintain regular visits with the children they serve, getting to know the child as an individual, not just a case. CASA volunteers make a difference in the lives of foster children, one child at a time, by ensuring they receive the support and help they deserve. Studies have shown that children with CASAs receive more assistance and support than children without. When a foster child has a CASA, that child has a consistent adult guaranteeing that the child's needs are heard and addressed in court.

The CASA volunteer is often the most stable presence in a foster child's life and for many foster children, the CASA volunteer is the only person who is not paid to care for

them. CASA volunteers bring the voice of the community into a child welfare system that is often overly bureaucratic and legalistic.

# **FISCAL IMPACT:**

Donations will help fund the services provided to help care for foster children. This group receives no public funds. \$2,500 will help care for one child per year.

# **BOARD OF DIRECTORS:**

Daniel Silva

Anneli Stone

Jean Youngquist

Bruce Herron

Roger Ridlehoover

Patricia Trendacosta

Ralph Walter

Joanne Solov

Michael Pappas

Jeff Biederman

Steve Bloom

Cathy Cobb

Jacquie Dolan

Sue Marshall

Dily Garcia

David Melendez

Recipient: **CONNER'S CAUSE FOR CHILDREN** (2/1/2013)

Location: 204 N. El Camino Real, Ste 223, Encinitas, CA 92024

Purpose: Provides Financial Support and Resources for Families of Children with

Life Threatening Diseases.

Website: www.connerscause.org

Revenue: \$221,861

## **MISSION/VISION:**

Their mission is to ease the financial burden for families of children with life threatening diseases, regardless of specific diagnosis. Conner's Cause for Children is the only San Diego-based organization for families of children with any life-threatening disease or condition. They provide families with the financial resources and peace of mind they need to focus on taking care of their very sick children.

#### **BACKGROUND:**

Each year, Conner's Cause for Children provides critical financial assistance to over 400 families struggling to cover the out of pocket costs of caring for a child with a life-threatening illness or injury. In addition, the organization provides families with the badly needed resources to access critical medical care, assistance with health insurance claims and medical supplies and financial resources. Conner's Cause for Children ensures that no child goes without medical services or proper in-home care because of a family's lack of resources. Conner's Cause serves over 400 families each year in the greater San Diego area.

# **FISCAL IMPACT:**

A donation will provide resources to families with children battling life threatening illness.

John Champ
Judy Champ
Dr. Jennifer Willert
Carol Del Signore, Executive Director
Karen Gliner
Ray Gliner
Tracy Bennett

Recipient: **EXCEPTIONAL CHILDRENS FOUNDATION** (10/12/12)

Location: 8740 Washington Blvd., Culver City, CA 90232

Purpose: Serves Adults & Children who are Developmentally Disabled

Website: <u>www.edf.net</u>

Revenue: \$22,730,841

# **MISSION/VISION:**

The Exceptional Children's Foundation (ECF) envisions a society in which all people with developmental, learning and emotional disabilities are valued and integrated in work, educational, social and residential settings.

#### **BACKGROUND:**

Exceptional Children's Foundation is a nonprofit 501(c)(3) organization dedicated to serving children and adults with developmental and other disabilities to enable them to reach their greatest potential. ECF was founded in 1946 by a concerned group of parents determined to meet the needs of their developmentally disabled children.

From 16 sites in communities throughout Los Angeles County, ECF offers established programs in Early Start, Kayne Eras K-12 school, Fine Arts, Developmental Activity, Residential Living, Independent Living Skills, Work Training, and Supported Employment, reaching 2,600 children and adults with mental retardation, cerebral palsy, epilepsy, autism, acquired brain injuries, and related conditions.

Over the years, ECF has developed into a comprehensive education, rehabilitation, social service, and advocacy agency that provides a broad range of innovative services to assist the developmentally disabled a chance to enjoy life at their fullest.

#### **FISCAL IMPACT:**

Charitable donations would go towards the programs that are provided.

Philip Miller

Ralph Walter

Fred Alavi

Keith Weaver

Leslie Abell

**Tevis Barnes** 

Scott Cooper

Mark Flagel

Suzanne Kayne

Ricardina Leon

John Moore

Alan Polsky

Sara Rosales

Gene Siciliano

Steven Rose

Shelley Smith

Jocelyn Tetel

James Walker

Lauren Abell Windom

Paul Zimmerman

Recipient: FRIENDS OF SAN PASQUAL ACADEMY, INC. (2/1/2013)

(\*previously donated 1/24/08)

Location: PO BOX 8202, Rancho Santa Fe, CA 92067

Purpose: Assists foster teens of San Diego County in their endeavor to become

confident, productive adults.

Website: www.sanpasqualacademy.org

Revenue: \$419,453

#### MISSION/VISION:

Friends of San Pasqual Academy assists foster teens of San Diego County in their endeavor to become confident, productive, contributing, educated, successful adults. We support San Pasqual Academy and their specialized staff.

#### **BACKGROUND:**

San Pasqual Academy is a first-in-the-nation residential education campus designed specifically for foster teens. The Academy is located in Escondido, CA and provides foster teens with a stable, caring home, a quality, individualized education, and the skills needed for independent living.

The idea of the Academy began to take hold in the late 1990s, when the Board of Supervisors, spearheaded by Supervisor Greg Cox and Supervisor Ron Roberts, along with the Health and Human Services Agency (HHSA) and the Presiding Judge of the Juvenile Court, voiced concerns about critical foster care issues. The critical issues included the fact that many foster youth were experiencing high numbers of placements, they lacked fully developed independent living skills and they were leaving foster care without earning their high school diploma. The Academy opened in October 2001 and currently has a bed capacity for 184 youth.

The 238-acre campus features individual family-style homes, an on-site, accredited high school, and a computer for each youth in the homes, a cafeteria, a technology and career information center, an assembly hall, recreation fields, and a swimming pool. Teens live and learn at the Academy as they prepare for college and/or a career path.

# **FISCAL IMPACT:**

A donation to the organization provides funding for on-going programs and opportunities for foster youth attending San Pasqual Academy.

Judge Cynthia Bashant, Yvonne Campbell Tim Farley Margo Fudge Mary Glover Claudette Inge Lois Kenneally Lionel R. "Skip" Meno Judge James R. Milliken Cathi Palatella, Susan Strom Debra Zanders-Willis

Recipient: GEORGE MARK CHILDREN'S HOUSE (2/1/2013) (\*previously

donated 7/10/09)

Location: 2121 George Mark Lane, San Leandro, CA 94578

Purpose: Round the clock pediatric care for children facing life limiting illnesses

and enhancing quality of life for the entire family

Website: www.georgemark.org

Revenue: \$2,981,371

#### MISSION/VISION:

The vision of George Mark Children's House is to make a difference in the lives of children with a life-limiting diagnosis and their families.

# **BACKGROUND:**

Founded in 2004, George Mark Children's House (George Mark) is the first freestanding, independent pediatric palliative care facility in the United States.

George Mark is providing cutting-edge, interdisciplinary medical and psychosocial services to children facing life-limiting illness and their families, in a warm, inclusive, home-like setting. The goal at George Mark is to provide the medical care and psychosocial support services that enable every child facing severe illness to live his or her life to the fullest and to empower families to successfully manage this profound challenge.

With its holistic approach, George Mark is achieving exceptional patient health and quality of life outcomes, at roughly half the cost of traditional hospital acute inpatient care. George Mark serves all medically eligible children, ages 0 - 21, regardless of a family's ability to pay.

#### **FISCAL IMPACT:**

A donation will fund programs supporting children facing life threatening diseases and illness.

Linda Ashcraft Hudak, Esq.
Barbara Beach, M.D.
John M. Goldenring, MD, MPH, JD
Peter A. Farber-Szekrenyi, Dr. P.H., M.P.H., M.B.A.
Christopher Henry, CPA
Kathy Nicholson Hull, Psy.D, M.A.
Bruce L. Miller, Jr. (BJ), M.D.
Andrew G.M. Pitcairn
Betsy Strong, CFP

Recipient: **HANDS TOGETHER** (1/11/2013)

Location: 614 N Bush St, Santa Ana, CA 92701

Purpose: Human Services

Website: www.handstogether-sa.org

Revenue: \$1,615,089

# **MISSION/VISION:**

The mission of Hands Together is to provide the highest quality early education and care to families of the working poor who are striving to gain stability, improve their lives, and emerge from poverty.

#### **BACKGROUND:**

Hands Together has been providing early education and care to children and families living in one of the most poverty stricken area of Santa Ana since 1999. As a designated 501c3 organization, their founding leaders identified early childhood education and simultaneous assistance to parents as a way to mitigate chronic poverty. Hands Together offers hope and support to many homeless families of the working poor who desire to gain stability, improve their lives, and emerge from poverty. All of the families served at Hands Together are low-income, working poor or homeless. Their services encompass English Literacy & Reading Readiness Curriculum, Health and Developmental Screenings, Parenting Skills and Vocational assistance and a Pre-School/Day Care.

As the economic crisis in California continues to provide little hope for the working poor, Hands Together is working even harder to provide more for homeless children and families. Hands Together recognizes that children exposed to homelessness at a very young age begin to experience life with various levels of trauma and some adverse impacts are felt almost immediately.

#### FISCAL IMPACT:

A donation goes to provide support to the many programs that are offered.

Robert Kuhel Juanita Doby Glenn Howard, Ph.D The Rev. Bradford L. Karelius Ria Marie Carlson Laura Saari Pulido Sister Michelle Tochtrop, CSJ Nancy Rader Whitehead

Recipient: MENDOCINO COMMUNITY HEALTH CLINIC, INC.

(2/24/12)

Location: 333 Laws Avenue, Ukiah, CA 95482

Purpose: Providing quality health care in Lake and Mendocino Counties

Website: <u>www.mchcinc.org</u>

Revenue: \$ 19,625,976

#### MISSION/VISION:

Mendocino Community Health Clinic provides access to excellent healthcare services for the most vulnerable people in our community. We ensure that there are no closed doors for those seeking primary health care at MCHC in Lake and Mendocino Counties.

#### **BACKGROUND:**

Mendocino Community Health Clinic, Inc. is a locally governed nonprofit healthcare organization serving Lake County and Mendocino County from three community clinics: In Ukiah at Hillside Health Center; in Lakeport at Lakeside Health Center; in Willits, at Little Lake Health Center.

MCHC believes that quality health care is a right and a responsibility of the community. Staff delivers primary health care in a supportive, nonjudgmental manner. They believe that patient involvement is critical while at the same time providing the education and resources so that their patients can take charge of their own health.

President, Lin Hunter recently stated, "The health status of residents we serve is deteriorating when compared with other California counties, and children especially have an especially difficult time accessing appropriate and timely health care. Transportation has been a significant barrier to accessing care in our community".

The rural areas that MCHC serve have been especially hard hit by the recession. The community's primary economic base historically has been tourism, agriculture and logging. Humboldt State University's California Center for Rural Policy states that the region has 15.9% of the population living below the Federal Poverty Level.

#### **FISCAL IMPACT:**

The donation will support quality health care to all residents regardless of their ability to pay.

John Pavoni Robert O'Connell Barbara Newell Carlos Frausto Bill Mergener, MPH Anne Veno Caviglia

Recipient: MIDNIGHT MISSION (1/11/2013)

Location: 601 South San Pedro Street, Los Angeles, CA 90014

Purpose: Mental Health and Crisis Intervention

Website: www.midnightmission.org

Revenue: \$5,062,106

## **MISSION/VISION:**

The Midnight Mission seeks to offer a bridge to self-sufficiency for homeless people through counseling, education, training and job placement, make available the necessities of life, offer the 12-step approach to recovery and provide for the homeless as an independent social service agency.

#### **BACKGROUND:**

Founded in 1914 The Midnight Mission has been providing basic subsistence to the region's needy. The Midnight Mission is one of the oldest continuously operating human service organizations in the Los Angeles region. Centered in the Skid Row area of downtown Los Angeles, The Midnight Mission runs one of the most efficient direct service operations in the county. With only four (4) executive managers throughout its ninety-eight (98) year history, The Midnight Mission has been a consistent beacon of light for those with nowhere else to turn.

Through their leadership, board and volunteers the organization continues to develop innovative, timely and effective programs for the men, women and children of Los Angeles. Their complex multi-disciplined organization those in need continue to benefit from the consistent, compassionate and competent leadership.

The organization is known for their Guest Services Program. This program provides emergency overnight lodging, respite center, hot meals, showers, shaves, clothing, mail service, food boxes and referrals to housing, mental health and other vital services.

# **FISCAL IMPACT:**

A donation goes to provide support to their educational programs that are offered.

R. Stephen Doan

Ali Razi

Glenn D. Woody

David Doan

Saul Alvarado

Ed Begley, Jr.

Katherine Chrisman

Dr. Ron Koretz

Vahe Majanan

Kristina M. Olson

Ronald Robinson

Mark Rothstein

Stepehn Watson

Herbert Wilkins

Larry Adamson

Recipient: NATIONAL VETERANS TRANSITION SERVICES INC.

(12/07/2012)

Location: 4141 Camino Del Rio South Suite 318, San Diego, CA 92108

Purpose: Veteran Support Organization Assisting them in Making a Successful

Transition from Military Service to Civilian Life

Website: www.nvtsi.org

Revenue: \$New Entity

#### MISSION/VISION:

To assist veterans in making a successful transition from military service to civilian life, with all veterans achieving, within their potential, their goals in the transition domains of employment and career, education, living situation, personal effectiveness/wellbeing, and community-life functioning.

# **BACKGROUND:**

The National Veterans Transition Services, Inc. was founded in 2010 by Retired Rear Admiral, Ronne Froman and retired Master Chief Petty Officer, Maurice Wilson. They identified a need that veterans were experiencing. Outgoing servicemen had a difficult time transitioning between the tempo of extended deployments and the high operational pace of the military and civilian life. Unemployment in young, outgoing service people was surpassing 21%. Further they found through survey that 81% of this population did not feel prepared to enter the workforce.

In response to this need, NVTSI developed the REBOOT Workshops. These 3-week long workshops are designed to assist members of the military in making the social and career transition from years of service by addressing their fears and "re-booting" their skills. The workshop features specialized education designed to enhance and build upon the attendee's existing training, experience and skills to prepare them for life after the military.

In the REBOOT Workshops attendees are able to determine and set their own life and career goals, complete career assessments, resume writing, learn how to and practice interviews, job searching and networking. Successful graduates are also able to participate in refresher seminars.

# **FISCAL IMPACT:**

A donation goes to provide support to the many programs that are offered.

# **BOARD OF DIRECTORS:**

Ronne Froman, RADM, USN (Ret) Jill Olen Mark Cafferty Maurice Wilson Mike Malone, Col USMC, (Ret) John Ohanian Jeremy Glaser

Recipient: **PARA LOS NINOS** (12/7/2012)

Location: 500 Lucas Avenue, Los Angeles, CA 90017

Purpose: Para Los Niños Exists to Close the Achievement Gap Created by Poverty

Website: <u>www.paralosninos.org</u>

Revenue: \$27,257,718

# **MISSION/VISION:**

Para Los Niños is a nonprofit organization that has worked for more than thirty years to create academic success and social well-being for children. Through early education centers, charter schools, and wellness centers, they offer high-quality education integrated with family supports, mental health services, and community engagement opportunities to thousands of children living in at-risk neighborhoods in Los Angeles County.

#### **BACKGROUND:**

Para Los Niños established first program served 45 children that were eager to learn in a former false eyelash warehouse.

Their programs today have evolved and include Child Development Centers, Preschool Programs, Primary Center, Charter Schools, After-school Programs (for Children and Youth), Youth Workforce Services, a Summer Day Camp Program, Family Resource Centers, a Family Preservation Program, Youth Development Services and Mental Health Services. Each weekday they assist over 3,500 children and youth, ages 0 through 21 years and serve more than 7,146 families through programs implemented at their 13 sites.

Para Los Ninos has received accreditation by the Council on Accreditation of Services for Families and Children. This accreditation verifies that their agency is maintaining the highest national standards in services, as well as ethically and responsibly managing funds. A total of 90% of every dollar raised goes into programs that directly impact the children and families they serve. The remaining 10% covers overhead and salaries of their 328 employees.

# **FISCAL IMPACT:**

Charitable contributions would go towards the programs that are offered.

Avery W. Bell Joanne Brenner-Leishman Yoon Choi Hwesu Cobb-Phillips Andrew Herod

Recipient: **PICO YOUTH & FAMILY CENTER** (1/11/2013)

Location: 716 Pico Blvd, Santa Monica, CA 90405

Purpose: Youth services for disenfranchised youth and their families

Website: <u>www.picoyouth.org</u>

Revenue: \$401,161

# **MISSION/VISION:**

To equip disenfranchised youth and their families with the leadership and advocacy skills needed to strengthen and sustain the community in which they live. To promote peace, unity, and social justice by modeling cooperation and advancing educational and economic opportunity. Through creative programs we will work to instill hope in our youth by engaging them in creating solutions to our community's problems.

#### **BACKGROUND:**

Pico Youth & Family Center (PYFC) is a non-profit organization in Santa Monica committed to preventing youth violence. Through various services and caring staff support they bring hope to the lives of youth. Annually, the organization serves hundreds of youths, ages 16-24 that are most at risk, through case management, counseling, tutoring, job readiness training, leadership development, music, art and computer training. The PYFC is a positive alternative to the streets for many of Santa Monica's youth and young adults who seek guidance, support and service.

#### PYFC's programs include:

- Xianchtli Weekly Academic Support Tutoring & College Readiness This
  unique program pair's high school student with mentors who are attending
  UCLA. Through workshops participants learn study skills, time management and
  how to access financial aid. Tutoring services help youth to improve their
  academic standing and attain the skills they need to succeed in college.
- Job Development through community partners PYFC is able to provide job development and employment services including resume development, completion of applications and interview techniques.
- Individual & Group Case Management PYFC works both on the individual basis and group setting to assist each participant in creating their own individual life goals, individual accountability and responsibility.
- Counseling & Support Groups Through their partnership with St. Johns Child & Family Development Center participants have access to individual and family counseling services.

# **FISCAL IMPACT:**

A donation will support their many programs that are offered.

# **BOARD OF DIRECTORS:**

Veronica Lopez

Tye Kirk

Sal Galvan

Ruben Pacheco

Oscar De La Torre

Leila Steinberg

Jan Book

Ira McAliley Emilio Sanchez

Chad Sells

Amanda Seward

Recipient: RURAL COMMUNITY ASSISTANCE CORPORATION (2/1/2013)

(\*previously donated 3/09/07)

Location: 3120 Freeboard Dr., Ste 201, West Sacramento, CA 95691

Purpose: RCAC provides technical assistance, training and financing so rural

communities can prosper.

Website: www.rcac.org

Revenue: \$17,669,548

#### MISSION/VISION:

RCAC provides technical assistance, training and financing so rural communities in 13 Western States achieve their goals and visions. Their major program areas are environmental infrastructure, affordable housing development and community development finance. RCAC targets underserved communities including agricultural workers and Native Americans.

#### **BACKGROUND:**

Founded in 1978, RCAC provides a wide range of community development services for rural and Native American communities and community-based organizations. RCAC's major program areas are affordable housing development, environmental infrastructure development and community development finance. In addition, RCAC offers leadership and economic development training and technical assistance.

RCAC is a certified Community Development Financial Institution, and its Loan Fund provides financing for affordable housing, community facilities, and water and wastewater systems. As of September 30, 2012, RCAC closed 658 loans which totaled \$355,755,183 and leveraged more than \$1.42 billion for projects in rural communities. These loans supported 57,747 individual water and wastewater connections for rural citizens, 12,133 housing units; 2,873,937 feet of community facility space; and created or retained 13,939 jobs.

#### **FISCAL IMPACT:**

A donation goes to provide programs and staff that support affordable housing options in rural California.

Elizabeth Moore
Robert Rendon
Anity Gahimer
Nalani Fujimori Kaina
Joe Herring
Marty Miller
Vickie Kitseallyboy Oldman-John
David E. Provost
John Sheehan

Recipient: **TELACU EDUCATIONAL FOUNDATION** (1/11/2013)

Location: 5400 East Olympic Blvd., Ste. 300, Commerce, CA 90022

Purpose: To Provide Services and Resources for Scholarship Programs and

**Educational Enrichment Programs** 

Website: www.telacu.com

Revenue: \$2,632,207

# **MISSION/VISION:**

The Foundation provides services and resources for educational enrichment programs

#### **BACKGROUND:**

Early on, TELACU discovered that while financial assistance is vital to achieve academic success, impacting other key factors is equally or more important. Students who are the first in their families ever to attend college lack the support system necessary to achieve their dream of higher education. Socioeconomic factors of family responsibility, cultural identity and financial stress create very real conflicting challenges to academic life.

The Foundation accepted this challenge head on, combining important financial assistance with highly effective programs that ensure academic success. From college preparation to academic/career guidance and mentoring, the Foundation's programs and services annually support 500 college students and serve approximately 1,500 middle and high school students, nursing students and veterans.

#### **FISCAL IMPACT:**

A donation goes to provide support their scholarship and educational resource programs.

David Lizarrag Michael Lizarrag Paul Samuel Velma De La Rosa Priscilla Lizarrag



# PROCEDURAL ITEMS FOR THE CFSC SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CFSC, each

meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for

comments from the public (A3).

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