



PROCEDURAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Items: A1, A2, A3

Action: Pursuant to the by-laws and procedures of CMFA, each meeting starts with the call to order and roll call (A1) and proceeds to a review and approval of the minutes from the prior meeting (A2). After the minutes have been reviewed and approved, time is set aside to allow for comments from the public (A3).



BLOODSOURCE, INC. SUMMARY AND RECOMMENDATIONS

Applicant:	BloodSource, Inc.
Action:	Final Resolution
Amount:	\$17,000,000
Purpose:	Refinance Certain Facilities for BloodSource located in the City of Rancho Cordova, California.
Activity:	Healthcare
Meeting:	April 6, 2012

Background:

Since 1948 BloodSource has been committed to grow with their communities and to consistently provide a readily available, safe blood supply. They do this by doing what's right: Meeting the needs of patients, physicians, hospitals and donors.

Blood donations provide life-saving treatments to accident victims, surgery patients, cancer patients and many others in need. Thanks to the generosity of donors throughout Northern and Central California, they are the source for every drop of blood used by over 40 hospitals in 25 counties – from Merced to the Oregon border, from Vacaville to Lake Tahoe. And, they are the source around the nation, even around the world, for other blood centers that simply cannot go it alone.

At BloodSource, they remain steadfast in their commitment to collect, test, process and deliver the safest blood and blood components. BloodSource collects on average 700 units of blood a day, which translates into helping more than 2,100 people.

In 2008, the CMFA issued its \$17,000,000 Revenue Bonds (BloodSource Project), Series 2008, to finance the Existing Project described below. This is a refinancing request.

The Project:

The BloodSource, Inc. is a California nonprofit corporation that plans to use the bond proceeds to refinance its headquarters facility located at 10536 Peter A. McCuen Blvd. in the City of Rancho Cordova, California (the "Existing Project"). Funds will also be used to pay certain expenses incurred in connection with the issuance of the Bonds, and a small amount of funds

(approximately \$485,000) might be used to provide for capital improvements at the Existing Project site, subject to credit approval.

The City of Rancho Cordova:

The City of Rancho Cordova is a member of the CMFA and held a TEFRA Hearing on March 19, 2012. Upon closing, the City will receive approximately \$10,667 as part of CMFA's sharing of Issuance Fees.

Proposed Plan of Refinancing:

The parties will amend the existing bond and loan documents to change the interest rate, the amortization and certain other terms, which will in effect "refinance" the existing bonds. Such an amendment will be considered a "reissuance" for federal income tax purposes but no new refunding bonds will be issued. The principal amount of the 2008 Bonds might be increased by approximately \$485,000 to provide for capital improvements, subject to credit approval from the private placement purchaser.

Sources of Funds:

Tax-Exempt Bond Proceeds:	<u>\$17,000,000</u>
Total Sources:	\$17,000,000

Uses of Funds:

Refunding Proceeds:	\$16,088,284
Possible Capital Improvements:	\$ 485,716
Interest Rate Cap Costs:	\$ 217,000
Cost of Issuance:	<u>\$ 210,000</u>
Total Uses:	\$17,000,000

Terms of Transaction:

Amount:	\$17,000,000
Maturity:	2037
Collateral:	Deed of Trust
Bond Purchasers:	Private Placement
Estimated Closing:	April 2012

Public Benefit:

BloodSource is the largest blood center with headquarters and major testing facilities in the state. The safety and security of patients who receive care in hospitals is dependent upon donated blood, tested and prepared for them to receive as lifesaving or life extending transfusions. Patient safety, blood availability and state-of the art technology assure that the delivery of health care is not interrupted by providing a plentiful and safe blood supply at all times. BloodSource successfully recruits blood donors who give nearly a quarter million blood components each year for patients served in 40 Northern and Central California hospitals, and when blood components are available, across the state and nation when other blood centers cannot meet patient needs.

Finance Team:

Bond Counsel:	Jones Hall
Placement Agent:	Dowdell Financial Services
Placement Agent Counsel:	Law Offices of K. Greg Peterson
Direct Purchase Bank:	Umpqua Bank
Bank Counsel:	Umpqua Bank Legal Department
Issuer Counsel:	Squire Sanders LLP
Borrower Counsel:	Johnson, Fort Meissner, Joseph & Palley

Recommendation:

It is recommended that the CMFA Board of Directors adopt a Final Resolution authorizing the issuance, sale and delivery of up to \$17,000,000 of tax-exempt bonds to finance or refinance certain facilities, located in the City of Rancho Cordova, California.



INFORMATIONAL ITEMS FOR THE CMFA SUMMARY AND RECOMMENDATIONS

Item: Administrative Issues; A., B., C., D., E., F., G., H., I.

Action: Each meeting, the board has the opportunity to discuss, without taking any formal actions on items;

- A. Executive Director Report
- B. Marketing Update
- C. Membership Update
- D. Transaction Update
- E. Legislative Update
- F. Internal Policies and Procedures
- G. Legal Update
- H. Audits Update
- I. PACE Update